

July 20, 2022  
SCSK Corporation

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## **Notice Regarding Conclusion of Business Alliance Agreement with FPT Software Company Regarding Overseas Sales of QINeS BSW**

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SCSK Corporation (Head Office: Koto-ku, Tokyo; Representative Director, President and Chief Operating Officer: Takaaki Tsuma; hereinafter SCSK) has concluded a business alliance agreement with Vietnam-based FPT Software Company Limited (Head Office: Hanoi, Vietnam; CEO: Pham Minh Tuan; hereinafter FPT Software) regarding the overseas sales of its QINeS BSW AUTOSAR-compliant basic software product.

### **1. Business Alliance**

SCSK began selling QINeS BSW in October 2015, at which point the primary customers for this product were domestic automobile and automotive part manufacturers. In recent years, there has been push for high-performance control in next-generation automobiles. This trend has been driving increased adoption of the AUTOSAR standard for automotive software around the world. FPT Software has a robust track record of dealing with AUTOSAR. Based on this track record, SCSK chose to conclude a business alliance agreement with FPT Software regarding overseas sales of QINeS BSW. Through this alliance, SCSK will supply QINeS BSW to FPT Software with the aim of growing sales of this product in overseas markets.

### **2. QINeS BSW**

QINeS BSW is a basic software that is compliant with the AUTOSAR standard, which supports the development of high-quality, high-efficiency automotive software. It features a high-performance, small-size, and real-time operating system that can be optimized for each individual microcomputer, and its functional modules allow users to selecting best match setting for their system.

SCSK has more than 40 years of experience and success of developing automotive systems. We are thereby able to supply solutions spanning from development and management process establishment to education and engineering on a one-stop basis under QINeS brand. Moreover, the reuse and automation of software allows us to help improve quality and productivity in the development of automotive ECU (electronic control units).



### **3. Future Outlook**

In conjunction with its business alliance with FPT Software, SCSK will look to strengthen its product lineup by incorporating input from overseas automobile and automotive part manufacturers regarding their desires for QINeS BSW and the related tools. SCSK also plans to

expand outside of BSW field to cater to all types of automotive ECU, including those for vehicle operating systems.

**FPT Software**

FPT Software is a global technology and IT services provider headquartered in Vietnam. With operations in 27 countries, this company employees around 25,500 individuals and generates annual revenues around U.S.\$632.5 million. As a pioneer in the digital transformation field, FPT Software offers a lineup of world-leading services related to smart factories, digital platforms, RPA, AI, IoT, Cloud, AR/VR, and BPO. These services are supplied to more than 700 companies around the world, 100 of which are Fortune Global 500 automotive companies, banks, financial institutions, logistics & transportation companies, and public utilities.

Moreover, in October 2018, SCSK signed a memorandum with FPT Corporation, parent company of FPT Software, regarding a comprehensive partnership in the global IT services business.

URL: <https://www.fpt-software.jp/>

**For inquiries regarding this news release:**

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