#### Consolidated Financial Results for the First Quarter of the fiscal year ending March 31, 2018 (April 1, 2017 - June 30, 2017) [J-GAAP]

		July 20, 201			
Company Name:	SCSK Corporation				
Securities Code:	9719				
Stock Exchange Listing:	tock Exchange Listing: Tokyo Stock Exchange, 1st Section				
URL:	http://www.scsk.jp				
Representative:	Tooru Tanihara, President and Representative Director				
Inquiries:	Kazuyuki Matsunaga General Manager, Accounting Control Department	TEL: +81-3-5166-2500			
Scheduled date of filing qu	arterly securities reports	August 10, 2017			
Scheduled date for dividend payment:		-			
Preparation of supplementa	Yes				
Financial results conference	e for institutional investors and analysts (yes/no):	Yes			

(Amounts of less than ¥1 million are truncated)

1. Consolidated Business Results for the First Quarter ended June 30, 2017(April 1, 2017 to June 30, 2017)

(1) Consolidated Operating Results

(Millions of yen unless otherwise stated) (Percentage figures are changes from the previous fiscal year)

July 28, 2017

				(	Percentage figure	es are changes	s from the previou	s fiscal year)
							Profi	t
	Net sa	les	Operating	, profit	Ordinary	profit	attributable to	owners of
							parer	ıt
		%		%		%		%
Three months ended June 30, 2017	77,219	2.5	3,889	-36.5	4,455	-33.8	2,844	-61.0
Three months ended June 30, 2016	75,352	1.8	6,124	12.6	6,732	15.5	7,296	66.0

(Note) Comprehensive income:

First Quarter Ended June 30, 2017: 3,025 million yen (-57.0%) First Quarter Ended June 30, 2016: 7,035 million yen (61.2%)

	Net profit per share	Diluted net profit per share
	Yen	Yen
Three months ended June 30, 2017	27.40	27.38
Three months ended June 30, 2016	70.30	70.11

## (2) Consolidated Financial Position

(2) Consolidated 11			(withous of y	CII
	Total assets	Net assets	Equity ratio	
			%	
As of June 30, 2017	364,645	171,695	45.2	
As of March 31, 2017	389,537	173,674	42.8	
$(\mathbf{D}, \mathbf{G}) \rightarrow \mathbf{G}^{\dagger} = 1 + 1 + 1$	2 A CT		1. 1 614 1 21 2	101

(Reference) Shareholders' equity: As of June 30, 2017 ¥164,834 million As of March 31, 2017 ¥166,897 million

2. Dividends

		Dividends per share (Yen)					
	First	Second	Third	Fiscal	Total		
	quarter-end	quarter-end	quarter-end	year-end	Totai		
FY 2016	_	42.50	_	47.50	90.00		
FY 2017	_						
FY 2017 (Forecast)		47.50	-	47.50	95.00		

(Note) Revisions during this quarter of Dividends forecasts for Fiscal Year 2017: None

#### 3. Consolidated Financial Forecasts for Fiscal Year 2017 (April 1, 2017 to March 31, 2018)

(Millions of yen unless otherwise stated) (Percentage figures are changes from the corresponding period of the previous fiscal year)

 (recentage rights are changes nom the corresponding period of the previous risear year)									
	Net sales		Operating	profit	Ordinary j	profit	Profi attributat owners of	ole to	Net profit per share
		%		%		%		%	Yen
Six months ending September 30, 2017	160,000	1.6	15,000	1.9	15,500	-1.8	10,000	-24.7	96.33
Full Year	340,000	3.2	36,000	6.8	37,000	2.4	24,500	-13.9	236.01

(Note) Revisions during this quarter of consolidated earnings forecasts for Fiscal Year 2017: None

(Millions of yen unless otherwise stated)

### ℜ Notes

- (1) Changes in significant subsidiaries during the period : None
- (2) Adoption of specific accounting procedures in preparing quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates and restatement of prior period financial statements after error corrections
  - 1) Changes in accounting policies, changes in accounting standards and other regulations: None
  - 2) Changes in accounting policies due to other reasons: None
  - 3) Changes in accounting estimates: None
  - 4) Restatement of prior period financial statements after error corrections: None
- (4) Number of shares issued (Common stock)
  - 1) The number of shares issued as of the period-end (including treasury stock)

	As of June 30, 2017	107,986,403 shares
	As of March 31, 2017	107,986,403 shares
2)	The number of shares of treasury stock as of	the period-end
	As of June 30, 2017	4,173,927shares
	As of March 31, 2017	4,177,266shares
3)	The average number of shares during the per	iod
	As of June 30, 2017	103,810,013 shares
	As of June 30, 2016	103,799,697 shares

\*Notification regarding the auditing process

- This financial report is not within the scope of the auditing process as prescribed by the Financial Instruments and Exchange Act. Therefore, and as of the time of disclosure, the auditing process of this financial report has not been completed.
- \* Cautionary statement concerning appropriate use of financial forecasts and other explanatory notes
- The financial forecasts contained in this document are based on the information currently available and certain assumptions deemed reasonable. Actual results may vary from these forecasts for various reasons. With regard to the assumptions on which financial forecasts are based and other explanatory notes in connection with the use of financial forecasts, please refer to "Qualitative information of Consolidated Financial Forecast for the fiscal year ending March 31, 2018" on page 3.
- SCSK will hold a results briefing for institutional investors and analysts on July 28, 2017. Materials used in the briefing, a transcript of the main questions and answers, and other related information will be published on SCSK's website promptly thereafter.

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# **1.** Qualitative information regarding operating results for the three-month period ended June 30, 2017 (1) Analysis of operating results

In the three-month period ended June 30, 2017, the Japanese economy continued to display the moderate recovery trend that began in the previous fiscal year. This trend was supported in part by the economic stimulus measures implemented by the Japanese government as well as by the monetary easing measures and interest rate policies instituted by the Bank of Japan.

Specifically, corporate earnings are growing and business sentiment is improving as production activities and exports pick up. In addition, we are witnessing improvements in the job market. These factors led us to judge that the economy was displaying an overall trend toward recovery.

Our outlook for the economy is that, in the midst of ongoing improvements in the job market and in wages and the benefits of various government measures, the gradual recovery trend will continue. However, a persistent sense of uncertainty is plaguing the global political and economic climate. Prominent concerns include the state of government affairs under the current administration in the United States, geopolitical risks in the Middle East and East Asia, issues surrounding the United Kingdom's decision to leave the European Union, the threat of economic downturn in Asian and other emerging and resource-rich countries, and risk of fluctuations in financial capital markets. Accordingly, scrutiny is imperative in judging economic trends for the purpose of making management decisions going forward.

In this environment, the IT services market experienced robust system upgrade demand from customer companies for productivity and efficiency improvement purposes, including for the implementation of working style reforms.

At the same time, strategic IT investment demand for reinforcing strategic businesses or securing a competitive edge is also rising. In this manner, there was a general upward trend in overall IT investment demand.

In the manufacturing industry, there is currently a solid deal flow for measures for achieving compatibility with the Internet of Things (IoT), which is anticipated to enter into a full-fledged proliferation period, as well as for strategic globalization initiatives; verification services for pre-market products, which are growing ever more sophisticated; and business process outsourcing (BPO) services related to products and services.

In distribution, service, and other industries, strategic IT investment and IT services demand is on the rise, particularly among customer companies engaging in consumer businesses. This demand was largely associated with investment related to e-commerce, customer relationship management (CRM), and big data analysis for the purposes of enhancing digital marketing initiatives and facilitating omni-channel retailing.

In the financial industry, we are witnessing a strong increase in systems development and other IT investment demand for boosting competitiveness primarily among customers in the banking and insurance sectors. Specific investment target include the development of systems for the application of FinTech, artificial intelligence (AI), or other new IT technologies and the realization of more sophisticated settlement systems.

In addition, demand for various cloud-based IT services has been on the rise in IaaS, PaaS, and other IT infrastructure sectors against a backdrop of a strong appetite among customer companies for investment to heighten operational efficiency and to compensate for shortages of IT employees at these companies. A similar increase was seen in demand for IT services in the operational system field, although here it was limited to certain sectors.

Looking at the Company's operating results for the period under review, consolidated net sales increased 2.5% year on year to ¥77,219 million, following a rise in sales of system maintenance and operation services as well as higher systems sales seen primarily among customers in the distribution industry and the communications industry.

Despite the higher net sales, operating profit decreased 36.5% year on year to ¥3,889 million. This outcome was in part due to factors that had been initially anticipated, including higher business investment expenses in strategic businesses and service-oriented businesses, increases in marketing expenses, and the impacts of rebounds from orders recorded in the three-month period ended June 30, 2016. Among other factors were upfront expenses associated with a new systems development order, which we anticipate to be earned in the form of revenues during the second quarter or later in the fiscal year, as well as the impacts of certain unprofitable projects.

Ordinary profit was down 33.8 % year on year to  $\frac{14,455}{100}$  billion, as a result of the decrease in operating profit. Meanwhile, profit attributable to owners of parent declined 61.0% to  $\frac{12,844}{100}$  billion, due to the rebound from the tax benefits recorded in the three-month period ended June 30, 2016, as a result of a change in accounting standards. This factor had been anticipated.

The Medium-Term Management Plan launched in fiscal year ended March 31, 2016, delineates three core strategies for its five-year period. We are, first, to "shift to service-oriented businesses;" second, to "promote strategic businesses that capture the changing times;" and third, to "enter into the second stage of global business expansion." We are aggressively moving forward with measures based on these core strategies to achieve the plan's goals.

In the fiscal year ending March 31, 2018, we will continue to steadily execute appropriate business investments for advancing these core strategies while also focusing on strengthening our management base and improving profitability, most notably by boosting operational quality and increasing productivity. Furthermore, we will capture the currently robust IT investment demand to heighten our earnings capacity while reinforcing earnings foundations by improving the productivity and operational quality of all of our businesses, not only systems development but also maintenance and operation services and system sales.

#### (2) Summary of financial position

Cash and cash equivalents ("cash") as of June 30, 2017 decreased \$18,125 million compared to March 31, 2017 to \$105,809 million. The increase or decrease in each cash flow type and the main factors for such changes are as follows.

(Cash flow from operating activities)

Net cash provided by operating activities was ¥9,212 million.

The main cash inflow factors were profit before income taxes of \$4,446 million, depreciation of \$2,390 million and \$14,663 million increase in funds stemming from a decrease in accounts receivable. The main cash outflow factors were a decrease in accounts payable of \$4,133 million, an increase in inventories of \$3,524 million, and a decrease of \$4,846 million in funds due to an increase in guarantee deposits.

(Cash flow from investing activities)

Net cash used in investing activities was ¥2,077 million.

The main cash outflow factors were payment for the acquisition of property, plant and equipment of ¥927 million, and acquisition of intangible assets of ¥852 million.

(Cash flow from financing activities)

Net cash used in financing activities was ¥25,187 million.

The main cash outflow factors were repayment of long-term loans of \$10,000 million, redemption of corporate bonds of \$10,000 million and dividend payments of \$4,941 million (\$47.5 per share) for the year-end dividend of the fiscal year ended March 31, 2017.

#### (3) Qualitative Information of Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2018

Performance in the three-month period ended June 30, 2017, was heavily impacted by the upfront expenses associated with a specific new systems development order. However, we anticipate that these expenses will be earned in the form of revenues in the 2<sup>nd</sup> quarter or later in the fiscal year. If the impacts of this order are excluded, performance in the three-month period ended June 30, 2017, was in line with the Company's forecasts.

Accordingly, the Company has chosen not to revise the forecasts for the six-month period ending September 30, 2017, and the fiscal year ending March 31, 2018, that were announced on April 28, 2017.

It is common for companies in Japan to have fiscal years that begin on April 1 and end on March 31 of the following year. For this reason, system introductions and inspections tend to be concentrated in September and March (the midpoint and end of each fiscal year). Excluding sales covered by time and materials contract, the Company primarily records sales on a receipt-and-inspection basis. Accordingly, performance fluctuates by season, with sales and income tending to be concentrated in the second and fourth quarter of each fiscal year.

## 3. Consolidated Quarterly Financial Statements

## (1) Consolidated Quarterly Balance Sheets

(1) Consolidated Quarterly Balance Sheets		(Unit: Millions of Yen	
	As of Mar. 31, 2017	As of Jun. 30, 2017	
Assets			
Current assets			
Cash and deposits	27,363	20,704	
Notes and accounts receivable - trade	65,764	51,098	
Operational investment securities	6,056	4,957	
Merchandise and finished goods	6,779	9,788	
Work in process	341	857	
Raw materials and supplies	50	50	
Deposits paid	98,171	86,705	
Guarantee deposits	45,359	50,204	
Other	22,466	24,624	
Allowance for doubtful accounts	-47	-3.	
Total current assets	272,306	248,957	
Non-current assets			
Property, plant and equipment			
Buildings and structures, net	34,863	34,454	
Land	19,821	19,82	
Other, net	13,862	13,875	
Total property, plant and equipment	68,546	68,154	
Intangible assets			
Goodwill	133	110	
Other	11,691	11,467	
Total intangible assets	11,825	11,584	
Investments and other assets			
Investment securities	9,564	10,129	
Other	27,417	25,944	
Allowance for doubtful accounts	-124	-124	
Total investments and other assets	36,857	35,949	
Total non-current assets	117,230	115,688	
Total assets	389,537	364,645	

#### SCSK Corporation (9719) CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED JUNE 30, 2017

		(Unit: Millions of Yen)
	As of Mar. 31, 2017	As of Jun. 30, 2017
Liabilities		
Current liabilities		
Notes and accounts payable - trade	21,362	17,233
Short-term loans payable	10,000	10,000
Current portion of bonds	15,000	5,000
Current portion of long-term loans payable	10,000	—
Income taxes payable	2,262	357
Provision for bonuses	6,418	1,917
Provision for directors' bonuses	195	15
Provision for loss on construction contracts	50	263
Deposits received of prepaid cards	91,828	92,666
Other	26,802	33,701
Total current liabilities	183,919	161,155
Non-current liabilities		
Bonds payable	20,000	20,000
Long-term loans payable	5,000	5,000
Provision for directors' retirement benefits	20	20
Net defined benefit liability	2,359	2,131
Asset retirement obligations	2,278	2,363
Other	2,284	2,278
Total non-current liabilities	31,943	31,794
Total liabilities	215,862	192,950
Net assets		
Shareholders' equity		
Capital stock	21,152	21,152
Capital surplus	3,047	3,047
Retained earnings	151,722	149,625
Treasury shares	-8,425	-8,421
Total shareholders' equity	167,497	165,403
Accumulated other comprehensive income	· ·	
Valuation difference on available-for-sale securities	2,308	2,451
Deferred gains or losses on hedges	-5	1
Foreign currency translation adjustment	-73	-153
Remeasurements of defined benefit plans	-2,829	-2,868
Total accumulated other comprehensive income	-599	-568
Subscription rights to shares	70	70
Non-controlling interests	6,706	6,790
Total net assets	173,674	171,695
Total liabilities and net assets	389,537	364,645
	,	,

		(Unit: Millions of Yen)
	From Apr. 1, 2016 to Jun. 30, 2016	From Apr. 1, 2017 to Jun. 30, 2017
Net sales	75,352	77,219
Cost of sales	57,141	60,395
Gross profit	18,211	16,824
Selling, general and administrative expenses	12,086	12,934
Operating profit	6,124	3,889
Non-operating income		
Interest income	20	17
Dividend income	31	39
Share of profit of entities accounted for using equity method	133	133
Hoard profit of prepaid card	361	391
Other	121	48
Total non-operating income	668	629
Non-operating expenses		
Interest expenses	41	36
Loss on sales of investment securities	—	0
Other	19	27
Total non-operating expenses	61	63
Ordinary profit	6,732	4,455
Extraordinary income		
Gain on sales of non-current assets	11	0
Gain on sales of investment securities	2	_
Total extraordinary income	14	0
Extraordinary losses		
Loss on retirement of non-current assets	2	6
Loss on sales of non-current assets	1	2
Total extraordinary losses	3	9
Profit before income taxes	6,743	4,446
Income taxes - current	134	124
Income taxes - deferred	-861	1,328
Total income taxes	-726	1,453
Profit	7,469	2,993
Profit attributable to non-controlling interests	173	148
Profit attributable to owners of parent	7,296	2,844

## (2) Consolidated Quarterly Statements of Income and Comprehensive Income Consolidated Quarterly Statements of Income

#### (Unit: Millions of Yen) From Apr. 1, 2017 From Apr. 1, 2016 to Jun. 30, 2016 to Jun. 30, 2017 Profit 7,469 2,993 Other comprehensive income Valuation difference on available-for-sale securities -28 147 Deferred gains or losses on hedges -52 6 Foreign currency translation adjustment -336 -79 Remeasurements of defined benefit plans, net of tax 40 -42 Share of other comprehensive income of entities 0 -56 accounted for using equity method -434 32 Total other comprehensive income 7,035 3,025 Comprehensive income Comprehensive income attributable to Comprehensive income attributable to owners of parent 6,849 2,874 Comprehensive income attributable to non-controlling 186 150 interests

#### **Consolidated Quarterly Statements of Comprehensive Income**

## (3) Consolidated Quarterly Statements of Cash Flows

		(Unit: Millions of Yen)
	From Apr. 1, 2016 to Jun. 30, 2016	From Apr. 1, 2017 to Jun. 30, 2017
Cash flows from operating activities		
Profit before income taxes	6,743	4,446
Depreciation	2,095	2,390
Amortization of goodwill	26	17
Increase (decrease) in allowance for doubtful accounts	-3	-14
Increase (decrease) in net defined benefit liability	-1,090	-228
Decrease (increase) in net defined benefit asset	0	-0
Loss on retirement of non-current assets	2	6
Loss (gain) on sales of non-current assets	-10	2
Loss (gain) on sales of investment securities	-2	0
Share of (profit) loss of entities accounted for using equity method	-133	-133
Interest and dividend income	-52	-56
Interest expenses paid on loans and bonds	41	36
Loss (gain) on investments in partnership	-0	-14
Decrease (increase) in investment securities for sale	974	1,077
Decrease (increase) in notes and accounts receivable - trade	10,983	14,663
Decrease (increase) in inventories	-2,173	-3,524
Decrease (increase) in guarantee deposits	-3,996	-4,846
Increase (decrease) in notes and accounts payable - trade	-5,067	-4,133
Increase (decrease) in deposits received of prepaid cards	1,316	837
Other, net	-1,201	-443
Subtotal	8,453	10,084
Interest and dividend income received	135	142
Interest expenses paid	-55	-60
Income taxes (paid) refund	-2,880	-952
Net cash provided by (used in) operating activities	5,651	9,212

#### SCSK Corporation (9719) CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED JUNE 30, 2017

		(Unit: Millions of Yen)
	From Apr. 1, 2016 to Jun. 30, 2016	From Apr. 1, 2017 to Jun. 30, 2017
Cash flows from investing activities		
Proceeds from sales and redemption of securities	700	—
Purchase of property, plant and equipment	-2,090	-927
Proceeds from sales of property, plant and equipment	982	2
Purchase of intangible assets	-779	-852
Purchase of investment securities	-0	-300
Proceeds from sales and redemption of investment securities	35	26
Collection of short-term loans receivable	1	1
Proceeds from withdrawal of investments in partnership	4	—
Payments for lease and guarantee deposits	-40	-149
Proceeds from collection of lease and guarantee deposits	86	138
Other, net	-148	-17
Net cash provided by (used in) investing activities	-1,247	-2,077
Cash flows from financing activities		
Repayments of long-term loans payable	—	-10,000
Redemption of bonds	—	-10,000
Repayments of lease obligations	-198	-175
Purchase of treasury shares	-2	-4
Proceeds from sales of treasury shares	0	-
Cash dividends paid	-4,160	-4,941
Dividends paid to non-controlling interests	-70	-66
Net cash provided by (used in) financing activities	-4,430	-25,187
Effect of exchange rate change on cash and cash equivalents	-258	-73
Net increase (decrease) in cash and cash equivalents	-284	-18,125
Cash and cash equivalents at beginning of period	98,445	123,935
Cash and cash equivalents at end of period	98,160	105,809

(4) Notes regarding Consolidated Financial Results for the First Quarter ended June 30, 2016 (Notes regarding the Premise of a Going Concern)

No applicable items.

#### (Notes concerning significant changes in shareholders' equity)

No applicable items.

## (Segment Information)

I. First quarter of fiscal year ended March 31, 2017 (April 1, 2016 to June 30, 2016)

Information on Sales, Segment profit (loss) by Reportable Segment

(Unit: Millions of Yen								ons of Yen)
	Manufactur- ing Systems Business	Telecommuni- cation Systems Business	Distribution Systems Business	Financial Systems Business	Business Solutions	Business Services	IT Platform Solutions	Prepaid Card Business
Sales								
(1) Outside customers	9,530	6,306	10,894	16,976	5,795	10,145	14,685	826
(2) Intersegment sales or transfers	976	211	1,803	184	704	562	1,500	0
Total	10,507	6,518	12,698	17,160	6,499	10,707	16,185	827
Segment profit (loss)	835	1,018	1,328	1,925	214	567	624	111

	Others	Total	Adjustments (Note 1)	Amounts Reported in the Consolidated Financial Statements (Note 2)
Sales				
(1) Outside customers	192	75,352	_	75,352
(2) Intersegment sales or transfers	683	6,626	-6,626	_
Total	875	81,979	-6,626	75,352
Segment profit (loss)	-9	6,616	-491	6,124

Notes: Adjustments are as follows:

1. The adjustment loss of ¥491 million to segment profit (loss) represent general corporate expenses that have not been allocated to the reportable segments.

2. Segment profit (loss) has been reconciled to operating profit in the consolidated income statement.

II. First quarter of fiscal year ending March 31, 2018 (April 1, 2017 to June 30, 2017)

1) Information on Sales, Segment profit (loss) by Reportable Segment

<sup>(</sup>Unit: Millions of Yen)

	Manufactur- ing Systems Business	Telecommuni- cation Systems Business	Distribution Systems Business	Financial Systems Business	Business Solutions	Business Services	IT Platform Solutions	Prepaid Card Business
Sales								
(1) Outside customers	9,265	6,403	11,098	16,778	6,053	10,418	16,112	898
(2) Intersegment sales or transfers	727	255	3,257	352	1,025	482	1,337	0
Total	9,992	6,659	14,356	17,130	7,078	10,900	17,450	899
Segment profit (loss)	318	990	940	583	61	393	1,018	101

	Others	Total	Adjustments (Note 1)	Amounts Reported in the Consolidated Financial Statements (Note 2)
Sales				
(1) Outside customers	190	77,219	_	77,219
(2) Intersegment sales or transfers	800	8,239	-8,239	—
Total	991	85,459	-8,239	77,219
Segment profit (loss)	-19	4,388	-498	3,889

Notes: Adjustments are as follows:

1. The adjustment loss of ¥498 million to segment profit (loss) represent general corporate expenses that have not been allocated to the reportable segments.

2. Segment profit (loss) has been reconciled to operating profit in the consolidated income statement.

## 2) Changes in reporting segments

The Company has changed part of its organization during the fiscal year under review, and has made amendment of the previous year's data in External Sales and Segment profit by Reportable Segment to enable a fair comparison with this year's data under realigned reportable segments.