



SCSK Corporation
Supplementary Information (Data Book)

2024/4/1 — 2024/12/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

(Millions of yen)

		Q1		Q2		Q3	
		Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)
FY2024	Net Sales	122,543	100.0	128,980	100.0	133,316	100.0
	Systems Development	50,728	41.4	53,107	41.2	54,968	41.2
	System Maintenance and Operation/ Services	48,321	39.4	49,666	38.5	52,475	39.4
	Packaged Software/ Hardware Sales	23,493	19.2	26,206	20.3	25,872	19.4

1st half		Q3 total	
Amount	Composition(%)	Amount	Composition(%)
251,523	100.0	384,840	100.0
103,835	41.3	158,804	41.3
97,988	39.0	150,463	39.1
49,699	19.8	75,572	19.6

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)
FY2023	Net Sales	113,371	100.0	117,824	100.0	120,167	100.0	128,944	100.0	231,196	100.0	351,363	100.0	249,111	100.0	480,307	100.0
	Systems Development	47,915	42.3	50,101	42.5	51,621	43.0	53,161	41.2	98,016	42.4	149,637	42.6	104,782	42.1	202,799	42.2
	System Maintenance and Operation/ Services	45,427	40.1	46,891	39.8	47,679	39.7	48,342	37.5	92,318	39.9	139,997	39.8	96,021	38.5	188,340	39.2
	Packaged Software/ Hardware Sales	20,028	17.7	20,832	17.7	20,866	17.4	27,440	21.3	40,861	17.7	61,728	17.6	48,307	19.4	89,168	18.6

		Q1		Q2		Q3	
		Amount	Change (%)	Amount	Change (%)	Amount	Change (%)
YoY	Net Sales	9,171	8.1	11,155	9.5	13,149	10.9
	Systems Development	2,813	5.9	3,006	6.0	3,347	6.5
	System Maintenance and Operation/ Services	2,894	6.4	2,774	5.9	4,796	10.1
	Packaged Software/ Hardware Sales	3,464	17.3	5,374	25.8	5,005	24.0

1st half		Q3 total	
Amount	Change (%)	Amount	Change (%)
20,327	8.8	33,476	9.5
5,819	5.9	9,166	6.1
5,669	6.1	10,465	7.5
8,838	21.6	13,844	22.4

II Sales by Customer Industry

(Millions of yen)

	FY2023 Apr.2023-Dec.2023		FY2024 Apr.2024-Dec.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	107,121	30.5	119,027	30.9	11,906	11.1
Distributors	59,121	16.8	62,564	16.3	3,442	5.8
Financial Institutions	77,414	22.0	82,309	21.4	4,894	6.3
Banks	26,171	7.4	32,370	8.4	6,198	23.7
Securities Firms	8,298	2.4	9,095	2.4	796	9.6
Shopping Credit/ Leasing Companies	19,066	5.4	18,943	4.9	- 122	- 0.6
Insurance Companies	23,877	6.8	21,900	5.7	- 1,977	- 8.3
Communications/ Transportation	48,089	13.7	53,168	13.8	5,078	10.6
Utilities	5,793	1.6	6,513	1.7	720	12.4
Services	38,430	10.9	40,495	10.5	2,064	5.4
Others	15,391	4.4	20,760	5.4	5,368	34.9
Total	351,363	100.0	384,840	100.0	33,476	9.5

* We made a partial amendment in previously disclosed data.

Ⅲ Sales by Segment & Customer Industry (Systems Development)

(Millions of yen)

	FY2023 Apr.2023-Dec.2023		FY2024 Apr.2024-Dec.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	46,461	31.0	54,335	34.2	7,874	16.9
Distributors	20,478	13.7	18,382	11.6	- 2,096	- 10.2
Financial Institutions	49,128	32.8	50,058	31.5	930	1.9
Banks	16,001	10.7	19,709	12.4	3,708	23.2
Securities Firms	5,785	3.9	6,110	3.8	324	5.6
Shopping Credit/ Leasing Companies	9,610	6.4	8,560	5.4	- 1,050	- 10.9
Insurance Companies	17,730	11.8	15,677	9.9	- 2,052	- 11.6
Communications/ Transportation	16,493	11.0	16,884	10.6	390	2.4
Utilities	3,514	2.3	4,575	2.9	1,060	30.2
Services	9,617	6.4	10,497	6.6	880	9.2
Others	3,943	2.6	4,071	2.6	127	3.2
Total	149,637	100.0	158,804	100.0	9,166	6.1

* We made a partial amendment in previously disclosed data.

IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2023 Apr.2023-Dec.2023		FY2024 Apr.2024-Dec.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	45,405	32.4	48,567	32.3	3,161	7.0
Distributors	22,944	16.4	25,696	17.1	2,751	12.0
Financial Institutions	24,542	17.5	26,866	17.9	2,324	9.5
Banks	8,545	6.1	10,030	6.7	1,484	17.4
Securities Firms	2,279	1.6	2,599	1.7	319	14.0
Shopping Credit/ Leasing Companies	8,131	5.8	8,562	5.7	430	5.3
Insurance Companies	5,585	4.0	5,674	3.8	88	1.6
Communications/ Transportation	15,799	11.3	15,644	10.4	- 154	- 1.0
Utilities	1,653	1.2	1,646	1.1	- 7	- 0.5
Services	23,004	16.4	22,482	14.9	- 521	- 2.3
Others	6,647	4.7	9,559	6.4	2,912	43.8
Total	139,997	100.0	150,463	100.0	10,465	7.5

* We made a partial amendment in previously disclosed data.

V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2023 Apr.2023-Dec.2023		FY2024 Apr.2024-Dec.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	15,254	24.7	16,125	21.3	870	5.7
Distributors	15,699	25.4	18,485	24.5	2,786	17.8
Financial Institutions	3,743	6.1	5,384	7.1	1,640	43.8
Banks	1,624	2.6	2,629	3.5	1,005	61.9
Securities Firms	233	0.4	385	0.5	151	65.1
Shopping Credit/ Leasing Companies	1,323	2.1	1,820	2.4	497	37.6
Insurance Companies	561	0.9	548	0.7	- 13	- 2.4
Communications/ Transportation	15,796	25.6	20,639	27.3	4,843	30.7
Utilities	625	1.0	292	0.4	- 332	- 53.2
Services	5,808	9.4	7,515	9.9	1,706	29.4
Others	4,799	7.8	7,128	9.4	2,328	48.5
Total	61,728	100.0	75,572	100.0	13,844	22.4

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Profit by Reportable Segment - Quarterly Trends

(Millions of yen)

FY2024		Q1				Q2				Q3			
		External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin
	Industrial IT Business	45,086	36.8	6,130	13.6	47,962	37.2	7,002	14.6	50,170	37.6	7,874	15.7
	Financial IT Business	15,910	13.0	1,760	11.1	15,921	12.3	2,136	13.4	16,610	12.5	2,459	14.8
	IT Business Solutions	14,136	11.5	- 132	—	14,302	11.1	- 1,191	—	15,502	11.6	291	1.9
	IT Platform Solutions	23,438	19.1	2,640	11.3	24,995	19.4	3,751	15.0	25,823	19.4	3,601	13.9
	IT Management Service	17,325	14.1	2,407	13.9	18,519	14.4	2,837	15.3	17,662	13.2	2,861	16.2
	Others	6,830	5.6	313	4.6	7,255	5.6	326	4.5	7,277	5.5	647	8.9
	Adjustment	- 183	—	- 206	—	23	0.0	- 818	—	269	0.2	- 1,799	—
	Total	122,543	100.0	12,914	10.5	128,980	100.0	14,044	10.9	133,316	100.0	15,936	12.0

1st half				Q3 total			
External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin
93,048	37.0	13,133	14.1	143,218	37.2	21,007	14.7
31,832	12.7	3,896	12.2	48,442	12.6	6,355	13.1
28,439	11.3	- 1,324	—	43,942	11.4	- 1,032	—
48,433	19.3	6,392	13.2	74,257	19.3	9,993	13.5
35,845	14.3	5,245	14.6	53,508	13.9	8,106	15.2
14,085	5.6	639	4.5	21,363	5.6	1,286	6.0
- 160	- 0.1	- 1,024	—	108	0.0	- 2,823	—
251,523	100.0	26,958	10.7	384,840	100.0	42,894	11.1

FY2023		Q1				Q2				Q3				Q4			
		External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin
	Industrial IT Business	42,535	37.5	5,782	13.6	43,344	36.8	6,246	14.4	44,258	36.8	5,811	13.1	46,193	35.8	6,488	14.0
	Financial IT Business	14,950	13.2	1,721	11.5	15,768	13.4	1,739	11.0	16,437	13.7	2,192	13.3	16,336	12.7	1,657	10.1
	IT Business Solutions	14,489	12.8	903	6.2	14,914	12.7	892	6.0	15,097	12.6	744	4.9	15,352	11.9	774	5.0
	IT Platform Solutions	19,739	17.4	2,500	12.7	21,002	17.8	2,841	13.5	20,753	17.3	2,923	14.1	27,064	21.0	5,097	18.8
	IT Management Service	15,225	13.4	2,361	15.5	16,138	13.7	2,479	15.4	16,889	14.1	2,778	16.5	16,492	12.8	1,810	11.0
	Others	6,223	5.5	166	2.7	6,583	5.6	474	7.2	6,610	5.5	406	6.1	7,608	5.9	873	11.5
	Adjustment	207	0.2	- 486	—	73	0.1	- 699	—	119	0.1	- 795	—	- 105	- 0.1	- 687	—
	Total	113,371	100.0	12,950	11.4	117,824	100.0	13,975	11.9	120,167	100.0	14,062	11.7	128,944	100.0	16,015	12.4

1st half				Q3 total				2nd half				Total			
External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin
85,880	37.1	12,029	14.0	130,138	37.0	17,840	13.7	90,452	36.3	12,300	13.6	176,332	36.7	24,329	13.8
30,718	13.3	3,461	11.3	47,156	13.4	5,654	12.0	32,774	13.2	3,850	11.7	63,492	13.2	7,312	11.5
29,403	12.7	1,795	6.1	44,501	12.7	2,540	5.7	30,450	12.2	1,519	5.0	59,854	12.5	3,315	5.5
40,742	17.6	5,342	13.1	61,496	17.5	8,265	13.4	47,818	19.2	8,021	16.8	88,561	18.4	13,363	15.1
31,364	13.6	4,840	15.4	48,254	13.7	7,619	15.8	33,382	13.4	4,589	13.7	64,746	13.5	9,430	14.6
12,806	5.5	641	5.0	19,417	5.5	1,047	5.4	14,219	5.7	1,279	9.0	27,026	5.6	1,920	7.1
280	0.1	- 1,185	—	400	0.0	- 1,980	—	13	0.0	- 1,482	—	294	0.1	- 2,667	—
231,196	100.0	26,926	11.6	351,363	100.0	40,988	11.7	249,111	100.0	30,077	12.1	480,307	100.0	57,004	11.9

YoY		Q1				Q2				Q3			
		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit	
		Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)
	Industrial IT Business	2,550	6.0	347	6.0	4,618	10.7	756	12.1	5,912	13.4	2,063	35.5
	Financial IT Business	960	6.4	38	2.2	153	1.0	396	22.8	172	1.1	266	12.2
	IT Business Solutions	- 352	- 2.4	- 1,035	—	- 611	- 4.1	- 2,084	—	404	2.7	- 453	- 60.9
	IT Platform Solutions	3,698	18.7	140	5.6	3,992	19.0	909	32.0	5,070	24.4	677	23.2
	IT Management Service	2,099	13.8	46	2.0	2,380	14.8	357	14.4	773	4.6	82	3.0
	Others	607	9.8	146	8.7	672	10.2	- 148	- 31.2	666	10.1	240	59.3
	Adjustment	- 391	—	279	—	- 50	- 68.2	- 118	—	149	125.2	- 1,004	—
	Total	9,171	8.1	- 36	- 0.3	11,155	9.5	68	0.5	13,149	10.9	1,874	13.3

1st half				Q3 total			
External Sales		Operating Profit		External Sales		Operating Profit	
Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)
7,168	8.3	1,103	9.2	13,080	10.1	3,166	17.8
1,113	3.6	434	12.6	1,286	2.7	701	12.4
- 964	- 3.3	- 3,120	—	- 559	- 1.3	- 3,573	—
7,690	18.9	1,050	19.7	12,760	20.8	1,727	20.9
4,480	14.3	404	8.4	5,253	10.9	487	6.4
1,279	10.0	- 1	- 0.3	1,945	10.0	239	22.8
- 441	—	161	—	- 291	- 72.9	- 842	—
20,327	8.8	32	0.1	33,476	9.5	1,906	4.7

Note: From the Q1 of consolidated fiscal year ending March 31, 2024, in conjunction with the partial revision of the internal organization, the method for classifying reportable segments has been revised.

SCSK RegTech Edge Corporation was established on June 15, 2023, SCSK Security Corporation was established on August 1, 2023,

with the merger of Diamondhead Corporation and SCSK Prescendo Corporation on October 1, 2024, and have been included in the scope of consolidation and classified into the Financial IT Business segment, IT Business Solutions segment and IT Platform Solutions respectively.

Segment information for the six-month period ended December 31, 2023, has been restated to reflect this change in reportable segments.

Ⅶ Amount of Incoming Orders and Backlog by Reported Segment - Quarterly Trends

(Millions of yen)

	Q1				Q2				Q3			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
FY2024												
Industrial IT Business	45,246	39.1	61,307	33.9	45,572	34.5	58,916	32.0	44,918	36.7	53,665	19.0
Financial IT Business	15,060	13.0	22,663	12.5	18,193	13.8	24,935	13.6	13,978	11.4	22,304	7.9
IT Business Solutions	11,252	9.7	28,397	15.7	12,543	9.5	26,637	14.5	10,733	8.8	21,867	7.7
IT Platform Solutions	21,831	18.9	29,689	16.4	28,164	21.3	32,859	17.9	30,460	24.9	146,978	52.0
IT Management Service	15,729	13.6	28,800	15.9	20,566	15.6	30,847	16.8	14,589	11.9	27,774	9.8
Others	6,614	5.7	9,613	5.3	7,103	5.4	9,461	5.1	7,630	6.2	9,814	3.5
Adjustment	—	—	301	0.2	—	—	277	0.2	—	—	8	0.0
Total	115,735	100.0	180,772	100.0	132,144	100.0	183,936	100.0	122,310	100.0	282,412	100.0

1st half				Q3 total			
Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
90,818	36.6	58,916	32.0	135,737	36.7	53,665	19.0
33,254	13.4	24,935	13.6	47,233	12.8	22,304	7.9
23,795	9.6	26,637	14.5	34,529	9.3	21,867	7.7
49,995	20.2	32,859	17.9	80,456	21.7	146,978	52.0
36,296	14.6	30,847	16.8	50,885	13.7	27,774	9.8
13,718	5.5	9,461	5.1	21,348	5.8	9,814	3.5
—	—	277	0.2	—	—	8	0.0
247,880	100.0	183,936	100.0	370,190	100.0	282,412	100.0

	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
FY2023																																
Industrial IT Business	38,507	37.4	53,515	31.0	40,836	33.8	51,008	29.0	39,351	37.0	46,101	28.4	61,239	39.7	61,146	32.6	79,344	35.4	51,008	29.0	118,695	35.9	46,101	28.4	100,590	38.6	61,146	32.6	179,934	37.1	61,146	32.6
Financial IT Business	14,011	13.6	20,365	11.8	20,226	16.7	24,824	14.1	13,866	13.0	22,253	13.7	17,596	11.4	23,513	12.5	34,237	15.3	24,824	14.1	48,104	14.6	22,253	13.7	31,463	12.1	23,513	12.5	65,701	13.6	23,513	12.5
IT Business Solutions	12,480	12.1	29,949	17.3	15,056	12.4	30,092	17.1	10,480	9.9	25,474	15.7	21,159	13.7	31,281	16.7	27,537	12.3	30,092	17.1	38,017	11.5	25,474	15.7	31,639	12.1	31,281	16.7	59,176	12.2	31,281	16.7
IT Platform Solutions	18,257	17.7	33,336	19.3	21,523	17.8	33,856	19.2	21,423	20.1	34,526	21.3	23,835	15.4	31,296	16.7	39,780	17.8	33,856	19.2	61,204	18.5	34,526	21.3	45,258	17.4	31,296	16.7	85,039	17.5	31,296	16.7
IT Management Service	13,149	12.8	27,306	15.8	15,982	13.2	27,150	15.4	14,821	13.9	25,082	15.5	21,807	14.1	30,396	16.2	29,131	13.0	27,150	15.4	43,953	13.3	25,082	15.5	36,628	14.0	30,396	16.2	65,760	13.6	30,396	16.2
Others	6,564	6.4	8,091	4.7	7,344	6.1	8,852	5.0	6,406	6.0	8,648	5.3	8,789	5.7	9,828	5.2	13,908	6.2	8,852	5.0	20,314	6.2	8,648	5.3	15,195	5.8	9,828	5.2	29,104	6.0	9,828	5.2
Adjustment	—	—	204	0.1	—	—	131	0.1	—	—	11	0.0	—	—	117	0.1	—	—	131	0.1	—	0.0	11	0.0	—	—	117	0.1	—	—	117	0.1
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

	Q1				Q2				Q3			
	Incoming Orders		Backlog		Incoming Orders		Backlog		Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
YoY												
Industrial IT Business	6,739	17.5	7,791	14.6	4,735	11.6	7,908	15.5	5,567	14.1	7,563	16.4
Financial IT Business	1,049	7.5	2,297	11.3	- 2,032	- 10.1	111	0.4	112	0.8	50	0.2
IT Business Solutions	- 1,228	- 9.8	- 1,552	- 5.2	- 2,513	- 16.7	- 3,454	- 11.5	252	2.4	- 3,606	- 14.2
IT Platform Solutions	3,573	19.6	- 3,646	- 10.9	6,641	30.9	- 997	- 2.9	9,037	42.2	112,451	325.7
IT Management Service	2,580	19.6	1,494	5.5	4,583	28.7	3,697	13.6	- 231	- 1.6	2,692	10.7
Others	50	0.8	1,522	18.8	- 240	- 3.3	609	6.9	1,223	19.1	1,166	13.5
Adjustment	—	—	96	47.3	—	—	146	112.0	—	—	- 2	- 25.0
Total	12,766	12.4	8,003	4.6	11,173	9.2	8,021	4.6	15,961	15.0	120,314	74.2

1st half				Q3 total			
Incoming Orders		Backlog		Incoming Orders		Backlog	
Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
11,474	14.5	7,908	15.5	17,042	14.4	7,563	16.4
- 983	- 2.9	111	0.4	- 871	- 1.8	50	0.2
- 3,741	- 13.6	- 3,454	- 11.5	- 3,488	- 9.2	- 3,606	- 14.2
10,215	25.7	- 997	- 2.9	19,252	31.5	112,451	325.7
7,164	24.6	3,697	13.6	6,932	15.8	2,692	10.7
- 189	- 1.4	609	6.9	1,033	5.1	1,166	13.5
—	—	146	112.0	—	—	- 2	- 25.0
23,939	10.7	8,021	4.6	39,900	12.1	120,314	74.2

Note: From the Q1 of consolidated fiscal year ending March 31, 2024, in conjunction with the partial revision of the internal organization, the method for classifying reportable segments has been revised.
 SCSK RegTech Edge Corporation was established on June 15, 2023, SCSK Security Corporation was established on August 1, 2023,
 with the merger of Diamondhead Corporation and SCSK Prescendo Corporation on October 1, 2024, and have been included in the scope of consolidation and classified into the Financial IT Business segment, IT Business Solutions segment and IT Platform Solutions respectively.
 Segment information for the six-month period ended December 31, 2023, has been restated to reflect this change in reportable segments.
 *1 The backlog of ¥146,978 million does not include the backlog of ¥109,481 million as of the end of December 2024 of Net One Systems Co., Ltd.

Ⅷ Amount of Incoming Orders and Backlog by Reported Segment - Quarterly Trends (Without the Backlog of Net One Systems Co., Ltd)

(Millions of yen)

	Q1				Q2				Q3			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
FY2024												
Industrial IT Business	45,246	39.1	61,307	33.9	45,572	34.5	58,916	32.0	44,918	36.7	53,665	31.0
Financial IT Business	15,060	13.0	22,663	12.5	18,193	13.8	24,935	13.6	13,978	11.4	22,304	12.9
IT Business Solutions	11,252	9.7	28,397	15.7	12,543	9.5	26,637	14.5	10,733	8.8	21,867	12.6
IT Platform Solutions	21,831	18.9	29,689	16.4	28,164	21.3	32,859	17.9	30,460	24.9	37,496	21.7
IT Management Service	15,729	13.6	28,800	15.9	20,566	15.6	30,847	16.8	14,589	11.9	27,774	16.1
Others	6,614	5.7	9,613	5.3	7,103	5.4	9,461	5.1	7,630	6.2	9,814	5.7
Adjustment	—	—	301	0.2	—	—	277	0.2	—	—	8	0.0
Total	115,735	100.0	180,772	100.0	132,144	100.0	183,936	100.0	122,310	100.0	172,931	100.0

1st half				Q3 total			
Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
90,818	36.6	58,916	32.0	135,737	36.7	53,665	31.0
33,254	13.4	24,935	13.6	47,233	12.8	22,304	12.9
23,795	9.6	26,637	14.5	34,529	9.3	21,867	12.6
49,995	20.2	32,859	17.9	80,456	21.7	* 2 37,496	21.7
36,296	14.6	30,847	16.8	50,885	13.7	27,774	16.1
13,718	5.5	9,461	5.1	21,348	5.8	9,814	5.7
—	—	277	0.2	—	—	8	0.0
247,880	100.0	183,936	100.0	370,190	100.0	172,931	100.0

	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
FY2023																																
Industrial IT Business	38,507	37.4	53,515	31.0	40,836	33.8	51,008	29.0	39,351	37.0	46,101	28.4	61,239	39.7	61,146	32.6	79,344	35.4	51,008	29.0	118,695	35.9	46,101	28.4	100,590	38.6	61,146	32.6	179,934	37.1	61,146	32.6
Financial IT Business	14,011	13.6	20,365	11.8	20,226	16.7	24,824	14.1	13,866	13.0	22,253	13.7	17,596	11.4	23,513	12.5	34,237	15.3	24,824	14.1	48,104	14.6	22,253	13.7	31,463	12.1	23,513	12.5	65,701	13.6	23,513	12.5
IT Business Solutions	12,480	12.1	29,949	17.3	15,056	12.4	30,092	17.1	10,480	9.9	25,474	15.7	21,159	13.7	31,281	16.7	27,537	12.3	30,092	17.1	38,017	11.5	25,474	15.7	31,639	12.1	31,281	16.7	59,176	12.2	31,281	16.7
IT Platform Solutions	18,257	17.7	33,336	19.3	21,523	17.8	33,856	19.2	21,423	20.1	34,526	21.3	23,835	15.4	31,296	16.7	39,780	17.8	33,856	19.2	61,204	18.5	34,526	21.3	45,258	17.4	31,296	16.7	85,039	17.5	31,296	16.7
IT Management Service	13,149	12.8	27,306	15.8	15,982	13.2	27,150	15.4	14,821	13.9	25,082	15.5	21,807	14.1	30,396	16.2	29,131	13.0	27,150	15.4	43,953	13.3	25,082	15.5	36,628	14.0	30,396	16.2	65,760	13.6	30,396	16.2
Others	6,564	6.4	8,091	4.7	7,344	6.1	8,852	5.0	6,406	6.0	8,648	5.3	8,789	5.7	9,828	5.2	13,908	6.2	8,852	5.0	20,314	6.2	8,648	5.3	15,195	5.8	9,828	5.2	29,104	6.0	9,828	5.2
Adjustment	—	—	204	0.1	—	—	131	0.1	—	—	11	0.0	—	—	117	0.1	—	—	131	0.1	—	0.0	11	0.0	—	—	117	0.1	—	—	117	0.1
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

	Q1				Q2				Q3			
	Incoming Orders		Backlog		Incoming Orders		Backlog		Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
YoY												
Industrial IT Business	6,739	17.5	7,791	14.6	4,735	11.6	7,908	15.5	5,567	14.1	7,563	16.4
Financial IT Business	1,049	7.5	2,297	11.3	- 2,032	- 10.1	111	0.4	112	0.8	50	0.2
IT Business Solutions	- 1,228	- 9.8	- 1,552	- 5.2	- 2,513	- 16.7	- 3,454	- 11.5	252	2.4	- 3,606	- 14.2
IT Platform Solutions	3,573	19.6	- 3,646	- 10.9	6,641	30.9	- 997	- 2.9	9,037	42.2	2,969	8.6
IT Management Service	2,580	19.6	1,494	5.5	4,583	28.7	3,697	13.6	- 231	- 1.6	2,692	10.7
Others	50	0.8	1,522	18.8	- 240	- 3.3	609	6.9	1,223	19.1	1,166	13.5
Adjustment	—	—	96	47.3	—	—	146	112.0	—	—	- 2	- 25.0
Total	12,766	12.4	8,003	4.6	11,173	9.2	8,021	4.6	15,961	15.0	10,833	6.7

1st half				Q3 total			
Incoming Orders		Backlog		Incoming Orders		Backlog	
Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
11,474	14.5	7,908	15.5	17,042	14.4	7,563	16.4
- 983	- 2.9	111	0.4	- 871	- 1.8	50	0.2
- 3,741	- 13.6	- 3,454	- 11.5	- 3,488	- 9.2	- 3,606	- 14.2
10,215	25.7	- 997	- 2.9	19,252	31.5	2,969	8.6
7,164	24.6	3,697	13.6	6,932	15.8	2,692	10.7
- 189	- 1.4	609	6.9	1,033	5.1	1,166	13.5
—	—	146	112.0	—	—	- 2	- 25.0
23,939	10.7	8,021	4.6	39,900	12.1	10,833	6.7

Note: From the Q1 of consolidated fiscal year ending March 31, 2024, in conjunction with the partial revision of the internal organization, the method for classifying reportable segments has been revised.

SCSK RegTech Edge Corporation was established on June 15, 2023, SCSK Security Corporation was established on August 1, 2023,

with the merger of Diamondhead Corporation and SCSK Prescendo Corporation on October 1, 2024, and have been included in the scope of consolidation and classified into the Financial IT Business segment, IT Business Solutions segment and IT Platform Solutions respectively.

Segment information for the six-month period ended December 31, 2023, has been restated to reflect this change in reportable segments.

IX Amount of Incoming Orders and Backlog by Segment

(Millions of yen)

FY2024	Q1				Q2				Q3			
	External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	54,016	46.7	54,374	30.1	55,233	41.8	56,500	30.7	50,898	41.6	72,293	25.6
System Maintenance and Operation/Services	38,978	33.7	104,347	57.7	46,967	35.5	101,649	55.3	39,700	32.5	130,021	46.0
Packaged Software/Hardware Sales	22,740	19.6	22,050	12.2	29,943	22.7	25,786	14.0	31,711	25.9	80,097	28.4
Total	115,735	100.0	180,772	100.0	132,144	100.0	183,936	100.0	122,310	100.0	282,412	100.0

1st half				Q3 total			
External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)
109,249	44.1	56,500	30.7	160,148	43.3	72,293	25.6
85,946	34.7	101,649	55.3	125,647	33.9	130,021	46.0
52,683	21.3	25,786	14.0	84,395	22.8	80,097	28.4
247,880	100.0	183,936	100.0	370,190	100.0	282,412	100.0

FY2023	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	48,729	47.3	47,316	27.4	55,459	45.8	52,674	29.9	47,325	44.5	48,378	29.8	55,869	36.2	51,086	27.2	104,188	46.5	52,674	29.9	151,514	45.9	48,378	29.8	103,195	39.6	51,086	27.2	207,383	42.8	51,086	27.2
System Maintenance and Operation/Services	36,825	35.8	101,335	58.7	41,873	34.6	96,317	54.8	37,454	35.2	86,092	53.1	75,941	49.2	113,691	60.6	78,698	35.1	96,317	54.8	116,152	35.2	86,092	53.1	113,395	43.5	113,691	60.6	192,094	39.6	113,691	60.6
Packaged Software/Hardware Sales	17,415	16.9	24,118	14.0	23,638	19.5	26,923	15.3	21,569	20.3	27,626	17.0	22,615	14.6	22,802	12.2	41,053	18.3	26,923	15.3	62,623	19.0	27,626	17.0	44,185	16.9	22,802	12.2	85,238	17.6	22,802	12.2
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

	Q1				Q2				Q3			
	Incoming Orders		Backlog		Incoming Orders		Backlog		Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Systems Development	5,287	10.9	7,058	14.9	- 225	- 0.4	3,826	7.3	3,573	7.5	23,914	49.4
System Maintenance and Operation/Services	2,153	5.8	3,012	3.0	5,094	12.2	5,332	5.5	2,246	6.0	43,929	51.0
Packaged Software/Hardware Sales	5,325	30.6	- 2,067	- 8.6	6,304	26.7	- 1,137	- 4.2	10,141	47.0	52,470	189.9
Total	12,766	12.4	8,003	4.6	11,173	9.2	8,021	4.6	15,961	15.0	120,314	74.2

1st half				Q3 total			
Incoming Orders		Backlog		Incoming Orders		Backlog	
Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
5,061	4.9	3,826	7.3	8,634	5.7	23,914	49.4
7,247	9.2	5,332	5.5	9,494	8.2	43,929	51.0
11,630	28.3	- 1,137	- 4.2	21,772	34.8	52,470	189.9
23,939	10.7	8,021	4.6	39,900	12.1	120,314	74.2

*The total backlog includes the backlog of Net One Systems Co., Ltd. as detailed below;

Systems Development: 19,862 million yen

System Maintenance and Operation/Services: 41,147 million yen

Packaged Software/Hardware Sales: 48,471 million yen

Above total: 109,481 million yen

X Amount of Incoming Orders and Backlog by Segment (Without the Backlog of Net One Systems Co., Ltd.)

(Millions of yen)

FY2024	Q1				Q2				Q3			
	External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	54,016	46.7	54,374	30.1	55,233	41.8	56,500	30.7	50,898	41.6	52,430	30.3
System Maintenance and Operation/Services	38,978	33.7	104,347	57.7	46,967	35.5	101,649	55.3	39,700	32.5	88,874	51.4
Packaged Software/Hardware Sales	22,740	19.6	22,050	12.2	29,943	22.7	25,786	14.0	31,711	25.9	31,625	18.3
Total	115,735	100.0	180,772	100.0	132,144	100.0	183,936	100.0	122,310	100.0	172,931	100.0

1st half				Q3 total			
External Sales	Compo sition(%)	Backlog	Compo sition(%)	External Sales	Compo sition(%)	Backlog	Compo sition(%)
109,249	44.1	56,500	30.7	160,148	43.3	52,430	30.3
85,946	34.7	101,649	55.3	125,647	33.9	88,874	51.4
52,683	21.3	25,786	14.0	84,395	22.8	31,625	18.3
247,880	100.0	183,936	100.0	370,190	100.0	172,931	100.0

FY2023	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	48,729	47.3	47,316	27.4	55,459	45.8	52,674	29.9	47,325	44.5	48,378	29.8	55,869	36.2	51,086	27.2	104,188	46.5	52,674	29.9	151,514	45.9	48,378	29.8	103,195	39.6	51,086	27.2	207,383	42.8	51,086	27.2
System Maintenance and Operation/Services	36,825	35.8	101,335	58.7	41,873	34.6	96,317	54.8	37,454	35.2	86,092	53.1	75,941	49.2	113,691	60.6	78,698	35.1	96,317	54.8	116,152	35.2	86,092	53.1	113,395	43.5	113,691	60.6	192,094	39.6	113,691	60.6
Packaged Software/Hardware Sales	17,415	16.9	24,118	14.0	23,638	19.5	26,923	15.3	21,569	20.3	27,626	17.0	22,615	14.6	22,802	12.2	41,053	18.3	26,923	15.3	62,623	19.0	27,626	17.0	44,185	16.9	22,802	12.2	85,238	17.6	22,802	12.2
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

	Q1				Q2				Q3			
	Incoming Orders		Backlog		Incoming Orders		Backlog		Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Systems Development	5,287	10.9	7,058	14.9	- 225	- 0.4	3,826	7.3	3,573	7.5	4,052	37.4
System Maintenance and Operation/Services	2,153	5.8	3,012	3.0	5,094	12.2	5,332	5.5	2,246	6.0	2,782	25.7
Packaged Software/Hardware Sales	5,325	30.6	- 2,067	- 8.6	6,304	26.7	- 1,137	- 4.2	10,141	47.0	3,998	36.9
Total	12,766	12.4	8,003	4.6	11,173	9.2	8,021	4.6	15,961	15.0	10,833	100.0

1st half				Q3 total			
Incoming Orders		Backlog		Incoming Orders		Backlog	
Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
5,061	4.9	3,826	7.3	8,634	5.7	4,052	37.4
7,247	9.2	5,332	5.5	9,494	8.2	2,782	25.7
11,630	28.3	- 1,137	- 4.2	21,772	34.8	3,998	36.9
23,939	10.7	8,021	4.6	39,900	12.1	10,833	100.0

XI Sales to Sumitomo Corporation

	FY2023		FY2024		YoY	
	Apr.2023-Dec.2023		Apr.2024-Dec.2024			
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Sumitomo Corporation	17,240	4.9	14,414	3.7	- 2,825	- 16.4

XII Quarterly Trends

FY2024	Q1		Q2		Q3	
	Apr.2024-Jun.2024		Jul.2024-Sept.2024		Oct.2024-Dec.2024	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	122,543	100.0	128,980	100.0	133,316	100.0
Cost of Sales	- 91,206	74.4	- 94,447	73.2	- 96,620	72.5
Gross Profit	31,336	25.6	34,532	26.8	36,695	27.5
SG & A Expenses	- 19,093	15.6	- 19,297	15.0	- 20,749	15.6
Other Income and Expenses	670	0.5	- 1,191	0.9	- 10	0.0
Operating Profit	12,914	10.5	14,044	10.9	15,936	12.0
Profit before Tax	13,266	10.8	14,330	11.1	15,965	12.0
Profit Attributable to Owners of Parent	9,222	7.5	10,015	7.8	10,560	7.9

1st half		Q3 total	
Apr.2024-Sept.2024		Apr.2024-Dec.2024	
Amount	Compo sition(%)	Amount	Compo sition(%)
251,523	100.0	384,840	100.0
- 185,654	73.8	- 282,275	73.3
65,869	26.2	102,564	26.7
- 38,390	15.3	- 59,139	15.4
- 520	0.2	- 530	0.1
26,958	10.7	42,894	11.1
27,597	11.0	43,562	11.3
19,237	7.6	29,798	7.7

(Millions of yen)

【Forecast】 Total	
Apr.2024-Mar.2025	
Amount	Compo sition(%)
596,000	100.0
- 437,700	73.4
158,300	26.6
- 90,800	15.2
- 1,000	0.2
66,500	11.2
67,200	11.3
46,500	7.8

FY2023	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2023-Jun.2023		Jul.2023-Sept.2023		Oct.2023-Dec.2023		Jan.2024-Mar.2024		Apr.2023-Sept.2023		Apr.2023-Dec.2023		Oct.2023-Mar.2024		Apr.2023-Mar.2024	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	113,371	100.0	117,824	100.0	120,167	100.0	128,944	100.0	231,196	100.0	351,363	100.0	249,111	100.0	480,307	100.0
Cost of Sales	- 83,551	73.7	- 86,420	73.3	- 88,683	73.8	- 93,680	72.7	- 169,972	73.5	- 258,656	73.6	- 182,364	73.2	- 352,336	73.4
Gross Profit	29,819	26.3	31,404	26.7	31,483	26.2	35,263	27.3	61,223	26.5	92,707	26.4	66,747	26.8	127,971	26.6
SG & A Expenses	- 16,939	14.9	- 17,266	14.7	- 17,492	14.6	- 19,242	14.9	- 34,206	14.8	- 51,698	14.7	- 36,734	14.7	- 70,940	14.8
Other Income and Expenses	70	0.1	- 161	0.1	70	0.1	- 5	0.0	- 91	0.0	- 20	0.0	65	0.0	- 26	0.0
Operating Profit	12,950	11.4	13,975	11.9	14,062	11.7	16,015	12.4	26,926	11.6	40,988	11.7	30,077	12.1	57,004	11.9
Profit before Tax	12,945	11.4	13,755	11.7	14,235	11.8	16,523	12.8	26,700	11.5	40,936	11.7	30,758	12.3	57,459	12.0
Profit Attributable to Owners of Parent	9,007	7.9	9,461	8.0	9,867	8.2	12,125	9.4	18,468	8.0	28,335	8.1	21,992	8.8	40,461	8.4

YoY	Q1		Q2		Q3	
	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)
Net Sales	9,171	8.1	11,155	9.5	13,149	10.9
Cost of Sales	- 7,654	9.2	- 8,026	9.3	- 7,937	9.0
Gross Profit	1,517	5.1	3,128	10.0	5,211	16.6
SG & A Expenses	- 2,153	12.7	- 2,030	11.8	- 3,256	18.6
Other Income and Expenses	600	854.9	- 1,029	636.7	- 81	114.4
Operating Profit	- 36	- 0.3	68	0.5	1,874	13.3
Profit before Tax	321	2.5	575	4.2	1,729	12.1
Profit Attributable to Owners of Parent	215	2.4	553	5.9	693	7.0

1st half		Q3 total	
Amount	Change(%)	Amount	Change(%)
20,327	8.8	33,476	9.5
- 15,681	9.2	- 23,618	9.1
4,645	7.6	9,857	10.6
- 4,184	12.2	- 7,440	14.4
- 429	469.1	- 510	2,470.8
32	0.1	1,906	4.7
897	3.4	2,626	6.4
768	4.2	1,462	5.2

Note: The amounts of assets and liabilities recorded at the end of December 31, 2024 are currently being evaluated for identifiable assets and liabilities, and the allocation of the acquisition consideration has not been completed yet. Therefore, the impact on profit and loss, such as the amortization related to the assets, is not included.

X III Financial Statements
Consolidated Statements of Income

	(Millions of yen)					
	From Apr.1,2023 to Dec.31,2023		From Apr.1,2024 to Dec.31,2024		YoY	
	Amount	%	Amount	%	Amount	%
I Net sales	351,363	100.0	384,840	100.0	33,476	9.5
II. Cost of sales	-258,656	-73.6	-282,275	-73.3	-23,618	9.1
Gross profit	92,707	26.4	102,564	26.7	9,857	10.6
III. SG & A	-51,698	-14.7	-59,139	-15.4	-7,440	14.4
IV. Other income	393	0.1	1,049	0.3	656	167.1
V. Other expenses	-413	-0.1	-1,580	-0.4	-1,167	282.1
Operating profit	40,988	11.7	42,894	11.1	1,906	4.7
VI. Finance income	521	0.1	440	0.1	-80	-15.5
VII. Finance costs	-1,580	-0.4	-692	-0.2	888	-56.2
VIII. Share of profit (loss) of investments accounted for using equity method	1,007	0.3	920	0.2	-87	-8.7
Profit before tax	40,936	11.7	43,562	11.3	2,626	6.4
IX. Income tax expense	-12,518	-3.6	-13,547	-3.5	-1,028	8.2
Profit	28,417	8.1	30,015	7.8	1,597	5.6
X. Profit attributable to						
Owners of parent	28,335	8.1	29,798	7.7	1,462	5.2
Non-controlling interests	81	0.0	216	0.1	135	165.8

Cost of Sales	(Millions of yen)					
	From Apr.1,2023 to Dec.31,2023		From Apr.1,2024 to Dec.31,2024		YoY	
	Amount	%	Amount	%	Amount	%
Employee benefits expenses	77,440	35.6	82,066	35.6	4,625	6.0
Outsourcing expenses	111,840	51.4	119,088	51.6	7,247	6.5
Other expenses	28,207	13.0	29,433	12.8	1,226	4.3
Office rental and upkeep expenses	2,694	1.2	2,352	1.0	-341	-12.7
Depreciation of right-of-use assets	3,735	1.7	4,129	1.8	393	10.5
Other depreciation and amortization	7,669	3.5	7,411	3.2	-257	-3.4
Materials expenses and others	1,923	0.9	2,032	0.9	109	5.7
Computer and related expenses	6,726	3.1	8,089	3.5	1,362	20.3
Communications expenses	1,493	0.7	1,551	0.7	57	3.9
Other	3,965	1.8	3,867	1.7	-98	-2.5
Total Production costs for the period	217,488	100.0	230,588	100.0	13,099	6.0
Transfer to other accounts	-3,867		-5,066		-1,198	31.0
Work in process Increase (+), decreases (-)	-405		-627		-221	
Manufacturing costs (1)	213,215		224,894		11,679	5.5
Merchandise costs (2)	45,440		57,380		11,939	26.3
Total Cost of sales(1) + (2)	258,656	73.6	282,275	73.3	23,618	9.1

SG & A	(Millions of yen)					
	From Apr.1,2023 to Dec.31,2023		From Apr.1,2024 to Dec.31,2024		YoY	
	Amount	%	Amount	%	Amount	%
Employee benefits expenses	27,641	7.9	29,852	7.8	2,211	8.0
Office rental	244	0.1	598	0.2	353	144.6
Depreciation of right-of-use assets	2,679	0.8	2,880	0.7	201	7.5
Other depreciation and amortization	1,835	0.5	2,099	0.5	263	14.4
Outsourcing expenses	2,999	0.9	3,456	0.9	457	15.2
Taxes	2,412	0.7	2,444	0.6	31	1.3
Other	13,885	4.0	17,807	4.6	3,922	28.2
Total SG&A expenses	51,698	14.7	59,139	15.4	7,440	14.4