



SCSK Corporation  
Supplementary Information (Data Book)

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2024/4/1 – 2024/6/30

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### Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

(Millions of yen)

		Q1	
FY2024		Amount	Composition(%)
Net Sales		122,543	100.0
Systems Development		50,728	41.4
System Maintenance and Operation/ Services		48,321	39.4
Packaged Software/ Hardware Sales		23,493	19.2

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
FY2023		Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)
Net Sales		113,371	100.0	117,824	100.0	120,167	100.0	128,944	100.0	231,196	100.0	351,363	100.0	249,111	100.0	480,307	100.0
Systems Development		47,915	42.3	50,101	42.5	51,621	43.0	53,161	41.2	98,016	42.4	149,637	42.6	104,782	42.1	202,799	42.2
System Maintenance and Operation/ Services		45,427	40.1	46,891	39.8	47,679	39.7	48,342	37.5	92,318	39.9	139,997	39.8	96,021	38.5	188,340	39.2
Packaged Software/ Hardware Sales		20,028	17.7	20,832	17.7	20,866	17.4	27,440	21.3	40,861	17.7	61,728	17.6	48,307	19.4	89,168	18.6

		Q1	
YoY		Amount	Change (%)
Net Sales		9,171	8.1
Systems Development		2,813	5.9
System Maintenance and Operation/ Services		2,894	6.4
Packaged Software/ Hardware Sales		3,464	17.3

## II Sales by Customer Industry

(Millions of yen)

	FY2023 Apr.2023-Jun.2023		FY2024 Apr.2024-Jun.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	34,044	30.0	37,924	30.9	3,880	11.4
Distributors	19,527	17.2	20,834	17.0	1,306	6.7
Financial Institutions	24,447	21.6	27,646	22.6	3,199	13.1
Banks	7,954	7.0	11,224	9.2	3,270	41.1
Securities Firms	2,596	2.3	3,008	2.5	411	15.9
Shopping Credit/ Leasing Companies	6,289	5.5	5,883	4.8	- 405	- 6.5
Insurance Companies	7,606	6.7	7,529	6.1	- 77	- 1.0
Communications/ Transportation	15,859	14.0	16,228	13.2	368	2.3
Utilities	1,815	1.6	2,159	1.8	343	18.9
Services	12,240	10.8	12,116	9.9	- 123	- 1.0
Others	5,436	4.8	5,633	4.6	196	3.6
Total	113,371	100.0	122,543	100.0	9,171	8.1

\* We made a partial amendment in previously disclosed data.

### III Sales by Segment & Customer Industry (Systems Development)

(Millions of yen)

	FY2023 Apr.2023-Jun.2023		FY2024 Apr.2024-Jun.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	14,639	30.6	17,037	33.6	2,398	16.4
Distributors	6,704	14.0	6,270	12.4	- 433	- 6.5
Financial Institutions	15,450	32.2	16,358	32.2	907	5.9
Banks	4,839	10.1	6,461	12.7	1,621	33.5
Securities Firms	1,791	3.7	2,005	4.0	213	11.9
Shopping Credit/ Leasing Companies	3,090	6.5	2,582	5.1	- 508	- 16.5
Insurance Companies	5,728	12.0	5,309	10.5	- 419	- 7.3
Communications/ Transportation	5,391	11.3	5,017	9.9	- 374	- 6.9
Utilities	1,086	2.3	1,490	2.9	404	37.2
Services	3,393	7.1	3,328	6.6	- 65	- 1.9
Others	1,248	2.6	1,225	2.4	- 23	- 1.8
Total	47,915	100.0	50,728	100.0	2,813	5.9

\* We made a partial amendment in previously disclosed data.

#### IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2023 Apr.2023-Jun.2023		FY2024 Apr.2024-Jun.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	14,838	32.7	15,520	32.1	682	4.6
Distributors	7,269	16.0	8,427	17.4	1,158	15.9
Financial Institutions	7,965	17.5	9,068	18.8	1,103	13.8
Banks	2,723	6.0	3,322	6.9	599	22.0
Securities Firms	698	1.5	918	1.9	220	31.5
Shopping Credit/ Leasing Companies	2,769	6.1	2,826	5.9	57	2.1
Insurance Companies	1,774	3.9	2,000	4.1	225	12.7
Communications/ Transportation	5,202	11.5	5,160	10.7	- 42	- 0.8
Utilities	549	1.2	546	1.1	- 2	- 0.5
Services	7,226	15.9	7,146	14.8	- 79	- 1.1
Others	2,375	5.2	2,450	5.1	75	3.2
Total	45,427	100.0	48,321	100.0	2,894	6.4

\* We made a partial amendment in previously disclosed data.

## V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2023 Apr.2023-Jun.2023		FY2024 Apr.2024-Jun.2024		YoY	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	4,566	22.8	5,365	22.8	799	17.5
Distributors	5,553	27.7	6,135	26.1	582	10.5
Financial Institutions	1,030	5.1	2,219	9.4	1,188	115.3
Banks	392	2.0	1,440	6.1	1,048	267.5
Securities Firms	106	0.5	84	0.4	- 22	- 20.8
Shopping Credit/ Leasing Companies	429	2.1	475	2.0	45	10.6
Insurance Companies	102	0.5	218	0.9	116	113.0
Communications/ Transportation	5,265	26.3	6,051	25.8	785	14.9
Utilities	180	0.9	122	0.5	- 57	- 32.1
Services	1,619	8.1	1,641	7.0	22	1.4
Others	1,812	9.0	1,956	8.3	144	8.0
Total	20,028	100.0	23,493	100.0	3,464	17.3

\* We made a partial amendment in previously disclosed data.

## VI External Sales and Operating Profit by Reportable Segment - Quarterly Trends

(Millions of yen)

FY2024	Q1			
	External Sales	Composition(%)	Operating Profit	Margin
Industrial IT Business	45,086	36.8	6,130	13.6
Financial IT Business	15,910	13.0	1,760	11.1
IT Business Solutions	14,136	11.5	-132	△ 0.9
IT Platform Solutions	23,438	19.1	2,640	11.3
IT Management Service	17,325	14.1	2,407	13.9
Others	6,830	5.6	313	4.6
Adjustment	-183	-0.2	-206	—
Total	122,543	100.0	12,914	10.5

FY2023	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin	External Sales	Composition(%)	Operating Profit	Margin
Industrial IT Business	42,535	37.5	5,782	13.6	43,344	36.8	6,247	14.4	44,258	36.8	5,813	13.1	46,193	35.8	6,486	14.0	85,880	37.1	12,030	14.0	130,138	37.0	17,843	13.7	90,452	36.3	12,299	13.6	176,332	36.7	24,329	13.8
Financial IT Business	14,950	13.2	1,721	11.5	15,768	13.4	1,739	11.0	16,437	13.7	2,193	13.3	16,336	12.7	1,656	10.1	30,718	13.3	3,461	11.3	47,156	13.4	5,655	12.0	32,774	13.2	3,850	11.7	63,492	13.2	7,312	11.5
IT Business Solutions	14,489	12.8	903	6.2	14,914	12.7	892	6.0	15,097	12.6	745	4.9	15,352	11.9	774	5.0	29,403	12.7	1,795	6.1	44,501	12.7	2,541	5.7	30,450	12.2	1,519	5.0	59,854	12.5	3,315	5.5
IT Platform Solutions	19,739	17.4	2,500	12.7	21,002	17.8	2,841	13.5	20,753	17.3	2,924	14.1	27,064	21.0	5,097	18.8	40,742	17.6	5,342	13.1	61,496	17.5	8,266	13.4	47,818	19.2	8,021	16.8	88,561	18.4	13,363	15.1
IT Management Service	15,225	13.4	2,361	15.5	16,138	13.7	2,479	15.4	16,889	14.1	2,773	16.4	16,492	12.8	1,815	11.0	31,364	13.6	4,840	15.4	48,254	13.7	7,614	15.8	33,382	13.4	4,589	13.7	64,746	13.5	9,430	14.6
Others	6,223	5.5	166	2.7	6,583	5.6	474	7.2	6,610	5.5	406	6.1	7,608	5.9	873	11.5	12,806	5.5	641	5.0	19,417	5.5	1,047	5.4	14,219	5.7	1,279	9.0	27,026	5.6	1,920	7.1
Adjustment	207	0.2	-486	—	73	0.1	-699	—	119	0.1	-795	—	-105	-0.1	-687	—	280	0.1	-1,185	—	400	0.1	-1,980	—	13	0.0	-1,482	—	294	0.1	-2,667	—
Total	113,371	100.0	12,950	11.4	117,824	100.0	13,975	11.9	120,167	100.0	14,062	11.7	128,944	100.0	16,015	12.4	231,196	100.0	26,926	11.6	351,363	100.0	40,988	11.7	249,111	100.0	30,077	12.1	480,307	100.0	57,004	11.9

YoY	Q1			
	External Sales		Operating Profit	
	Amount	Rate(%)	Amount	Rate(%)
Industrial IT Business	2,550	6.0	347	6.0
Financial IT Business	960	6.4	38	2.2
IT Business Solutions	-352	-2.4	-1,035	—
IT Platform Solutions	3,698	18.7	140	5.6
IT Management Service	2,099	13.8	46	2.0
Others	607	9.8	146	87.7
Adjustment	-391	—	279	—
Total	9,171	8.1	-36	-0.3

※From the Q1 of consolidated fiscal year ending March 31, 2025, in conjunction with the partial revision of the internal organization, the method for classifying reportable segments has been revised. Segment information for the fiscal year ended March 31, 2024, has been restated to reflect this change in reportable segments.



**VII Amount of Incoming Orders and Backlog by Reported Segment - Quarterly Trends**

(Millions of yen)

FY2024	Q1			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Industrial IT Business	45,246	39.1	61,307	33.9
Financial IT Business	15,060	13.0	22,663	12.5
IT Business Solutions	11,252	9.7	28,397	15.7
IT Platform Solutions	21,831	18.9	29,689	16.4
IT Management Service	15,729	13.6	28,800	15.9
Others	6,614	5.7	9,613	5.3
Adjustment	—	—	301	0.2
Total	115,735	100.0	180,772	100.0

FY2023	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Industrial IT Business	38,507	37.4	53,515	31.0	40,836	33.8	51,008	29.0	39,351	37.0	46,101	28.4	61,239	39.7	61,146	32.6	79,344	35.4	51,008	29.0	118,695	35.9	46,101	28.4	100,590	38.6	61,146	32.6	179,934	37.1	61,146	32.6
Financial IT Business	14,011	13.6	20,365	11.8	20,226	16.7	24,824	14.1	13,866	13.0	22,253	13.7	17,596	11.4	23,513	12.5	34,237	15.3	24,824	14.1	48,104	14.6	22,253	13.7	31,463	12.1	23,513	12.5	65,701	13.6	23,513	12.5
IT Business Solutions	12,480	12.1	29,949	17.3	15,056	12.4	30,092	17.1	10,480	9.9	25,474	15.7	21,159	13.7	31,281	16.7	27,537	12.3	30,092	17.1	38,017	11.5	25,474	15.7	31,639	12.1	31,281	16.7	59,176	12.2	31,281	16.7
IT Platform Solutions	18,257	17.7	33,336	19.3	21,523	17.8	33,856	19.2	21,423	20.1	34,526	21.3	23,835	15.4	31,296	16.7	39,780	17.8	33,856	19.2	61,204	18.5	34,526	21.3	45,258	17.4	31,296	16.7	85,039	17.5	31,296	16.7
IT Management Service	13,149	12.8	27,306	15.8	15,982	13.2	27,150	15.4	14,821	13.9	25,082	15.5	21,807	14.1	30,396	16.2	29,131	13.0	27,150	15.4	43,953	13.3	25,082	15.5	36,628	14.0	30,396	16.2	65,760	13.6	30,396	16.2
Others	6,564	6.4	8,091	4.7	7,344	6.1	8,852	5.0	6,406	6.0	8,648	5.3	8,789	5.7	9,828	5.2	13,908	6.2	8,852	5.0	20,314	6.2	8,648	5.3	15,195	5.8	9,828	5.2	29,104	6.0	9,828	5.2
Adjustment	—	—	204	0.1	—	—	131	0.1	—	—	11	0.0	—	—	117	0.1	—	—	131	0.1	—	—	11	0.0	—	—	117	0.1	—	—	117	0.1
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

YoY	Q1			
	Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)
Industrial IT Business	6,739	17.5	7,791	14.6
Financial IT Business	1,049	7.5	2,297	11.3
IT Business Solutions	- 1,228	- 9.8	- 1,552	- 5.2
IT Platform Solutions	3,573	19.6	- 3,646	- 10.9
IT Management Service	2,580	19.6	1,494	5.5
Others	50	0.8	1,522	18.8
Adjustment	—	—	96	47.3
Total	12,766	12.4	8,003	4.6

※From the Q1 of consolidated fiscal year ending March 31, 2025, in conjunction with the partial revision of the internal organization, the method for classifying reportable segments has been revised. Segment information for the fiscal year ended March 31, 2024, has been restated to reflect this change in reportable segments.

**VII Amount of Incoming Orders and Backlog by Segment**

(Millions of yen)

FY2024	Q1			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	54,016	46.7	54,374	30.1
System Maintenance and Operation/Services	38,978	33.7	104,347	57.7
Packaged Software/Hardware Sales	22,740	19.6	22,050	12.2
Total	115,735	100.0	180,772	100.0

FY2023	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Systems Development	48,729	47.3	47,316	27.4	55,459	45.8	52,674	29.9	47,325	44.5	48,378	29.8	55,869	36.2	51,086	27.2	104,188	46.5	52,674	29.9	151,514	45.9	48,378	29.8	103,195	39.6	51,086	27.2	207,383	42.8	51,086	27.2
System Maintenance and Operation/Services	36,825	35.8	101,335	58.7	41,873	34.6	96,317	54.8	37,454	35.2	86,092	53.1	75,941	49.2	113,691	60.6	78,698	35.1	96,317	54.8	116,152	35.2	86,092	53.1	113,395	43.5	113,691	60.6	192,094	39.6	113,691	60.6
Packaged Software/Hardware Sales	17,415	16.9	24,118	14.0	23,638	19.5	26,923	15.3	21,569	20.3	27,626	17.0	22,615	14.6	22,802	12.2	41,053	18.3	26,923	15.3	62,623	19.0	27,626	17.0	44,185	16.9	22,802	12.2	85,238	17.6	22,802	12.2
Total	102,969	100.0	172,769	100.0	120,970	100.0	175,915	100.0	106,349	100.0	162,097	100.0	154,426	100.0	187,580	100.0	223,940	100.0	175,915	100.0	330,290	100.0	162,097	100.0	260,776	100.0	187,580	100.0	484,717	100.0	187,580	100.0

YoY	Q1			
	Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)
Systems Development	5,287	10.9	7,058	14.9
System Maintenance and Operation/Services	2,153	5.8	3,012	3.0
Packaged Software/Hardware Sales	5,325	30.6	-2,067	-8.6
Total	12,766	12.4	8,003	4.6

**IX Sales to Sumitomo Corporation**

Sumitomo Corporation	FY2023		FY2024		YoY	
	Apr.2023-Jun.2023		Apr.2024-Jun.2024		Amount	Compo sition(%)
	Amount	Compo sition(%)	Amount	Compo sition(%)		
	6,170	5.4	5,713	4.7	△ 457	△ 7.4

## X Quarterly Trends

(Millions of yen)

FY2024	Q1	
	Apr.2024-Jun.2024	
	Amount	Compo sition(%)
Net Sales	122,543	100.0
Cost of Sales	- 91,206	74.4
Gross Profit	31,336	25.6
SG & A Expenses	- 19,093	15.6
Other Income and Expenses	670	0.5
Operating Profit	12,914	10.5
Profit before Tax	13,266	10.8
Profit Attributable to Owners of Parent	9,222	7.5

【Forecasts】 Total	
Apr.2024-Mar.2025	
Amount	Compo sition(%)
510,000	100.0
- 372,000	72.9
138,000	27.1
- 76,000	14.9
-	-
62,000	12.2
-	-
44,500	8.7

FY2023	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2023-Jun.2023		Jul.2023-Sept.2023		Oct.2023-Dec.2023		Jan.2024-Mar.2024		Apr.2023-Sept.2023		Apr.2023-Dec.2023		Oct.2023-Mar.2024		Apr.2023-Mar.2024	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	113,371	100.0	117,824	100.0	120,167	100.0	128,944	100.0	231,196	100.0	351,363	100.0	249,111	100.0	480,307	100.0
Cost of Sales	- 83,551	73.7	- 86,420	73.3	- 88,683	73.8	- 93,680	72.7	- 169,972	73.5	- 258,656	73.6	- 182,364	73.2	- 352,336	73.4
Gross Profit	29,819	26.3	31,404	26.7	31,483	26.2	35,263	27.3	61,223	26.5	92,707	26.4	66,747	26.8	127,971	26.6
SG & A Expenses	- 16,939	14.9	- 17,266	14.7	- 17,492	14.6	- 19,242	14.9	- 34,206	14.8	- 51,698	14.7	- 36,734	14.7	- 70,940	14.8
Other Income and Expenses	70	0.1	- 161	0.1	70	0.1	- 5	0.0	- 91	0.0	- 20	0.0	65	0.0	- 26	0.0
Operating Profit	12,950	11.4	13,975	11.9	14,062	11.7	16,015	12.4	26,926	11.6	40,988	11.7	30,077	12.1	57,004	11.9
Profit before Tax	12,945	11.4	13,755	11.7	14,235	11.8	16,523	12.8	26,700	11.5	40,936	11.7	30,758	12.3	57,459	12.0
Profit Attributable to Owners of Parent	9,007	7.9	9,461	8.0	9,867	8.2	12,125	9.4	18,468	8.0	28,335	8.1	21,992	8.8	40,461	8.4

YoY	Q1	
	Amount	Change(%)
Net Sales	9,171	8.1
Cost of Sales	- 7,654	9.2
Gross Profit	1,517	5.1
SG & A Expenses	- 2,153	12.7
Other Income and Expenses	600	854.9
Operating Profit	- 36	- 0.3
Profit before Tax	321	2.5
Profit Attributable to Owners of Parent	215	2.4

XI Financial Statements  
Consolidated Statements of Income

(Millions of yen)

	From Apr.1,2023 to Jun.30,2023		From Apr.1,2024 to Jun.30,2024		YoY	
	Amount	%	Amount	%	Amount	%
I Net sales	113,371	100.0	122,543	100.0	9,171	8.1
II. Cost of sales	-83,551	-73.7	-91,206	-74.4	-7,654	9.2
Gross profit	29,819	26.3	31,336	25.6	1,517	5.1
III. SG & A	-16,939	-14.9	-19,093	-15.6	-2,153	12.7
IV. Other income	108	0.1	823	0.7	714	656.1
V. Other expenses	-38	-0.0	-153	-0.1	-114	295.7
Operating profit	12,950	11.4	12,914	10.5	-36	-0.3
VI. Finance income	143	0.1	142	0.1	-0	-0.6
VII. Finance costs	-491	-0.4	-242	-0.2	249	-50.7
VIII. Share of profit (loss) of investments accounted for using equity method	342	0.3	452	0.4	109	31.8
Profit before tax	12,945	11.4	13,266	10.8	321	2.5
IX. Income tax expense	-3,903	-3.4	-4,006	-3.3	-103	2.7
Profit	9,042	8.0	9,260	7.6	217	2.4
X. Profit attributable to						
Owners of parent	9,007	7.9	9,222	7.5	215	2.4
Non-controlling interests	35	0.0	37	0.0	2	7.2

Cost of Sales

(Millions of yen)

	From Apr.1,2023 to Jun.30,2023		From Apr.1,2024 to Jun.30,2024		YoY	
	Amount	%	Amount	%	Amount	%
Employee benefits expenses	25,047	35.6	26,403	35.1	1,356	5.4
Outsourcing expenses	36,314	51.7	39,039	51.9	2,724	7.5
Other expenses	8,939	12.7	9,737	13.0	798	8.9
Office rental and upkeep expenses	879	1.3	816	1.1	-62	-7.1
Depreciation of right-of-use assets	1,188	1.7	1,400	1.9	211	17.8
Other depreciation and amortization	2,461	3.5	2,471	3.3	10	0.4
Materials expenses and others	606	0.9	666	0.9	60	9.9
Computer and related expenses	2,127	3.0	2,588	3.4	461	21.7
Communications expenses	501	0.7	501	0.7	0	0.0
Other	1,174	1.7	1,293	1.7	118	10.1
Total Production costs for the period	70,301	100.0	75,180	100.0	4,879	6.9
Transfer to other accounts	-1,104		-1,606		-502	45.5
Work in process Increase (-),decreases (+)	-300		-315		-14	
Manufacturing costs (1)	68,896		73,258		4,361	6.3
Merchandise costs (2)	14,654		17,947		3,293	22.5
Total Cost of sales(1) + (2)	83,551	73.7	91,206	74.4	7,654	9.2

SG & A

(Millions of yen)

Employee benefits expenses	9,365	8.3	10,059	8.2	693	7.4
Office rental	59	0.1	205	0.2	145	242.1
Depreciation of right-of-use assets	859	0.8	945	0.8	85	10.0
Other depreciation and amortization	552	0.5	656	0.5	104	18.9
Outsourcing expenses	987	0.9	1,129	0.9	142	14.4
Taxes	762	0.7	768	0.6	6	0.8
Other	4,351	3.8	5,327	4.3	975	22.4
Total SG&A expenses	16,939	14.9	19,093	15.6	2,153	12.7