



SCSK Corporation
Supplementary Information (Data Book)

2022/4/1 — 2022/6/30

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

(Millions of yen)

		Q1	
FY2022		Amount	Composition(%)
	Net Sales	104,417	100.0
	Systems Development	41,238	39.5
	System Maintenance and Operation/ Services	41,578	39.8
	Packaged Software/ Hardware Sales	21,600	20.7

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
FY2021		Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)	Amount	Composition(%)
	Net Sales	99,210	100.0	100,814	100.0	102,729	100.0	111,396	100.0	200,025	100.0	302,754	100.0	214,125	100.0	414,150	100.0
	Systems Development	40,494	40.8	41,527	41.2	42,400	41.3	43,544	39.1	82,022	41.0	124,422	41.1	85,944	40.1	167,967	40.6
	System Maintenance and Operation/ Services	39,515	39.8	40,420	40.1	40,592	39.5	41,879	37.6	79,935	40.0	120,527	39.8	82,471	38.5	162,407	39.2
	Packaged Software/ Hardware Sales	19,200	19.4	18,866	18.7	19,736	19.2	25,972	23.3	38,067	19.0	57,803	19.1	45,709	21.3	83,776	20.2

		Q1	
Increase / Decrease		Amount	Change (%)
	Net Sales	5,207	5.2
	Systems Development	744	1.8
	System Maintenance and Operation/ Services	2,062	5.2
	Packaged Software/ Hardware Sales	2,399	12.5

II Sales by Customer Industry

(Millions of yen)

	FY2021 Apr.2021-Jun.2021		FY2022 Apr.2022-Jun.2022		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	28,156	28.4	29,876	28.6	1,720	6.1
Distributors	15,684	15.8	15,366	14.7	- 318	- 2.0
Financial Institutions	22,416	22.6	22,645	21.7	228	1.0
Banks	7,665	7.7	8,029	7.7	364	4.8
Securities Firms	2,335	2.4	2,210	2.1	- 125	- 5.4
Shopping Credit/ Leasing Companies	4,331	4.4	5,007	4.8	676	15.6
Insurance Companies	8,084	8.1	7,398	7.1	- 685	- 8.5
Communications/ Transportation	15,901	16.0	18,601	17.8	2,700	17.0
Utilities	1,623	1.6	1,671	1.6	48	3.0
Services	11,336	11.4	12,602	12.1	1,266	11.2
Others	4,091	4.1	3,653	3.5	- 438	- 10.7
Total	99,210	100.0	104,417	100.0	5,207	5.2

* We made a partial amendment in previously disclosed data.

III Sales by Segment & Customer Industry (Systems Development)

(Millions of yen)

	FY2021 Apr.2021-Jun.2021		FY2022 Apr.2022-Jun.2022		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	11,510	28.4	12,757	30.9	1,246	10.8
Distributors	3,893	9.6	3,925	9.5	31	0.8
Financial Institutions	14,927	36.9	14,153	34.3	- 773	- 5.2
Banks	5,067	12.5	4,950	12.0	- 117	- 2.3
Securities Firms	1,464	3.6	1,504	3.6	40	2.8
Shopping Credit/ Leasing Companies	2,060	5.1	2,120	5.1	60	3.0
Insurance Companies	6,334	15.6	5,577	13.5	- 757	- 12.0
Communications/ Transportation	4,906	12.1	4,559	11.1	- 347	- 7.1
Utilities	1,174	2.9	980	2.4	- 194	- 16.5
Services	3,202	7.9	3,893	9.4	690	21.6
Others	878	2.2	969	2.3	90	10.3
Total	40,494	100.0	41,238	100.0	744	1.8

* We made a partial amendment in previously disclosed data.

IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2021 Apr.2021-Jun.2021		FY2022 Apr.2022-Jun.2022		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	12,343	31.2	12,907	31.0	564	4.6
Distributors	7,150	18.1	6,984	16.8	- 165	- 2.3
Financial Institutions	6,420	16.2	7,335	17.6	915	14.3
Banks	2,174	5.5	2,635	6.3	461	21.2
Securities Firms	630	1.6	658	1.6	27	4.4
Shopping Credit/ Leasing Companies	2,005	5.1	2,318	5.6	313	15.6
Insurance Companies	1,610	4.1	1,724	4.1	113	7.0
Communications/ Transportation	5,167	13.1	5,229	12.6	61	1.2
Utilities	301	0.8	550	1.3	249	82.6
Services	6,756	17.1	7,183	17.3	426	6.3
Others	1,376	3.5	1,386	3.3	10	0.8
Total	39,515	100.0	41,578	100.0	2,062	5.2

* We made a partial amendment in previously disclosed data.

V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2021 Apr.2021-Jun.2021		FY2022 Apr.2022-Jun.2022		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	4,301	22.4	4,211	19.5	- 90	- 2.1
Distributors	4,640	24.2	4,456	20.6	- 184	- 4.0
Financial Institutions	1,069	5.6	1,156	5.4	86	8.1
Banks	423	2.2	443	2.1	20	4.9
Securities Firms	241	1.3	47	0.2	- 194	- 80.4
Shopping Credit/ Leasing Companies	266	1.4	568	2.6	302	113.6
Insurance Companies	138	0.7	96	0.4	- 42	- 30.3
Communications/ Transportation	5,827	30.3	8,812	40.8	2,985	51.2
Utilities	146	0.8	140	0.7	- 6	- 4.1
Services	1,377	7.2	1,526	7.1	148	10.8
Others	1,837	9.6	1,297	6.0	- 539	- 29.4
Total	19,200	100.0	21,600	100.0	2,399	12.5

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Profit by Reportable Segment - Quarterly Trends

(Millions of yen)

FY2022	Q1			
	External Sales	Compo sition(%)	Operating Profit	Margin
Industrial IT Business	33,701	32.3	3,521	10.4
Financial IT Business	14,242	13.6	1,883	13.2
IT Business Solutions	16,144	15.5	1,394	8.6
IT Platform Solutions	20,938	20.1	2,814	13.4
IT Management Service	13,862	13.3	1,056	7.6
Others	5,407	5.2	- 8	△ 0.2
Adjustment	119	0.1	- 723	—
Total	104,417	100.0	9,937	9.5

FY2021	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin	External Sales	Compo sition(%)	Operating Profit	Margin
Industrial IT Business	31,381	31.6	3,709	11.8	32,956	32.7	4,346	13.2	33,121	32.2	4,128	12.5	34,743	31.2	4,453	12.8	64,338	32.2	8,055	12.5	97,460	32.2	12,184	12.5	67,865	31.7	8,581	12.6	132,203	31.9	16,637	12.6
Financial IT Business	14,208	14.3	1,958	13.8	13,644	13.5	1,698	12.4	13,934	13.6	1,753	12.6	14,738	13.2	1,697	11.5	27,853	13.9	3,656	13.1	41,788	13.8	5,409	12.9	28,673	13.4	3,450	12.0	56,526	13.6	7,107	12.6
IT Business Solutions	15,667	15.8	1,513	9.7	15,260	15.1	1,238	8.1	15,829	15.4	1,676	10.6	16,569	14.9	1,544	9.3	30,927	15.5	2,751	8.9	46,757	15.4	4,428	9.5	32,399	15.1	3,220	9.9	63,327	15.3	5,972	9.4
IT Platform Solutions	18,781	18.9	2,323	12.4	19,658	19.5	2,891	14.7	20,179	19.6	2,928	14.5	25,348	22.8	3,861	15.2	38,440	19.2	5,214	13.6	58,620	19.4	8,142	13.9	45,528	21.3	6,789	14.9	83,969	20.3	12,003	14.3
IT Management Service	13,836	13.9	1,654	12.0	13,835	13.7	1,711	12.4	13,798	13.4	1,731	12.5	14,002	12.6	1,371	9.8	27,672	13.8	3,366	12.2	41,470	13.7	5,097	12.3	27,801	13.0	3,103	11.2	55,473	13.4	6,469	11.7
Others	5,402	5.4	255	4.7	5,690	5.6	480	8.5	5,404	5.3	324	6.0	6,329	5.7	539	8.5	11,092	5.5	736	6.6	16,497	5.4	1,060	6.4	11,734	5.5	863	7.4	22,826	5.5	1,599	7.0
Adjustment	- 67	- 0.1	- 527	—	- 233	- 0.2	- 662	—	459	0.4	- 358	—	- 336	- 0.3	- 686	—	- 300	- 0.2	- 1,190	—	158	0.1	- 1,548	—	123	0.1	- 1,044	—	- 177	- 0.0	- 2,235	—
Total	99,210	100.0	10,887	11.0	100,814	100.0	11,703	11.6	102,729	100.0	12,184	11.9	111,396	100.0	12,780	11.5	200,025	100.0	22,590	11.3	302,754	100.0	34,774	11.5	214,125	100.0	24,965	11.7	414,150	100.0	47,555	11.5

Increase/Decrease	Q1			
	External Sales		Operating Profit	
	Amount	Rate(%)	Amount	Rate(%)
Industrial IT Business	2,319	7.4	- 188	- 5.1
Financial IT Business	33	0.2	- 75	- 3.9
IT Business Solutions	477	3.0	- 118	- 7.9
IT Platform Solutions	2,157	11.5	491	21.1
IT Management Service	26	0.2	- 598	- 36.2
Others	4	0.1	- 263	—
Adjustment	187	—	- 195	—
Total	5,207	5.2	- 949	- 8.7

※From FY2022, the method for classifying reportable segments has been revised in conjunction with the partial revision of the internal organization.
In addition, SCSK NEC Data Center Management, Ltd. was established on April 1, 2022, and has been included in the scope of consolidation and classified into the IT Management Service segment.
Segment information for FY2021 has been restated to reflect this change in reportable segments.

VII Amount of Incoming Orders and Backlog by Reported Segment - Quarterly Trends

(Millions of yen)

FY2022	Q1			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Industrial IT Business	33,044	33.1	49,363	28.6
Financial IT Business	13,774	13.8	19,594	11.4
IT Business Solutions	13,938	14.0	32,467	18.8
IT Platform Solutions	22,661	22.7	37,249	21.6
IT Management Service	10,900	10.9	26,821	15.6
Others	5,415	5.4	6,594	3.8
Adjustment	—	—	306	0.2
Total	99,733	100.0	172,398	100.0

FY2021	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)	Incoming Orders	Compo sition(%)	Backlog	Compo sition(%)
Industrial IT Business	27,171	31.1	41,902	27.7	31,987	29.7	40,933	25.9	30,509	29.6	38,320	24.2	46,443	35.8	50,021	28.2	59,159	30.4	40,933	25.9	89,668	30.1	38,320	24.2	76,953	33.0	50,021	28.2	136,112	31.8	50,021	28.2
Financial IT Business	14,572	16.7	16,642	11.0	14,234	13.2	17,231	10.9	14,910	14.4	18,206	11.5	16,594	12.8	20,062	11.3	28,806	14.8	17,231	10.9	43,716	14.7	18,206	11.5	31,504	13.5	20,062	11.3	60,310	14.1	20,062	11.3
IT Business Solutions	13,723	15.7	30,598	20.2	14,859	13.8	30,197	19.1	15,955	15.5	30,323	19.1	20,920	16.1	34,673	19.6	28,583	14.7	30,197	19.1	44,538	14.9	30,323	19.1	36,876	15.8	34,673	19.6	65,459	15.3	34,673	19.6
IT Platform Solutions	15,860	18.2	29,681	19.6	26,030	24.2	36,052	22.8	24,884	24.1	40,756	25.7	20,120	15.5	35,527	20.1	41,891	21.5	36,052	22.8	66,775	22.4	40,756	25.7	45,004	19.3	35,527	20.1	86,895	20.3	35,527	20.1
IT Management Service	11,098	12.7	25,381	16.8	14,853	13.8	26,398	16.7	11,758	11.4	24,358	15.4	19,428	15.0	29,784	16.8	25,951	13.3	26,398	16.7	37,709	12.6	24,358	15.4	31,186	13.4	29,784	16.8	57,137	13.4	29,784	16.8
Others	4,888	5.6	6,854	4.5	5,639	5.2	6,802	4.3	5,199	5.0	6,597	4.2	6,318	4.9	6,586	3.7	10,527	5.4	6,802	4.3	15,726	5.3	6,597	4.2	11,517	4.9	6,586	3.7	22,045	5.2	6,586	3.7
Adjustment	—	—	316	0.2	—	—	549	0.3	—	—	90	0.1	—	—	426	0.2	—	—	549	0.3	—	—	90	0.1	—	—	426	0.2	—	—	426	0.2
Total	87,314	100.0	151,376	100.0	107,603	100.0	158,165	100.0	103,217	100.0	158,653	100.0	129,824	100.0	177,082	100.0	194,918	100.0	158,165	100.0	298,135	100.0	158,653	100.0	233,042	100.0	177,082	100.0	427,960	100.0	177,082	100.0

Increase/Decrease	Q1			
	Incoming Orders		Backlog	
	Amount	Compo sition(%)	Amount	Compo sition(%)
Industrial IT Business	5,872	21.6	7,461	17.8
Financial IT Business	- 798	- 5.5	2,952	17.7
IT Business Solutions	215	1.6	1,869	6.1
IT Platform Solutions	6,800	42.9	7,568	25.5
IT Management Service	- 197	- 1.8	1,440	5.7
Others	526	10.8	- 259	- 3.8
Adjustment	—	—	- 9	- 3.1
Total	12,419	14.2	21,022	13.9

※From FY2022, the method for classifying reportable segments has been revised in conjunction with the partial revision of the internal organization.
In addition, SCSK NEC Data Center Management, Ltd. was established on April 1, 2022, and has been included in the scope of consolidation and classified into the IT Management Service segment.
Segment information for FY2021 has been restated to reflect this change in reportable segments.

VIII Amount of Incoming Orders and Backlog by Segment

(Millions of yen)

Systems Development		Q1	Q2	Q3	Q4	Total
FY2022	Incoming Orders	44,002				
	Backlog	43,421				
FY2021	Incoming Orders	39,798	43,605	43,995	44,043	171,443
	Backlog	36,485	38,563	40,158	40,657	40,657
Increase/Decrease	Incoming Orders	4,204				
	Backlog	6,936				

System Maintenance and Operation/Services		Q1	Q2	Q3	Q4	Total
FY2022	Incoming Orders	32,450				
	Backlog	99,579				
FY2021	Incoming Orders	32,053	37,477	33,977	67,064	170,572
	Backlog	93,078	90,136	83,521	108,706	108,706
Increase/Decrease	Incoming Orders	397				
	Backlog	6,500				

Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	Total
FY2022	Incoming Orders	23,280				
	Backlog	29,397				
FY2021	Incoming Orders	15,462	26,520	25,244	18,717	85,944
	Backlog	21,811	29,465	34,973	27,717	27,717
Increase/Decrease	Incoming Orders	7,817				
	Backlog	7,586				

Total		Q1	Q2	Q3	Q4	Total
FY2022	Incoming Orders	99,733				
	Backlog	172,398				
FY2021	Incoming Orders	87,314	107,603	103,217	129,824	427,960
	Backlog	151,376	158,165	158,653	177,082	177,082
Increase/Decrease	Incoming Orders	12,419				
	Backlog	21,022				

IX Sales to Sumitomo Corporation

(Millions of yen)

	FY2021 Apr.2021-Jun.2021		FY2022 Apr.2022-Jun.2022		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Sumitomo Corporation	4,816	4.9	4,750	4.5	- 66	- 1.4

X Quarterly Trends

(Millions of yen)

FY2022	Q1	
	Apr.2022-Jun.2022	
	Amount	Compo sition(%)
Net Sales	104,417	100.0
Cost of Sales	- 78,428	75.1
Gross Profit	25,989	24.9
SG & A Expenses	- 16,053	15.4
Other Income and Expenses	0	0.0
Operating Profit	9,937	9.5
Profit before Tax	10,100	9.7
Profit Attributable to Owners of Parent	7,006	6.7

【Forecast】 Total	
Apr.2022-Mar.2023	
Amount	Compo sition(%)
450,000	100.0
- 331,000	73.6
119,000	26.4
- 65,000	14.4
-	-
54,000	12.0

38,000	8.4
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FY2021	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2021-Jun.2021		Jul.2021-Sept.2021		Oct.2021-Dec.2021		Jan.2022-Mar.2022		Apr.2021-Sept.2021		Apr.2021-Dec.2021		Oct.2021-Mar.2022		Apr.2021-Mar.2022	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	99,210	100.0	100,814	100.0	102,729	100.0	111,396	100.0	200,025	100.0	302,754	100.0	214,125	100.0	414,150	100.0
Cost of Sales	- 73,781	74.4	- 74,259	73.7	- 75,470	73.5	- 82,450	74.0	- 148,041	74.0	- 223,511	73.8	- 157,921	73.8	- 305,962	73.9
Gross Profit	25,428	25.6	26,554	26.3	27,258	26.5	28,945	26.0	51,983	26.0	79,242	26.2	56,204	26.2	108,187	26.1
SG & A Expenses	- 14,592	14.7	- 14,865	14.7	- 15,118	14.7	- 16,203	14.5	- 29,458	14.7	- 44,576	14.7	- 31,322	14.6	- 60,780	14.7
Other Income and Expenses	50	0.1	14	0.0	43	0.0	38	0.0	65	0.0	109	0.0	82	0.0	148	0.0
Operating Profit	10,887	11.0	11,703	11.6	12,184	11.9	12,780	11.5	22,590	11.3	34,774	11.5	24,965	11.7	47,555	11.5
Profit before Tax	11,130	11.2	11,727	11.6	12,298	12.0	13,159	11.8	22,857	11.4	35,156	11.6	25,458	11.9	48,315	11.7
Profit Attributable to Owners of Parent	7,703	7.8	8,080	8.0	8,472	8.2	9,212	8.3	15,784	7.9	24,257	8.0	17,685	8.3	33,470	8.1

Increase/Decrease	Q1	
	Amount	Change(%)
Net Sales	5,207	5.2
Cost of Sales	- 4,646	6.3
Gross Profit	560	2.2
SG & A Expenses	- 1,460	10.0
Other Income and Expenses	- 50	- 98.4
Operating Profit	- 949	- 8.7
Profit before Tax	- 1,029	- 9.2
Profit Attributable to Owners of Parent	- 697	- 9.1

XI Financial Statements
Consolidated Statements of Income

(Millions of yen)							Cost of Sales							(Millions of yen)			
	From Apr.1.2021 to Jun.30.2021		From Apr.1.2022 to Jun.30.2022		Increase/Decrease			From Apr.1.2021 to Jun.30.2021		From Apr.1.2022 to Jun.30.2022		Increase/Decrease					
	Amount	%	Amount	%	Amount	%		Amount	%	Amount	%	Amount	YoY				
I Net sales	99,210	100.0	104,417	100.0	5,207	5.2											
II .Cost of sales	-73,781	-74.4	-78,428	-75.1	-4,646	6.3		Employee benefits expenses	23,150	38.2	23,989	37.8	839	3.6			
								Outsourcing expenses	29,380	48.5	30,870	48.6	1,489	5.1			
								Other expenses	8,025	13.3	8,653	13.6	628	7.8			
								Office rental and upkeep expenses	941	1.6	1,067	1.7	125	13.3			
								Depreciation of right-of-use assets	1,422	2.3	1,324	2.1	-97	-6.9			
								Other depreciation and amortization	2,102	3.5	2,396	3.8	294	14.0			
								Materials expenses and others	531	0.9	560	0.9	28	5.3			
								Computer and related expenses	1,832	3.0	2,018	3.2	186	10.2			
								Communications expenses	516	0.9	531	0.8	15	3.0			
								Other	678	1.1	754	1.2	75	11.2			
								Total Production costs for the period	60,556	100.0	63,512	100.0	2,956	4.9			
IV .Other income	92	0.1	50	0.0	-42	-45.8		Transfer to other accounts	-1,002		-1,043		-40	4.0			
V .Other expenses	-41	-0.0	-49	-0.0	-7	18.8		Work in process Increase (-),decreaes (+)	-33		-89		-55				
								Manufacturing costs (1)	59,519		62,380		2,860	4.8			
								Merchandise costs (2)	14,262		16,048		1,785	12.5			
								Total Cost of sales(1) + (2)	73,781	74.4	78,428	75.1	4,646	6.3			
								SG & A (Millions of yen)									
								Employee benefits expenses	8,410	8.5	9,021	8.6	610	7.3			
								Office rental	116	0.1	78	0.1	-37	-32.1			
								Depreciation of right-of-use assets	970	1.0	906	0.9	-63	-6.6			
								Other depreciation and amortization	510	0.5	514	0.5	3	0.8			
								Outsourcing expenses	808	0.8	888	0.9	80	10.0			
								Taxes	735	0.7	697	0.7	-37	-5.1			
								Other	3,041	3.1	3,945	3.8	903	29.7			
								Total SG&A expenses	14,592	14.7	16,053	15.4	1,460	10.0			

SG & A							(Millions of yen)						
Employee benefits expenses	8,410	8.5	9,021	8.6	610	7.3							
Office rental	116	0.1	78	0.1	-37	-32.1							
Depreciation of right-of-use assets	970	1.0	906	0.9	-63	-6.6							
Other depreciation and amortization	510	0.5	514	0.5	3	0.8							
Outsourcing expenses	808	0.8	888	0.9	80	10.0							
Taxes	735	0.7	697	0.7	-37	-5.1							
Other	3,041	3.1	3,945	3.8	903	29.7							
Total SG&A expenses	14,592	14.7	16,053	15.4	1,460	10.0							