



SCSK Corporation
Supplementary Information (Data Book)

2021/4/1 – 2021/12/31

Index

Financial Review (Consolidated)	
I Sales by Segment - Quarterly trends	1
II Sales by Customer Industry	2
III Sales by Segment & Customer Industry (Systems Development)	3
IV Sales by Segment & Customer Industry (System Maintenance and Operation/ Services)	4
V Sales by Segment & Customer Industry (Packaged Software/ Hardware Sales)	5
VI External Sales and Operating Profit by Reported Segment	6
VII Amount of Incoming Orders and Backlog by Segment	7
VIII Sales to Sumitomo Corporation	7
IX Quarterly Trends	8
X Financial Statements	
Consolidated Statements of Income, Cost of Sales, SG&A	9

Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

(Millions of yen)

FY2021		Q1		Q2		Q3	
		Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
	Net Sales	99,210	100.0	100,814	100.0	102,729	100.0
	Systems Development	40,494	40.8	41,527	41.2	42,400	41.3
	System Maintenance and Operation/ Services	39,515	39.8	40,420	40.1	40,592	39.5
	Packaged Software/ Hardware Sales	19,200	19.4	18,866	18.7	19,736	19.2

1st half		Q3 total	
Amount	Compo sition(%)	Amount	Compo sition(%)
200,025	100.0	302,754	100.0
82,022	41.0	124,422	41.1
79,935	40.0	120,527	39.8
38,067	19.0	57,803	19.1

FY2020		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
	Net Sales	94,356	100.0	95,398	100.0	101,111	100.0	105,986	100.0	189,755	100.0	290,866	100.0	207,098	100.0	396,853	100.0
	Systems Development	38,664	41.0	39,809	41.7	41,373	40.9	43,243	40.8	78,474	41.4	119,847	41.2	84,616	40.9	163,090	41.1
	System Maintenance and Operation/ Services	36,851	39.1	37,672	39.5	38,369	37.9	39,624	37.4	74,524	39.3	112,893	38.8	77,994	37.7	152,518	38.4
	Packaged Software/ Hardware Sales	18,840	20.0	17,915	18.8	21,368	21.1	23,118	21.8	36,756	19.4	58,125	20.0	44,487	21.5	81,243	20.5

Increase / Decrease		Q1		Q2		Q3	
		Amount	Change (%)	Amount	Change (%)	Amount	Change (%)
	Net Sales	4,853	5.1	5,416	5.7	1,617	1.6
	Systems Development	1,830	4.7	1,717	4.3	1,026	2.5
	System Maintenance and Operation/ Services	2,664	7.2	2,747	7.3	2,223	5.8
	Packaged Software/ Hardware Sales	359	1.9	951	5.3	- 1,632	- 7.6

1st half		Q3 total	
Amount	Change (%)	Amount	Change (%)
10,269	5.4	11,887	4.1
3,547	4.5	4,574	3.8
5,411	7.3	7,634	6.8
1,310	3.6	- 321	- 0.6

II Sales by Customer Industry

(Millions of yen)

	FY2020 Apr.2020-Dec.2020		FY2021 Apr.2021-Dec.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	84,582	29.1	87,667	29.0	3,084	3.6
Distributors	46,508	16.0	45,741	15.1	- 766	- 1.6
Financial Institutions	63,796	21.9	66,423	21.9	2,626	4.1
Banks	20,672	7.1	23,048	7.6	2,376	11.5
Securities Firms	6,041	2.1	7,146	2.4	1,104	18.3
Shopping Credit/ Leasing Companies	13,680	4.7	13,410	4.4	- 270	- 2.0
Insurance Companies	23,401	8.0	22,817	7.5	- 583	- 2.5
Communications/ Transportation	46,684	16.1	51,892	17.1	5,207	11.2
Utilities	6,022	2.1	4,813	1.6	- 1,209	- 20.1
Services	30,463	10.5	34,554	11.4	4,091	13.4
Others	12,808	4.4	11,661	3.9	- 1,146	- 9.0
Total	290,866	100.0	302,754	100.0	11,887	4.1

* We made a partial amendment in previously disclosed data.

III Sales by Segment & Customer Industry (Systems Development)

(Millions of yen)

	FY2020 Apr.2020-Dec.2020		FY2021 Apr.2021-Dec.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	34,179	28.5	36,850	29.6	2,671	7.8
Distributors	13,398	11.2	12,247	9.8	- 1,151	- 8.6
Financial Institutions	42,268	35.3	44,235	35.6	1,966	4.7
Banks	13,233	11.0	15,212	12.2	1,979	15.0
Securities Firms	4,118	3.4	4,836	3.9	718	17.4
Shopping Credit/ Leasing Companies	6,448	5.4	6,696	5.4	247	3.8
Insurance Companies	18,468	15.4	17,490	14.1	- 977	- 5.3
Communications/ Transportation	14,101	11.8	14,776	11.9	674	4.8
Utilities	4,706	3.9	3,122	2.5	- 1,584	- 33.7
Services	8,213	6.9	10,044	8.1	1,831	22.3
Others	2,978	2.5	3,145	2.5	166	5.6
Total	119,847	100.0	124,422	100.0	4,574	3.8

* We made a partial amendment in previously disclosed data.

IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2020 Apr.2020-Dec.2020		FY2021 Apr.2021-Dec.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	36,275	32.1	38,066	31.6	1,790	4.9
Distributors	20,664	18.3	21,450	17.8	785	3.8
Financial Institutions	17,844	15.8	19,506	16.2	1,661	9.3
Banks	5,950	5.3	6,665	5.5	714	12.0
Securities Firms	1,657	1.5	1,860	1.5	203	12.3
Shopping Credit/ Leasing Companies	5,781	5.1	6,073	5.0	291	5.0
Insurance Companies	4,455	3.9	4,907	4.1	452	10.2
Communications/ Transportation	15,146	13.4	15,684	13.0	537	3.5
Utilities	915	0.8	1,229	1.0	314	34.4
Services	18,469	16.4	20,317	16.9	1,847	10.0
Others	3,576	3.2	4,273	3.5	697	19.5
Total	112,893	100.0	120,527	100.0	7,634	6.8

* We made a partial amendment in previously disclosed data.

V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2020 Apr.2020-Dec.2020		FY2021 Apr.2021-Dec.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	14,127	24.3	12,750	22.1	- 1,377	- 9.7
Distributors	12,444	21.4	12,043	20.8	- 401	- 3.2
Financial Institutions	3,683	6.3	2,681	4.6	- 1,001	- 27.2
Banks	1,488	2.6	1,171	2.0	- 317	- 21.3
Securities Firms	265	0.5	449	0.8	183	69.0
Shopping Credit/ Leasing Companies	1,449	2.5	641	1.1	- 808	- 55.8
Insurance Companies	478	0.8	419	0.7	- 58	- 12.2
Communications/ Transportation	17,436	30.0	21,432	37.1	3,996	22.9
Utilities	400	0.7	460	0.8	60	15.1
Services	3,779	6.5	4,191	7.3	411	10.9
Others	6,253	10.8	4,242	7.3	- 2,010	- 32.2
Total	58,125	100.0	57,803	100.0	- 321	- 0.6

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Profit by Reportable Segment - Quarterly Trends

(Millions of yen)

FY2021	Q1			Q2			Q3			1st half			Q3 total		
	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating income
Industrial IT Business	32,526	32.8	3,666	33,790	33.5	4,245	33,992	33.1	4,278	66,317	33.2	7,912	100,309	33.1	12,190
Financial IT Business	14,208	14.3	1,878	13,644	13.5	1,594	13,934	13.6	1,625	27,853	13.9	3,473	41,788	13.8	5,098
IT Business Solutions	13,845	14.0	1,449	13,797	13.7	1,160	14,195	13.8	1,542	27,643	13.8	2,609	41,838	13.8	4,151
IT Platform Solutions	18,781	18.9	2,306	19,658	19.5	2,864	20,179	19.6	2,893	38,440	19.2	5,171	58,620	19.4	8,064
IT Management Service	14,574	14.7	1,859	14,528	14.4	2,020	14,522	14.1	1,877	29,102	14.5	3,879	43,624	14.4	5,756
Others	5,340	5.4	255	5,627	5.6	480	5,445	5.3	324	10,968	5.5	736	16,413	5.4	1,060
Adjustment	- 67	- 0.1	- 527	- 233	- 0.2	- 662	459	0.4	- 357	- 300	- 0.2	- 1,190	158	0.1	- 1,547
Total	99,210	100.0	10,887	100,814	100.0	11,703	102,729	100.0	12,184	200,025	100.0	22,590	302,754	100.0	34,774

FY2020	Q1			Q2			Q3			Q4			1st half			Q3 total			2nd half			Total		
	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit	External sales	Composition(%)	Operating Profit
Industrial IT Business	32,330	34.3	3,869	32,349	33.9	4,076	32,751	32.4	4,189	34,817	32.9	4,079	64,679	34.1	7,945	97,431	33.5	12,134	67,569	32.6	8,268	132,249	33.3	16,214
Financial IT Business	12,530	13.3	1,427	12,635	13.2	1,505	13,409	13.3	1,727	14,192	13.4	1,582	25,166	13.3	2,933	38,575	13.3	4,661	27,601	13.3	3,310	52,768	13.3	6,243
IT Business Solutions	12,669	13.4	1,426	13,793	14.5	1,304	13,596	13.4	1,684	14,723	13.9	1,168	26,463	13.9	2,731	40,060	13.8	4,415	28,319	13.7	2,852	54,783	13.8	5,583
IT Platform Solutions	17,471	18.5	2,220	17,590	18.4	2,524	20,404	20.2	2,830	21,978	20.7	3,329	35,061	18.5	4,744	55,466	19.1	7,574	42,382	20.5	6,159	77,444	19.5	10,904
IT Management Service	13,685	14.5	1,638	13,783	14.4	1,757	14,869	14.7	2,137	14,390	13.6	1,449	27,468	14.5	3,396	42,338	14.6	5,533	29,259	14.1	3,586	56,728	14.3	6,983
Others	5,583	5.9	138	5,490	5.8	364	5,708	5.6	633	6,105	5.8	799	11,073	5.8	503	16,781	5.8	1,136	11,813	5.7	1,432	22,886	5.8	1,936
Adjustment	85	0.1	- 441	- 245	- 0.3	- 595	371	0.4	- 422	- 219	- 0.2	- 528	- 159	- 0.1	- 1,036	212	0.1	- 1,459	151	0.1	- 950	- 7	- 0.0	- 1,987
Total	94,356	100.0	10,279	95,398	100.0	10,937	101,111	100.0	12,780	105,986	100.0	11,880	189,755	100.0	21,217	290,866	100.0	33,997	207,098	100.0	24,661	396,853	100.0	45,878

Increase/Decrease	Q1				Q2				Q3				1st half				Q3 total			
	External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit	
	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)
Industrial IT Business	196	0.6	- 202	- 5.2	1,440	4.5	169	4.2	1,240	3.8	88	2.1	1,637	2.5	- 33	- 0.4	2,877	3.0	55	0.5
Financial IT Business	1,677	13.4	451	31.6	1,008	8.0	88	5.9	525	3.9	- 102	- 5.9	2,686	10.7	539	18.4	3,212	8.3	437	9.4
IT Business Solutions	1,175	9.3	22	1.6	4	0.0	- 144	- 11.1	598	4.4	- 141	- 8.4	1,179	4.5	- 121	- 4.5	1,778	4.4	- 263	- 6.0
IT Platform Solutions	1,310	7.5	86	3.9	2,068	11.8	340	13.5	- 224	- 1.1	62	2.2	3,378	9.6	426	9.0	3,154	5.7	489	6.5
IT Management Service	888	6.5	220	13.5	744	5.4	262	14.9	- 346	- 2.3	- 259	- 12.1	1,633	5.9	482	14.2	1,286	3.0	223	4.0
Others	- 242	- 4.3	116	83.9	137	2.5	116	31.8	- 262	- 4.6	- 309	- 48.8	- 104	- 0.9	232	46.2	- 367	- 2.2	- 76	- 6.7
Adjustment	- 153	-	- 86	-	12	-	- 67	-	87	23.6	65	-	- 141	-	- 153	-	- 53	- 25.4	- 88	-
Total	4,853	5.1	607	5.9	5,416	5.7	765	7.0	1,617	1.6	- 596	- 4.7	10,269	5.4	1,373	6.5	11,887	4.1	777	2.3

* In conjunction with the merger of Minori Solutions Co., Ltd., CSI SOLUTIONS Corporation, and WinTechnology Corporation conducted with an effective date of October 1, 2021, the operations of CSI SOLUTIONS, which were previously included in the IT Platform Solutions segment, and the operations of WinTechnology, which were previously included in the IT Management Service segment, have been transferred to the Others segment, which houses SCSK Minori Solutions Corporation. In addition, the operations of Minori Solutions in Kyushu were transferred to SCSK KYUSHU CORPORATION via an absorption-type company split effective October 1, 2021, and these operations have thus been transferred from the Others segment to the Industrial IT Business segment. Segment information for the Q2 of this fiscal year and earlier has been restated to reflect this segment change.

VII Amount of Incoming Orders and Backlog by Segment

(Millions of yen)

Systems Development		Q1	Q2	Q3	Q4	Q3 Total	Total
FY2021	Incoming Orders	39,798	43,605	43,995		127,399	
	Backlog	36,485	38,563	40,158		40,158	
FY2020	Incoming Orders	38,543	41,755	39,118	44,489	119,417	163,906
	Backlog	36,244	38,190	35,935	37,181	35,935	37,181
Increase/Decrease	Incoming Orders	1,255	1,850	4,876		7,982	
	Backlog	240	373	4,223		4,223	

System Maintenance and Operation/Services		Q1	Q2	Q3	Q4	Q3 Total	Total
FY2021	Incoming Orders	32,053	37,477	33,977		103,508	
	Backlog	93,078	90,136	83,521		83,521	
FY2020	Incoming Orders	30,071	34,893	31,337	63,634	96,302	159,936
	Backlog	86,343	83,563	76,531	100,540	76,531	100,540
Increase/Decrease	Incoming Orders	1,982	2,584	2,639		7,206	
	Backlog	6,735	6,573	6,989		6,989	

Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	Q3 Total	Total
FY2021	Incoming Orders	15,462	26,520	25,244		67,227	
	Backlog	21,811	29,465	34,973		34,973	
FY2020	Incoming Orders	15,124	19,527	29,688	24,800	64,340	89,141
	Backlog	13,935	15,547	23,867	25,549	23,867	25,549
Increase/Decrease	Incoming Orders	338	6,992	- 4,444		2,886	
	Backlog	7,876	13,917	11,105		11,105	

Total		Q1	Q2	Q3	Q4	Q3 Total	Total
FY2021	Incoming Orders	87,314	107,603	103,217		298,135	
	Backlog	151,376	158,165	158,653		158,653	
FY2020	Incoming Orders	83,738	96,176	100,144	132,923	280,060	412,984
	Backlog	136,523	137,301	136,335	163,271	136,335	163,271
Increase/Decrease	Incoming Orders	3,575	11,427	3,072		18,075	
	Backlog	14,852	20,864	22,318		22,318	

*The backlog of Q3 of FY2019 includes the backlog of Minori Solutions Co., Ltd. Which is newly consolidated subsidiary as of December 19, 2019.

VIII Sales to Sumitomo Corporation

(Millions of yen)

	FY2020 Apr.2020-Dec.2020		FY2021 Apr.2021-Dec.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Sumitomo Corporation	13,844	4.8	13,282	4.4	- 562	- 4.1

IX Quarterly Trends

(Millions of yen)

FY2021	Q1		Q2		Q3	
	Apr.2021-Jun.2021		Jul.2021-Sept.2021		Oct.2021-Dec.2021	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	99,210	100.0	100,814	100.0	102,729	100.0
Cost of Sales	- 73,781	74.4	- 74,259	73.7	- 75,470	73.5
Gross Profit	25,428	25.6	26,554	26.3	27,258	26.5
SG & A Expenses	- 14,592	14.7	- 14,865	14.7	- 15,118	14.7
Other Income and Expenses	50	0.1	14	0.0	43	0.0
Operating Profit	10,887	11.0	11,703	11.6	12,184	11.9
Profit before Tax	11,130	11.2	11,727	11.6	12,298	12.0
Profit Attributable to Owners of Parent	7,703	7.8	8,080	8.0	8,472	8.2

1st half		Q3 total	
Apr.2021-Sept.2021		Apr.2021-Dec.2021	
Amount	Compo sition(%)	Amount	Compo sition(%)
200,025	100.0	302,754	100.0
- 148,041	74.0	- 223,511	73.8
51,983	26.0	79,242	26.2
- 29,458	14.7	- 44,576	14.7
65	0.0	109	0.0
22,590	11.3	34,774	11.5
22,857	11.4	35,156	11.6
15,784	7.9	24,257	8.0

【Forecast】 Total	
Apr.2021-Mar.2022	
Amount	Compo sition(%)
420,000	100.0
- 311,000	74.0
109,000	26.0
- 61,000	14.5
-	-
48,000	11.4
34,000	8.1

FY2020	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2020-Jun.2020		Jul.2020-Sept.2020		Oct.2020-Dec.2020		Jan.2021-Mar.2021		Apr.2020-Sept.2020		Apr.2020-Dec.2020		Oct.2020-Mar.2021		Apr.2020-Mar.2021	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	94,356	100.0	95,398	100.0	101,111	100.0	105,986	100.0	189,755	100.0	290,866	100.0	207,098	100.0	396,853	100.0
Cost of Sales	- 70,311	74.5	- 70,529	73.9	- 74,619	73.8	- 78,423	74.0	- 140,840	74.2	- 215,460	74.1	- 153,043	73.9	- 293,884	74.1
Gross Profit	24,045	25.5	24,869	26.1	26,491	26.2	27,562	26.0	48,914	25.8	75,406	25.9	54,054	26.1	102,969	25.9
SG & A Expenses	- 13,829	14.7	- 13,947	14.6	- 13,750	13.6	- 15,639	14.8	- 27,777	14.6	- 41,528	14.3	- 29,390	14.2	- 57,168	14.4
Other Income and Expenses	63	0.1	16	0.0	39	0.0	- 42	0.0	80	0.0	119	0.0	- 3	0.0	77	0.0
Operating Profit	10,279	10.9	10,937	11.5	12,780	12.6	11,880	11.2	21,217	11.2	33,997	11.7	24,661	11.9	45,878	11.6
Profit before Tax	10,474	11.1	11,061	11.6	12,904	12.8	12,117	11.4	21,536	11.3	34,440	11.8	25,021	12.1	46,557	11.7
Profit Attributable to Owners of Parent	7,260	7.7	7,608	8.0	8,912	8.8	9,653	9.1	14,869	7.8	23,782	8.2	18,566	9.0	33,435	8.4

Increase/Decrease	Q1		Q2		Q3	
	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)
Net Sales	4,853	5.1	5,416	5.7	1,617	1.6
Cost of Sales	- 3,470	4.9	- 3,730	5.3	- 850	1.1
Gross Profit	1,383	5.8	1,685	6.8	767	2.9
SG & A Expenses	- 762	5.5	- 917	6.6	- 1,367	9.9
Other Income and Expenses	- 12	- 20.2	- 1	- 11.6	4	11.2
Operating Profit	607	5.9	765	7.0	- 596	- 4.7
Profit before Tax	655	6.3	665	6.0	- 605	- 4.7
Profit Attributable to Owners of Parent	443	6.1	471	6.2	- 439	- 4.9

1st half		Q3 total	
Amount	Change(%)	Amount	Change(%)
10,269	5.4	11,887	4.1
- 7,201	5.1	- 8,051	3.7
3,068	6.3	3,835	5.1
- 1,680	6.1	- 3,048	7.3
- 14	- 18.4	- 10	- 8.6
1,373	6.5	777	2.3
1,321	6.1	715	2.1
915	6.2	475	2.0

X Financial Statements
Consolidated Statements of Income

	(Millions of yen)						Cost of Sales						(Millions of yen)					
	From Apr.1.2020 to Dec.31.2020		From Apr.1.2021 to Dec.31.2021		Increase/Decrease		From Apr.1.2020 to Dec.31.2020		From Apr.1.2021 to Dec.31.2021		Increase/Decrease							
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	YoY	Amount	YoY		
I Net sales	290,866	100.0	302,754	100.0	11,887	4.1												
II .Cost of sales	-215,460	-74.1	-223,511	-73.8	-8,051	3.7												
Gross profit	75,406	25.9	79,242	26.2	3,835	5.1												
III .SG & A	-41,528	-14.3	-44,576	-14.7	-3,048	7.3												
IV .Other income	159	0.1	216	0.1	56	35.1												
V .Other expenses	-40	-0.0	-106	-0.0	-66	165.1												
Operating profit	33,997	11.7	34,774	11.5	777	2.3												
VI .Finance income	111	0.0	91	0.0	-20	-17.9												
VII .Finance costs	-365	-0.1	-462	-0.2	-96	26.4												
VIII .Share of profit (loss) of investments accounted for using equity method	697	0.2	752	0.2	55	7.9												
Profit before tax	34,440	11.8	35,156	11.6	715	2.1												
IX .Income tax expense	-10,585	-3.6	-10,878	-3.6	-292	2.8												
Profit	23,854	8.2	24,278	8.0	423	1.8												
X .Profit attributable to																		
Owners of parent	23,782	8.2	24,257	8.0	475	2.0												
Non-controlling interests	72	0.0	20	0.0	-51	-71.2												

Cost of Sales						(Millions of yen)						
	From Apr.1.2020 to Dec.31.2020		From Apr.1.2021 to Dec.31.2021		Increase/Decrease							
	Amount	%	Amount	%	Amount	%	Amount	YoY	Amount	YoY	Amount	YoY
Employee benefits expenses	68,224	38.7	70,718	38.3	2,493	3.7						
Outsourcing expenses	85,656	48.5	89,497	48.4	3,840	4.5						
Other expenses	22,618	12.8	24,513	13.3	1,894	8.4						
Office rental and upkeep expenses	3,043	1.7	2,873	1.6	-170	-5.6						
Depreciation of right-of-use assets	3,580	2.0	4,152	2.2	571	16.0						
Other depreciation and amortization	5,891	3.3	6,336	3.4	445	7.6						
Materials expenses and others	1,520	0.9	1,582	0.9	61	4.0						
Computer and related expenses	4,829	2.7	5,441	2.9	612	12.7						
Communications expenses	1,576	0.9	1,588	0.9	12	0.8						
Other	2,176	1.2	2,539	1.4	362	16.6						
Total Production costs for the period	176,500	100.0	184,728	100.0	8,228	4.7						
Transfer to other accounts	-3,380		-2,789		590	-17.5						
Work in process Increase (-),decreaes (+)	-455		-55		400							
Manufacturing costs (1)	172,664		181,883		9,219	5.3						
Merchandise costs (2)	42,795		41,628		-1,167	-2.7						
Total Cost of sales(1) + (2)	215,460	74.1	223,511	73.8	8,051	3.7						

SG & A						(Millions of yen)						
	From Apr.1.2020 to Dec.31.2020		From Apr.1.2021 to Dec.31.2021		Increase/Decrease							
	Amount	%	Amount	%	Amount	%	Amount	YoY	Amount	YoY	Amount	YoY
Employee benefits expenses	23,970	8.2	24,945	8.2	975	4.1						
Office rental	432	0.1	301	0.1	-131	-30.3						
Depreciation of right-of-use assets	2,387	0.8	2,899	1.0	512	21.5						
Other depreciation and amortization	1,536	0.5	1,526	0.5	-9	-0.6						
Outsourcing expenses	2,149	0.7	2,460	0.8	310	14.5						
Taxes	2,130	0.7	2,253	0.7	123	5.8						
Other	8,921	3.1	10,188	3.4	1,267	14.2						
Total SG&A expenses	41,528	14.3	44,576	14.7	3,048	7.3						