



SCSK Corporation
Supplementary Information (Data Book)

2020/4/1 — 2021/3/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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*Since the fiscal year ending March 2021, the Company have been replacing the figures for the fiscal year ended March 2020 with those in International Financial Reporting Standards ("IFRS") from the Japanese standard("J-GAAP") because we have decided to apply IFRS.

I Sales by Segment

(Millions of yen)

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
FY2020		Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
	Net Sales	94,356	100.0	95,398	100.0	101,111	100.0	105,986	100.0	189,755	100.0	290,866	100.0	207,098	100.0	396,853	100.0
	Systems Development	38,664	41.0	39,809	41.7	41,373	40.9	43,243	40.8	78,474	41.4	119,847	41.2	84,616	40.9	163,090	41.1
	System Maintenance and Operation/ Services	36,851	39.1	37,672	39.5	38,369	37.9	39,624	37.4	74,524	39.3	112,893	38.8	77,994	37.7	152,518	38.4
	Packaged Software/ Hardware Sales	18,840	20.0	17,915	18.8	21,368	21.1	23,118	21.8	36,756	19.4	58,125	20.0	44,487	21.5	81,243	20.5

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
FY2019		Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
	Net Sales	91,331	100.0	95,932	100.0	93,650	100.0	104,381	100.0	187,263	100.0	280,914	100.0	198,032	100.0	385,295	100.0
	Systems Development	37,352	40.9	38,914	40.6	38,587	41.2	41,335	39.6	76,267	40.7	114,855	40.9	79,923	40.4	156,190	40.5
	System Maintenance and Operation/ Services	34,322	37.6	35,721	37.2	36,126	38.6	37,240	35.7	70,044	37.4	106,170	37.8	73,366	37.0	143,410	37.2
	Packaged Software/ Hardware Sales	19,656	21.5	21,295	22.2	18,936	20.2	25,806	24.7	40,951	21.9	59,888	21.3	44,742	22.6	85,694	22.2

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
Increase / Decrease		Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)
	Net Sales	3,025	3.3	- 533	- 0.6	7,460	8.0	1,605	1.5	2,492	1.3	9,952	3.5	9,065	4.6	11,557	3.0
	Systems Development	1,312	3.5	894	2.3	2,785	7.2	1,908	4.6	2,207	2.9	4,992	4.3	4,693	5.9	6,900	4.4
	System Maintenance and Operation/ Services	2,529	7.4	1,951	5.5	2,242	6.2	2,384	6.4	4,480	6.4	6,723	6.3	4,627	6.3	9,107	6.4
	Packaged Software/ Hardware Sales	- 815	- 4.1	- 3,379	- 15.9	2,431	12.8	- 2,687	- 10.4	- 4,195	- 10.2	- 1,763	- 2.9	- 255	- 0.6	- 4,450	- 5.2

II Sales by Customer Industry

(Millions of yen)

	FY2019 Apr.2019-Mar.2020		FY2020 Apr.2020-Mar.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	111,272	28.9	115,758	29.2	4,486	4.0
Distributors	59,600	15.5	63,442	16.0	3,842	6.4
Financial Institutions	82,434	21.4	86,214	21.7	3,779	4.6
Banks	25,576	6.6	28,349	7.1	2,772	10.8
Securities Firms	8,509	2.2	8,118	2.0	- 390	- 4.6
Shopping Credit/ Leasing Companies	17,289	4.5	18,190	4.6	901	5.2
Insurance Companies	31,058	8.1	31,555	8.0	496	1.6
Communications/ Transportation	68,315	17.7	63,268	15.9	- 5,046	- 7.4
Utilities	8,614	2.2	8,126	2.0	- 487	- 5.7
Services	38,467	10.0	41,935	10.6	3,468	9.0
Others	16,592	4.3	18,108	4.6	1,515	9.1
Total	385,295	100.0	396,853	100.0	11,557	3.0

* We made a partial amendment in previously disclosed data.

III Sales by Segment & Customer Industry (System Development)

(Millions of yen)

	FY2019 Apr.2019-Mar.2020		FY2020 Apr.2020-Mar.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	42,411	27.2	46,352	28.4	3,940	9.3
Distributors	16,273	10.4	18,150	11.1	1,876	11.5
Financial Institutions	57,004	36.5	57,272	35.1	267	0.5
Banks	17,698	11.3	18,162	11.1	463	2.6
Securities Firms	5,895	3.8	5,488	3.4	- 407	- 6.9
Shopping Credit/ Leasing Companies	8,581	5.5	8,708	5.3	126	1.5
Insurance Companies	24,829	15.9	24,914	15.3	84	0.3
Communications/ Transportation	17,809	11.4	19,209	11.8	1,399	7.9
Utilities	6,783	4.3	6,381	3.9	- 401	- 5.9
Services	8,969	5.7	11,224	6.9	2,254	25.1
Others	6,937	4.4	4,500	2.8	- 2,436	- 35.1
Total	156,190	100.0	163,090	100.0	6,900	4.4

* We made a partial amendment in previously disclosed data.

IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2019 Apr.2019-Mar.2020		FY2020 Apr.2020-Mar.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	46,296	32.3	49,065	32.2	2,769	6.0
Distributors	27,761	19.4	27,921	18.3	160	0.6
Financial Institutions	21,268	14.8	24,097	15.8	2,829	13.3
Banks	6,272	4.4	8,111	5.3	1,838	29.3
Securities Firms	2,165	1.5	2,229	1.5	63	2.9
Shopping Credit/ Leasing Companies	7,182	5.0	7,743	5.1	560	7.8
Insurance Companies	5,646	3.9	6,013	3.9	366	6.5
Communications/ Transportation	19,923	13.9	20,257	13.3	334	1.7
Utilities	1,118	0.8	1,212	0.8	94	8.4
Services	22,782	15.9	25,184	16.5	2,402	10.5
Others	4,260	3.0	4,778	3.1	517	12.2
Total	143,410	100.0	152,518	100.0	9,107	6.4

* We made a partial amendment in previously disclosed data.

V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2019 Apr.2019-Mar.2020		FY2020 Apr.2020-Mar.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Manufacturers	22,564	26.3	20,340	25.0	- 2,223	- 9.9
Distributors	15,564	18.2	17,370	21.4	1,805	11.6
Financial Institutions	4,161	4.9	4,844	6.0	683	16.4
Banks	1,605	1.9	2,075	2.6	470	29.3
Securities Firms	448	0.5	401	0.5	- 46	- 10.4
Shopping Credit/ Leasing Companies	1,525	1.8	1,738	2.1	213	14.0
Insurance Companies	582	0.7	628	0.8	45	7.8
Communications/ Transportation	30,582	35.7	23,801	29.3	- 6,780	- 22.2
Utilities	712	0.8	532	0.7	- 180	- 25.3
Services	6,715	7.8	5,526	6.8	- 1,188	- 17.7
Others	5,394	6.3	8,828	10.9	3,434	63.7
Total	85,694	100.0	81,243	100.0	- 4,450	- 5.2

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Profit by Reportable Segment - Quarterly trends

(Millions of yen)

FY2020		Q1			Q2			Q3			Q4			1st half			Q3 total			2nd half			Total		
		External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income
	Industrial IT Business	32,225	34.2	3,856	32,248	33.8	4,061	32,614	32.3	4,161	34,683	32.7	4,053	64,474	34.0	7,918	97,088	33.4	12,079	67,298	32.5	8,214	131,772	33.2	16,132
	Financial IT Business	12,530	13.3	1,427	12,635	13.2	1,505	13,409	13.3	1,727	14,192	13.4	1,582	25,166	13.3	2,933	38,575	13.3	4,661	27,601	13.3	3,310	52,768	13.3	6,243
	IT Business Solutions	12,669	13.4	1,426	13,793	14.5	1,304	13,596	13.4	1,684	14,723	13.9	1,168	26,463	13.9	2,731	40,060	13.8	4,415	28,319	13.7	2,852	54,783	13.8	5,583
	IT Platform Solutions	18,805	19.9	2,251	18,710	19.6	2,525	21,847	21.6	2,999	23,568	22.2	3,521	37,515	19.8	4,777	59,363	20.4	7,776	45,415	21.9	6,521	82,931	20.9	11,298
	IT Management Service	13,996	14.8	1,655	14,169	14.9	1,848	15,232	15.1	2,240	14,843	14.0	1,577	28,165	14.8	3,504	43,398	14.9	5,744	30,076	14.5	3,817	58,242	14.7	7,321
	Others	4,043	4.3	102	4,085	4.3	287	4,039	4.0	389	4,194	4.0	506	8,128	4.3	390	12,167	4.2	779	8,234	4.0	895	16,362	4.1	1,285
	Adjustment	85	0.1	- 441	- 245	- 0.3	- 595	371	0.4	- 422	- 219	- 0.2	- 528	- 159	- 0.1	- 1,036	212	0.1	- 1,459	151	0.1	- 950	- 7	0.0	- 1,987
	Total	94,356	100.0	10,279	95,398	100.0	10,937	101,111	100.0	12,780	105,986	100.0	11,880	189,755	100.0	21,217	290,866	100.0	33,997	207,098	100.0	24,661	396,853	100.0	45,878

FY2019		Q1			Q2			Q3			Q4			1st half			Q3 total			2nd half			Total		
		External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income
	Industrial IT Business	31,334	34.3	2,902	33,044	34.4	4,636	32,011	34.2	3,805	33,929	32.5	3,177	64,379	34.4	7,539	96,391	34.3	11,345	65,940	33.3	6,983	130,320	33.8	14,522
	Financial IT Business	12,823	14.0	1,126	13,246	13.8	1,835	13,506	14.4	1,893	13,342	12.8	698	26,069	13.9	2,962	39,576	14.1	4,855	26,849	13.6	2,592	52,918	13.7	5,554
	IT Business Solutions	12,367	13.5	1,292	13,220	13.8	1,442	13,214	14.1	1,712	13,319	12.8	421	25,587	13.7	2,735	38,802	13.8	4,447	26,534	13.4	2,133	52,121	13.5	4,869
	IT Platform Solutions	20,930	22.9	1,930	22,484	23.4	2,627	20,236	21.6	2,024	26,746	25.6	3,604	43,414	23.2	4,557	63,651	22.7	6,582	46,983	23.7	5,629	90,397	23.5	10,186
	IT Management Service	12,871	14.1	1,572	13,741	14.3	2,116	13,789	14.7	2,324	13,847	13.3	1,065	26,613	14.2	3,688	40,402	14.4	6,013	27,636	14.0	3,390	54,250	14.1	7,079
	Others	257	0.3	- 18	232	0.2	- 60	248	0.3	4	4,665	4.5	4	490	0.3	- 79	738	0.3	- 74	4,913	2.5	8	5,404	1.4	- 70
	Adjustment	746	0.8	- 393	- 37	- 0.0	- 608	642	0.7	- 631	- 1,468	- 1.4	- 460	708	0.4	- 1,002	1,351	0.5	- 1,633	- 826	- 0.4	- 1,091	- 117	- 0.0	- 2,094
	Total	91,331	100.0	8,412	95,932	100.0	11,989	93,650	100.0	11,134	104,381	100.0	8,511	187,263	100.0	20,402	280,914	100.0	31,536	198,032	100.0	19,646	385,295	100.0	40,048

Increase/Decrease		Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit		External Sales		Operating Profit	
		Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)	Amount	Change (%)
	Industrial IT Business	890	2.8	953	32.9	- 796	- 2.4	- 575	- 12.4	602	1.9	355	9.3	754	2.2	875	27.6	94	0.1	378	5.0	697	0.7	734	6.5	1,357	2.1	1,231	17.6	1,452	1.1	1,610	11.1
	Financial IT Business	- 292	- 2.3	300	26.7	- 610	- 4.6	- 330	- 18.0	- 97	- 0.7	- 165	- 8.7	850	6.4	883	126.4	- 902	- 3.5	- 29	- 1.0	- 1,000	- 2.5	- 194	- 4.0	752	2.8	717	27.7	- 150	- 0.3	688	12.4
	IT Business Solutions	302	2.4	134	10.4	573	4.3	- 138	- 9.6	382	2.9	- 28	- 1.7	1,403	10.5	747	177.3	875	3.4	- 4	- 0.2	1,258	3.2	- 32	- 0.7	1,785	6.7	718	33.7	2,661	5.1	714	14.7
	IT Platform Solutions	- 2,124	- 10.2	321	16.6	- 3,773	- 16.8	- 101	- 3.9	1,610	8.0	974	48.2	- 3,177	- 11.9	- 83	- 2.3	- 5,898	- 13.6	219	4.8	- 4,287	- 6.7	1,194	18.1	- 1,567	- 3.3	891	15.8	- 7,465	- 8.3	1,111	10.9
	IT Management Service	1,124	8.7	83	5.3	428	3.1	- 267	- 12.6	1,442	10.5	- 84	- 3.6	996	7.2	511	48.0	1,552	5.8	- 184	- 5.0	2,995	7.4	- 269	- 4.5	2,439	8.8	426	12.6	3,992	7.4	242	3.4
	Others	3,785	—	121	—	3,852	—	348	—	3,791	—	384	—	- 471	- 10.1	501	—	7,637	—	469	—	11,429	—	853	—	3,320	67.6	886	—	10,958	202.8	1,355	—
	Adjustment	- 660	- 88.5	- 47	—	- 207	—	13	—	- 271	- 42.2	209	—	1,248	—	- 67	—	- 868	—	- 34	—	- 1,139	- 84.3	174	—	977	—	141	—	109	—	107	—
	Total	3,025	3.3	1,866	22.2	- 533	- 0.6	- 1,051	- 8.8	7,460	8.0	1,646	14.8	1,605	1.5	3,368	39.6	2,492	1.3	814	4.0	9,952	3.5	2,461	7.8	9,065	4.6	5,015	25.5	11,557	3.0	5,829	14.6

*From April 1, 2020, the names of reportable segments have been changed from "Manufacturing & Telecommunication Systems Business", "Distribution & Media Systems Business", "Global System Solutions & Innovation Business", and "Mobility Systems" to "Industrial IT Business", "Financial Systems Business" to "Financial IT Business", "Business Solutions" to "IT Business Solutions", and "IT Management" to "IT Management Service".
 On April 1, 2020, the Company absorption merged with JIEC Co., Ltd., and JIEC business, which had been included in the financial system, was divided into "Industrial IT Business," "Financial IT Business," "IT Business Solutions," and "IT Management Service."
 Segment information for the previous fiscal year is based on the new segmentation.

VII Amount of Incoming Orders and Backlog by Segment

(Millions of yen)

Systems Development		Q1	Q2	Q3	Q4	Total
FY2020	Incoming Orders	38,543	41,755	39,118	44,489	163,906
	Backlog	36,244	38,190	35,935	37,181	37,181
FY2019	Incoming Orders	37,111	40,017	34,948	42,939	155,017
	Backlog	34,598	35,701	34,761	36,366	36,366
Increase/Decrease	Incoming Orders	1,431	1,737	4,170	1,549	8,889
	Backlog	1,646	2,488	1,173	815	815

System Maintenance and Operation/Services		Q1	Q2	Q3	Q4	Total
FY2020	Incoming Orders	30,071	34,893	31,337	63,634	159,936
	Backlog	86,343	83,563	76,531	100,540	100,540
FY2019	Incoming Orders	30,041	30,582	28,446	58,834	147,905
	Backlog	83,358	78,219	71,529	93,123	93,123
Increase/Decrease	Incoming Orders	30	4,310	2,891	4,799	12,031
	Backlog	2,984	5,343	5,002	7,417	7,417

Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	Total
FY2020	Incoming Orders	15,124	19,527	29,688	24,800	89,141
	Backlog	13,935	15,547	23,867	25,549	25,549
FY2019	Incoming Orders	20,403	21,472	22,080	24,192	88,149
	Backlog	15,775	15,952	19,265	17,651	17,651
Increase/Decrease	Incoming Orders	- 5,278	- 1,944	7,607	608	992
	Backlog	- 1,840	- 405	4,602	7,897	7,897

Total		Q1	Q2	Q3	Q4	Total
FY2020	Incoming Orders	83,738	96,176	100,144	132,923	412,984
	Backlog	136,523	137,301	136,335	163,271	163,271
FY2019	Incoming Orders	87,556	92,073	85,475	125,966	391,071
	Backlog	133,732	129,873	125,556	147,141	147,141
Increase/Decrease	Incoming Orders	- 3,817	4,103	14,669	6,957	21,912
	Backlog	2,790	7,427	10,778	16,130	16,130

*The backlog of Q3 and Q3 total of FY2019 includes the backlog of Minori Solutions Co., Ltd. Which is newly consolidated subsidiary as of December 19, 2019.

VIII Sales to Sumitomo Corporation

(Millions of yen)

	FY2019 Apr.2019-Mar.2020		FY2020 Apr.2020-Mar.2021		Increase/Decrease	
	Amount	Composition(%)	Amount	Composition(%)	Amount	Change(%)
Sumitomo Corporation	16,719	4.3	18,525	4.7	1,805	10.8

IX Quarterly trends

(Millions of yen)

FY2020	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2020-Jun.2020		Jul.2020-Sept.2020		Oct.2020-Dec.2020		Jan.2021-Mar.2021		Apr.2020-Sept.2020		Apr.2020-Dec.2020		Oct.2020-Mar.2021		Apr.2020-Mar.2021	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	94,356	100.0	95,398	100.0	101,111	100.0	105,986	100.0	189,755	100.0	290,866	100.0	207,098	100.0	396,853	100.0
Cost of Sales	- 70,311	74.5	- 70,529	73.9	- 74,619	73.8	- 78,423	74.0	- 140,840	74.2	- 215,460	74.1	- 153,043	73.9	- 293,884	74.1
Gross Profit	24,045	25.5	24,869	26.1	26,491	26.2	27,562	26.0	48,914	25.8	75,406	25.9	54,054	26.1	102,969	25.9
SG & A Expenses	- 13,829	14.7	- 13,947	14.6	- 13,750	13.6	- 15,639	14.8	- 27,777	14.6	- 41,528	14.3	- 29,390	14.2	- 57,168	14.4
Other Income and Expenses	63	0.1	16	0.0	39	0.0	- 42	0.0	80	0.0	119	0.0	- 3	0.0	77	0.0
Operating Profit	10,279	10.9	10,937	11.5	12,780	12.6	11,880	11.2	21,217	11.2	33,997	11.7	24,661	11.9	45,878	11.6
Profit before Tax	10,474	11.1	11,061	11.6	12,904	12.8	12,117	11.4	21,536	11.3	34,440	11.8	25,021	12.1	46,557	11.7
Profit Attributable to Owners of Parent	7,260	7.7	7,608	8.0	8,912	8.8	9,653	9.1	14,869	7.8	23,782	8.2	18,566	9.0	33,435	8.4

FY2019	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2019-Jun.2019		Jul.2019-Sept.2019		Oct.2019-Dec.2019		Jan.2020-Mar.2020		Apr.2019-Sept.2019		Apr.2019-Dec.2019		Oct.2019-Mar.2020		Apr.2019-Mar.2020	
	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)	Amount	Compo sition(%)
Net Sales	91,331	100.0	95,932	100.0	93,650	100.0	104,381	100.0	187,263	100.0	280,914	100.0	198,032	100.0	385,295	100.0
Cost of Sales	- 69,269	75.8	- 70,896	73.9	- 69,193	73.9	- 78,742	75.4	- 140,166	74.8	- 209,359	74.5	- 147,936	74.7	- 288,102	74.8
Gross Profit	22,061	24.2	25,035	26.1	24,457	26.1	25,638	24.6	47,096	25.2	71,554	25.5	50,096	25.3	97,192	25.2
SG & A Expenses	- 13,685	15.0	- 13,059	13.6	- 13,177	14.1	- 17,223	16.5	- 26,745	14.3	- 39,922	14.2	- 30,400	15.4	- 57,145	14.8
Other Income and Expenses	36	0.0	13	0.0	- 146	0.2	96	0.1	50	0.0	- 95	0.0	- 49	0.0	1	0.0
Operating Profit	8,412	9.2	11,989	12.5	11,134	11.9	8,511	8.2	20,402	10.9	31,536	11.2	19,646	9.9	40,048	10.4
Profit before Tax	8,712	9.5	12,136	12.7	11,173	11.9	8,556	8.2	20,848	11.1	32,022	11.4	19,729	10.0	40,578	10.5
Profit Attributable to Owners of Parent	6,101	6.7	8,398	8.8	7,689	8.2	6,575	6.3	14,499	7.7	22,189	7.9	14,265	7.2	28,765	7.5

Increase/Decrease	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)	Amount	Change(%)
Net Sales	3,025	3.3	- 533	- 0.6	7,460	8.0	1,605	1.5	2,492	1.3	9,952	3.5	9,065	4.6	11,557	3.0
Cost of Sales	- 1,042	1.5	367	- 0.5	- 5,426	7.8	319	- 0.4	- 674	0.5	- 6,100	2.9	- 5,107	3.5	- 5,781	2.0
Gross Profit	1,983	9.0	- 165	- 0.7	2,034	8.3	1,924	7.5	1,817	3.9	3,852	5.4	3,958	7.9	5,776	5.9
SG & A Expenses	- 143	1.1	- 888	6.8	- 573	4.4	1,583	- 9.2	- 1,032	3.9	- 1,606	4.0	1,010	- 3.3	- 22	0.0
Other Income and Expenses	26	73.4	2	19.5	185	- 127.0	- 139	- 144.0	29	58.7	215	- 225.3	46	- 93.7	75	—
Operating Profit	1,866	22.2	- 1,051	- 8.8	1,646	14.8	3,368	39.6	814	4.0	2,461	7.8	5,015	25.5	5,829	14.6
Profit before Tax	1,762	20.2	- 1,074	- 8.9	1,730	15.5	3,561	41.6	687	3.3	2,417	7.6	5,291	26.8	5,978	14.7
Profit Attributable to Owners of Parent	1,159	19.0	- 789	- 9.4	1,223	15.9	3,077	46.8	369	2.5	1,592	7.2	4,301	30.2	4,670	16.2

X Financial Statements

(Millions of yen)							Cost of sales							(Millions of yen)						
	From Apr.1.2019 to Mar.31.2020		From Apr.1.2020 to Mar.31.2021		Increase/Decrease			2020/3		2021/3		Increase/Decrease								
	Amount	%	Amount	%	Amount	%		Amount	%	Amount	%	Amount	YoY							
I Net sales	385,295	100.0	396,853	100.0	11,557	3.0	Employee benefits expenses	86,025	38.0	92,680	38.7	6,654	7.7							
II .Cost of sales	-288,102	-74.8	-293,884	-74.1	-5,781	2.0	Outsourcing expenses	110,869	48.9	115,900	48.4	5,031	4.5							
							Other expenses	29,703	13.1	30,880	12.9	1,177	4.0							
							Office rental and upkeep expenses	4,053	1.8	3,897	1.6	-156	-3.9							
							Depreciation	12,182	5.4	13,019	5.4	836	6.9							
							Materials expenses and others	1,768	0.8	2,146	0.9	377	21.3							
							Computer and related expenses	5,471	2.4	6,595	2.8	1,124	20.5							
							Communications expenses	2,176	1.0	2,091	0.9	-85	-3.9							
							Other	4,050	1.8	3,131	1.3	-919	-22.7							
Gross profit	97,192	25.2	102,969	25.9	5,776	5.9	Total Production costs for the period	226,599	100.0	239,462	100.0	12,862	5.7							
III.SG & A	-57,145	-14.8	-57,168	-14.4	-22	0.0	Transfer to other accounts	-3,529		-4,655		-1,126	31.9							
IV.Other income	355	0.1	205	0.1	-149	-42.1	Work in process Increase (-),decreaes (+)	3		-496		-500								
V .Other expenses	-354	-0.1	-128	-0.0	225	-63.7	Manufacturing costs (1)	223,073		234,309		11,235	5.0							
							Merchandise costs (2)	65,029		59,574		-5,454	-8.4							
Operating profit	40,048	10.4	45,878	11.6	5,829	14.6	Total Cost of sales(1) + (2)	288,102	74.8	293,884	74.1	5,781	2.0							
VI.Finance income	212	0.1	160	0.0	-52	-24.6														
VII.Finance costs	-658	-0.2	-478	-0.1	179	-27.3														
VIII.Share of profit (loss) of investments accounted for using equity method	976	0.3	997	0.3	21	2.2														
Profit before tax	40,578	10.5	46,557	11.7	5,978	14.7														
IX.Income tax expense	-11,720	-3.0	-13,011	-3.3	-1,290	11.0														
Profit	28,857	7.5	33,545	8.5	4,687	16.2														
X.Profit attributable to																				
Owners of parent	28,765	7.5	33,435	8.4	4,670	16.2														
Non-controlling interests	92	0.0	110	0.0	17	18.7														
						</														

Consolidated Balance Sheets

(Millions of yen)

Accounting Period Accounts	2020/3/31		2021/3/31		Increase/ Decrease
	Amount	%	Amount	%	Amount
【ASSETS】					
Current assets					
Cash and cash equivalents	111,695		108,768		-2,927
Trade and other receivables	66,772		69,855		3,083
Contract assets	13,765		13,224		-540
Inventories	10,071		7,710		-2,360
Income taxes receivable	24		56		32
Other financial assets	412		220		-192
Other current assets	11,149		12,686		1,536
Total current assets	213,891	59.0	212,524	55.9	-1,367
Non-current assets					
Property, plant and equipment	61,546		67,345		5,799
Right-of-use assets	26,099		39,353		13,254
Goodwill and intangible assets	25,242		26,389		1,146
Investments accounted for using equity method	7,253		8,805		1,552
Other receivables	7,890		8,581		691
Other financial assets	5,739		8,835		3,095
Deferred tax assets	12,967		3,432		-9,534
Other non-current assets	1,610		5,131		3,520
Total non-current assets	148,350	41.0	167,875	44.1	19,525
Total assets	362,241	100.0	380,399	100.0	18,157

(Millions of yen)

Accounting Period Accounts	2020/3/31		2021/3/31		Increase/ Decrease
	Amount	%	Amount	%	Amount
【LIABILITIES】					
Current liabilities					
Trade and other payables	32,306		29,465		-2,840
Contract liabilities	12,638		14,589		1,950
Employee benefits accruals	12,054		10,985		-1,068
Bonds and borrowings	25,397		25,092		-304
Lease liabilities	6,601		8,872		2,270
Income taxes payable	3,773		3,091		-682
Provisions	511		429		-81
Other current liabilities	8,275		5,293		-2,981
Total current liabilities	101,559	28.0	97,820	25.7	-3,738
Non-current liabilities					
Bonds and borrowings	29,927		19,963		-9,964
Lease liabilities	21,127		31,714		10,586
Other payables	207		203		-3
Employee benefits accruals	5,821		7		-5,813
Provisions	3,115		3,279		164
Other non-current liabilities	75		70		-5
Total non-current liabilities	60,276	16.6	55,240	14.5	-5,036
Total liabilities	161,835	44.7	153,060	40.2	-8,774
【EQUITY】					
Equity					
Share capital	21,152	5.8	21,152	5.6	—
Retained earnings	177,828	49.1	203,893	53.6	26,064
Treasury shares	-281	-0.1	-285	-0.1	-4
Other components of equity	1,347	0.4	2,114	0.6	767
Total equity attributable to owners of parent	200,047	55.2	226,874	59.6	26,827
Non-controlling interests	358	0.1	464	0.1	105
Total equity	200,405	55.3	227,338	59.8	26,932
Total liabilities and equity	362,241	100.0	380,399	100.0	18,157

Statements of Cash Flows(Consolidated)

(Millions of yen)			
Accounting Period Accounts	2020/3	2021/3	Increase/ Decrease
	2019/4-2020/3	2020/4-2021/3	
	Amount	Amount	Amount
I Cash flows from operating activities			
Profit before tax	40,578	46,557	5,978
Depreciation and amortization	16,782	18,433	1,651
Impairment losses (reversal of impairment losses)	508	—	-508
Finance income	-212	-160	52
Finance costs	658	478	-179
Share of loss (profit) of entities accounted for using equity method	-976	-997	-21
Decrease (increase) in trade and other receivables	240	-3,211	-3,451
Decrease (increase) in contract assets	-1,905	539	2,445
Decrease (increase) in inventories	-1,509	2,348	3,858
Increase (decrease) in trade and other payables	2,222	-3,049	-5,271
Increase (decrease) in contract liabilities	2,113	1,974	-139
Increase (decrease) in employee benefits	1,734	-1,132	-2,866
Increase (decrease) in provisions	252	-452	-704
Other, net	2,703	-3,389	-6,092
Subtotal	63,189	57,939	-5,249
Interest and dividend income received	381	395	13
Interest expenses paid	-375	-431	-56
Income taxes refund (paid)	-7,485	-7,684	-198
Net cash provided by (used in) operating activities	55,710	50,219	-5,490

(Millions of yen)			
Accounting Period Accounts	2020/3	2021/3	Increase/ Decrease
	2019/4-2020/3	2020/4-2021/3	
	Amount	Amount	Amount
II Cash flows from investing activities			
Purchase of property, plant and equipment	-9,861	-12,710	-2,848
Proceeds from sales of property, plant and equipment	1	68	66
Purchase of intangible assets	-3,183	-4,554	-1,371
Proceeds from sale of intangible assets	—	9	9
Investments in equity accounted investees	—	-553	-553
Purchase of other financial assets	-2,102	-2,350	-248
Proceeds from sales and redemptions of other financial assets	49	313	264
Payments for acquisition in subsidiaries resulting in change in scope of consolidation	-12,590	—	12,590
Other, net	202	-808	-1,010
Net cash provided by (used in) investing activities	-27,484	-20,586	6,898
III Cash flows from financing activities			
Payments for repayments of loans and redemption of bonds	-15,414	-25,900	-10,485
Proceeds from long-term debt	15,300	15,600	300
Repayments of lease liabilities	-7,204	-8,590	-1,386
Payments for acquisition of interests in subsidiaries from non-controlling interests	-3,568	—	3,568
Dividends paid	-11,967	-13,526	-1,559
Dividends paid to non-controlling interests	-55	-54	1
Other, net	-13	-16	-3
Net cash provided by (used in) financing activities	-22,923	-32,488	-9,565
IV Effect of exchange rate change on cash and cash equivalents	-19	-71	-51
V Net increase (decrease) in cash and cash equivalents	5,281	-2,927	-8,209
VI Cash and cash equivalents at beginning of period	106,413	111,695	5,281
VII Cash and cash equivalents at end of period	111,695	108,768	-2,927

Financial Data

I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

		2018/3(J-GAAP)		2019/3(J-GAAP)		2020/3		2021/3		2022/3(Forecast)	
		Amount (YoY %)	Compo sition(%)	Amount (YoY %)	Compo sition(%)	Amount (YoY %)	Compo sition(%)	Amount (YoY %)	Compo sition(%)	Amount (YoY %)	Compo sition(%)
Sales		336,654 (2.2)	100.0	358,654 (6.5)	100.0	385,295 (7.4)	100.0	396,853 (3.0)	100.0	420,000 (5.8)	100.0
	Systems Development	128,387 (1.1)	38.1	140,092 (9.1)	39.1	156,190 (11.5)	40.5	163,090 (4.4)	41.1	-	-
	System Maintenance and Operation/ Services	129,071 (2.6)	38.3	134,132 (3.9)	37.4	143,410 (6.9)	37.2	152,518 (6.4)	38.4	-	-
	Packaged Software/ Hardware Sales	76,247 (4.2)	22.6	84,430 (10.7)	23.5	85,694 (1.5)	22.2	81,243 (- 5.2)	20.5	-	-
	Prepaid Card Business	2,948 (- 10.7)	0.9	- -	-	- -	-	- -	-	-	-
Cost of Sales		253,098 (2.2)	75.2	269,912 (6.6)	75.3	288,102 (6.7)	74.8	293,884 (2.0)	74.1	311,000 (5.8)	74.0
Gross Profit		83,555 (2.2)	24.8	88,742 (6.2)	24.7	97,192 (9.5)	25.2	102,969 (5.9)	25.9	109,000 (5.9)	26.0
SG&A Expenses		48,953 (1.9)	14.5	50,363 (2.9)	14.0	57,144 (13.5)	14.8	57,090 (- 0.1)	14.4	61,000 (6.8)	14.5
Operating Profit		34,602 (2.6)	10.3	38,378 (10.9)	10.7	40,048 (4.4)	10.4	45,878 (14.6)	11.6	48,000 (4.6)	11.4
Ordinary Profit		36,291 (0.5)	10.8	38,650 (6.5)	10.8	- -	-	- -	-	- -	-
Profit Attributable to Owners of Parent		32,488 (14.2)	9.7	27,892 (- 14.1)	7.8	28,765 (3.1)	7.5	33,435 (16.2)	8.4	34,000 (1.7)	8.1
Number of Employees		12,054		12,365		13,979		14,550		-	

* Due to the transfer of all the shares of QUO CARD Co., Ltd. as of December 1, 2017, the figures of the Company for FY2017 incorporated here are for the eight months results from April to November 2017.

※In IFRS, The figures of SG&A expenses include other income and expenses.

II BPS, EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2018/3(J-GAAP)		2018/9/1(J-GAAP)		2020/3		2021/3		2022/3 (Forecasts)*	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	196,600	13.2%	194,468	-1.1%	200,405	3.1%	227,338	13.4%	-	-
Total Assets	303,914	-22.0%	314,844	3.6%	362,241	15.1%	380,399	5.0%	-	-
Number of Shares Outstanding	104,181,803		104,181,803		104,181,803		104,181,803		-	
Average number of Shares Outstanding	103,813,610		103,827,903		104,078,717		104,076,589		-	
BPS (Net Asset per share) (JPY)	1822.54		1862.78		1922.55		2180.31		-	
EPS (Earnings per share) (JPY)	312.95		268.64		276.38		321.26		326.69	
Equity Ratio (%)	62.3%		61.4%		55.2%		59.6%		-	
ROE (Return on Equity) (%)	18.2%		14.6%		14.9%		15.7%		-	
Cash Dividends per share (JPY)	95.00		100.00		130.00		135.00		140.00	
Interim Dividends per share (JPY)	47.50		50.00		65.00		65.00		70.00	
PER (Price Earning Ratio) (times)	14.7		18.4		17.4		20.4		-	
Stock Prices (yen)	4,595		4,935		4,815		6,560		-	
Payout Ratio (%)	30%		37%		47%		42%		43%	
Consolidated /Non-consolidated (times)	1.02		1.13		1.15		1.06		-	

※ The consolidated-to-non-consolidated ratio in 2020 was affected by the gain on extinguishment of tie-in shares associated with the merger of subsidiaries.

Ⅲ Capital expenditure, depreciation & amortization, R&D expenses(Consolidated)

(Millions of yen)

【J-GAAP】	Actual		
	(2017/4~2018/3) 2018/3	(2018/4~2019/3) 2019/3	(2019/4~2020/3) 2020/3
Capital Expenditure (tangible)	11,571	11,955	10,325
Capital Expenditure (software/other)	4,016	3,207	3,279

Depreciation (tangible)	5,803	6,138	6,978
Amortization (software/other)	5,441	4,391	3,379
Total	11,245	10,530	10,358

R&D Expenses	280	725	1,190
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(Millions of yen)

【IFRS】	Actual		Forecasts
	(2019/4~2020/3) 2020/3	(2020/4~2021/3) 2021/3	(2021/4~2022/3) 2022/3
Capital Expenditure (tangible)	10,099	12,851	10,000
Capital Expenditure (right-of-use)	7,381	21,557	6,500
Capital Expenditure (intangible)	3,279	4,563	3,000

Depreciation (tangible)	5,908	6,657	7,000
Depreciation (right-of-use)	7,160	8,316	9,000
Depreciation (intangible)	4,235	3,462	3,500
Total	17,303	18,437	19,500

R&D Expenses	1,190	874	1,000
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IV Group companies

	Number of Employees
SCSK Corporation	8,357

【Consolidated Subsidiaries】	Equity Ownership	Main Businesses	Number of Employees*
SCSK ServiceWare Corporation	100.0%	BPO	2,011
VeriServe Corporation	100.0%	Verification Services	1,064
Veriserve Okinawa Test Center Corporation	100.0%	Internet business related to international interconnection and inspection	90
AIQVE ONE Corporation	66.7%	Verification services using AI technology	145
Minori Solutions Co., Ltd.	100.0%	Software Development, System Operations Management, Product Sales	1,124
SCSK KYUSHU CORPORATION	100.0%	Software development and Information Processing	138
SCSK HOKKAIDO CORPORATION	100.0%	Software development and Information Processing	155
SCSK PRESCENDO CORPORATION	100.0%	BPO	55
SCSK USA Inc.	100.0%	Software development and Information Processing	80
SCSK Europe Ltd.	100.0%	Software development and Information Processing	86
SCSK Shanghai Ltd.	100.0%	Software development and Information Processing	62
SCSK Asia Pacific Pte. Ltd.	100.0%	Software development and Information Processing	72
PT SCSK Global Indonesia	100.0%	Software development and Information Processing	12
SCSK Myanmar Ltd.	100.0%	Software development and Information Processing	7
Skeed Co., Ltd.	100.0%	Software development	16
CSI SOLUTIONS Corporation	100.0%	IT Management business	160
Allied Engineering Corporation	100.0%	Consulting, Packaged software development and sales	49
WinTechnology Corporation	100.0%	Software development	128
SCSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	317
VA Linux Systems Japan K.K.	100.0%	Research and solution for Linux-based technologies	15
SDC Corporation	50.1%	Network services	21
Gran Manibus Co.,LTD	94.3%	Consulting Service, Advanced Technology Solution	15
SCSK Nearshore Systems Corporation	100.0%	Software development and System Maintenance	371
Total Number of employees (consolidated)			14,550

【Affiliates (consolidated) under the equity method of accounting】

ARGO GRAPHICS Inc.	21.8%	PLM Solutions Business
Diamond Head Co.,Ltd.	24.3%	EC site operations, EC system development & operations, for Fashion & Apparel

* Number of employees listed above include those who have been dispatched from SCSK