



SCSK Corporation  
Supplementary Information (Data Book)

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2019/4/1 – 2019/9/30

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#### Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

- Quarterly trends -

(Millions of yen)

FY2019	Q1		Q2	
	Amount	%	Amount	%
Net Sales	90,967	100.0	96,361	100.0
Systems Development	36,936	40.6	38,806	40.3
System Maintenance and Operation/ Services	34,068	37.5	35,793	37.1
Packaged Software/ Hardware Sales	19,962	21.9	21,761	22.6

1st half	
Amount	%
187,329	100.0
75,742	40.4
69,862	37.3
41,724	22.3

FY2018	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	80,166	100.0	87,257	100.0	88,493	100.0	102,736	100.0	167,424	100.0	255,917	100.0	191,230	100.0	358,654	100.0
Systems Development	32,154	40.1	34,198	39.2	35,935	40.6	37,803	36.8	66,352	39.6	102,288	40.0	73,739	38.6	140,092	39.1
System Maintenance and Operation/ Services	32,079	40.0	33,133	38.0	33,758	38.1	35,161	34.2	65,212	39.0	98,970	38.7	68,919	36.0	134,132	37.4
Packaged Software/ Hardware Sales	15,933	19.9	19,926	22.8	18,799	21.2	29,771	29.0	35,859	21.4	54,659	21.4	48,571	25.4	84,430	23.5

Increase / Decrease	Q1		Q2	
	Amount	%	Amount	%
Net Sales	10,801	13.5	9,104	10.4
Systems Development	4,781	14.9	4,608	13.5
System Maintenance and Operation/ Services	1,989	6.2	2,660	8.0
Packaged Software/ Hardware Sales	4,029	25.3	1,835	9.2

1st half	
Amount	%
19,905	11.9
9,390	14.2
4,649	7.1
5,865	16.4

## II Sales by customer industry

(Millions of yen)

	FY2018 Apr.2018-Sept.2018		FY2019 Apr.2019-Sept.2019		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	47,581	28.4	52,853	28.2	5,271	11.1
Distributors	29,589	17.7	29,788	15.9	199	0.7
Financial Institutions	36,097	21.6	40,568	21.7	4,471	12.4
Banks	11,131	6.6	12,710	6.8	1,579	14.2
Securities Firms	4,081	2.4	3,968	2.1	- 112	- 2.8
Shopping Credit/ Leasing Companies	6,326	3.8	8,582	4.6	2,256	35.7
Insurance Companies	14,558	8.7	15,306	8.2	748	5.1
Communications/ Transportation	28,670	17.1	34,633	18.5	5,963	20.8
Utilities	2,801	1.7	4,158	2.2	1,357	48.4
Services	15,897	9.5	17,996	9.6	2,099	13.2
Others	6,786	4.1	7,329	3.9	543	8.0
Total	167,424	100.0	187,329	100.0	19,905	11.9

\* We made a partial amendment in previously disclosed data.

### III Sales by segment & customer industry (Systems Development)

(Millions of yen)

	FY2018 Apr.2018-Sept.2018		FY2019 Apr.2019-Sept.2019		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	17,539	26.4	20,668	27.3	3,128	17.8
Distributors	7,296	11.0	8,469	11.2	1,172	16.1
Financial Institutions	25,916	39.1	28,243	37.3	2,327	9.0
Banks	8,192	12.3	9,091	12.0	898	11.0
Securities Firms	2,602	3.9	2,600	3.4	- 2	- 0.1
Shopping Credit/ Leasing Companies	3,379	5.1	4,235	5.6	855	25.3
Insurance Companies	11,741	17.7	12,317	16.3	575	4.9
Communications/ Transportation	7,658	11.5	8,522	11.3	864	11.3
Utilities	2,237	3.4	3,347	4.4	1,110	49.6
Services	3,596	5.4	3,978	5.3	382	10.6
Others	2,107	3.2	2,512	3.3	404	19.2
Total	66,352	100.0	75,742	100.0	9,390	14.2

\* We made a partial amendment in previously disclosed data

#### IV Sales by segment & customer industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2018 Apr.2018-Sept.2018		FY2019 Apr.2019-Sept.2019		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	21,008	32.2	22,507	32.2	1,499	7.1
Distributors	14,446	22.2	13,888	19.9	- 557	- 3.9
Financial Institutions	9,141	14.0	10,410	14.9	1,269	13.9
Banks	2,604	4.0	3,026	4.3	422	16.2
Securities Firms	1,329	2.0	1,112	1.6	- 217	- 16.3
Shopping Credit/ Leasing Companies	2,745	4.2	3,482	5.0	736	26.8
Insurance Companies	2,461	3.8	2,789	4.0	327	13.3
Communications/ Transportation	9,247	14.2	9,765	14.0	518	5.6
Utilities	367	0.6	522	0.7	154	41.9
Services	9,267	14.2	10,755	15.4	1,488	16.1
Others	1,734	2.7	2,012	2.9	277	16.0
Total	65,212	100.0	69,862	100.0	4,649	7.1

\* We made a partial amendment in previously disclosed data

## V Sales by segment & customer industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2018 Apr.2018-Sept.2018		FY2019 Apr.2019-Sept.2019		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	9,034	25.2	9,677	23.2	643	7.1
Distributors	7,846	21.9	7,430	17.8	- 416	- 5.3
Financial Institutions	1,039	2.9	1,913	4.6	874	84.2
Banks	334	0.9	593	1.4	258	77.3
Securities Firms	149	0.4	255	0.6	106	71.4
Shopping Credit/ Leasing Companies	200	0.6	864	2.1	663	331.3
Insurance Companies	354	1.0	200	0.5	- 154	- 43.5
Communications/ Transportation	11,764	32.8	16,345	39.2	4,580	38.9
Utilities	196	0.5	288	0.7	92	47.2
Services	3,033	8.5	3,263	7.8	229	7.6
Others	2,944	8.2	2,805	6.7	- 138	- 4.7
Total	35,859	100.0	41,724	100.0	5,865	16.4

\* We made a partial amendment in previously disclosed data

VI External Sales and Operating Profit by Reportable Segment - Quarterly trends

(Millions of yen)

FY2019	Q1		
	External sales	Compo sition(%)	Operating Profit
Manufacturing & Telecommunication Systems Business	12,309	13.5	1,042
Distribution & Media Systems Business	15,556	17.1	1,699
Financial Systems Business	15,380	16.9	1,310
Global System Solutions & Innovation Business	4,229	4.6	567
Business Solutions	12,443	13.7	1,279
Mobility Systems	4,818	5.3	- 50
IT Platform Solutions	14,443	15.9	1,464
IT Management	11,531	12.7	1,113
Others	255	0.3	- 48
Adjustment	—	—	- 545
<b>Total</b>	<b>90,967</b>	<b>100.0</b>	<b>7,833</b>

Q2		
External sales	Compo sition(%)	Operating Profit
12,338	12.8	1,935
16,941	17.6	2,169
16,019	16.6	2,103
4,800	5.0	655
13,292	13.8	1,442
5,930	6.2	661
14,479	15.0	1,878
12,331	12.8	1,784
228	0.2	- 59
—	—	- 603
<b>96,361</b>	<b>100.0</b>	<b>11,966</b>

1st half		
External sales	Compo sition(%)	Operating Profit
24,647	13.2	2,978
32,497	17.3	3,869
31,400	16.8	3,413
9,029	4.8	1,223
25,735	13.7	2,721
10,748	5.7	610
28,922	15.4	3,342
23,863	12.7	2,897
484	0.3	- 107
—	—	- 1,148
<b>187,329</b>	<b>100.0</b>	<b>19,800</b>

FY2018	Q1		
	External sales	Compo sition(%)	Operating Profit
Manufacturing & Telecommunication Systems Business	9,812	12.2	1,007
Distribution & Media Systems Business	13,912	17.4	1,468
Financial Systems Business	14,922	18.6	1,034
Global System Solutions & Innovation Business	3,465	4.3	567
Business Solutions	11,272	14.1	849
Mobility Systems	4,289	5.4	- 76
IT Platform Solutions	12,053	15.0	998
IT Management	10,232	12.8	1,005
Others	207	0.3	- 110
Adjustment	—	—	- 412
<b>Total</b>	<b>80,166</b>	<b>100.0</b>	<b>6,333</b>

Q2		
External sales	Compo sition(%)	Operating Profit
10,307	11.8	1,536
15,437	17.7	1,630
15,465	17.7	1,809
3,749	4.3	597
12,426	14.2	1,104
4,963	5.7	291
13,568	15.5	1,715
11,112	12.7	1,580
227	0.3	27
—	—	- 623
<b>87,257</b>	<b>100.0</b>	<b>9,671</b>

Q3		
External sales	Compo sition(%)	Operating Profit
11,227	12.7	1,932
15,257	17.2	1,319
16,272	18.4	2,061
4,003	4.5	740
12,448	14.1	1,658
4,824	5.5	211
12,803	14.5	1,385
11,503	13.0	1,670
152	0.2	26
—	—	- 512
<b>88,493</b>	<b>100.0</b>	<b>10,491</b>

Q4		
External sales	Compo sition(%)	Operating Profit
12,022	11.7	1,832
18,447	18.0	2,171
17,272	16.8	2,444
4,334	4.2	671
12,682	12.3	1,403
5,473	5.3	- 692
20,432	19.9	3,063
11,932	11.6	1,589
139	0.1	- 30
—	—	- 571
<b>102,736</b>	<b>100.0</b>	<b>11,882</b>

1st half		
External sales	Compo sition(%)	Operating income
20,119	12.0	2,544
29,349	17.5	3,099
30,387	18.2	2,844
7,214	4.3	1,165
23,698	14.2	1,953
9,252	5.5	215
25,621	15.3	2,714
21,344	12.7	2,585
434	0.3	- 82
—	—	- 1,035
<b>167,424</b>	<b>100.0</b>	<b>16,004</b>

Q3 total		
External sales	Compo sition(%)	Operating Profit
31,347	12.2	4,476
44,606	17.4	4,418
46,660	18.2	4,905
11,218	4.4	1,905
36,147	14.1	3,612
14,077	5.5	426
38,425	15.0	4,099
32,848	12.8	4,256
586	0.2	- 56
—	—	- 1,548
<b>255,917</b>	<b>100.0</b>	<b>26,496</b>

2nd half		
External sales	Compo sition(%)	Operating Profit
23,249	12.2	3,764
33,704	17.6	3,490
33,544	17.5	4,505
8,338	4.4	1,411
25,131	13.1	3,062
10,298	5.4	- 481
33,236	17.4	4,449
23,435	12.3	3,260
291	0.2	- 4
—	—	- 1,084
<b>191,230</b>	<b>100.0</b>	<b>22,373</b>

Total		
External sales	Compo sition(%)	Operating Profit
43,369	12.1	6,308
63,054	17.6	6,589
63,932	17.8	7,349
15,553	4.3	2,576
48,829	13.6	5,016
19,550	5.5	- 265
58,857	16.4	7,163
44,780	12.5	5,845
726	0.2	- 86
—	—	- 2,120
<b>358,654</b>	<b>100.0</b>	<b>38,378</b>

Increase/Decrease	Q1				Q2			
	External Sales		Operating Profit		External Sales		Operating Profit	
	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)
Manufacturing & Telecommunication Systems Business	2,497	25.4	35	3.5	2,030	19.7	398	25.9
Distribution & Media Systems Business	1,644	11.8	231	15.7	1,504	9.7	539	33.1
Financial Systems Business	458	3.1	276	26.7	553	3.6	293	16.2
Global System Solutions & Innovation Business	763	22.0	0	0.1	1,050	28.0	57	9.6
Business Solutions	1,170	10.4	430	50.6	865	7.0	337	30.6
Mobility Systems	529	12.3	25	—	967	19.5	369	126.6
IT Platform Solutions	2,389	19.8	465	46.6	911	6.7	163	9.5
IT Management	1,299	12.7	107	10.7	1,218	11.0	203	12.9
Others	48	23.2	61	—	1	0.7	- 87	—
Adjustment	—	—	- 132	—	—	—	19	—
<b>Total</b>	<b>10,801</b>	<b>13.5</b>	<b>1,500</b>	<b>23.7</b>	<b>9,104</b>	<b>10.4</b>	<b>2,295</b>	<b>23.7</b>

1st half			
External Sales		Operating Profit	
Amount	Rate(%)	Amount	Rate(%)
4,528	22.5	433	17.1
3,148	10.7	770	24.9
1,012	3.3	569	20.0
1,814	25.1	57	5.0
2,036	8.6	767	39.3
1,496	16.2	395	183.5
3,301	12.9	628	23.2
2,518	11.8	311	12.1
49	11.4	- 25	—
—	—	- 113	—
<b>19,905</b>	<b>11.9</b>	<b>3,795</b>	<b>23.7</b>



**VII Amount of Incoming Orders and Backlog by Segment**

(Millions of yen)

<b>Systems Development</b>		Q1	Q2	Q3	Q4	1st half	Total
FY2019	Incoming Orders	37,110	40,018			77,129	
	Backlog	35,293	36,506			36,506	
FY2018	Incoming Orders	36,466	36,163	37,199	39,083	72,630	148,913
	Backlog	30,609	32,575	33,838	35,118	32,575	35,118
Increase/Decrease	Incoming Orders	644	3,854			4,499	
	Backlog	4,684	3,930			3,930	

<b>System Maintenance and Operation/Services</b>		Q1	Q2	Q3	Q4	1st half	Total
FY2019	Incoming Orders	30,041	30,582			60,624	
	Backlog	83,689	78,479			78,479	
FY2018	Incoming Orders	29,591	30,284	26,885	53,524	59,875	140,286
	Backlog	79,075	76,226	69,354	87,717	76,226	87,717
Increase/Decrease	Incoming Orders	450	298			748	
	Backlog	4,614	2,252			2,252	

<b>Packaged Software/Hardware Sales</b>		Q1	Q2	Q3	Q4	1st half	Total
FY2019	Incoming Orders	20,784	21,866			42,650	
	Backlog	15,374	15,478			15,478	
FY2018	Incoming Orders	18,322	18,832	25,432	27,209	37,155	89,796
	Backlog	11,574	10,481	17,113	14,552	10,481	14,552
Increase/Decrease	Incoming Orders	2,462	3,033			5,495	
	Backlog	3,799	4,996			4,996	

<b>Total</b>		Q1	Q2	Q3	Q4	1st half	Total
FY2019	Incoming Orders	87,936	92,467			180,404	
	Backlog	134,357	130,463			130,463	
FY2018	Incoming Orders	84,379	85,281	89,517	119,818	169,660	378,997
	Backlog	121,259	119,283	120,307	137,388	119,283	137,388
Increase/Decrease	Incoming Orders	3,557	7,186			10,743	
	Backlog	13,098	11,180			11,180	

**VIII Sales to Sumitomo Corporation and Sumitomo Group Companies**

(Millions of yen)

	FY2018		FY2019		Increase/Decrease	
	Apr.2018-Sept.2018		Apr.2019-Sept.2019			
	Amount	%	Amount	%	Amount	%
<b>Sumitomo Corporation</b>	7,919	4.7	8,492	4.5	573	7.2
<b>Sumitomo Group Companies</b>	40,634	24.3	48,433	25.9	7,799	19.2

\*Sumitomo Group includes Sumitomo Corporation and its Group Companies

Ⅹ Quarterly trends

(Millions of yen)

FY2019	Q1		Q2	
	Apr.2019-Jun.2019		Jul.2019-Sept.2019	
	Amount	%	Amount	%
Net Sales	90,967	100.0	96,361	100.0
Cost of Sales	69,256	76.1	71,211	73.9
Gross Profit	21,711	23.9	25,150	26.1
SG & A Expenses	13,877	15.3	13,183	13.7
Operating Profit	7,833	8.6	11,966	12.4
Ordinary Profit	8,131	8.9	12,205	12.7
Profit Before Income Taxes	8,002	8.8	11,991	12.4
Profit Attributable to Owners of Parent	5,542	6.1	8,254	8.6

1st half	
Apr.2019-Sept.2019	
Amount	%
187,329	100.0
140,467	75.0
46,861	25.0
27,061	14.4
19,800	10.6
20,337	10.9
19,993	10.7
13,796	7.4

【Forecasts】 Total	
Apr.2019-Mar.2020	
Amount	%
380,000	100.0
286,000	75.3
94,000	24.7
53,000	13.9
41,000	10.8
41,000	10.8
28,000	7.4

FY2018	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2018-Jun.2018		Jul.2018-Sept.2018		Oct.2018-Dec.2018		Jan.2019-Mar.2019		Apr.2018-Sept.2018		Apr.2018-Dec.2018		Oct.2018-Mar.2019		Apr.2018-Mar.2019	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	80,166	100.0	87,257	100.0	88,493	100.0	102,736	100.0	167,424	100.0	255,917	100.0	191,230	100.0	358,654	100.0
Cost of Sales	60,916	76.0	65,289	74.8	65,904	74.5	77,802	75.7	126,205	75.4	192,110	75.1	143,707	75.1	269,912	75.3
Gross Profit	19,249	24.0	21,968	25.2	22,589	25.5	24,934	24.3	41,218	24.6	63,807	24.9	47,523	24.9	88,742	24.7
SG & A Expenses	12,916	16.1	12,297	14.1	12,097	13.7	13,052	12.7	25,213	15.1	37,311	14.6	25,149	13.2	50,363	14.0
Operating Profit	6,333	7.9	9,671	11.1	10,491	11.9	11,882	11.6	16,004	9.6	26,496	10.4	22,373	11.7	38,378	10.7
Ordinary Profit	6,588	8.2	9,775	11.2	10,700	12.1	11,585	11.3	16,364	9.8	27,064	10.6	22,285	11.7	38,650	10.8
Profit Before Income Taxes	6,567	8.2	9,761	11.2	10,638	12.0	12,510	12.2	16,329	9.8	26,967	10.5	23,148	12.1	39,477	11.0
Profit Attributable to Owners of Parent	4,301	5.4	6,535	7.5	6,928	7.8	10,126	9.9	10,836	6.5	17,765	6.9	17,055	8.9	27,892	7.8

Increase/Decrease	Q1		Q2	
	Amount	%	Amount	%
Net Sales	10,801	13.5	9,104	10.4
Cost of Sales	8,339	13.7	5,922	9.1
Gross Profit	2,461	12.8	3,181	14.5
SG & A Expenses	961	7.4	886	7.2
Operating Profit	1,500	23.7	2,295	23.7
Ordinary Profit	1,543	23.4	2,429	24.9
Profit Before Income Taxes	1,434	21.8	2,229	22.8
Profit Attributable to Owners of Parent	1,240	28.8	1,719	26.3

1st half	
Amount	%
19,905	11.9
14,261	11.3
5,643	13.7
1,847	7.3
3,795	23.7
3,972	24.3
3,664	22.4
2,959	27.3

X Financial Statements

(Millions of yen)

	From Apr.1.2018 to Sept.30.2018		From Apr.1.2019 to Sept.30.2019		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	I Net sales	167,424	100.0	187,329	100.0	19,905
II .Cost of sales	126,205	75.4	140,467	75.0	14,261	11.3
Gross profit	41,218	24.6	46,861	25.0	5,643	13.7
III .SG & A	25,213	15.1	27,061	14.4	1,847	7.3
Operating profit	16,004	9.6	19,800	10.6	3,795	23.7
IV .Non-operating income	514	0.3	663	0.4	148	28.9
Interest income	31		33		2	
Dividends income	37		43		6	
Equity in earnings of affiliates	359		488		129	
Other	86		97		10	
V .Non-operating expenses	154	0.1	126	0.1	-28	-18.1
Interest expenses	54		62		8	
Loss on sales of investment securities	2		-		-2	
Bond issuance cost	48		-		-48	
Subsidiary stock acquisition-related cost	-		35		35	
Other	49		28		-21	
Ordinary income	16,364	9.8	20,337	10.9	3,972	24.3
VI .Extraordinary income	1	0.0	6	0.0	4	243.8
Gain on sales of noncurrent assets	1		0		-0	
Gain on sales of memberships	0		-		-0	
Gain on reversal of share acquisition rights	-		5		5	
VII .Extraordinary loss	36	0.0	349	0.2	313	847.5
Loss on retirement of noncurrent assets	16		18		1	
Loss on sales of noncurrent assets	20		0		-20	
Impairment loss	-		202		202	
Loss on sales of investment securities	0		0		-0	
Compensation expenses	-		129		129	
Income before income taxes and minority interests	16,329	9.8	19,993	10.7	3,664	22.4
Income taxes - current	2,554	1.5	3,441	1.8	887	
Income taxes deferred	2,595	1.6	2,719	1.5	124	
Total income taxes	5,150	3.1	6,161	3.3	1,011	
Profit	11,179	6.7	13,831	7.4	2,652	23.7
Profit attributable to non controlling interests	342	0.2	34	0.0	-307	
Profit attributable to owners of parent	10,836	6.5	13,796	7.4	2,959	27.3

Cost of sales	(Millions of yen)					
	2018/9		2019/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY
Personnel expenses	40,122	39.3	41,699	37.5	1,576	3.9
Outsourcing expenses	46,996	46.0	54,192	48.7	7,196	15.3
Other expenses	15,031	14.7	15,427	13.9	396	2.6
Office rental and upkeep expenses	3,959	3.9	4,086	3.7	126	3.2
Depreciation	3,719	3.6	4,258	3.8	539	14.5
Materials expenses and others	973	1.0	839	0.8	-134	-13.8
Computer and related expenses	2,164	2.1	2,524	2.3	359	16.6
Communications expenses	1,229	1.2	1,094	1.0	-134	-10.9
Other	2,984	2.9	2,624	2.4	-359	-12.1
Total Production costs for the period	102,150	100.0	111,320	100.0	9,169	9.0
Transfer to other accounts	-1,975		-1,485		489	-24.8
Work in process Increase (-),decreases (+)	-94		-891		-796	
Manufacturing costs (1)	100,080		108,943		8,862	8.9
Merchandise costs (2)	26,125		31,524		5,398	20.7
Total Cost of sales(1) + (2)	126,205	75.4	140,467	75.0	14,261	11.3

SG & A	(Millions of yen)					
	Amount	%	Amount	%	Amount	YoY
Personnel expenses	15,025	9.0	15,789	8.4	763	5.1
Office rental	1,654	1.0	1,692	0.9	38	2.3
Depreciation	797	0.5	821	0.4	24	3.0
Outsourcing expenses	1,222	0.7	1,263	0.7	40	3.3
Taxes	1,573	0.9	1,680	0.9	107	6.8
Other	4,940	3.0	5,814	3.1	873	17.7
Total SG&A expenses	25,213	15.1	27,061	14.4	1,847	7.3

Consolidated Balance Sheets

(Millions of yen)

Accounting Period Accounts	2019/3/31		2019/9/30		Increase/ Decrease
	Amount	%	Amount	%	Amount
<b>【ASSETS】</b>					
Current assets					
Cash and deposits	21,170		21,559		389
Notes and accounts receivable - trade	74,698		67,100		-7,597
Short term investment securities	0		300		300
Merchandise and finished goods	7,831		7,772		-59
Work in process	360		1,041		680
Raw materials and supplies	117		113		-3
Deposits paid	85,028		92,576		7,548
Other	11,831		14,456		2,624
Allowance for doubtful accounts	-31		-52		-20
Total current assets	201,007	63.8	204,870	64.6	3,862
Non-current assets					
Property, plant and equipment					
Buildings and structures	43,566		42,379		-1,187
Land	14,169		14,169		—
Other	13,096		15,673		2,576
Total property, plant and equipment	70,833	22.5	72,222	22.8	1,389
Intangible assets					
Goodwill	53		234		180
Other	8,155		7,722		-432
Total intangible assets	8,208	2.6	7,956	2.5	-252
Investments and other assets					
Investment securities	11,773		12,197		424
Other	23,074		19,950		-3,124
Allowance for doubtful accounts	-53		-50		3
Total investments and other assets	34,794	11.1	32,097	10.1	-2,697
Total non-current assets	113,837	36.2	112,277	35.4	-1,559
Total assets	314,844	100.0	317,147	100.0	2,302

(Millions of yen)

Accounting Period Accounts	2019/3/31		2019/9/30		Increase/ Decrease
	Amount	%	Amount	%	Amount
<b>【LIABILITIES】</b>					
Current liabilities					
Notes and accounts payable - trade	22,087		17,828		-4,258
Short-term loans payable	15,000		15,000		—
Current portion of bonds	0		10,000		10,000
Income taxes payable	4,898		4,020		-878
Provision for bonuses	5,910		5,729		-180
Provision for directors' bonuses	57		32		-25
Provision for loss on construction contracts	228		375		146
Other	24,343		25,675		1,332
Total current liabilities	72,525	23.0	78,661	24.8	6,135
Non-current liabilities					
Bonds payable	40,000		30,000		-10,000
Provision for directors' retirement benefits	20		15		-5
Net defined benefit liability	2,902		2,333		-569
Asset retirement obligations	2,779		3,090		310
Other	2,147		2,010		-136
Total non-current liabilities	47,850	15.2	37,450	11.8	-10,400
Total liabilities	120,375	38.2	116,111	36.6	-4,264
<b>【NET ASSETS】</b>					
Shareholders' equity					
Capital stock	21,152	6.7	21,152	6.7	—
Retained earnings	175,223	55.7	182,184	57.4	6,961
Treasury shares	-694	-0.2	-690	-0.2	3
Total shareholders' equity	195,681	62.2	202,646	63.9	6,964
Accumulated other comprehensive income					
Valuation difference on available-for-sale securities	2,076	0.7	2,231	0.7	155
Deferred gains or losses on hedges	-21	Δ0.0	-26	Δ0.0	-5
Foreign currency translation adjustment	-182	-0.1	-338	-0.1	-156
Remeasurements of defined benefit plans	-4,141	-1.3	-3,811	-1.2	330
Total accumulated other comprehensive income	-2,269	-0.7	-1,944	-0.6	324
Subscription rights to shares	40	0.0	31	0.0	-9
Non-controlling interests	1,015	0.3	303	0.1	-711
Total net assets	194,468	61.8	201,036	63.4	6,567
Total liabilities and net assets	314,844	100.0	317,147	100.0	2,302

**Statements of Cash Flows(Consolidated)**

(Millions of yen)

	2019/3	2020/3	Increase/
	2018/4-2018/9	2019/4-2019/9	Decrease
	Amount	Amount	Amount
<b>I Cash flows from operating activities</b>			
Income before income taxes and minority interests	16,329	19,993	3,664
Depreciation	4,560	5,132	572
Amortization of goodwill	15	38	23
Impairment loss	—	202	202
Increase (decrease) in allowance for doubtful accounts	-57	16	73
Increase (decrease) in net defined benefit liability	-505	-569	-63
Loss on retirement of non-current assets	16	18	1
Loss (gain) on sales of non-current assets	18	-0	-19
Loss (gain) on sales of investment securities	2	—	-2
Share of loss (profit) of entities accounted for using equity method	-359	-488	-129
Interest and dividend income	-68	-77	-8
Interest expenses paid on loans and bonds	54	62	8
Compensation expenses	—	129	129
Loss (gain) on investments in partnership	-14	-9	5
Decrease (increase) in notes and accounts receivable - trade	6,465	7,670	1,205
Decrease (increase) in inventories	-327	-611	-283
Increase (decrease) in notes and accounts payable - trade	-2,587	-4,285	-1,697
Other, net	-1,686	-422	1,264
Subtotal	21,853	26,799	4,945
Interest and dividend income received	165	197	31
Interest expenses paid	-53	-62	-9
Compensation expenses paid	—	-28	-28
Payments for loss on disaster	—	-191	-191
Income taxes (paid) refund	-3,950	-4,314	-364
Net cash provided by (used in) operating activities	18,014	22,400	4,385

(Millions of yen)

	2019/3	2020/3	Increase/
	2018/4-2018/9	2019/4-2019/9	Decrease
	Amount	Amount	Amount
<b>II Cash flows from investing activities</b>			
Purchase of property, plant and equipment	-4,393	-4,567	-173
Proceeds from sales of property, plant and equipment	12	1	-11
Purchase of intangible assets	-1,668	-1,461	207
Purchase of investment securities	-885	-565	320
Payments of short-term loans receivable	-36	-2	34
Collection of short-term loans receivable	19	2	-16
Proceeds from withdrawal of investments in partnership	40	17	-23
Payments for lease and guarantee deposits	-97	-208	-110
Proceeds from collection of lease and guarantee deposits	417	190	-226
Other, net	-97	-158	-61
Net cash provided by (used in) investing activities	-6,689	-6,749	-60
<b>III Cash flows from financing activities</b>			
Increase in short-term loans payable	15,000	15,000	—
Decrease in short-term loans payable	-10,000	-15,035	-5,035
Repayments of long-term loans payable	-5,000	-78	4,921
Proceeds from issuance of bonds	10,000	—	-10,000
Repayments of lease obligations	-329	-309	19
Purchase of treasury shares	-6	-4	2
Proceeds from sales of treasury shares	0	0	-0
Cash dividends paid	-4,941	-5,202	-260
Dividends paid to non-controlling interests	-109	-55	54
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	-2,114	-2,114
Net cash provided by (used in) financing activities	4,613	-7,800	-12,413
<b>IV Effect of exchange rate change on cash and cash equivalents</b>	21	-126	-148
<b>V Net increase (decrease) in cash and cash equivalents</b>	15,960	7,723	-8,237
<b>VI Cash and cash equivalents at beginning of period</b>	99,797	106,198	6,401
<b>VII Increase in cash and cash equivalents from newly consolidated subsidiary</b>	70	214	144
<b>VIII Cash and cash equivalents at end of period</b>	115,828	114,136	-1,691

## Financial Data

### I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

	2016/9		2017/9		2018/9		2019/9		2019/3		2020/3 (Forecast)	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	157,412 (1.7)	100.0	163,466 (3.8)	100.0	167,424 (2.4)	100.0	187,329 (11.9)	100.0	358,654 (6.5)	100.0	380,000 (6.0)	100.0
Systems Development	61,957 (4.5)	39.4	62,489 (0.9)	38.2	66,352 (6.2)	39.6	75,742 (14.2)	40.4	140,092 (9.1)	39.1	-	-
System Maintenance and Operation/Services	61,776 (6.3)	39.2	63,560 (2.9)	38.9	65,212 (2.6)	39.0	69,862 (7.1)	37.3	134,132 (3.9)	37.4	-	-
Packaged Software/ Hardware Sales	32,138 (- 10.4)	20.4	35,524 (10.5)	21.7	35,859 (0.9)	21.4	41,724 (16.4)	22.3	84,430 10.7	23.5	-	-
Prepaid Card Business	1,539 (0.0)	1.0	1,892 (22.9)	1.2	- -	-	- -	-	- -	-	-	-
Cost of Sales	118,951 (0.8)	75.6	125,122 (5.2)	76.5	126,205 (0.9)	75.4	140,467 (11.3)	75.0	269,912 (6.6)	75.3	286,000 (6.0)	75.3
Gross Profit	38,460 (4.6)	24.4	38,343 (- 0.3)	23.5	41,218 (7.5)	24.6	46,861 (13.7)	25.0	88,742 (6.2)	24.7	94,000 (5.9)	24.7
SG&A Expenses	23,737 (3.9)	15.1	25,070 (5.6)	15.3	25,213 (0.6)	15.1	27,061 (7.3)	14.4	50,363 (2.9)	14.0	53,000 (5.2)	13.9
Operating Profit	14,723 (5.7)	9.4	13,272 (- 9.8)	8.1	16,004 (20.6)	9.6	19,800 (23.7)	10.6	38,378 (10.9)	10.7	41,000 (6.8)	10.8
Ordinary Profit	15,781 (6.8)	10.0	14,273 (- 9.6)	8.7	16,364 (14.6)	9.8	20,337 (24.3)	10.9	38,650 (6.5)	10.8	41,000 (6.1)	10.8
Profit Attributable to Owners of Parent	13,286 (20.7)	8.4	12,034 (- 9.4)	7.4	10,836 (- 10.0)	6.5	13,796 (27.3)	7.4	27,892 (- 14.1)	7.8	28,000 (0.4)	7.4
Sales Per Employee (JPY in thousands)	13,195		13,432		13,621		14,615		29,005		-	
Ordinary Income Per Employee (JPY in thousands)	1,322		1,172		1,331		1,586		3,125		-	
Number of Employees	11,929		12,169		12,291		12,817		12,365		-	

\* Due to the transfer of all the shares of QUO CARD Co., Ltd. as of December 1, 2017,  
the figures of the Company for FY2017 incorporated here are for the eight months results from April to November 2017.

## II BPS, EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2017/9		2018/9		2019/9		2019/3		2020/3 (Forecasts)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	181,122	4.3%	203,334	3.4%	201,036	3.4%	194,468	-1.1%	-	-
Total Assets	382,877	-1.7%	315,356	3.8%	317,147	0.7%	314,844	3.6%	-	-
Number of Shares Outstanding	107,986,403		104,181,803		104,181,803		104,181,803		-	
Average number of Shares Outstanding	103,812,288		103,826,009		103,830,951		103,827,903		-	
BPS (Net Asset per share ) (JPY)	1,677.16		1,885.09		1,932.93		1,862.78		-	
EPS (Earnings per share) (JPY)	115.93		104.38		132.88		268.64		269.67	
Equity Ratio (%)	45.5%		62.1%		63.3%		61.4%		-	
ROE (Return on Equity) (%)	-		-		-		14.6%		-	
Cash Dividends per share (JPY)	-		-		-		100.00		130.00	
Interim Dividends per share (JPY)	47.50		50.00		65.00		50.00		65.00	
PER (Price Earning Ratio) (times)	-		-		-		18.4		-	
Stock Prices (yen)	4,775		5,370		5,070		4,935		-	
Payout Ratio (%)	-		-		-		37%		48%	
Consolidated /Non-consolidated (times)	1.00		1.08		1.14		1.13		-	

### III Capital expenditure, depreciation & amortization, R&D expenses(Consolidated)

(Millions of yen)

	Actual				Forecasts
	(2016/4~2016/9)	(2017/4~2017/9)	(2018/4~2018/9)	(2019/4~2019/9)	(2019/4~2020/3)
	2016/9	2017/9	2018/9	2019/9	2020/3
Capital Expenditure (tangible)	6,605	5,096	3,672	4,399	11,000
Capital Expenditure (software/other)	2,693	1,812	1,586	1,365	4,000
Depreciation (tangible)	2,771	2,815	2,866	3,475	6,000
Amortization (software/other)	1,395	1,958	1,693	1,656	5,000
Total	4,167	4,773	4,560	5,132	11,000
R&D Expenses	137	188	335	360	1,000



## IV Group companies

			Number of Employees
SCSK Corporation			7,435
【Consolidated Subsidiaries】	Equity Ownership	Main Businesses	Number of Employees*
SCSK KYUSHU CORPORATION	100.0%	Software development and Information Processing	128
SCSK HOKKAIDO CORPORATION	100.0%	Software development and Information Processing	148
SCSK USA Inc.	100.0%	Software development and Information Processing	83
SCSK Europe Ltd.	100.0%	Software development and Information Processing	78
SCSK Shanghai Ltd.	100.0%	Software development and Information Processing	67
SCSK Asia Pacific Pte. Ltd.	100.0%	Software development and Information Processing	64
JIEC Co., Ltd.	100.0%	Software development	847
WinTechnology Corporation	100.0%	Software development	126
SCSK ServiceWare Corporation	100.0%	BPO	1,921
VeriServe Corporation	100.0%	Verification Services	921
Veriserve Okinawa Test Center Corporation	100.0%	Internet business related to international interconnection and inspection	77
SCSK PRESCENDO CORPORATION	82.6%	BPO	53
Allied Engineering Corporation	100.0%	Consulting, Packaged software development and sales	50
CSI SOLUTIONS Corporation	100.0%	IT Management business	146
SCSK Nearshore Systems Corporation	100.0%	Software development and System Maintenance	307
VA Linux Systems Japan K.K.	100.0%	Research and solution for Linux-based technologies	16
SCSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	302
SDC Corporation	50.1%	Network services	20
Gran Manibus Co.,LTD	94.3%	Consulting Service, Advanced Technology Solution	15
Skeed Co., Ltd.	100.0%	Software development	10
PT SCSK Global Indonesia	100.0%	Software development and Information Processing	1
SCSK Myanmar Ltd.	100.0%	Software development and Information Processing	2
Total Number of employees (consolidated)			12,817
【Affiliates (consolidated) under the equity method of accounting】			
ARGO GRAPHICS Inc.	21.8%	PLM Solutions Business	

\* Number of employees listed above include those who have been dispatched from SCSK

## V Customers

Type of Business	Customers		
Manufacturing	<ul style="list-style-type: none"> <li>· Toyota Motor Corporation</li> <li>· Fuji Xerox Co., Ltd.</li> </ul>	<ul style="list-style-type: none"> <li>· Nippon Suisan Kaisha, Ltd.</li> <li>· Honda Motor Co., Ltd.</li> </ul>	<ul style="list-style-type: none"> <li>· Panasonic Corporation</li> </ul>
Distribution	<ul style="list-style-type: none"> <li>· Sumitomo Corporation</li> </ul>	<ul style="list-style-type: none"> <li>· CO-OP NET.</li> </ul>	
Financial Institution	<ul style="list-style-type: none"> <li>· MS&amp;AD Insurance Group Holdings, Inc.</li> <li>· Nippon Life Insurance Company</li> <li>· Sumitomo Mitsui Financial Group, Inc.</li> </ul>	<ul style="list-style-type: none"> <li>· Sumitomo Mitsui Trust Bank, Limited</li> <li>· Matsui Securities Co., Ltd.</li> <li>· MUFG Bank, Ltd.</li> </ul>	<ul style="list-style-type: none"> <li>· Sompo Japan Nipponkoa Insurance Inc.</li> <li>· Mizuho Financial Group, Inc.</li> </ul>
Communication and Transportation	<ul style="list-style-type: none"> <li>· KDDI CORPORATION</li> <li>· SoftBank Corp.</li> </ul>	<ul style="list-style-type: none"> <li>· Jupiter Telecommunications Co., Ltd.</li> <li>· NIPPON TELEGRAPH AND TELEPHONE CORPORATION</li> </ul>	

\*Listed in no particular order