



Results of Operations for Fiscal Year Ended March 2019, Business Strategies for Fiscal Year Ending March 2020

Tooru Tanihara

Representative Director President and Chief Operating Officer

April 26, 2019

I. Financial Result of FY2018



(Billions of Yen)

	-	Apr. 2018-	Increase/Decrease	
	Mar. 2018	Mar. 2019	Amount	%
Net Sales	336.6	358.6	22.0	6.5%
Operating Profit	34.6	38.3	3.7	10.9%
Ordinary Profit	36.2	38.6	2.3	6.5%
Net Profit Attributable to Owners of Parent	32.4	27.8	-4.5	-14.1%

II. Review of FY2018



Enhancement of Productivity

- Application of Development Standard "SE+" to not only SCSK's Company-wide, but also Core Partners
- Expansion of Nearshore Development System

Initiatives for Future Growth

- Establishment of DX & Innovation Business Committee and DX Center
- Establishment of DevOps Innovation Committee
- Making our Consolidated Subsidiaries, JIEC and VeriServe, Wholly-Owned Subsidiaries

III. Shift to Service-Oriented Businesses



FY2017 ¥70.0B → FY2018 ¥74.0B (YOY 6%)

Industry Focus

Platform Services

Financial Institutions

- BankSavior
- **MINEFOCUS**
- FR2GO
- Securities Operation Systems

■ Billing Systems, CRM Solutions

Telecommunications

Core Systems

- ProActive
- **■** FastAPP
- **■** CELF

Communication

- PrimeTiaas
- Call Centers

IT Infrastructure Management

- **■** USiZE
- AMO Services
- CarePlus

Manufacturers

- Digital Marketing
- PrimeDashBoard

- Systems for Omni-Channeling Approach
- EC total outsourcing
- SUMAKURA
- **■** CHOIS

Distributors

IV. Mobility Systems Businesses



Early Depreciation of Certain Business Assets

Adoption of "QINeS-BSW RTOS" for ADVICS's Next-Generation Brake System

Establishment of Mobility Systems
Group

V. New Axis Business Strategy



Investments Aiming to Create New Businesses

Undertaking New Global Business Initiatives in Asia-Pacific Region

IV. Forecasts for FY2019



(Billions of Yen)

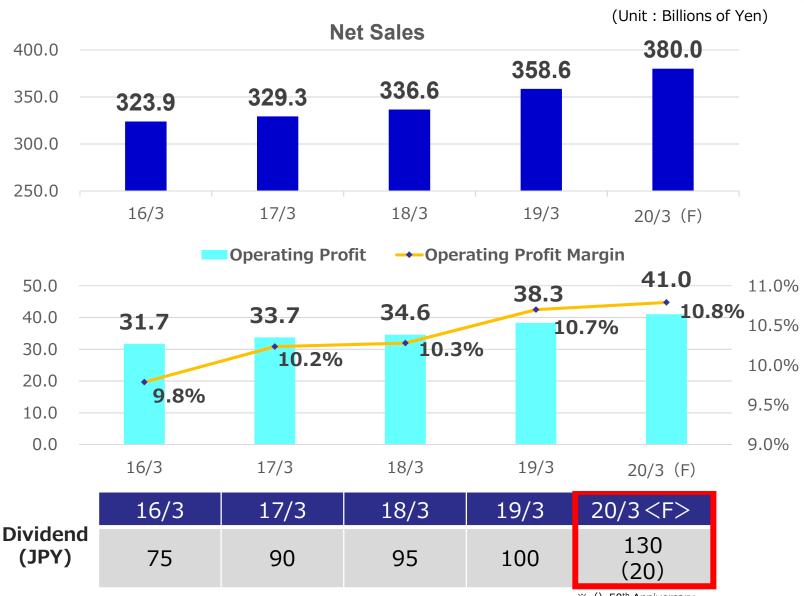
	Apr. 2017-	Apr. 2018-	Increase/Decrease	
	Mar. 2018	Mar. 2019	Amount	%
Net Sales	358.6	380.0	21.3	6.0%
Operating Profit	38.3	41.0	2.6	6.8%
Ordinary Profit	38.6	41.0	2.3	6.1%
Net Profit Attributable to Owners of Parent	27.8	28.0	0.1	0.4%

WI. Business Performance Trends



7

(FY Ended March 2016 - FY Ending March 2020)



WI. 50th Anniversary





Copyright © SCSK Corporation 8

IX. External Recognition









Create Our Future of Dreams

We create our future of dreams by establishing value based on our customers' trust.



Copyright © SCSK Corporation



Disclaimer

- This data is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sales of shares in Group companies.
- Estimates, targets, and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
- SCSK cannot be held responsible for losses resulting from information contained in this report. This report should not be reproduced or retransmitted without authorization.

Copyright © SCSK Corporation 11