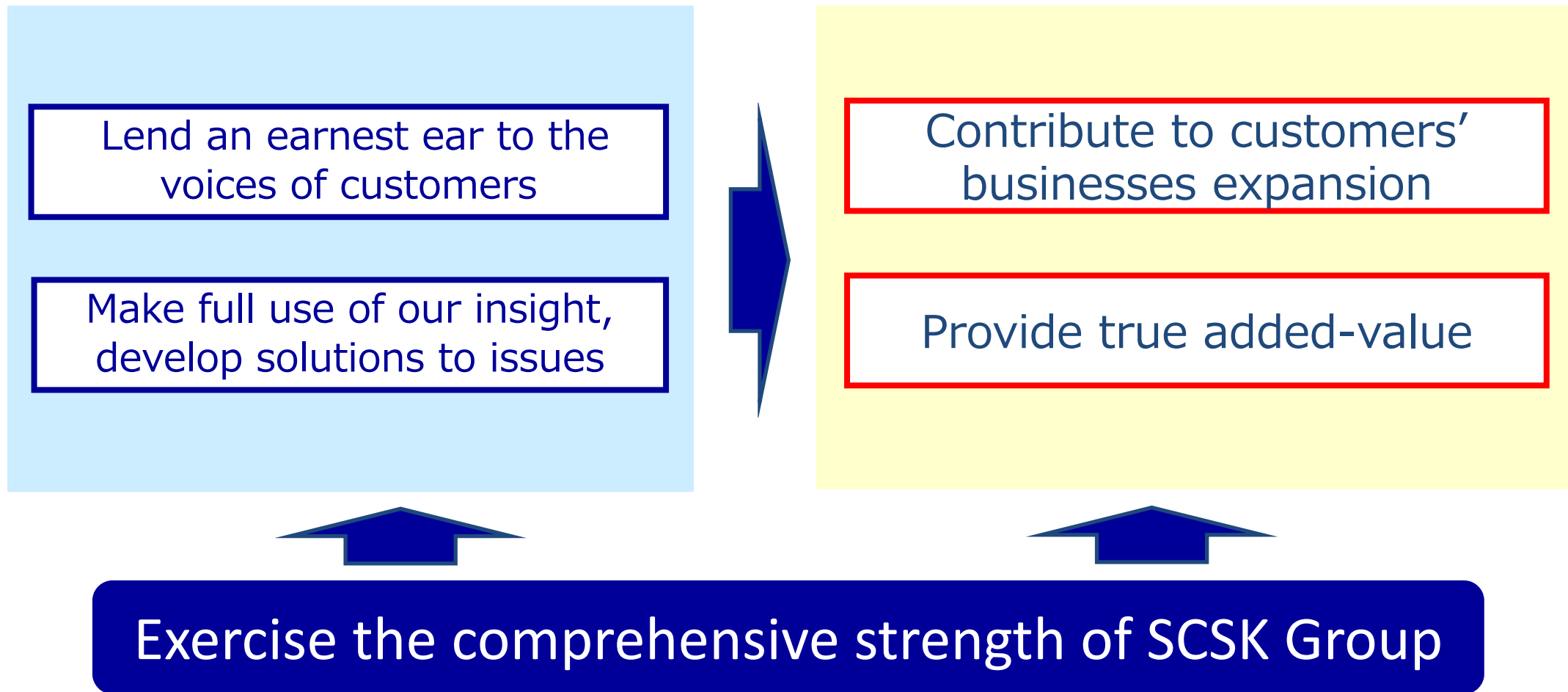


Results of Operations for Fiscal Year Ended March 31, 2018, Business Strategies for Fiscal Year Ending March 31, 2019

Tooru Tanihara
President

SCSK Corporation
April 27, 2018

SCSK “To-be” Model



Ⅱ . Financial Results for FY2017

(Billions of Yen)

| | Apr. 2016- Mar. 2017 | Apr. 2017- Mar. 2018 | <i>Increase/Decrease</i> | |
|---|-------------------------|---------------------------------|--------------------------|----------|
| | | | <i>Amount</i> | <i>%</i> |
| Net Sales | 329.3 | 336.6 | 7.3 | 2.2% |
| Operating Profit | 33.7 | 34.6 | 0.8 | 2.6% |
| Ordinary Profit | 36.1 | 36.2 | 0.1 | 0.5% |
| Net Profit Attributable to Owners of Parent | 28.4 | 32.4 | 4.0 | 14.2% |

III. Forecasts for FY2018

(Billions of Yen)

| | Apr. 2017- Mar. 2018 | Apr. 2018- Mar. 2019 | <i>Increase/Decrease</i> | |
|---|-------------------------|---------------------------------|--------------------------|----------|
| | | | <i>Amount</i> | <i>%</i> |
| Net Sales | 336.6 | 345.0 | 8.3 | 2.5% |
| Operating Profit | 34.6 | 37.0 | 2.3 | 6.9% |
| Ordinary Profit | 36.2 | 37.5 | 1.2 | 3.3% |
| Net Profit Attributable to Owners of Parent | 32.4 | 25.0 | -7.4 | -23.1% |

IV. Mid-Term Management Plan

**Transform Business Structure
(to a non-labor-intensive business)
Dynamic Growth Strategy
Aiming to Achieve High Profit Growth**

Core Strategies

- 1). Shift to service-oriented businesses
- 2). Promote strategic businesses that capture the changing times
- 3). Enter into the second stage of global business expansion

Strengthen Management Base

- 1). Seek operational quality
- 2). Improve business strategies profitability
- 3). Enhance operational efficiency
- 4). Pleasant, fulfilling place to work / Promote health and productivity mgt.
- 5). Enhance human resource capabilities

V. Shift to Service-Oriented Businesses

FY2016 ¥64.0B → FY2017 ¥70.5B (YOY 10%)

Industry Focus

Platform Services

Financial
Institutions

- BankSavior
- MINEFOCUS
- FR2GO
- Securities Operation Systems

Core Systems

- ProActive
- FastAPP
- CELF

Manufacturers

- Digital Marketing
- PrimeDashBoard

Communication

- PrimeTiaas
- Call Centers

IT Infrastructure
Management

- USiZE
- AMO Services
- CarePlus

- Systems for Omni-Channeling Approach
- EC total outsourcing
- SUMAKURA
- CHOIS

Telecommunications

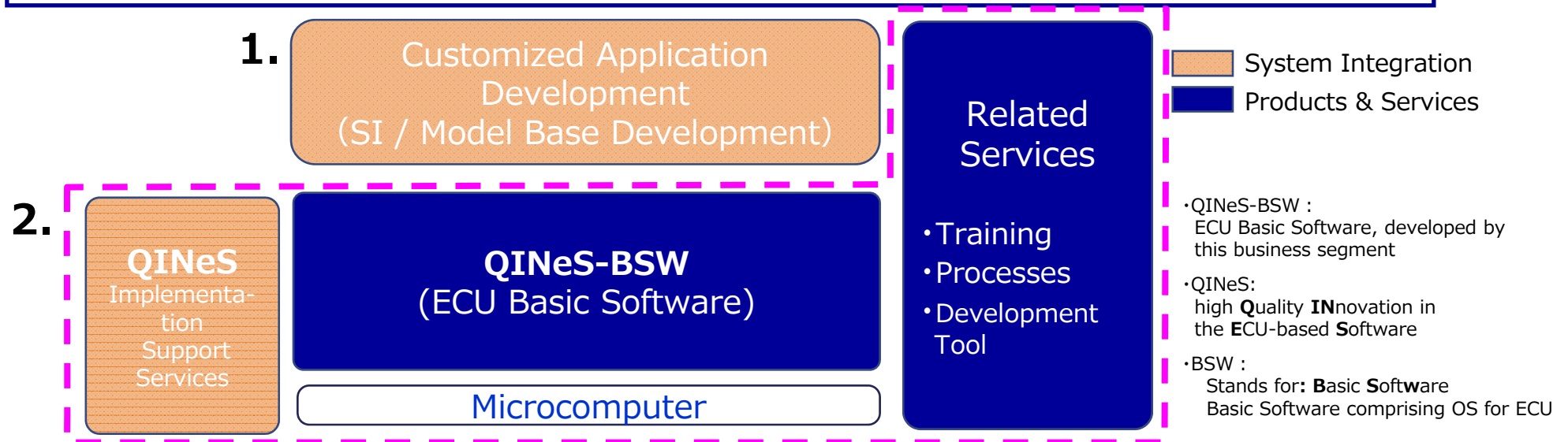
- Billing Systems, CRM Solutions

Distributors

VI. Promotion of Strategic Businesses : Automotive Software

■ SCSK's Automotive Software Systems Business

1. Development of Customized Application
2. Development and Sales of Our Proprietary Software
 - Develop ECU Basic Software (QINeS-BSW) and Related Services
 - Provide Customers with QINeS Related Products, System Integration Services (Implementation Support Services and Application Development Services)



Ensuring high quality, QINeS realizes high productivity in automotive software development which became more complex, large in size.

Contribute to Global Competitiveness of Japanese Auto Industry

Create Our Future of Dreams

We create our future of dreams
by establishing value
based on our customers' trust.

Disclaimer

- This data is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sales of shares in Group companies.
- Estimates, targets, and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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