

Results of Operations for 2nd Quarter of Fiscal Year Ending March 2018

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Financial Results for 2nd Quarter of Fiscal Year 2017

(Billions of Yen)

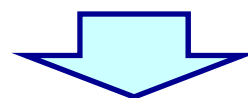
	Apr. 2016- Sep. 2016	Apr. 2017- Sep. 2017	<i>Increase/Decrease</i>	
			<i>Amount</i>	<i>%</i>
Net Sales	157.4	163.4	6.0	3.8%
Operating Profit	14.7	13.2	-1.4	-9.8%
Ordinary Profit	15.7	14.2	-1.5	-9.6%
Net Profit Attributable to Owners of Parent	13.2	12.0	-1.2	-9.4%

Revised Forecasts for FY2017 Reflecting Share Transfer of a Subsidiary

■ Previous Forecasts Released on 28th Apr. 2017

(%: Rate of Change, YOY)

Net Sales		Operating Profit		Ordinary Profit		Net Profit Attributable to Owners of Parent	
JPY B	%	JPY B	%	JPY B	%	JPY B	%
340.0	3.2	36.0	6.8	37.0	2.4	24.5	-13.9



■ Revised Forecasts

([] :Amounts Revised,%:Rate of Change, YOY)

Net Sales		Operating Profit		Ordinary Profit		Net Profit Attributable to Owners of Parent	
JPY B	%	JPY B	%	JPY B	%	JPY B	%
340.0 [No Change]	3.2	36.0 [No Change]	6.8	37.0 [No Change]	2.4	<u>33.5</u> [+9]	17.7

Mid-Term Management Plan

Transform Business Structure
(to a non-labor-intensive business)
Dynamic Growth Strategy
Aiming to Achieve High Profit Growth

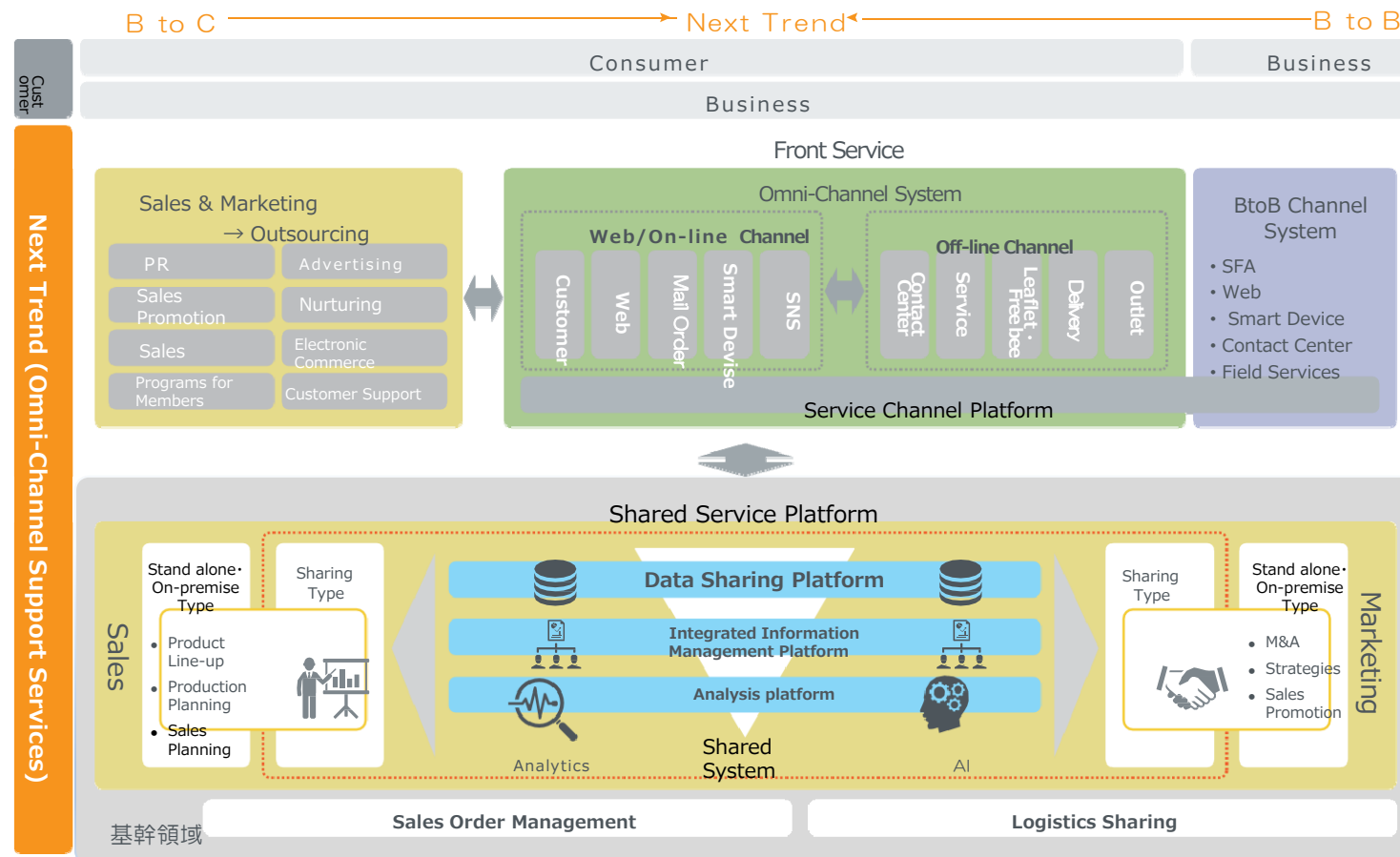
Core Strategies

- 1). Shift to service-oriented businesses
- 2). Promote strategic businesses that capture the changing times
- 3). Enter into the second stage of global business expansion

Strengthen Management Base

- 1). Seek operational quality
- 2). Improve business strategies profitability
- 3). Enhance operational efficiency
- 4). Pleasant, fulfilling place to work / Promote health and productivity mgt.
- 5). Enhance human resource capabilities

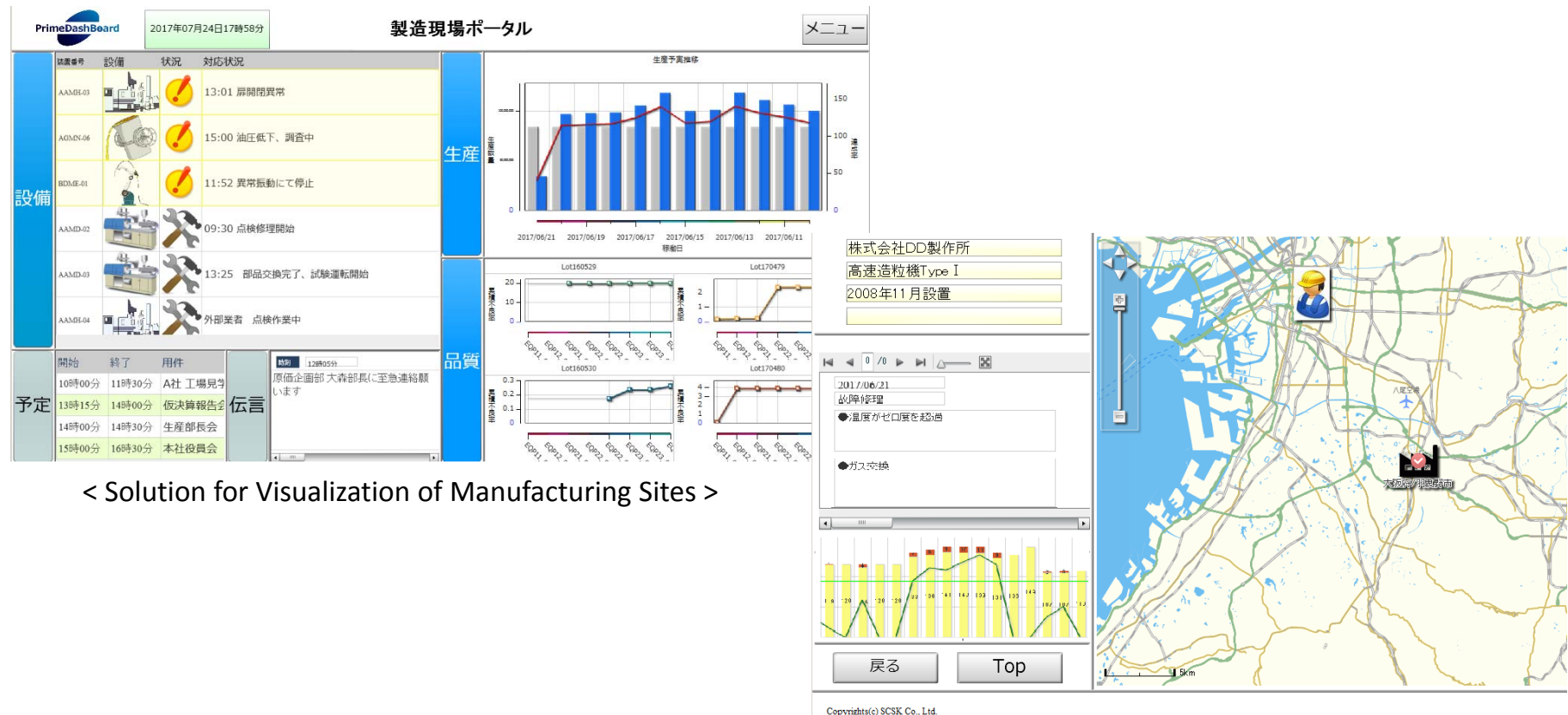
Omni-Channel Support Services for Distributors 「Next Trend」



< Business Scheme of 「Next Trend」 : designed for Distributors >

Shift to Service-Oriented Businesses

IoT Solution for Manufactures「PrimeDashBoard」 - Process Visualization Tool to Support Operational Restructuring -



< Solution for Visualization of Manufacturing Sites >

<Solution for Protection/Maintenance of Facilities and Machines>

Shift to Service-Oriented Businesses

Application for Financial Institutions「MINEFOCUS」 - Realization of One-to-One Communication with Customers -

MINEFOCUSの基本メニュー



活用例 ユーザーの興味や行動履歴からWebサービスの内蔵のAIが最適なサービスや商品を自動的に推薦し、顧客のニーズを的確に把握。また、顧客の興味や行動履歴から最適なサービスや商品を推薦し、顧客のニーズを的確に把握。また、顧客の興味や行動履歴から最適なサービスや商品を推薦し、顧客のニーズを的確に把握。



Shift to Service-Oriented Businesses

◆ Progress: Shift to Service-Oriented Businesses

Industry Focus

Platform Services

Financial
Institutions

- BankSavior
- MINEFOCUS
- FR2GO
- Securities Operation Systems

Core Systems

- ProActive
- FastAPP

Manufacturers

- Digital Marketing
- PrimeDashBoard

Communication

- PrimeTiaas
- Call Centers
- CELF

- Billing Systems, CRM Solutions

IT Infrastructure
Management

- USiZE
- AMO Services
- CarePlus

- Systems for Omni-Channeling Approach
- EC total outsourcing
- SUMAKURA
- CHOIS

Telecommunications

Distributors

Enhance Support Structure for Service-Oriented Businesses Utilizing AI Technologies

- Invested in Asian Frontier Co.,LTD.

Several Businesses in Place; Applying AI Technologies

- "DIMo" for Efficient Damage Investigation
for Non-life Insurance Companies
- AI Face-to-face Web Agent "Desse"
- Next Generation Services Utilizing VOC "VOiC"

Promotion of Strategic Businesses : AI Business

By applying AI and other variety of technologies & mechanisms
Provide solutions to solve issues of customers from a wide perspective



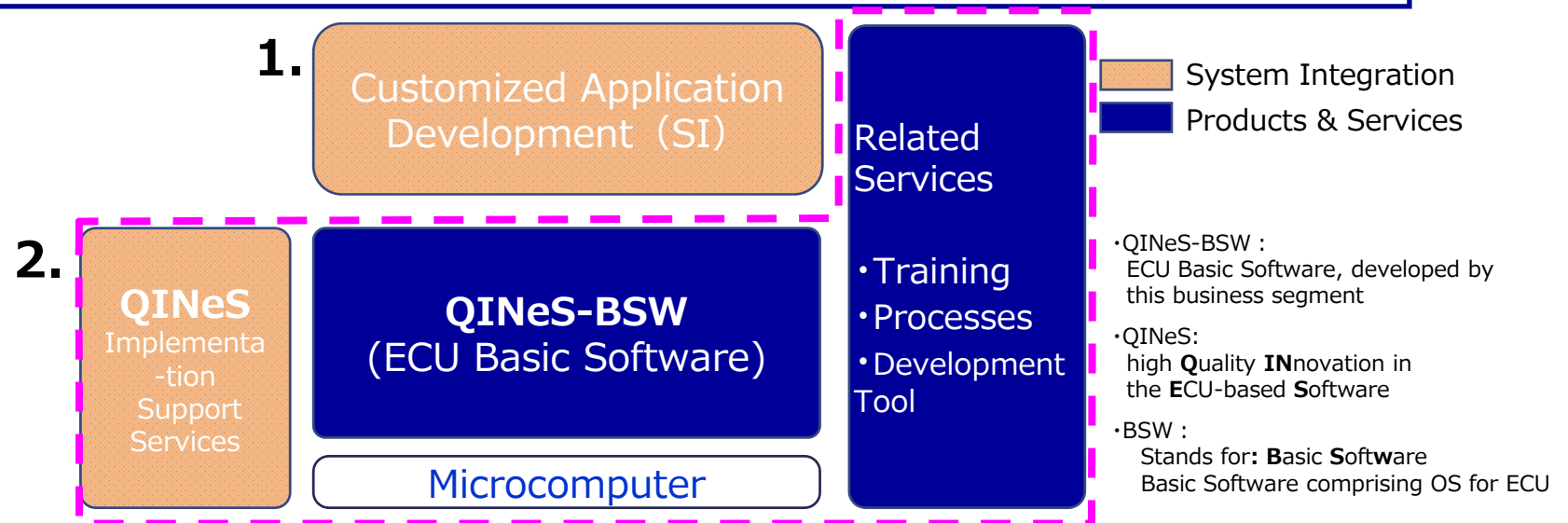
<Desse : Screen Image>



<VOiC: Analysis Template>

■ SCSK's Automotive Software Systems Business

1. Development of Customized Application
2. Development and Sales of Our Proprietary Software
 - Develop ECU Basic Software (QINeS-BSW) and Related Services
 - Provide Customers with QINeS Related Products, System Integration Services (Implementation Support Services and Application Development Services)



Ensuring high quality, QINeS realizes high productivity in automotive software development which became more complex, large in size.

Contribute to Global Competitiveness of Japanese Auto Industry

Create Our Future of Dreams

We create our future of dreams
by establishing value
based on our customers' trust.

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