

Results of Operations for Fiscal Year Ended March 31, 2017, Business Strategies for Fiscal Year Ending March 31, 2018

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> > April 28, 2017

I. Review on FY2016



SCSK "To-be" Model

Think from the perspective of customers

"IT" shall be utilized

Make full use of our insight, develop solutions to issues



Contribute to customers' businesses expansion



Provide added-value



Aim at becoming a strategic IT Partner



II. Financial Results for Fiscal Year 2016



(Billions of Yen)

	Apr. 2015- Mar. 2016	Apr. 2016- Mar. 2017	Increase/ Decrease
Net Sales	323.9	329.3	1.7%
Operating Profit	31.7	33.7	6.1%
Ordinary Profit	33.6	36.1	7.5%
Profit Attributable to Owners of Parent	26.9	28.4	5.6%

II. Financial Results for Fiscal Year 2016



◆ Dividend Payout

	Apr.2015- Mar.2016	Apr.2016- Mar.2017 (Forecast)	·	Apr.2016- Mar.2017 (Actual)
Dividend per Share	JPY75	JPY85		JPY90

Ⅲ. Forecasts for FY2017



◆ Forecasts for FY2017

(Billions of Yen)

	Apr.2016- Mar.2017	Apr.2017- Mar.2018 (Forecast)	Increase/ Decrease
Sales	329.3	340.0	3.2%
Operating Profit	33.7	36.0	6.8%
Ordinary Profit	36.1	37.0	2.4%
Profit Attributable to Owners of Parent	28.4	24.5	-13.9%
Dividend	JPY90	JPY95	

IV. Business Strategies for FY2017



Shift to service-oriented businesses

Promote strategic businesses that capture the changing times

Enter into the second stage of global business expansion

IV. Business Strategies for FY2017



Progress: Shift to Service - Oriented Businesses

Industry Focus

Platform Services

Financial Institutions

- BankSavior
- MINEFOCUS
- ■FR2G0
- Securities Operation Systems

Core Systems

- ProActive
- FastAPP

Communication

- PrimeTiaas
- Call Centers
- CELF

■ Billing Systems, CRM Solutions

Telecommunications

IT Infrastructure Management

- USiZE
- AMO Services
- CarePlus

■ Digital Marketing

Manufacturers

- Systems for Omni-Channeling Approach
- EC total outsourcing
- SUMAKURA
- CHOIS

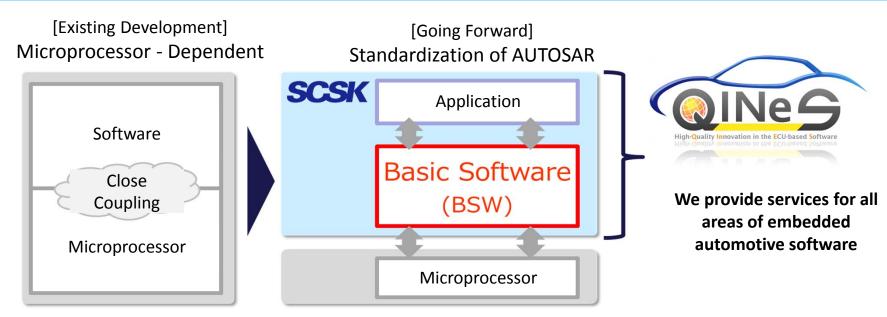
Distributors

IV. Business Strategies for FY2017



Automotive Software Business

We provide architecture facilitating complication and enlargement of automobile software development, realizing assured quality and high productivity



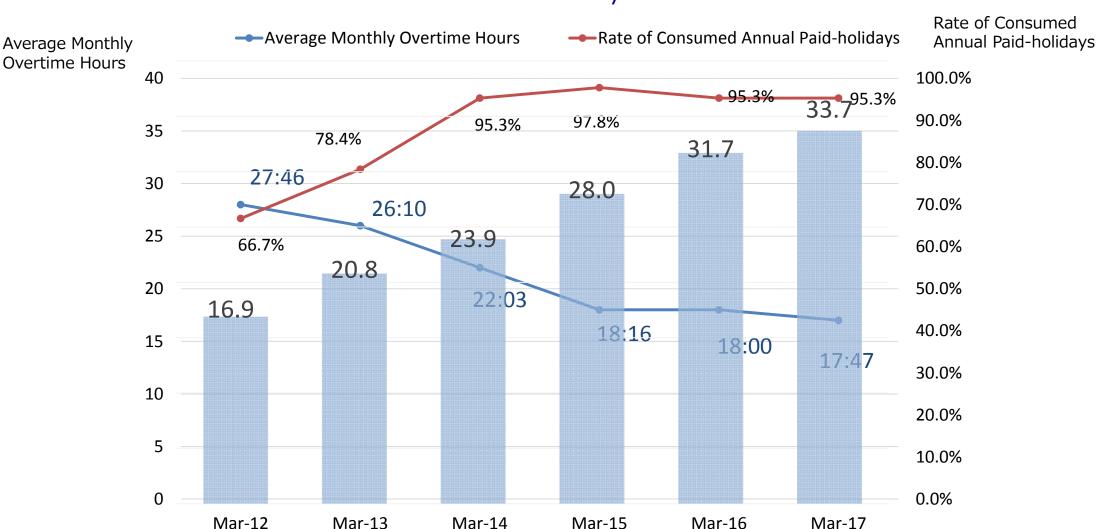
Aiming at Contributing to Japanese Auto Industry For Them to Win Global Competition

V. Working Style Reforms



◆Trend of Operating Profit, Average Monthly Overtime Hours and Rate of Consumed Annual Paid Holidays

Operating Profit (Billions of Yen)



V. Working Style Reforms



◆ External Recognition

■ Presented with Minister award/ Best award of big corporation as a company with high productivity, providing a comfortable working environment hosted by Minister of Health, Labor and Welfare



■ Third Consecutive Year selected as "Brand of Companies Enhancing Corporate Value through Health & Productivity" jointly organized by the Tokyo Stock Exchange and METI(FY2014, FY2015 and FY2016)

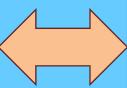


■ Third Consecutive Year selected as "Nadeshiko Brand" designation jointly hosted by the Tokyo Stock Exchange and METI(FY2014, FY2015 and FY2016)

VI. Enhance Corporate Value



Improve Corporate Governance



Reform of Board of Directors

- Decreasing the Number of the Board
- Further Separation of Administration and Monitoring of Business Operation
- Further Enhancement of Monitoring Function



Create Our Future of Dreams

We create our future of dreams by establishing value based on our customers' trust.



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