



SCSK Corporation
Supplementary Information (Data Book)

2016/4/1-2017/3/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by Segment

(Millions of yen)

FY2016	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	75,352	100.0	82,059	100.0	81,634	100.0	90,255	100.0	157,412	100.0	239,047	100.0	171,890	100.0	329,303	100.0
Systems Development	29,735	39.5	32,222	39.3	31,314	38.4	33,778	37.4	61,957	39.4	93,272	39.0	65,093	37.9	127,051	38.6
System Maintenance and Operation/ Services	30,438	40.4	31,337	38.2	31,761	38.9	32,263	35.7	61,776	39.2	93,538	39.1	64,025	37.2	125,802	38.2
Packaged Software/ Hardware Sales	14,351	19.0	17,787	21.7	17,740	21.7	23,268	25.8	32,138	20.4	49,878	20.9	41,008	23.9	73,147	22.2
Prepaid Card Business	826	1.1	712	0.9	818	1.0	944	1.0	1,539	1.0	2,357	1.0	1,762	1.0	3,302	1.0

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728	100.0	154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
Systems Development	28,345	38.3	30,946	38.3	31,592	39.3	33,586	37.9	59,291	38.3	90,883	38.6	65,178	38.5	124,470	38.4
System Maintenance and Operation/ Services	28,727	38.8	29,368	36.4	29,954	37.3	31,120	35.1	58,095	37.5	88,049	37.4	61,074	36.1	119,170	36.8
Packaged Software/ Hardware Sales	16,141	21.8	19,744	24.4	18,033	22.4	23,167	26.1	35,886	23.2	53,919	22.9	41,200	24.4	77,087	23.8
Prepaid Card Business	812	1.1	726	0.9	824	1.0	853	1.0	1,539	1.0	2,363	1.0	1,678	1.0	3,217	1.0

Increase / Decrease	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	1,326	1.8	1,273	1.6	1,231	1.5	1,527	1.7	2,599	1.7	3,830	1.6	2,758	1.6	5,358	1.7
Systems Development	1,390	4.9	1,275	4.1	- 277	- 0.9	192	0.6	2,666	4.5	2,388	2.6	- 85	- 0.1	2,581	2.1
System Maintenance and Operation/ Services	1,711	6.0	1,969	6.7	1,807	6.0	1,143	3.7	3,681	6.3	5,488	6.2	2,950	4.8	6,631	5.6
Packaged Software/ Hardware Sales	- 1,790	- 11.1	- 1,957	- 9.9	- 293	- 1.6	100	0.4	- 3,747	- 10.4	- 4,040	- 7.5	- 192	- 0.5	- 3,939	- 5.1
Prepaid Card Business	14	1.7	- 13	- 1.9	- 5	- 0.7	90	10.6	0	0.0	- 5	- 0.2	84	5.1	85	2.6

II Sales by Customer Industry

(Millions of yen)

	FY2015 Apr.2015-Mar.2016		FY2016 Apr.2016-Mar.2017		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	88,202	27.2	92,097	28.0	3,894	4.4
Distributors	49,886	15.4	51,287	15.6	1,401	2.8
Financial Institutions	74,324	22.9	74,525	22.6	200	0.3
Banks	23,779	7.3	25,265	7.7	1,486	6.3
Securities Firms	11,613	3.6	9,367	2.8	- 2,245	- 19.3
Shopping Credit/ Leasing Companies	12,108	3.7	12,124	3.7	16	0.1
Insurance Companies	26,823	8.3	27,767	8.4	944	3.5
Communications/ Transportation	57,572	17.8	53,897	16.4	- 3,674	- 6.4
Utilities	3,804	1.2	3,435	1.0	- 369	- 9.7
Services	33,903	10.5	35,675	10.8	1,772	5.2
Others	16,250	5.0	18,383	5.6	2,133	13.1
Total	323,945	100.0	329,303	100.0	5,358	1.7

**Others" include sales of prepaid card business.

* We made a partial amendment in previously disclosed data.

III Sales by Segment & Customer Industry (System Development)

(Millions of yen)

	FY2015 Apr.2015-Mar.2016		FY2016 Apr.2016-Mar.2017		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	29,047	23.3	30,284	23.8	1,237	4.3
Distributors	11,891	9.6	10,792	8.5	- 1,098	- 9.2
Financial Institutions	54,786	44.0	55,386	43.6	599	1.1
Banks	17,806	14.3	19,156	15.1	1,350	7.6
Securities Firms	9,264	7.4	6,702	5.3	- 2,562	- 27.7
Shopping Credit/ Leasing Companies	6,047	4.9	6,578	5.2	531	8.8
Insurance Companies	21,668	17.4	22,948	18.1	1,279	5.9
Communications/ Transportation	13,808	11.1	13,852	10.9	43	0.3
Utilities	2,627	2.1	2,507	2.0	- 119	- 4.6
Services	8,757	7.0	9,231	7.3	474	5.4
Others	3,550	2.9	4,995	3.9	1,444	40.7
Total	124,470	100.0	127,051	100.0	2,581	2.1

* We made a partial amendment in previously disclosed data.

IV Sales by Segment & Customer Industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2015 Apr.2015-Mar.2016		FY2016 Apr.2016-Mar.2017		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	40,720	34.2	43,996	35.0	3,275	8.0
Distributors	25,536	21.4	27,250	21.7	1,714	6.7
Financial Institutions	15,206	12.8	16,234	12.9	1,028	6.8
Banks	4,939	4.1	5,189	4.1	250	5.1
Securities Firms	2,022	1.7	2,216	1.8	194	9.6
Shopping Credit/ Leasing Companies	4,049	3.4	4,568	3.6	518	12.8
Insurance Companies	4,195	3.5	4,259	3.4	64	1.5
Communications/ Transportation	15,514	13.0	16,679	13.3	1,164	7.5
Utilities	452	0.4	657	0.5	204	45.2
Services	17,948	15.1	18,124	14.4	176	1.0
Others	3,790	3.2	2,858	2.3	- 931	- 24.6
Total	119,170	100.0	125,802	100.0	6,631	5.6

* We made a partial amendment in previously disclosed data.

V Sales by Segment & Customer Industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2015 Apr.2015-Mar.2016		FY2016 Apr.2016-Mar.2017		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	18,434	23.9	17,816	24.4	- 618	- 3.4
Distributors	12,458	16.2	13,243	18.1	784	6.3
Financial Institutions	4,331	5.6	2,905	4.0	- 1,426	- 32.9
Banks	1,033	1.3	919	1.3	- 114	- 11.1
Securities Firms	326	0.4	448	0.6	122	37.4
Shopping Credit/ Leasing Companies	2,012	2.6	977	1.3	- 1,034	- 51.4
Insurance Companies	959	1.2	559	0.8	- 399	- 41.7
Communications/ Transportation	28,249	36.6	23,365	31.9	- 4,883	- 17.3
Utilities	724	0.9	270	0.4	- 453	- 62.7
Services	7,197	9.3	8,318	11.4	1,121	15.6
Others	5,691	7.4	7,226	9.9	1,535	27.0
Total	77,087	100.0	73,147	100.0	- 3,939	- 5.1

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Profit by Reported Segment - Quarterly trends

(Millions of yen)

FY2016	Q1			Q2			Q3			Q4			1st half			Q3 total			2nd half			Total		
	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income
Manufacturing Systems Business	10,106	13.4	661	10,319	12.6	777	10,559	12.9	852	11,709	13.0	998	20,425	13.0	1,438	30,985	13.0	2,291	22,268	13.0	1,851	42,694	13.0	3,290
Telecommunication Systems Business	6,266	8.3	1,005	6,543	8.0	1,198	6,609	8.1	1,465	6,830	7.6	1,536	12,809	8.1	2,203	19,418	8.1	3,669	13,439	7.8	3,002	26,248	8.0	5,206
Distribution Systems Business	11,453	15.2	1,403	12,117	14.8	2,032	12,055	14.8	1,802	12,654	14.0	1,894	23,570	15.0	3,436	35,626	14.9	5,239	24,709	14.4	3,697	48,280	14.7	7,133
Financial Systems Business	16,959	22.5	1,901	17,981	21.9	1,706	17,166	21.0	1,636	18,422	20.4	2,051	34,940	22.2	3,608	52,107	21.8	5,244	35,589	20.7	3,687	70,529	21.4	7,296
Business Solutions	4,718	6.3	357	4,768	5.8	534	4,710	5.8	513	5,091	5.6	682	9,486	6.0	891	14,197	5.9	1,404	9,802	5.7	1,195	19,289	5.9	2,087
Business Services	10,145	13.5	567	10,685	13.0	908	10,895	13.3	985	11,085	12.3	842	20,830	13.2	1,475	31,726	13.3	2,461	21,981	12.8	1,827	42,811	13.0	3,303
IT Platform Solutions	14,685	19.5	616	18,737	22.8	1,824	18,628	22.8	1,844	23,329	25.8	2,852	33,422	21.2	2,441	52,050	21.8	4,285	41,957	24.4	4,696	75,379	22.9	7,138
Prepaid Card Business	826	1.1	111	712	0.9	35	818	1.0	35	944	1.0	96	1,539	1.0	146	2,357	1.0	182	1,762	1.0	132	3,302	1.0	278
Others	192	0.3	- 9	194	0.2	67	190	0.2	73	188	0.2	128	387	0.2	58	578	0.2	131	379	0.2	201	766	0.2	260
Adjustment	—	—	- 491	—	—	- 485	—	—	- 564	—	—	- 736	—	—	- 976	—	—	- 1,541	—	—	- 1,301	—	—	- 2,278
Total	75,352	100.0	6,124	82,059	100.0	8,598	81,634	100.0	8,645	90,255	100.0	10,346	157,412	100.0	14,723	239,047	100.0	23,368	171,890	100.0	18,991	329,303	100.0	33,714

FY2015	Q1			Q2			Q3			Q4			1st half			Q3 total			2nd half			Total		
	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating Profit	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income	External sales	Compo sition(%)	Operating income
Manufacturing Systems Business	9,371	12.7	268	10,195	12.6	776	9,861	12.3	795	11,052	12.5	1,160	19,567	12.6	1,044	29,429	12.5	1,840	20,914	12.4	1,956	40,481	12.5	3,001
Telecommunication Systems Business	5,828	7.9	895	5,825	7.2	984	6,163	7.7	1,097	6,727	7.6	1,234	11,654	7.5	1,880	17,817	7.6	2,978	12,890	7.6	2,332	24,545	7.6	4,212
Distribution Systems Business	11,751	15.9	1,562	11,932	14.8	1,703	12,204	15.2	1,757	12,689	14.3	1,799	23,683	15.3	3,265	35,888	15.3	5,023	24,893	14.7	3,557	48,577	15.0	6,822
Financial Systems Business	15,513	21.0	1,586	17,197	21.3	2,253	18,422	22.9	2,789	19,755	22.3	1,730	32,710	21.1	3,839	51,132	21.7	6,628	38,177	22.6	4,519	70,887	21.9	8,359
Business Solutions	4,789	6.5	222	4,708	5.8	395	4,700	5.8	348	4,853	5.5	626	9,498	6.1	618	14,198	6.0	966	9,554	5.6	974	19,052	5.9	1,592
Business Services	8,610	11.6	279	9,727	12.0	774	10,386	12.9	987	10,549	11.9	798	18,337	11.8	1,054	28,723	12.2	2,041	20,935	12.4	1,786	39,273	12.1	2,840
IT Platform Solutions	17,155	23.2	915	20,273	25.1	1,840	17,649	22.0	955	22,057	24.9	2,604	37,428	24.2	2,756	55,078	23.4	3,711	39,707	23.5	3,559	77,135	23.8	6,316
Prepaid Card Business	812	1.1	91	726	0.9	44	824	1.0	38	853	1.0	51	1,539	1.0	136	2,363	1.0	174	1,678	1.0	89	3,217	1.0	225
Others	194	0.3	17	198	0.2	91	191	0.2	105	189	0.2	98	393	0.3	109	584	0.2	214	381	0.2	203	774	0.2	313
Adjustment	—	—	- 398	—	—	- 379	—	—	- 397	—	—	- 723	—	—	- 777	—	—	- 1,175	—	—	- 1,121	—	—	- 1,898
Total	74,026	100.0	5,440	80,785	100.0	8,486	80,403	100.0	8,476	88,728	100.0	9,381	154,812	100.0	13,926	235,216	100.0	22,403	169,132	100.0	17,858	323,945	100.0	31,785

Increase/Decrease	Q1				Q2				Q3				Q4				1st half				Q3 total				2nd half				Total			
	Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit		Increase		Operating Profit	
	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)	Amount	Compo sition(%)	Amount	Rate(%)
Manufacturing Systems Business	734	7.8	393	146.8	123	1.2	0	0.0	697	7.1	56	7.1	656	5.9	- 161	- 13.9	858	4.4	393	37.7	1,556	5.3	450	24.5	1,354	6.5	- 105	- 5.4	2,212	5.5	288	9.6
Telecommunication Systems Business	438	7.5	109	12.3	717	12.3	213	21.7	445	7.2	368	33.6	102	1.5	301	24.5	1,155	9.9	323	17.2	1,600	9.0	691	23.2	548	4.3	670	28.7	1,703	6.9	993	23.6
Distribution Systems Business	- 297	- 2.5	- 158	- 10.2	184	1.5	329	19.4	- 148	- 1.2	45	2.6	- 35	- 0.3	94	5.3	- 113	- 0.5	170	5.2	- 261	- 0.7	215	4.3	- 184	- 0.7	139	3.9	- 297	- 0.6	310	4.6
Financial Systems Business	1,445	9.3	315	19.9	784	4.6	- 546	- 24.3	- 1,255	- 6.8	- 1,152	- 41.3	- 1,332	- 6.7	320	18.5	2,230	6.8	- 231	- 6.0	974	1.9	- 1,384	- 20.9	- 2,588	- 6.8	- 831	- 18.4	- 358	- 0.5	- 1,063	- 12.7
Business Solutions	- 71	- 1.5	135	60.8	59	1.3	138	35.0	10	0.2	165	47.4	238	4.9	55	8.9	- 11	- 0.1	273	44.2	- 1	- 0.0	438	45.4	248	2.6	220	22.6	237	1.2	494	31.0
Business Services	1,534	17.8	287	102.8	957	9.8	133	17.2	509	4.9	- 1	- 0.2	536	5.1	43	5.4	2,492	13.6	421	39.9	3,002	10.5	419	20.5	1,045	5.0	41	2.3	3,538	9.0	462	16.3
IT Platform Solutions	- 2,470	- 14.4	- 298	- 32.6	- 1,535	- 7.6	- 16	- 0.9	978	5.5	889	93.1	1,272	5.8	247	9.5	- 4,005	- 10.7	- 314	- 11.4	- 3,027	- 5.5	574	15.5	2,250	5.7	1,136	31.9	- 1,755	- 2.3	822	13.0
Prepaid Card Business	14	1.7	20	22.1	- 13	- 1.9	- 9	- 21.6	- 5	- 0.7	- 2	- 6.3	90	10.6	45	87.8	0	0.0	10	7.6	- 5	- 0.2	7	4.6	84	5.1	42	47.6	85	2.6	53	23.5
Others	- 2	- 1.1	- 26	- 151.9	- 4	- 2.1	- 24	- 26.4	Δ 0	- 0.3	- 31	- 30.2	- 1	- 0.6	29	30.2	- 6	- 1.6	- 51	- 46.8	- 6	- 1.2	- 82	- 38.6	- 1	- 0.5	- 1	- 1.0	- 8	- 1.0	- 53	- 16.9
Adjustment	—	—	- 93	—	—	—	- 106	—	—	—	- 167	—	—	—	- 13	—	—	—	- 199	—	—	—	- 366	—	—	—	- 180	—	—	—	- 379	—
Total	1,326	1.8	684	12.6	1,273	1.6	111	1.3	1,231	1.5	168	2.0	1,527	1.7	964	10.3	2,599	1.7	796	5.7	3,830	1.6	964	4.3	2,758	1.6	1,132	6.3	5,358	1.7	1,928	6.1

*Adjustments for operating income have been made in unallocated general corporate expenses and others.

*We made partial adjustments on previously disclosed FY2015 data, along with organizational changes effective as of April 2016.

VII Amount of Incoming Orders and Backlog by Segment

(Millions of yen)

Systems Development		Q1	Q2	Q3	Q4	Total
FY2016	Incoming Orders	31,044	32,435	31,899	31,884	127,264
	Backlog	26,420	26,633	27,218	25,324	25,324
FY2015	Incoming Orders	32,264	30,509	29,326	33,845	125,946
	Backlog	27,554	27,117	24,852	25,111	25,111
Increase/Decrease	Incoming Orders	- 1,220	1,926	2,572	- 1,961	1,318
	Backlog	- 1,134	- 484	2,366	212	212

System Maintenance and Operation/Service		Q1	Q2	Q3	Q4	Total
FY2016	Incoming Orders	28,591	26,153	25,971	49,165	129,881
	Backlog	75,923	70,739	64,948	81,850	81,850
FY2015	Incoming Orders	25,620	26,843	25,513	44,808	122,784
	Backlog	71,049	68,524	64,083	77,771	77,771
Increase/Decrease	Incoming Orders	2,971	- 689	458	4,357	7,097
	Backlog	4,874	2,215	865	4,079	4,079

Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	Total
FY2016	Incoming Orders	17,321	19,177	16,324	23,800	76,624
	Backlog	9,470	10,860	9,444	9,977	9,977
FY2015	Incoming Orders	20,857	18,199	17,240	19,038	75,335
	Backlog	12,967	11,422	10,629	6,500	6,500
Increase/Decrease	Incoming Orders	- 3,535	977	- 915	4,762	1,288
	Backlog	- 3,496	- 561	- 1,184	3,476	3,476

Total		Q1	Q2	Q3	Q4	Total
FY2016	Incoming Orders	76,958	77,765	74,195	104,850	333,770
	Backlog	111,814	108,233	101,612	117,151	117,151
FY2015	Incoming Orders	78,742	75,551	72,080	97,692	324,066
	Backlog	111,571	107,064	99,564	109,382	109,382
Increase/Decrease	Incoming Orders	- 1,783	2,214	2,115	7,158	9,703
	Backlog	243	1,169	2,047	7,769	7,769

VIII Sales to Sumitomo Corporation and Sumitomo Group Companies

(Millions of yen)

	FY2015		FY2016		Increase/Decrease	
	Apr.2015-Mar.2016		Apr.2016-Mar.2017			
	Amount	%	Amount	%	Amount	%
Sumitomo Corporation	14,937	4.6	14,716	4.5	- 220	- 1.5
Sumitomo Group Companies	83,925	25.9	77,197	23.4	- 6,728	- 8.0

*Sumitomo Group includes Sumitomo Corporation and its Group Companies

IX Quarterly trends

(Millions of yen)

FY2016	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2016-Jun.2016		Jul.2016-Sep.2016		Oct.2016-Dec.2016		Jan.2017-Mar.2017		Apr.2016-Sep.2016		Apr.2016-Dec.2016		Oct.2016-Mar.2017		Apr.2016-Mar.2017	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	75,352	100.0	82,059	100.0	81,634	100.0	90,255	100.0	157,412	100.0	239,047	100.0	171,890	100.0	329,303	100.0
Cost of Sales	57,141	75.8	61,810	75.3	61,082	74.8	67,514	74.8	118,951	75.6	180,034	75.3	128,596	74.8	247,548	75.2
Gross Profit	18,211	24.2	20,249	24.7	20,552	25.2	22,741	25.2	38,460	24.4	59,013	24.7	43,293	25.2	81,754	24.8
SG & A Expenses	12,086	16.0	11,651	14.2	11,907	14.6	12,395	13.7	23,737	15.1	35,644	14.9	24,302	14.1	48,040	14.6
Operating Profit	6,124	8.1	8,598	10.5	8,645	10.6	10,346	11.5	14,723	9.4	23,368	9.8	18,991	11.0	33,714	10.2
Ordinary Profit	6,732	8.9	9,049	11.0	9,365	11.5	10,974	12.2	15,781	10.0	25,147	10.5	20,339	11.8	36,121	11.0
Profit Before Income Taxes	6,743	8.9	8,995	11.0	9,991	12.2	10,096	11.2	15,738	10.0	25,730	10.8	20,088	11.7	35,827	10.9
Profit Attributable to Owners of Parent	7,296	9.7	5,990	7.3	6,967	8.5	8,204	9.1	13,286	8.4	20,253	8.5	15,171	8.8	28,458	8.6

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2015-Jun.2015		Jul.2015-Sep.2015		Oct.2015-Dec.2015		Jan.2016-Mar.2016		Apr.2015-Sep.2015		Apr.2015-Dec.2015		Oct.2015-Mar.2016		Apr.2015-Mar.2016	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728	100.0	154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
Cost of Sales	56,746	76.7	61,292	75.9	60,548	75.3	67,336	75.9	118,039	76.2	178,587	75.9	127,884	75.6	245,923	75.9
Gross Profit	17,280	23.3	19,493	24.1	19,855	24.7	21,392	24.1	36,773	23.8	56,629	24.1	41,247	24.4	78,021	24.1
SG & A Expenses	11,839	16.0	11,007	13.6	11,378	14.2	12,010	13.5	22,846	14.8	34,225	14.6	23,389	13.8	46,235	14.3
Operating Profit	5,440	7.3	8,486	10.5	8,476	10.5	9,381	10.6	13,926	9.0	22,403	9.5	17,858	10.6	31,785	9.8
Ordinary Profit	5,830	7.9	8,950	11.1	8,936	11.1	9,892	11.1	14,780	9.5	23,717	10.1	18,829	11.1	33,610	10.4
Profit Before Income Taxes	5,466	7.4	8,896	11.0	8,907	11.1	9,588	10.8	14,362	9.3	23,269	9.9	18,496	10.9	32,858	10.1
Profit Attributable to Owners of Parent	4,395	5.9	6,608	8.2	6,729	8.4	9,221	10.4	11,004	7.1	17,734	7.5	15,951	9.4	26,956	8.3

Increase/Decrease	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	1,326	1.8	1,273	1.6	1,231	1.5	1,527	1.7	2,599	1.7	3,830	1.6	2,758	1.6	5,358	1.7
Cost of Sales	394	0.7	518	0.8	534	0.9	177	0.3	912	0.8	1,446	0.8	711	0.6	1,624	0.7
Gross Profit	931	5.4	755	3.9	696	3.5	1,349	6.3	1,687	4.6	2,384	4.2	2,046	5.0	3,733	4.8
SG & A Expenses	247	2.1	643	5.8	528	4.6	384	3.2	891	3.9	1,419	4.1	913	3.9	1,804	3.9
Operating Profit	684	12.6	111	1.3	168	2.0	964	10.3	796	5.7	964	4.3	1,132	6.3	1,928	6.1
Ordinary Profit	901	15.5	99	1.1	428	4.8	1,081	10.9	1,001	6.8	1,430	6.0	1,510	8.0	2,511	7.5
Profit Before Income Taxes	1,277	23.4	99	1.1	1,084	12.2	507	5.3	1,376	9.6	2,460	10.6	1,592	8.6	2,968	9.0
Profit Attributable to Owners of Parent	2,901	66.0	- 618	- 9.4	237	3.5	- 1,017	- 11.0	2,282	20.7	2,519	14.2	- 780	- 4.9	1,502	5.6

X Financial Statements

Consolidated Statements of Income

(Millions of yen)

	From Apr.1.2015 to Mar. 31.2016		From Apr.1.2016 to Mar. 31.2017		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
I .Net sales	323,945	100.0	329,303	100.0	5,358	1.7
II .Cost of sales	245,923	75.9	247,548	75.2	1,624	0.7
Gross profit	78,021	24.1	81,754	24.8	3,733	4.8
III .Selling, general and administrative expenses	46,235	14.3	48,040	14.6	1,804	3.9
Operating profit	31,785	9.8	33,714	10.2	1,928	6.1
IV .Non-operating income	2,279	0.7	2,729	0.8	449	19.7
Interest income	99		68		-30	
Dividend income	60		67		6	
Share of profit of entities accounted for using equity method	344		477		133	
Gain on sales of investment securities	89		375		285	
Hoard profit of prepaid card	1,376		1,564		187	
Other	310		176		-133	
V .Non-operating expenses	455	0.1	322	0.1	-132	-29.2
Interest expenses	197		162		-34	
Bond issuance cost	48		48		-	
Other	209		111		-98	
Ordinary profit	33,610	10.4	36,121	11.0	2,511	7.5
VI .Extraordinary income	160	0.0	686	0.2	525	326.5
Gain on sales of non-current assets	1		15		13	
Gain on sales of investment securities	159		671		511	
VII .Extraordinary losses	912	0.3	980	0.3	68	7.5
Loss on retirement of non-current assets	87		80		-6	
Loss on sales of non-current assets	14		34		20	
Impairment loss	356		37		-319	
Loss on valuation of investment securities	-		7		7	
Loss on sales of membership	-		0		0	
Loss on valuation of membership	2		3		1	
Office transfer related expenses	374		-		-374	
Compensation expenses	76		816		739	
Profit before income taxes	32,858	10.1	35,827	10.9	2,968	9.0
Income taxes - current	4,151	1.3	3,875	1.2	-276	
Income taxes - deferred	964	0.3	2,679	0.8	1,714	
Total income taxes	5,116	1.6	6,554	2.0	1,437	
Profit	27,742	8.6	29,273	8.9	1,530	5.5
Profit attributable to non-controlling interests	786	0.2	814	0.2	28	
Profit attributable to owners of parent	26,956	8.3	28,458	8.6	1,502	5.6

Cost of sales

(Millions of yen)

	2016/3		2017/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Salaries and bonuses	76,266	40.0	77,606	38.6	1,340	1.8
Outsourcing expenses	85,446	44.8	94,044	46.8	8,598	10.1
Other expenses	29,033	15.2	29,266	14.6	233	0.8
Rent and upkeep expenses	7,797	4.1	7,631	3.8	-165	-2.1
Depreciation	6,109	3.2	7,094	3.5	984	16.1
Materials expenses and others	2,206	1.2	2,157	1.1	-49	-2.2
Computer and related expenses	3,318	1.7	3,693	1.8	374	11.3
Communications expenses	2,434	1.3	2,447	1.2	13	0.5
Other	7,166	3.8	6,242	3.1	-923	-12.9
Total Production costs for the period	190,746	100.0	200,918	100.0	10,172	5.3
Expenses transferred to other accounts	-2,947		-6,669		-3,721	126.3
Work in process Increase (-) ,decrease (+)	-309		-601		-291	
Cost of finished goods sold (1)	187,489		193,647		6,158	3.3
Cost of goods sold (2)	58,434		53,901		-4,533	-7.8
Total cost of sales (1) + (2)	245,923	75.9	247,548	75.2	1,624	0.7

SG & A

(Millions of yen)

Salaries and bonuses	27,056	8.4	27,276	8.3	219	0.8
Rent expenses	3,480	1.1	3,381	1.0	-99	-2.9
Depreciation	1,829	0.6	1,831	0.6	2	0.1
Outsourcing expenses	2,226	0.7	2,555	0.8	329	14.8
Taxes	2,227	0.7	2,939	0.9	711	32.0
Other	9,414	2.9	10,056	3.1	641	6.8
Total SG&A expenses	46,235	14.3	48,040	14.6	1,804	3.9

Consolidated Balance Sheets

(Millions of yen)

Accounts	Accounting Period		2016/3		2017/3		Increase/ Decrease
	Amount	%	Amount	%	Amount		
【ASSETS】							
I. Current assets							
1. Cash and deposits	20,840		27,363		6,523		
2. Notes and accounts receivable - trade	63,373		65,764		2,390		
3. Lease receivables and investment assets	458		378		-80		
4. Securities	800		-		-800		
5. Operational investment securities	10,110		6,056		-4,054		
6. Merchandise and finished goods	5,373		6,779		1,406		
7. Work in process	752		341		-410		
8. Raw materials and supplies	53		50		-3		
9. Deferred tax assets	7,392		7,602		209		
10. Deposits paid	79,004		98,171		19,166		
11. Guarantee deposits	37,443		45,359		7,915		
12. Other	12,613		14,486		1,873		
Allowance for doubtful accounts	-41		-47		-6		
Total current assets	238,175	67.5	272,306	69.9	34,131		
II. Non-current assets							
1. Property, plant and equipment							
(1) Buildings and structures, net	34,119		34,863		743		
(2) Tools, furniture and fixtures, net	7,632		7,759		127		
(3) Land	20,583		19,821		-762		
(4) Leased assets, net	1,261		1,580		319		
(5) Construction in progress	3,271		4,518		1,246		
(6) Other, net	4		2		-1		
Total property, plant and equipment	66,872	19.0	68,546	17.6	1,674		
2. Intangible assets							
(1) Goodwill	232		133		-98		
(2) Other	8,297		11,691		3,394		
Total intangible assets	8,529	2.4	11,825	3.0	3,296		
3. Investments and other assets							
(1) Investment securities	8,075		9,564		1,488		
(2) Long-term prepaid expenses	1,242		1,220		-22		
(3) Net defined benefit asset	10		13		3		
(4) Lease and guarantee deposits	6,855		6,889		33		
(5) Deferred tax assets	21,969		18,248		-3,721		
(6) Other	1,256		1,046		-210		
Allowance for doubtful accounts	-311		-124		187		
Total investments and other assets	39,098	11.1	36,857	9.5	-2,240		
Total non-current assets	114,500	32.5	117,230	30.1	2,729		
Total assets	352,676	100.0	389,537	100.0	36,860		

(Millions of yen)

Accounts	Accounting Period		2016/3		2017/3		Increase/ Decrease
	Amount	%	Amount	%	Amount		
【LIABILITIES】							
I. Current liabilities							
1. Notes and accounts payable - trade	19,679		21,362		1,682		
2. Short-term loans payable	10,000		10,000		-		
3. Current portion of bonds	-		15,000		15,000		
4. Current portion of long-term loans payable	5,000		10,000		5,000		
5. Lease obligations	980		988		8		
6. Income taxes payable	3,725		2,262		-1,463		
7. Provision for bonuses	6,275		6,418		142		
8. Provision for directors' bonuses	258		195		-63		
9. Provision for loss on construction contracts	984		50		-934		
10. Deposits received of prepaid cards	83,788		91,828		8,039		
11. Other	25,562		25,814		251		
	156,255	44.3	183,919	47.2	27,663		
II. Non-current liabilities							
1. Bonds payable	25,000		20,000		-5,000		
2. Long-term loans payable	10,000		5,000		-5,000		
3. Lease obligations	1,435		1,667		232		
4. Provision for directors' retirement benefits	24		20		-3		
5. Net defined benefit liability	5,759		2,359		-3,400		
6. Asset retirement obligations	2,056		2,278		222		
7. Long-term lease and guarantee deposits	526		532		5		
8. Other	72		84		12		
Total non-current liabilities	44,873	12.7	31,943	8.2	-12,930		
Total liabilities	201,129	57.0	215,862	55.4	14,733		
【NET ASSETS】							
I. Shareholders' equity							
1. Capital stock	21,152	6.0	21,152	5.4	-		
2. Capital surplus	3,054	0.9	3,047	0.8	-7		
3. Retained earnings	131,886	37.4	151,722	38.9	19,835		
4. Treasury shares	-8,444	-2.4	-8,425	-2.2	18		
Total shareholders' equity	147,649	41.9	167,497	43.0	19,847		
II. Accumulated other comprehensive income							
1. Valuation difference on available-for-sale securities	1,556	0.4	2,308	0.6	752		
2. Deferred gains or losses on hedges	-89	0.0	-5	0.0	84		
3. Foreign currency translation adjustment	169	0.0	-73	0.0	-243		
4. Remeasurements of defined benefit plans	-3,866	0.0	-2,829	-0.7	1,036		
Total accumulated other comprehensive income	-2,229	-0.6	-599	-0.2	1,630		
III. Subscription rights to shares	88	0.0	70	0.0	-18		
IV. Non-controlling interests	6,038	1.7	6,706	1.7	668		
Total net assets	151,546	43.0	173,674	44.6	22,127		
	352,676	100.0	389,537	100.0	36,860		

Consolidated Statements of Cash Flows

(Millions of yen)

	2016/3	2017/3	Increase/
	(2015/4-2016/3)	(2016/4-2017/3)	Decrease
	Amount	Amount	Amount
I Cash flows from operating activities			
Profit before income taxes	32,858	35,827	2,968
Depreciation	8,003	8,972	968
Amortization of goodwill	89	98	8
Impairment loss	356	37	- 319
Increase (decrease) in allowance for doubtful accounts	52	- 181	- 233
Increase (decrease) in net defined benefit liability	62	- 1,805	- 1,867
Decrease (increase) in net defined benefit asset	- 1,096	- 3	1,092
Loss on retirement of non-current assets	87	80	- 6
Loss (gain) on sales of non-current assets	12	19	6
Loss (gain) on valuation of investment securities	-	7	7
Loss (gain) on sales of investment securities	- 248	- 1,046	- 797
Share of (profit) loss of entities accounted for using equity method	- 344	- 477	- 133
Interest and dividend income	- 159	- 135	23
Interest expenses paid on loans and bonds	197	162	- 34
Decrease (increase) in investment securities for sale	8,784	3,964	- 4,819
Decrease (increase) in notes and accounts receivable - trade	226	- 2,441	- 2,667
Decrease (increase) in inventories	- 1,102	- 994	108
Decrease (increase) in guarantee deposits	- 12,655	- 7,927	4,727
Increase (decrease) in notes and accounts payable - trade	1,958	1,689	- 269
Increase (decrease) in deposits received of prepaid cards	6,584	8,039	1,455
Other, net	- 2,948	- 240	2,708
Subtotal	40,718	43,646	2,928
Interest and dividend income received	324	285	- 39
Interest expenses paid	- 191	- 160	31
Compensation expenses paid	- 664	- 825	- 161
Payments for office transfer related expenses	- 2,508	-	2,508
Income taxes (paid) refund	- 2,948	- 5,785	- 2,836
Net cash provided by (used in) operating activities	34,730	37,161	2,431

(Millions of yen)

	2016/3	2017/3	Increase/
	(2015/4-2016/3)	(2016/4-2017/3)	Decrease
	Amount	Amount	Amount
II Cash flows from investing activities			
Proceeds from withdrawal deposit	351	-	- 351
Purchase of securities	- 3,900	-	3,900
Proceeds from sales and redemption of securities	4,000	700	- 3,300
Purchase of property, plant and equipment	- 7,946	- 7,876	70
Proceeds from sales of property, plant and equipment	9	1,278	1,269
Purchase of intangible assets	- 3,524	- 6,725	- 3,200
Purchase of investment securities	- 59	- 403	- 344
Proceeds from sales and redemption of investment securities	562	1,263	700
Payments for transfer of business	- 211	-	211
Collection of short-term loans receivable	7	6	- 1
Proceeds from withdrawal of investments in partnership	235	126	- 108
Payments for lease and guarantee deposits	- 224	- 227	- 2
Proceeds from collection of lease and guarantee deposits	1,010	153	- 857
Other, net	216	- 277	- 494
Net cash provided by (used in) investing activities	- 9,473	- 11,982	- 2,509
III Cash flows from financing activities			
Increase in short-term loans payable	10,000	10,000	-
Decrease in short-term loans payable	- 10,000	- 10,000	-
Proceeds from long-term loans payable	-	5,000	5,000
Repayments of long-term loans payable	- 10,000	- 5,000	5,000
Proceeds from issuance of bonds	10,000	10,000	-
Redemption of bonds	- 5,000	-	5,000
Repayments of lease obligations	- 691	- 778	- 86
Purchase of treasury shares	- 23	- 10	12
Proceeds from sales of treasury shares	16	14	- 2
Cash dividends paid	- 6,240	- 8,582	- 2,341
Dividends paid to non-controlling interests	- 137	- 166	- 28
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	- 262	-	262
Net cash provided by (used in) financing activities	- 12,338	476	12,815
IV Effect of exchange rate change on cash and cash equivalents	- 104	- 165	- 61
V Net increase (decrease) in cash and cash equivalents	12,813	25,489	12,675
VI Cash and cash equivalents at beginning of period	85,713	98,445	12,732
VII Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	- 81	-	81
VIII Cash and cash equivalents at end of period	98,445	123,935	25,489

Financial Data

I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

	2014/3		2015/3		2016/3		2017/3		2018/3	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	288,236 (3.4)	100.0	297,633 (3.3)	100.0	323,945 (8.8)	100.0	329,303 (1.7)	100.0	340,000 (3.2)	100.0
Systems Development	117,597 (4.7)	40.8	117,843 (0.2)	39.6	124,470 (5.6)	38.4	127,051 (2.1)	38.6	-	-
System Maintenance and	107,577 (3.2)	37.3	110,720 (2.9)	37.2	119,170 (7.6)	36.8	125,802 (5.6)	38.2	-	-
Packaged Software/ Hardware Sales	60,019 (2.2)	20.8	65,691 (9.5)	22.1	77,087 (17.3)	23.8	73,147 -5.1	22.2	-	-
Prepaid Card Business / Others	3,042 (- 7.9)	1.1	3,378 (11.0)	1.1	3,217 (- 4.8)	1.0	3,302 (2.6)	1.0	-	-
Cost of Sales	219,511 (2.5)	76.2	225,163 (2.6)	75.7	245,923 (9.2)	75.9	247,548 (0.7)	75.2	254,500 (2.8)	74.9
Gross Profit	68,724 (6.6)	23.8	72,469 (5.4)	24.3	78,021 (7.7)	24.1	81,754 (4.8)	24.8	85,500 (4.6)	25.1
SG&A Expenses	44,749 (2.5)	15.5	44,466 (- 0.6)	14.9	46,235 (4.0)	14.3	48,040 (3.9)	14.6	49,500 (3.0)	14.6
Operating Profit	23,974 (15.2)	8.3	28,003 (16.8)	9.4	31,785 (13.5)	9.8	33,714 (6.1)	10.2	36,000 (6.8)	10.6
Ordinary Profit	25,690 (15.6)	8.9	30,667 (19.4)	10.3	33,610 (9.6)	10.4	36,121 (7.5)	11.0	37,000 (2.4)	10.9
Profit Attributable to Owners of Parent	18,387 (9.9)	6.4	15,638 (- 15.0)	5.3	26,956 (72.4)	8.3	28,458 (5.6)	8.6	24,500 (- 13.9)	7.2
Sales Per Employee (JPY in thousands)	24,658		25,321		27,525		27,649		-	
Ordinary Profit Per Employee (JPY in thousands)	2,197		2,609		2,855		3,032		-	
Number of Employees	11,689		11,754		11,769		11,910		-	

II BPS, EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2014/3		2015/3		2016/3		2017/3		2018/3 (Forecast)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	126,159	16.6%	138,536	9.8%	151,546	9.4%	173,674	14.6%	-	-
Total Assets	317,932	-1.5%	334,290	5.1%	352,676	5.5%	389,537	10.5%	-	-
Number of Shares Outstanding	107,986,403		107,986,403		107,986,403		107,986,403		-	
Average Number of Shares Outstanding	103,731,201		103,764,860		103,789,208		103,803,262		-	
BPS (Net Asset per share) (JPY)	1,161 .29		1,276 .37		1,401 .00		1,607 .74		-	
EPS (Earnings per share) (JPY)	177 .26		150 .71		259 .72		274 .16		236 .01	
Equity Ratio (%)	37.9%		39.6%		41.2%		42.8%		-	
ROE (Return on Equity) (%)	16.5%		12.4%		19.4%		18.2%		-	
Cash Dividends Per Share (JPY)	40 .00		50 .00		75 .00		90 .00		95 .00	
Interim Dividends Per Share (JPY)	20 .00		25 .00		35 .00		42 .50		47 .50	
PER (Price Earning Ratio) (times)	15.7		22.3		16.9		16.1		-	
Stock Prices (yen)	2,781		3,365		4,400		4,420		-	
Payout Ratio (%)	23%		33%		29%		33%		40%	
Consolidated /Non-consolidated (times)	1.19		1.26		1.19		1.14		-	

Ⅲ Capital Expenditure, Depreciation & Amortization, R&D (Consolidated)

(Millions of yen)

	Actual				Forecasts
	(2013/4~2014/3)	(2014/4~2015/3)	(2015/4~2016/3)	(2016/4~2017/3)	(2017/4~2018/3)
	2014/3	2015/3	2016/3	2017/3	2018/3
Capital Expenditure (tangible)	7,419	11,602	8,541	8,542	12,000
Capital Expenditure (software/other)	2,022	3,239	3,505	6,792	6,000
Depreciation (tangible)	4,450	4,596	5,302	5,720	6,000
Amortization (software/other)	2,390	2,268	2,700	3,251	4,000
Total	6,841	6,865	8,003	8,972	10,000
R&D Expenses	449	267	117	266	700

IV Group companies

	Number of Employees ^{*1}
SCSK Corporation	7,241

【Consolidated Subsidiaries】	Equity Ownership	Main Businesses	Number of Employees ^{*1}
SCSK KYUSHU CORPORATION	100.0%	Software development	112
SCSK HOKKAIDO CORPORATION	100.0%	Software development	123
SCSK USA Inc.	100.0%	Software development and Information Processing	73
SCSK Europe Ltd.	100.0%	Software development and Information Processing	64
SCSK Shanghai Ltd.	100.0%	Software development and Information Processing	42
SCSK Asia Pacific Pte. Ltd.	100.0%	Software development and Information Processing	44
JIEC Co., Ltd.	69.5%	Software development	819
WinTechnology Corporation	100.0%	Software development	127
SCSK ServiceWare Corporation	100.0%	BPO	1,806
VeriServe Corporation	55.6%	Verification Services	602
SCSK PRESCENDO CORPORATION	82.6%	BPO	46
Allied Engineering Corporation	100.0%	Consulting, Packaged software development and sales	40
CSI SOLUTIONS Corporation	100.0%	IT Management business	147
QUO CARD Co., Ltd.	100.0%	Prepaid Card Business	104
SCSK Nearshore Systems Corporation	100.0%	Software development	213
VA Linux Systems Japan K.K.	100.0%	Research and solution for Linux-based technologies	14
SCSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	277
SDC Corporation	50.1%	Information processing (Network services)	16
Total Number of employees (consolidated)			11,910

【Affiliates (consolidated) under the equity method of accounting】

ARGO GRAPHICS Inc.	22.2%	PLM Solutions Business
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【Affiliates (unconsolidated) under the equity method of accounting】

Veriserve Okinawa Test Center Corporation	100% ^{*2}	Internet business related to international interconnection and inspection
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*1. Number of employees listed above include those who have been dispatched from SCSK

*2. Share Holding Ratio of VeriServe Corporation

V Customers

Type of Business	Customers		
Manufacturing	<ul style="list-style-type: none"> • Toyota Motor Corporation • Fuji Xerox Co., Ltd. 	<ul style="list-style-type: none"> • Nippon Suisan Kaisha, Ltd. • Honda Motor Co., Ltd. 	<ul style="list-style-type: none"> • Panasonic Corporation
Distribution	<ul style="list-style-type: none"> • Sumitomo Corporation 	<ul style="list-style-type: none"> • CO-OP NET. 	
Financial Institution	<ul style="list-style-type: none"> • MS&AD Insurance Group Holdings, Inc. • Nippon Life Insurance Company • Sumitomo Mitsui Financial Group, Inc. 	<ul style="list-style-type: none"> • Sumitomo Mitsui Trust Bank, Limited • Matsui Securities Co., Ltd. • The Bank of Tokyo-Mitsubishi UFJ, Ltd. 	<ul style="list-style-type: none"> • Sompo Japan Nipponkoa Insurance Inc. • Mizuho Financial Group, Inc.
Communication and Transportation	<ul style="list-style-type: none"> • KDDI CORPORATION • SoftBank Corp. 	<ul style="list-style-type: none"> • Jupiter Telecommunications Co., Ltd. • NIPPON TELEGRAPH AND TELEPHONE CORPORATION 	

*Listed in no particular order