

Results of Operations for 2nd Quarter of Fiscal Year Ending March 2017

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President

October 28, 2016

Financial Results for 2nd Quarter of Fiscal Year 2016

(Billions of Yen)

	Apr. 2015- Sep. 2015	Apr. 2016- Sep. 2016	<i>Increase/Decrease</i>	
			<i>Amount</i>	<i>%</i>
Net Sales	154.8	157.4	2.5	1.7%
Operating Income	13.9	14.7	0.7	5.7%
Net Income Attributable to Owners of Parent	11.0	13.2	2.2	20.7%

Transform Business Structure
(to a non-labor-intensive business)
Dynamic Growth Strategy
Aiming to Achieve High Profit Growth

Core Strategies

- 1). Shift to service-oriented businesses
- 2). Promote strategic businesses that capture the changing times
- 3). Enter into the second stage of global business expansion

Strengthen Management Base

- 1). Seek operational quality
- 2). Improve business strategies profitability
- 3). Enhance operational efficiency
- 4). Pleasant, fulfilling place to work / Promote health and productivity mgt.
- 5). Enhance human resource capabilities

Distributors

- Next Generation CRM Platform Services

Financial Institutions

- "O2O*" Platform Services
- Application of Artificial Intelligence

*O2O : Online to Offline

Create Our Future of Dreams

We create our future of dreams
by establishing value
based on our customers' trust.

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