



SCSK Corporation
Supplementary Information (Data Book)
2015/4/1-2016/3/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by segment - Quarterly trends

(Millions of yen)

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2016/3	Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728	100.0	154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
	System Development	28,345	38.3	30,946	38.3	31,592	39.3	33,586	37.9	59,291	38.3	90,883	38.6	65,178	38.5	124,470	38.4
	System Maintenance and Operation/ Services	28,727	38.8	29,368	36.4	29,954	37.3	31,120	35.1	58,095	37.5	88,049	37.4	61,074	36.1	119,170	36.8
	Packaged Software/ Hardware Sales	16,141	21.8	19,744	24.4	18,033	22.4	23,167	26.1	35,886	23.2	53,919	22.9	41,200	24.4	77,087	23.8
	Prepaid Card Business	812	1.1	726	0.9	824	1.0	853	1.0	1,539	1.0	2,363	1.0	1,678	1.0	3,217	1.0

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2015/3	Net Sales	66,569	100.0	75,954	100.0	71,950	100.0	83,158	100.0	142,524	100.0	214,474	100.0	155,109	100.0	297,633	100.0
	System Development	27,093	40.7	30,564	40.2	28,829	40.1	31,356	37.7	57,657	40.5	86,486	40.3	60,185	38.8	117,843	39.6
	System Maintenance and Operation/ Services	26,758	40.2	27,540	36.3	27,795	38.6	28,625	34.4	54,299	38.1	82,094	38.3	56,421	36.4	110,720	37.2
	Packaged Software/ Hardware Sales	11,807	17.7	16,986	22.4	14,506	20.2	22,391	26.9	28,794	20.2	43,300	20.2	36,897	23.8	65,691	22.1
	Prepaid Card Business	910	1.4	862	1.1	819	1.1	785	0.9	1,773	1.2	2,592	1.2	1,604	1.0	3,378	1.1

		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Increase /Decrease	Net Sales	7,456	11.2	4,831	6.4	8,453	11.7	5,569	6.7	12,288	8.6	20,741	9.7	14,022	9.0	26,311	8.8
	System Development	1,252	4.6	381	1.2	2,762	9.6	2,230	7.1	1,633	2.8	4,396	5.1	4,993	8.3	6,626	5.6
	System Maintenance and Operation/ Services	1,968	7.4	1,827	6.6	2,158	7.8	2,494	8.7	3,796	7.0	5,955	7.3	4,653	8.2	8,449	7.6
	Packaged Software/ Hardware Sales	4,333	36.7	2,758	16.2	3,526	24.3	776	3.5	7,092	24.6	10,619	24.5	4,302	11.7	11,395	17.3
	Prepaid Card Business	-97	-10.7	△ 136	△15.8	4	0.6	68	8.7	-233	-13.2	-229	-8.8	73	4.6	-160	-4.8

II Sales by customer industry

(Millions of yen)

	Apr.2014-Mar.2015		Apr.2015-Mar.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	84,459	28.4	89,017	27.5	4,557	5.4
Distributors	47,755	16.0	49,766	15.4	2,010	4.2
Financial Institutions	63,403	21.3	73,437	22.7	10,033	15.8
Banks	22,255	7.5	23,153	7.1	898	4.0
Securities Firms	8,315	2.8	11,597	3.6	3,281	39.5
Shopping Credit/ Leasing Companies	9,861	3.3	11,863	3.7	2,002	20.3
Insurance Companies	22,972	7.7	26,823	8.3	3,851	16.8
Communications/Transportation	49,675	16.7	57,578	17.8	7,902	15.9
Utilities	2,130	0.7	3,725	1.2	1,595	74.9
Services	33,451	11.2	34,176	10.6	725	2.2
Others	16,757	5.6	16,242	5.0	-514	-3.1
Total	297,633	100.0	323,945	100.0	26,311	8.8

*"Others" include sales of prepaid card business.

* We made a partial amendment in previously disclosed data.

III Sales by segment & customer industry (System Development)

(Millions of yen)

	Apr.2014-Mar.2015		Apr.2015-Mar.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	30,180	25.6	29,681	23.8	-498	-1.7
Distributors	12,570	10.7	11,890	9.6	-680	-5.4
Financial Institutions	46,116	39.1	53,885	43.3	7,768	16.8
Banks	16,342	13.9	17,167	13.8	824	5.0
Securities Firms	6,200	5.3	9,264	7.4	3,064	49.4
Shopping Credit/ Leasing Companies	5,139	4.4	5,784	4.6	644	12.5
Insurance Companies	18,433	15.6	21,668	17.4	3,234	17.5
Communications/Transportation	15,488	13.1	13,822	11.1	-1,666	-10.8
Utilities	1,675	1.4	2,552	2.1	876	52.3
Services	8,563	7.3	9,101	7.3	537	6.3
Others	3,247	2.8	3,537	2.8	289	8.9
Total	117,843	100.0	124,470	100.0	6,626	5.6

* We made a partial amendment in previously disclosed data.

IV Sales by segment & customer industry (System Maintenance and Operation/Services)

(Millions of yen)

	Apr.2014-Mar.2015		Apr.2015-Mar.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	37,008	33.4	40,824	34.3	3,815	10.3
Distributors	23,269	21.0	25,442	21.3	2,173	9.3
Financial Institutions	13,984	12.6	15,208	12.8	1,224	8.8
Banks	4,827	4.4	4,939	4.1	111	2.3
Securities Firms	1,860	1.7	2,021	1.7	161	8.7
Shopping Credit/ Leasing Companies	3,609	3.3	4,052	3.4	442	12.3
Insurance Companies	3,687	3.3	4,195	3.5	507	13.8
Communications/Transportation	15,259	13.8	15,516	13.0	257	1.7
Utilities	301	0.3	449	0.4	148	49.2
Services	17,317	15.6	17,938	15.1	621	3.6
Others	3,580	3.2	3,790	3.2	210	5.9
Total	110,720	100.0	119,170	100.0	8,449	7.6

* We made a partial amendment in previously disclosed data.

V Sales by segment & customer industry (Packaged Software/Hardware Sales)

(Millions of yen)

	Apr.2014-Mar.2015		Apr.2015-Mar.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	17,270	26.3	18,511	24.0	1,240	7.2
Distributors	11,915	18.1	12,434	16.1	518	4.3
Financial Institutions	3,302	5.0	4,343	5.6	1,040	31.5
Banks	1,085	1.7	1,047	1.4	-38	-3.5
Securities Firms	254	0.4	310	0.4	55	21.9
Shopping Credit/ Leasing Companies	1,111	1.7	2,026	2.6	914	82.3
Insurance Companies	850	1.3	959	1.2	108	12.7
Communications/Transportation	18,928	28.8	28,239	36.6	9,311	49.2
Utilities	153	0.2	724	0.9	570	371.9
Services	7,569	11.5	7,136	9.3	-433	-5.7
Others	6,551	10.0	5,697	7.4	-853	-13.0
Total	65,691	100.0	77,087	100.0	11,395	17.3

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Income by Reported Segment - Quarterly trends (i)

(Millions of yen)

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	9,453	322	10,280	835	9,977	844	11,138	1,218	19,733	1,157	29,711	2,001	21,116	2,062	40,849	3,220
Telecommunication Systems Business	12.8	—	12.7	—	12.4	—	12.6	—	12.7	—	12.6	—	12.5	—	12.6	—
Distribution Systems Business	6,154	937	6,071	1,039	6,404	1,145	6,998	1,348	12,225	1,977	18,630	3,122	13,403	2,494	25,628	4,471
Financial Systems Business	8.3	—	7.5	—	8.0	—	7.9	—	7.9	—	7.9	—	7.9	—	7.9	—
Business Solutions	11,278	1,473	11,468	1,570	11,757	1,652	12,249	1,624	22,747	3,044	34,505	4,697	24,007	3,277	46,754	6,321
Business Services	15.2	—	14.2	—	14.6	—	13.8	—	14.7	—	14.7	—	14.2	—	14.4	—
IT Platform Solutions	15,578	1,575	17,331	2,268	18,512	2,795	19,837	1,746	32,909	3,844	51,421	6,639	38,350	4,542	71,259	8,386
Prepaid Card Business	21.0	—	21.5	—	23.0	—	22.4	—	21.3	—	21.9	—	22.7	—	22.0	—
Others	4,789	223	4,708	397	4,700	349	4,853	621	9,498	621	14,198	970	9,554	971	19,052	1,592
Adjustment	6.5	—	5.8	—	5.8	—	5.5	—	6.1	—	6.0	—	5.6	—	5.9	—
Total	74,026	5,440	80,785	8,486	80,403	8,476	88,728	9,381	154,812	13,926	235,216	22,403	169,132	17,858	323,945	31,785
	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—

FY2014	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	9,823	302	10,920	795	10,713	609	11,073	1,341	20,743	1,097	31,457	1,707	21,787	1,951	42,531	3,049
Telecommunication Systems Business	14.8	—	14.4	—	14.9	—	13.3	—	14.6	—	14.7	—	14.0	—	14.3	—
Distribution Systems Business	6,466	789	7,803	1,692	6,999	1,123	6,956	1,491	14,270	2,482	21,269	3,605	13,955	2,615	28,225	5,097
Financial Systems Business	9.7	—	10.3	—	9.7	—	8.4	—	10.0	—	9.9	—	9.0	—	9.5	—
Business Solutions	10,533	922	11,694	1,410	10,952	1,353	11,800	1,749	22,228	2,332	33,181	3,686	22,753	3,102	44,981	5,435
Business Services	15.8	—	15.4	—	15.2	—	14.2	—	15.6	—	15.5	—	14.7	—	15.1	—
IT Platform Solutions	14,135	1,271	15,270	1,595	14,964	1,641	16,460	2,675	29,405	2,867	44,369	4,508	31,424	4,316	60,829	7,183
Prepaid Card Business	21.2	—	20.1	—	20.8	—	19.8	—	20.6	—	20.7	—	20.3	—	20.4	—
Others	4,245	-264	4,460	100	4,377	233	5,309	734	8,706	-163	13,083	69	9,686	967	18,392	804
Adjustment	6.4	—	5.9	—	6.1	—	6.4	—	6.1	—	6.1	—	6.2	—	6.2	—
Total	66,569	3,279	75,954	7,862	71,950	6,081	83,158	10,779	142,524	11,141	214,474	17,223	155,109	16,861	297,633	28,003
	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—

Increase/Decrease Upper: Amount Lower: Rate	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	-369	19	-639	40	-736	235	64	-123	-1,009	59	-1,746	294	-671	111	-1,681	170
Telecommunication Systems Business	-3.8	6.4	-5.9	5.0	-6.9	38.6	0.6	-9.2	-4.9	5.4	-5.6	17.2	-3.1	5.7	-4.0	5.6
Distribution Systems Business	-312	147	-1,732	-652	-594	22	42	-143	-2,044	-504	-2,639	-482	-552	-120	-2,597	-625
Financial Systems Business	-4.8	18.7	-22.2	-38.5	-8.5	2.0	0.6	-9.6	-14.3	-20.3	-12.4	-13.4	-4.0	-4.6	-9.2	-12.3
Business Solutions	745	551	-225	160	805	299	448	-124	519	711	1,324	1,010	1,253	174	1,772	885
Business Services	7.1	59.8	-1.9	11.4	7.4	22.1	3.8	-7.1	2.3	30.5	4.0	27.4	5.5	5.6	3.9	16.3
IT Platform Solutions	1,443	303	2,060	673	3,547	1,154	3,377	-928	3,504	977	7,051	2,131	6,925	225	10,429	1,202
Prepaid Card Business	10.2	23.9	13.5	42.2	23.7	70.3	20.5	-34.7	11.9	34.1	15.9	47.3	22.0	5.2	17.1	16.7
Others	544	488	247	296	323	115	-455	-11.2	791	785	1,114	900	-132	3	659	788
Adjustment	12.8	—	5.5	294.9	7.4	49.6	-8.6	-15.3	9.1	—	8.5	13.9 times	-1.4	0.3	17.1	98.0
Total	699	118	1,283	-19	1,812	311	1,745	303	1,982	99	3,794	410	3,557	614	5,540	713
	8.8	73.6	15.2	-2.5	21.1	46.0	19.8	61.6	12.1	10.4	15.2	25.1	20.5	52.6	16.4	33.6
IT Platform Solutions	4,795	659	3,968	256	3,291	333	289	-109	8,764	915	12,055	1,249	3,580	224	12,345	1,140
Prepaid Card Business	38.8	255.5	24.3	16.2	22.9	53.7	1.3	-4.0	30.6	49.7	28.0	50.7	9.9	6.7	19.1	22.0
Others	-97	-25	-136	-49	4	-2	68	36	-233	-75	-229	-77	73	33	-160	-41
Adjustment	-10.7	-21.8	-15.8	-52.6	0.6	-6.5	8.7	249.6	-13.2	-35.6	-8.8	-30.9	4.6	60.6	-4.8	-15.6
Total	8	-17	6	-8	-0	1	-11	11	15	-25	15	-23	-11	13	3	-12
	4.6	-49.3	3.4	-8.4	-0.0	1.9	-5.7	13.3	4.0	-19.0	2.7	-9.9	-2.9	7.1	0.5	-3.7
Adjustment	—	-84	—	-72	—	-75	—	-206	—	-157	—	-233	—	-282	—	-440
Total	7,456	2,161	4,831	624	8,453	2,394	5,569	-1,397	12,288	2,785	20,741	5,180	14,022	997	26,311	3,782
	11.2	65.9	6.4	7.9	11.7	39.4	6.7	-13.0	8.6	25.0	9.7	30.1	0.0	5.9	8.8	13.5

*We have made amendment of previous year's data to enable a fair comparison with this year's data under realigned reported segments.

**Adjustments for operating income have been made in unallocated general corporate expenses and others.

Ⅶ External Sales and Operating Income by Reported Segment - Quarterly trends (ii)

Figures of IT management businesses of all the Segments are aggregated and separately displayed as "IT Management Segment"

(Millions of yen)

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	6,016	276	6,689	679	6,421	629	7,131	821	12,706	956	19,128	1,585	13,552	1,450	26,259	2,406
Telecommunication Systems Business	8.1	—	8.3	—	8.0	—	8.0	—	8.2	—	8.1	—	8.0	—	8.1	—
Distribution Systems Business	4,841	692	4,861	775	5,141	854	5,600	853	9,702	1,468	14,843	2,322	10,742	1,707	20,444	3,176
Financial Systems Business	6.5	—	6.0	—	6.4	—	6.3	—	6.3	—	6.3	—	6.4	—	6.3	—
Business Solutions	7,886	1,312	8,074	1,155	8,477	1,182	8,514	925	15,961	2,467	24,438	3,650	16,991	2,107	32,952	4,575
Business Services	10.7	—	10.0	—	10.5	—	9.6	—	10.3	—	10.4	—	10.0	—	10.2	—
IT Platform Solutions	14,231	1,516	15,741	2,148	17,059	2,642	17,924	1,498	29,973	3,664	47,032	6,307	34,984	4,140	64,957	7,805
IT Management	19.2	—	19.5	—	21.2	—	20.2	—	19.4	—	20.0	—	20.7	—	20.1	—
Prepaid Card	4,789	220	4,708	392	4,700	340	4,853	611	9,498	613	14,198	953	9,554	952	19,052	1,565
Others	6.5	—	5.8	—	5.8	—	5.5	—	6.1	—	6.0	—	5.6	—	5.9	—
Adjustment	8,610	279	9,727	773	10,386	984	10,549	793	18,337	1,052	28,723	2,036	20,935	1,777	39,273	2,830
Total	11.6	—	12.0	—	12.9	—	11.9	—	11.8	—	12.2	—	12.4	—	12.1	—
	17,155	912	20,273	1,837	17,649	947	22,057	2,591	37,428	2,749	55,078	3,697	39,707	3,538	77,135	6,288
	23.2	—	25.1	—	22.0	—	24.9	—	24.2	—	23.4	—	23.5	—	23.8	—
	9,488	520	9,784	966	9,552	1,149	11,053	1,861	19,272	1,486	28,825	2,635	20,605	3,011	39,878	4,497
	12.8	—	12.1	—	11.9	—	12.5	—	12.4	—	12.3	—	12.2	—	12.3	—
	812	91	726	44	824	37	853	50	1,539	135	2,363	173	1,678	88	3,217	223
	1.1	—	0.9	—	1.0	—	1.0	—	1.0	—	1.0	—	1.0	—	1.0	—
	194	17	198	91	191	105	189	98	393	109	584	214	381	203	774	313
	0.3	—	0.2	—	0.2	—	0.2	—	0.3	—	0.3	—	0.2	—	0.2	—
	—	-398	—	-379	—	-397	0	-723	—	-777	—	-1,175	0	-1,121	0	-1,898
	74,026	5,440	80,785	8,486	80,403	8,476	88,728	9,381	154,812	13,926	235,216	22,403	169,132	17,858	323,945	31,785
	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—

FY2014	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	6,254	169	7,314	514	7,011	411	7,202	972	13,569	684	20,580	1,095	14,213	1,383	27,782	2,067
Telecommunication Systems Business	9.4	—	9.6	—	9.7	—	8.7	—	9.5	—	9.6	—	9.2	—	9.3	—
Distribution Systems Business	5,110	504	6,489	1,295	5,715	823	5,546	1,018	11,599	1,799	17,314	2,623	11,261	1,842	22,861	3,642
Financial Systems Business	7.7	—	8.5	—	7.9	—	6.7	—	8.1	—	8.1	—	7.3	—	7.7	—
Business Solutions	7,440	558	7,956	937	7,533	925	8,210	1,184	15,397	1,496	22,931	2,421	15,744	2,109	31,141	3,605
Business Services	11.2	—	10.5	—	10.5	—	9.9	—	10.8	—	10.7	—	10.2	—	10.5	—
IT Platform Solutions	12,787	1,188	13,913	1,462	13,634	1,521	15,080	2,495	26,701	2,651	40,335	4,172	28,715	4,016	55,416	6,667
IT Management	19.2	—	18.3	—	18.9	—	18.1	—	18.7	—	18.8	—	18.5	—	18.6	—
Prepaid Card	4,245	-270	4,460	86	4,377	223	5,309	713	8,706	Δ 183	13,083	39	9,686	937	18,392	753
Others	6.4	—	5.9	—	6.1	—	6.4	—	6.1	—	6.1	—	6.2	—	6.2	—
Adjustment	7,910	159	8,444	791	8,573	673	8,804	488	16,355	951	24,928	1,624	17,377	1,161	33,732	2,112
Total	11.9	—	11.1	—	11.9	—	10.6	—	11.5	—	11.6	—	11.2	—	11.3	—
	12,359	251	16,304	1,573	14,358	611	21,768	2,689	28,664	1,824	43,022	2,435	36,126	3,300	64,790	5,125
	18.6	—	21.5	—	20.0	—	26.2	—	20.1	—	20.1	—	23.3	—	21.8	—
	9,365	879	10,014	1,313	9,736	1,071	10,250	1,633	19,379	2,192	29,116	3,264	19,986	2,704	39,366	4,897
	14.1	—	13.2	—	13.5	—	12.3	—	13.6	—	13.6	—	12.9	—	13.2	—
	910	116	862	94	819	40	785	13	1,773	210	2,592	251	1,604	54	3,378	265
	1.4	—	1.1	—	1.1	—	0.9	—	1.2	—	1.2	—	1.0	—	1.1	—
	185	34	192	99	191	103	200	87	378	134	569	238	392	190	770	325
	0.3	—	0.3	—	0.3	—	0.2	—	0.3	—	0.3	—	0.3	—	0.3	—
	—	-313	—	-306	—	-321	—	-516	—	-620	—	-941	—	-838	—	-1,458
	66,569	3,279	75,954	7,862	71,950	6,081	83,158	10,779	142,524	11,141	214,474	17,223	155,109	16,861	297,633	28,003
	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—	100.0	—

Increase/Decrease Upper: Amount Lower: Rate	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Manufacturing Systems Business	-237	106	-625	164	-589	218	-71	-150	-862	271	-1,452	490	-660	67	-1,523	339
Telecommunication Systems Business	-3.8	63.0	-8.6	32.0	-8.4	53.1	-1.0	-15.5	-6.4	39.7	-7.1	44.7	-4.6	4.9	-5.5	16.4
Distribution Systems Business	-269	187	-1,627	-519	-573	31	53	-165	-1,897	-331	-2,470	-300	-519	-134	-2,417	-465
Financial Systems Business	-5.3	37.2	-25.1	-40.1	-10.0	3.8	1.0	-16.3	-16.4	-18.4	-14.3	-11.5	-4.6	-7.3	-10.6	-12.8
Business Solutions	446	753	117	218	943	257	303	-258	563	971	1,507	1,228	1,247	-1	1,810	969
Business Services	6.0	134.8	1.5	23.3	12.5	27.8	3.7	-21.9	3.7	64.9	6.6	50.8	7.9	-0.1	5.8	26.9
IT Platform Solutions	1,443	327	1,828	686	3,424	1,121	2,843	-996	3,272	1,013	6,697	2,135	6,268	124	9,541	1,138
IT Management	11.3	27.6	13.1	46.9	25.1	73.7	18.9	-39.9	12.3	38.2	16.6	51.2	21.8	3.1	17.2	17.1
Prepaid Card	544	491	247	305	323	117	-455	-102	791	796	1,114	914	-132	15	659	812
Others	12.8	—	5.5	352.1	7.4	52.7	-8.6	-14.3	9.1	—	8.5	24.2 times	-1.4	1.6	3.6	107.8
Adjustment	699	119	1,283	-17	1,812	310	1,745	305	1,982	101	3,794	412	3,557	616	5,540	717
Total	8.8	74.8	15.2	-2.3	21.1	46.2	19.8	62.5	12.1	10.7	15.2	25.4	20.5	53.0	16.4	34.0
	4,795	661	3,968	263	3,291	336	289	-97	8,764	925	12,055	1,261	3,580	238	12,345	1,163
	38.8	262.8	24.3	16.8	22.9	55.1	1.3	-3.6	30.6	50.7	28.0	51.8	9.9	7.2	19.1	22.7
	122	-359	-230	-346	-183	77	802	228	-107	-705	-291	-628	619	306	511	-399
	1.3	-40.8	-2.3	-26.4	-1.9	7.2	7.8	14.0	-0.6	-32.2	-1.0	-19.2	3.1	11.3	1.3	-8.2
	-97	-25	-136	-49	4	-2	68	36	-233	-74	-229	-77	73	33	-160	-41
	-10.7	-21.7	-15.8	-52.6	0.6	-6.8	8.7	266.8	-13.2	-35.6	-8.8	-30.9	4.6	62.3	-4.8	-15.5
	8	-17	6	-8	-0	1	-11	11	15	-25	15	-23	-11	13	3	-12
	4.6	-49.3	3.4	-8.4	-0.0	1.9	-5.7	13.3	4.0	-19.0	2.7	-9.9	-2.9	7.1	0.5	-3.7
	—	-84	—	-73	—	-75	—	-206	—	-157	—	-233	—	-282	—	-440
	7,456	2,161	4,831	624	8,453	2,394	5,569	-1,397	12,288	2,785	20,741	5,180	14,022	997	26,311	3,782
	11.2	65.9	6.4	7												

VIII Amount of incoming orders and backlog by segment

(Millions of yen)

System development		Q1	Q2	Q3	Q4	Total
FY2015	Incoming Orders	32,264	30,509	29,326	33,845	125,946
	Backlog	27,554	27,117	24,852	25,111	25,111
FY2014	Incoming Orders	32,366	30,961	25,934	31,943	121,206
	Backlog	25,545	25,942	23,047	23,635	23,635
Increase/Decrease	Incoming Orders	-101	-452	3,392	1,901	4,739
	Backlog	2,009	1,175	1,804	1,475	1,475
System maintenance and operation/Services		Q1	Q2	Q3	Q4	Total
FY2015	Incoming Orders	25,902	26,843	25,513	44,526	122,784
	Backlog	71,331	68,806	64,365	77,771	77,771
FY2014	Incoming Orders	28,249	25,238	22,938	41,982	118,409
	Backlog	67,958	65,657	60,799	74,156	74,156
Increase/Decrease	Incoming Orders	-2,347	1,604	2,574	2,543	4,375
	Backlog	3,372	3,149	3,565	3,614	3,614
Packaged software/hardware sales		Q1	Q2	Q3	Q4	Total
FY2015	Incoming Orders	20,857	18,199	17,474	18,804	75,335
	Backlog	12,967	11,422	10,863	6,500	6,500
FY2014	Incoming Orders	14,383	15,488	17,272	20,064	67,207
	Backlog	9,311	7,813	10,579	8,251	8,251
Increase/Decrease	Incoming Orders	6,474	2,711	201	-1,259	8,128
	Backlog	3,656	3,609	283	-1,751	-1,751
Total		Q1	Q2	Q3	Q4	Total
FY2015	Incoming Orders	79,024	75,551	72,314	97,176	324,066
	Backlog	111,853	107,346	100,080	109,382	109,382
FY2014	Incoming Orders	74,999	71,688	66,145	93,990	306,823
	Backlog	102,815	99,412	94,426	106,043	106,043
Increase/Decrease	Incoming Orders	4,024	3,863	6,168	3,185	17,243
	Backlog	9,038	7,933	5,654	3,338	3,338

IX Sales to Sumitomo Corporation and Sumitomo Group Companies

	Apr.2014-Mar..2015		Apr.2015-Mar. 2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
Sumitomo Corporation	14,856	5.0	14,937	4.6	80	0.5
Sumitomo Group Companies	73,944	24.8	83,926	25.9	9,981	13.5

*Sumitomo Group includes Sumitomo Corporation and its Group Companies

X Quarterly trends

(Millions of yen)

Figures in " %" columns show percentage out of quarterly sales.

FY2015	Q1 (2015.4~6)		Q2 (2015.6~9)		Q3 (2015.10~12)		Q4 (2016.1~2016.3)	
	Amount	%	Amount	%	Amount	%	Amount	%
	Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728
Cost of Sales	56,746	76.7	61,292	75.9	60,548	75.3	67,336	75.9
Gross Profit	17,280	23.3	19,493	24.1	19,855	24.7	21,392	24.1
S.G.&A. Expenses	11,839	16.0	11,007	13.6	11,378	14.2	12,010	13.5
Operating Income	5,440	7.3	8,486	10.5	8,476	10.5	9,381	10.6
Ordinary Income	5,830	7.9	8,950	11.1	8,936	11.1	9,892	11.1
Income Before Income Taxes	5,466	7.4	8,896	11.0	8,907	11.1	9,588	10.8
Profit Attributable to Owners Parent	4,395	5.9	6,608	8.2	6,729	8.4	9,221	10.4

1st half (2015.4~9)		Q3 total (2015.4~12)		2nd half (2014.10~2015.3)		Total (2015.4~2016.3)	
Amount	%	Amount	%	Amount	%	Amount	%
154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
118,039	76.2	178,587	75.9	127,884	75.6	245,923	75.9
36,773	23.8	56,629	24.1	41,247	24.4	78,021	24.1
22,846	14.8	34,225	14.6	23,389	13.8	46,235	14.3
13,926	9.0	22,403	9.5	17,858	10.6	31,785	9.8
14,780	9.5	23,717	10.1	18,829	11.1	33,610	10.4
14,362	9.3	23,269	9.9	18,496	10.9	32,858	10.1
11,004	7.1	17,734	7.5	15,951	9.4	26,956	8.3

FY2014	Q1 (2014.4~6)		Q2 (2014.7~9)		Q3 (2014.10~12)		Q4 (2015.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
	Net Sales	66,569	100.0	75,954	100.0	71,950	100.0	83,158
Cost of Sales	51,925	78.0	57,155	75.2	54,709	76.0	61,373	73.8
Gross Profit	14,644	22.0	18,798	24.8	17,241	24.0	21,785	26.2
S.G.&A. Expenses	11,365	17.1	10,936	14.4	11,159	15.5	11,005	13.2
Operating Income	3,279	4.9	7,862	10.4	6,081	8.5	10,779	13.0
Ordinary Income	3,644	5.5	8,246	10.9	6,429	8.9	12,346	14.8
Income Before Income Taxes	3,109	4.7	8,102	10.7	4,204	5.8	11,055	13.3
Profit Attributable to Owners Parent	3,013	4.5	6,222	8.2	3,831	5.3	2,571	3.1

1st half (2014.4~9)		Q3 total (2014.4~12)		2nd half (2014.10~2015.3)		Total (2014.4~2015.3)	
Amount	%	Amount	%	Amount	%	Amount	%
142,524	100.0	214,474	100.0	155,109	100.0	297,633	100.0
109,080	76.5	163,790	76.4	116,083	74.8	225,163	75.7
33,443	23.5	50,684	23.6	39,026	25.2	72,469	24.3
22,301	15.6	33,460	15.6	22,165	14.3	44,466	14.9
11,141	7.8	17,223	8.0	16,861	10.9	28,003	9.4
11,891	8.3	18,321	8.5	18,776	12.1	30,667	10.3
11,211	7.9	15,415	7.2	15,259	9.8	26,471	8.9
9,235	6.5	13,066	6.1	6,402	4.1	15,638	5.3

Increase / Decrease	Q1		Q2		Q3		Q4	
	Amount	%	Amount	%	Amount	%	Amount	%
	Net Sales	7,456	11.2	4,831	6.4	8,453	11.7	5,569
Cost of Sales	4,821	9.3	4,136	7.2	5,838	10.7	5,962	9.7
Gross Profit	2,635	18.0	694	3.7	2,614	15.2	-392	-1.8
S.G.&A. Expenses	474	4.2	70	0.6	219	2.0	1,004	9.1
Operating Income	2,161	65.9	624	7.9	2,394	39.4	-1,397	-13.0
Ordinary Income	2,185	60.0	703	8.5	2,506	39.0	-2,453	-19.9
Income Before Income Taxes	2,356	75.8	794	9.8	4,703	111.9	-1,466	-13.3
Profit Attributable to Owners Parent	1,382	45.9	386	6.2	2,898	75.6	6,650	258.6

1st half		Q3 total		2nd half		Total	
Amount	%	Amount	%	Amount	%	Amount	%
12,288	8.6	20,741	9.7	14,022	9.0	26,311	8.8
8,958	8.2	14,797	9.0	11,801	10.2	20,760	9.2
3,329	10.0	5,944	11.7	2,221	5.7	5,551	7.7
544	2.4	764	2.3	1,223	5.5	1,768	4.0
2,785	25.0	5,180	30.1	997	5.9	3,782	13.5
2,889	24.3	5,396	29.5	52	0.3	2,942	9.6
3,150	28.1	7,854	50.9	3,236	21.2	6,387	24.1
1,768	19.2	4,667	35.7	9,548	149.1	11,317	72.4

X Financial Statements

Income Statement (Consolidated)

Accounts	2015/3		2016/3		Increase/Decrease	
	期 別					
	Amount	%	Amount	%	Amount	%
I .Net sales	297,633	100.0	323,945	100.0	26,311	8.8
II .Cost of sales	225,163	75.7	245,923	75.9	20,760	9.2
Gross profit	72,469	24.3	78,021	24.1	5,551	7.7
III.SG & A	44,466	14.9	46,235	14.3	1,768	4.0
Operating income	28,003	9.4	31,785	9.8	3,782	13.5
IV.Non-operating Income	3,449	1.2	2,279	0.7	- 1,169	-33.9
1. Interest income	97		99		2	
2. Dividend income	48		60		11	
3. Share of profit of entities accounted for using equity method	472		344		- 127	
4. Gain on sales of investment securities	1,043		89		- 954	
5. Hoard profit of prepaid card	1,394		1,376		- 18	
6. Other	392		310		- 82	
V.Non-operating Expenses	784	0.3	455	0.1	- 329	-42.0
1. Interest expenses	221		197		- 23	
2. Loss on sales of investment securities	39		-		- 39	
3. Retirement benefit expenses	260		-		- 260	
5. Bond Insurance Cost	-		48		48	
4. Other	262		209		- 53	
Ordinary income	30,667	10.3	33,610	10.4	2,942	9.6
VI.Extraordinary income	456	0.2	160		- 295	-64.8
1. Gain on sales of non-current assets	2		1		- 0	
2. Gain on sales of investment securities	451		159		- 292	
3. Gain on reversal of subscription rights to shares	3		-		- 3	
VII.Extraordinary loss	4,653	1.6	912	0.3	- 3,741	-80.4
1. Loss on retirement of non-current assets	364		87		- 277	
2. Loss on sales of non-current assets	0		14		14	
3. Impairment loss	-		356		356	
4. Loss on valuation of investment securities	1		-		- 1	
5. Loss on valuation of membership	-		2		2	
6. Office transfer related expenses	2,595		374		- 2,221	
7. Burden of loss on outside the contract	409		-		- 409	
8. Compensation expenses	1,111		76		- 1,035	
9. Contractual termination penalties	170		-		- 170	
Income before income taxes and minority interests	26,471	8.9	32,858	10.1	6,387	24.1
Income taxes - current	2,944	1.0	4,151	1.3	1,207	
Income taxes - defferd	7,439	2.5	964	0.3	- 6,474	
Total income taxes	10,384	3.5	5,116	1.6	- 5,267	
Profit	16,087	5.4	27,742	8.6	11,655	72.5
Profit attributable to non controlling interests	448	0.2	786	0.2	337	0.0
Profit attributable to owners of parent	15,638	5.3	26,956	8.3	11,317	72.4

Cost of sales

Millions of yen

	2015/3		2016/3		Increase/Decrease	
	Amount		Amount		Amount	
	Amount	%	Amount	%	Amount	YoY changes(%)
Personnel expenses	73,259	40.9	76,266	40.0	3,006	4.1
Outsourcing expenses	78,669	43.9	85,446	44.8	6,776	8.6
Other expenses	27,356	15.3	29,033	15.2	1,676	6.1
Office rental and upkeep expenses	7,974	4.4	7,797	4.1	- 177	- 2.2
Depreciation	5,182	2.9	6,109	3.2	927	17.9
Materials expenses and others	2,181	1.2	2,206	1.2	25	1.2
Computer and related expenses	3,462	1.9	3,318	1.7	- 143	- 4.1
Communications expenses	2,552	1.4	2,434	1.3	- 118	- 4.6
Others	6,003	3.3	7,166	3.8	1,163	19.4
Total Production costs for the period	179,286	####	190,746	####	####	6.4
Transfer to other accounts	3,378	0.0	2,947	0.0	431	- 12.8
Work in process Increase (-),decreaes (+)						
Manufacturing costs (1)	176,665		187,489		- #####	6.1
Merchandise costs (2)	48,497		58,434		9,937	20.5
Total Cost of sales(1) + (2)	225,163	75.7	245,923	75.9	####	9.2

SG & A

Millions of yen

	2015/3	%	2016/3	%	Increase/Decrease	YoY changes(%)
Personnel expenses	26,347	8.9	27,056	8.4	709	2.7
Other expenses	18,119	6.1	19,178	5.9	1,059	5.8
Office rental and upkeep expenses	3,959	1.3	4,113	1.3	153	3.9
Depreciation	1,591	0.5	1,829	0.6	237	15
Trainig expenses	399	0.1	409	0.1	10	2.5
Taxes	1,776	0.6	2,227	0.7	451	25
Reserch and development expenses	265	0.1	117	0.0	- 147	- 56
Consolidation adjustments account	87	0.0	89	0.0	2	3.0
Miscellaneous expenses	5,137	1.7	5,250	1.6	113	2.2
Others	4,902	1.6	5,140	1.6	237	4.8
Total SG&A expenses	44,466	14.9	46,235	14.3	1,768	4.0

Balance Sheet (Consolidated)

Millions of yen

Accordinging Period Accounts	2015/3		2016/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Assets					
I . Current assets					
1. Cash and deposits	25,908		20,840		– 5,068
2. Notes and accounts receivable-trade	63,687		63,373		– 313
3. Lease receivables and investment as	443		458		15
4. Securities	900		800		– 99
5. Operational investment securities	18,957		10,110		– 8,846
6. Merchandise and finished goods	4,528		5,373		844
7. Work in process	522		752		229
8. Raw materials and supplies	25		53		28
9. Deferred tax assets	9,563		7,392		– 2,170
10. Deposits paid	61,798		79,004		17,206
11. Guarantee deposits	24,788		37,443		12,654
12. Other	12,353		12,613		260
Allowance for doubtful accounts	– 32		– 41		– 8
Total current assets	223,444	66.8	238,175	67.5	14,730
II . Noncurrent assets					
1. Property, plant and equipment					
(1) Buildings and structures, net	23,720		34,119		10,399
(2) Tools, furniture and fixtures, net	6,342		7,632		1,289
(3) Land	20,681		20,583		– 98
(4) Lease assets, net	1,551		1,261		– 290
(5) Construction in progress	11,874		3,271		– 8,602
(6) Other	5		4		– 0
Total property, plant and equipment	64,175	19.2	66,872	19.0	2,696
2. Intangible assets					
(1) Goodwill	169		232		63
(2) Other	7,793		8,297		503
Total intangible assets	7,963	2.4	8,529	2.4	566
3. Investments and other assets					
(1) Investment securities	9,675		8,075		– 1,599
(2) Long-term prepaid expenses	939		1,242		302
(3) Net defined benefit asset	2,305		10		– 2,294
(4) Lease and guarantee deposits	7,651		6,855		– 796
(5) Deferred tax assets	17,062		21,969		4,907
(6) Other	1,340		1,256		– 83
Allowance for doubtful accounts	– 268		– 311		– 43
Total investments and other assets	38,706	11.6	39,098	11.1	392
Total noncurrent assets	110,845	33.2	114,500	32.5	3,655
Total assets	334,290	100.0	352,676	100.0	18,386

Millions of yen

Accordinging Period Accounts	2015/3		2016/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Liabilities					
I . Current liabilities					
1. Notes and accounts payable-trade	17,769		19,679		1,910
2. Short-term loans payable	10,000		10,000		–
3. Current portion of bonds	5,000		–		– 5,000
4. Current portion of long-term loans payable	10,000		5,000		– 5,000
5. Lease obligations	1,086		980		– 106
6. Income taxes payable	2,212		3,725		1,513
7. Provision for bonuses	6,585		6,275		– 310
8. Provision for directors bonuses	133		258		124
9. Provision for loss on construction contracts	27		984		957
10. Deposits received of prepaid cards	77,204		83,788		6,584
11. Other	30,779		25,562		– 5,216
Total current liabilities	160,799	48.1	156,255	44.3	– 4,543
II . Noncurrent liabilities					
1. Bonds payable	15,000		25,000		10,000
2. Long-term loans payable	15,000		10,000		– 5,000
3. Lease obligations	1,694		1,435		– 259
4. Net defined benefit liability	209		5,759		5,549
5. Provision for directors retirement benefi	24		24		–
6. Asset retirement obligations	1,538		2,056		517
7. Long-term lease and guarantee deposits	524		526		1
8. Other	962		72		– 890
Total noncurrent liabilities	34,954	10.5	44,873	12.7	9,919
Total liabilities	195,753	58.6	201,129	57.0	5,375
Net assets					
I . Shareholders' equity					
1. Capital stock	21,152	6.3	21,152	6.0	–
2. Capital surplus	3,054	0.9	3,054	0.9	– 0
3. Retained earnings	111,171	33.3	131,886	37.4	20,715
4. Treasury stock	– 8,471	-2.5	– 8,444	-2.4	26
Total shareholders' equity	126,907	38	147,649	41.9	20,742
Accumulated other comprehensive income					
II .					
1. Valuation difference on available-for-sale securities	2,520	0.8	1,556	0.4	– 963
2. Deferred gains or losses on hedges	– 16	0.0	– 89	0.0	– 73
3. Foreign currency translation adjustment	361	0.1	169	0.0	– 192
4. Remeasurements of defined benefit plans	2,684	0.0	– 3,866	-1.1	– 6,550
Total accumulated other comprehensive income	5,550	1.7	– 2,229	-0.6	– 7,780
III . Subscription rights to shares					
	106	0.0	88	0.0	– 18
IV . Minority interests					
	5,971	1.8	6,038	1.7	66
Total net assets	138,536	41.4	151,546	43.0	13,010
Total liabilities and net assets	334,290	100	352,676	100.0	18,386

Statements of Cash Flows(Consolidated)

Millions of yen

	2015/3	2016/3	Increase/Decrease
	Amount	Amount	Amount
I Net cash provided by (used in) operating activities			
Income before income taxes and minority	26,471	32,858	6,387
Depreciation	6,865	8,003	1,138
Amortization of goodwill	87	89	2
Impairment loss	—	356	356
Increase (decrease) in allowance for doubtful accounts	17	52	34
Increase (decrease) in net defined benefit	58	62	3
Decrease (increase) in net defined benefit asset	— 1,054	— 1,096	— 41
Loss on retirement of non-current assets	364	87	— 276
Loss (gain) on sales of non-current assets	— 2	12	14
Loss (gain) on valuation of investment securities	46	—	— 46
Loss (gain) on sales of investment securities	— 1,455	— 248	— 1,206
Equity in earnings losses of affiliates	— 472	— 344	— 127
Interest and dividend income	— 145	— 159	— 13
Interest expenses paid on loans and bonds	221	197	— 23
Decrease (increase) in investment securities for sale	21,335	8,784	— 12,551
Decrease (increase) in notes and accounts receivable - trade	— 89	226	315
Decrease (increase) in inventories	— 809	— 1,102	— 293
Decrease (increase) in guarantee deposits	— 24,775	— 12,655	12,119
Increase (decrease) in notes and accounts payable - trade	— 2,046	1,958	4,004
Increase (decrease) in deposits received of prepaid cards	6,556	6,584	27
Director's bonus payments	— 139	— 171	— 31
Other, net	2,822	— 2,776	— 5,599
Subtotal	33,856	40,718	6,861
Interest and dividends income received	288	324	35
Interest expenses paid	— 222	— 191	30
Compensation expenses paid	— 697	— 664	33
Payments for move expenses	—	— 2,508	— 2,508
Contractual termination penalties paid	— 170	—	170
Income taxes (paid) refund	— 3,347	— 2,948	399
Net cash provided by (used in) operating activities	29,707	34,730	5,023
II Net cash provided by (used in) investing activities			
Payments of deposit	— 331	—	331
Proceeds from withdrawal deposit	18,000	351	— 17,648
Purchase of securities	— 3,200	— 3,900	— 700
Proceeds from sales and redemption of	3,100	4,000	900
Purchase of property, plant and equipment	— 10,796	— 7,946	2,849
Proceeds from sales of property, plant and equipment	6	9	2
Purchase of intangible assets	— 3,108	— 3,524	— 416
Purchase of investment securities	— 7	— 59	— 52
Proceeds from sales and redemption of investment securities	1,584	562	— 1,021
Payments for transfer of business	—	— 211	— 211
Proceeds from purchase of stock of subsidiaries with change of scope of consolidation	421	—	— 421
Collection of short-term loans receivable	26	7	— 18
Proceeds from liquidation of subsidiaries	675	—	— 675
Proceeds from withdrawal of investments in	188	235	47
Payments for lease and guarantee deposits	— 1,313	— 224	1,088
Proceeds from collection of lease and guarantee deposits	201	1,010	809
Other, net	— 281	216	497
Net cash provided by (used in) investing activities	5,166	— 9,473	— 14,639
III Net cash provided by (used in) financing activities			
Increase in short-term loans payable	7,500	10,000	2,500
Decrease in short term loans payable	— 14,500	— 10,000	4,500
Proceeds from long-term loans payable	5,000	—	— 5,000
Repayments of long-term loans payable	—	— 10,000	— 10,000
Proceeds from issuance of bonds	—	— 10,000	— 10,000
Redemption of bonds	—	— 5,000	— 5,000
Repayments of lease obligations	— 1,522	— 691	831
Purchase of treasury stock	— 21	— 23	— 1
Proceeds from sales of treasury stocks	21	16	— 4
Cash dividends paid	— 4,679	— 6,240	— 1,561
Dividends paid to non controlling interests	— 192	— 137	54
Payments From Changes In Ownership Interests In Subsidiaries That Do Not Result In Change In Scope Of Consolidation	—	— 262	— 262
Net cash provided by (used in) financing activities	— 8,395	— 12,338	— 3,943
IV equivalents	230	— 104	— 335
V Net increase (decrease) in cash and cash	26,708	12,813	— 13,894
VI Cash and cash equivalents	59,004	85,713	26,708
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	—	— 81	— 81
VII Cash and cash equivalents	85,713	98,445	12,732
VIII Cash and cash equivalents			

Financial Data

I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

	2013/3		2014/3		2015/3		2016/3		2017/3(Forecast)	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	278,634 (39.1)	100.0	288,236 (3.4)	100.0	297,633 (3.3)	100.0	323,945 (8.8)	100.0	330,000	100.0
System Development	112,316 (52.2)	40.3	117,597 (4.7)	40.8	117,843 (0.2)	39.6	124,470 (5.6)	38.4	-	-
System Maintenance and Operation/Services	104,284 (52.7)	37.4	107,577 (3.2)	37.3	110,720 (2.9)	37.2	119,170 (7.6)	36.8	-	-
Packaged Software / Hardware Sales	58,731 (4.0)	21.1	60,019 (2.2)	20.8	65,691 (9.5)	22.1	77,087 (17.3)	23.8	-	-
Prepaid Card Business / Others	3,302 (91.7)	1.2	3,042 (- 7.9)	1.1	3,378 (11.0)	1.1	3,217 (- 4.8)	1.0	-	-
Cost of Sales	214,167 (39.1)	76.9	219,511 (2.5)	76.2	225,163 (2.6)	75.7	245,923	75.9	248,500	75.3
Gross Profit	64,466 (39.0)	23.1	68,724 (6.6)	23.8	72,469 (5.4)	24.3	78,021	24.1	81,500	24.7
SG&A	43,663 (30.4)	15.7	44,749 (2.5)	15.5	44,466 (- 0.6)	14.9	46,235	14.3	48,500	14.7
Operating Income	20,803 (61.5)	7.5	23,974 (15.2)	8.3	28,003 (16.8)	9.4	31,785	9.8	33,000	10.0
Ordinary Income	22,228 (33.4)	8.0	25,690 (15.6)	8.9	30,667 (19.4)	10.3	33,610	10.4	34,000	10.3
Net Income	16,730 (- 34.8)	6.0	18,387 (9.9)	6.4	15,638 (- 15.0)	5.3	26,956	8.3	25,000	7.6
Sales Per Employee (JPY in thousands)	23,619		24,658		25,321		27,525		-	
Ordinary Income Per Employee (JPY in thousands)	1,884		2,197		2,609		2,850		-	
Number of Employees	11,797		11,689		11,754		11,769		-	

II BPS , EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2013/3		2014/3		2015/3		2016/3		2017/3 (Forecast)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	108,208	-13.0%	126,159	16.6%	138,536	9.8%	151,546	9.4%	-	-
Total Assets	322,828	7.3%	317,932	-1.5%	334,290	5.1%	352,676	5.5%	-	-
Number of Shares Outstanding	107,986,403		107,986,403		107,986,403		107,986,403		-	
Average number of Shares Outstanding	103,665,373		103,731,201		103,764,860		103,789,208		-	
BPS (Net Asset per share) (JPY)	991 .48		1,161 .29		1,276 .37		1,401 .00		-	
EPS (Net Income per share) (JPY)	161 .39		177 .26		150 .71		259 .72		240 .85	
Equity Ratio (%)	31.8%		37.9%		39.6%		41.2%		-	
Return on Equity (%)	15.1%		16.5%		12.4%		19.4%		-	
Cash Dividends per share (JPY)	36 .00		40 .00		50 .00		75 .00		85 .00	
Interim Dividends per share (JPY)	18 .00		20 .00		25 .00		35 .00		42 .50	
Price Earning Ratio (times)	11.4		15.7		22.3		16.9		-	
Stock Prices (yen)	1,835		2,781		3,365		4,400		-	
Payout ratio (%)	22%		23%		33%		29%		35%	
Consolidated/Non-consolidated(times)	1.22		1.19		1.25		1.18		-	

III Capital expenditure , depreciation & amortization/R&D (Consolidated)

(Millions of yen)

	Actual				Forecast
	(2012/4~2013/3)	(2013/4~2014/3)	(2014/4~2015/3)	(2015/4~2016/3)	(2016/4~2017/3)
	2013/3	2014/3	2015/3	2016/3	2017/3
Capital Expenditures (tangible)	7,656	7,419	11,602	8,541	8,500
Capital Expenditures (software/other)	2,562	2,022	3,239	3,505	4,500
Depreciation (tangible)	4,268	4,450	4,596	5,302	5,500
Depreciation (software/other)	2,421	2,390	2,268	2,700	3,500
Total	6,690	6,841	6,865	8,003	9,000
R&D	566	449	267	117	700

IV Group companies

	Equity Ownership	Main Businesses	Number of Employees
SCSK Corporation			7,261
【Consolidated Subsidiary】			
SCSK KYUSHU CORPORATION	100.0%	Software development	109
SCSK HOKKAIDO CORPORATION	100.0%	Software development	121
SCSK USA Inc.	100.0%	Software development and Information Processing	70
SCSK Europe Ltd.	100.0%	Software development and Information Processing	63
SCSK Shanghai Limited	100.0%	Software development and Information Processing	45
SCSK Asia Pacific Pte. Ltd.	100.0%	Software development and Information Processing	38
JIEC Co., Ltd.	69.5%	Software development	811
WinTechnology Corporation	100.0%	Software development	137
SCSK ServiceWare Corporation	100.0%	BPO	1,748
VeriServe Corporation	55.6%	Verification Services	543
SCSK PRESCENDO CORPORATION	82.6%	BPO	40
Allied Engineering Corporation	100.0%	Consulting, Packaged software development and sales	42
CSI SOLUTIONS Corporation	100.0%	IT Management business	148
QUO CARD Co., Ltd.	100.0%	Prepaid Card Business	101
SCSK Nearshore Systems Corporation	100.0%	Software development	184
VA Linux Systems Japan KK	100.0%	Research and solution for Linux-based technologies	14
SCSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	274
SDC Corporation	50.1%	Information processing (Network services)	20
			Total Number of employees (consolidated)
			11,769
【Affiliates under the equity method of accounting】			
ATLED Co., Ltd.	20.0%	Packaged software development and sales	
ARGO GRAPHICS Inc.	22.3%	Software development Software and hardware sales	
GIOT COPORATION	100.0% *VeriServe Corp. ownership	BPO	

* Number of employees listed above include those who have been dispatched from SCSK.

V Customers

Type of Business	Customers		
Manufacturing	<ul style="list-style-type: none"> ▪ Toyota Motor Corporation ▪ Fuji Xerox Co., Ltd. 	<ul style="list-style-type: none"> ▪ Nippon Suisan Kaisha, Ltd. ▪ Honda Motor Co., Ltd. 	<ul style="list-style-type: none"> ▪ Panasonic Corporation
Distribution	<ul style="list-style-type: none"> ▪ Sumitomo Corporation 	<ul style="list-style-type: none"> ▪ CO-OP NET. 	
Financial Institution	<ul style="list-style-type: none"> ▪ MS&AD Insurance Group Holdings, Inc. ▪ Nippon Life Insurance Company ▪ Sumitomo Mitsui Financial Group, Inc. 	<ul style="list-style-type: none"> ▪ Sumitomo Mitsui Trust Bank, Limited ▪ Matsui Securities Co., Ltd. ▪ The Bank of Tokyo-Mitsubishi UFJ, Ltd. 	<ul style="list-style-type: none"> ▪ Sompo Japan Nipponkoa Insurance Inc. ▪ Mizuho Financial Group, Inc.
Communication and Transportation	<ul style="list-style-type: none"> ▪ KDDI CORPORATION ▪ SoftBank Corp. 	<ul style="list-style-type: none"> ▪ Jupiter Telecommunications Co., Ltd. ▪ NIPPON TELEGRAPH AND TELEPHONE CORPORATION 	

*Listed in no particular order.