



SCSK Corporation
Supplementary Information (Data Book)
2014/4/1-2015/3/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by segment - Quarterly trends

(Millions of yen)

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2015/3	Net Sales	66,569	100.0	75,954	100.0	71,950	100.0	83,158	100.0	142,524	100.0	214,474	100.0	155,109	100.0	297,633	100.0
	System Development	27,093	40.7	30,564	40.2	28,829	40.1	31,356	37.7	57,657	40.5	86,486	40.3	60,185	38.8	117,843	39.6
	System Maintenance and Operation/ Services	26,758	40.2	27,540	36.3	27,795	38.6	28,625	34.4	54,299	38.1	82,094	38.3	56,421	36.4	110,720	37.2
	Packaged Software/ Hardware Sales	11,807	17.7	16,986	22.4	14,506	20.2	22,391	26.9	28,794	20.2	43,300	20.2	36,897	23.8	65,691	22.1
	Prepaid Card Business	910	1.4	862	1.1	819	1.1	785	0.9	1,773	1.2	2,592	1.2	1,604	1.0	3,378	1.1

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2014/3	Net Sales	64,516	100.0	72,606	100.0	68,791	100.0	82,322	100.0	137,122	100.0	205,914	100.0	151,113	100.0	288,236	100.0
	System Development	27,094	42.0	29,932	41.2	28,951	42.1	31,619	38.4	57,027	41.6	85,978	41.8	60,570	40.1	117,597	40.8
	System Maintenance and Operation/ Services	26,118	40.5	26,601	36.6	27,452	39.9	27,404	33.3	52,720	38.4	80,172	38.9	54,856	36.3	107,577	37.3
	Packaged Software/ Hardware Sales	10,550	16.3	15,356	21.2	11,596	16.9	22,515	27.4	25,907	18.9	37,503	18.2	34,111	22.6	60,019	20.8
	Prepaid Card Business	752	1.2	715	1.0	791	1.1	783	0.9	1,467	1.1	2,259	1.1	1,574	1.0	3,042	1.1

		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Increase /Decrease	Net Sales	2,053	3.2	3,348	4.6	3,159	4.6	836	1.0	5,401	3.9	8,560	4.2	3,995	2.6	9,397	3.3
	System Development	-1	-0.0	631	2.1	-121	-0.4	-262	-0.8	630	1.1	508	0.6	-384	-0.6	245	0.2
	System Maintenance and Operation/ Services	639	2.4	939	3.5	343	1.3	1220	4.5	1,578	3.0	1,922	2.4	1,564	2.9	3,143	2.9
	Packaged Software/ Hardware Sales	1,257	11.9	1,629	10.6	2,910	25.1	-124	-0.6	2,886	11.1	5,796	15.5	2,786	8.2	5,672	9.5
	Prepaid Card Business	158	21.0	147	20.6	27	3.5	2	0.3	305	20.8	332	14.7	30	1.9	335	11.0

II Sales by customer industry

(Millions of yen)

	Apr.2013-Mar.2014		Apr.2014-Mar.2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	83,991	29.1	87,215	29.3	3,224	3.8
Distributors	46,884	16.3	44,258	14.9	-2,626	-5.6
Financial Institutions	62,739	21.8	63,322	21.3	582	0.9
Banks	20,787	7.2	22,074	7.4	1,286	6.2
Securities Firms	7,281	2.5	8,217	2.8	935	12.9
Shopping Credit/ Leasing Companies	10,234	3.6	10,101	3.4	-132	-1.3
Insurance Companies	24,436	8.5	22,929	7.7	-1,507	-6.2
Communications/Transportation	37,683	13.1	49,041	16.5	11,357	30.1
Utilities	1,910	0.7	2,040	0.7	129	6.8
Services	35,837	12.4	35,373	11.9	-463	-1.3
Others	19,188	6.7	16,381	5.5	-2,807	-14.6
Total	288,236	100.0	297,633	100.0	9,397	3.3

*"Others" include sales of prepaid card business.

* We made a partial amendment in previously disclosed data.

III Sales by segment & customer industry (System Development)

(Millions of yen)

	Apr.2013-Mar.2014		Apr.2014-Mar.2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	28,519	24.3	29,938	25.4	1,418	5.0
Distributors	15,983	13.6	12,594	10.7	-3,388	-21.2
Financial Institutions	46,629	39.7	45,994	39.0	-635	-1.4
Banks	15,210	12.9	16,238	13.8	1,027	6.8
Securities Firms	4,745	4.0	6,199	5.3	1,454	30.7
Shopping Credit/ Leasing Companies	5,144	4.4	5,163	4.4	19	0.4
Insurance Companies	21,529	18.3	18,392	15.6	-3,137	-14.6
Communications/Transportation	12,684	10.8	15,234	12.9	2,549	20.1
Utilities	1,364	1.2	1,637	1.4	272	20.0
Services	10,002	8.5	9,407	8.0	-594	-5.9
Others	2,412	2.1	3,036	2.6	623	25.8
Total	117,597	100.0	117,843	100.0	245	0.2

* We made a partial amendment in previously disclosed data.

IV Sales by segment & customer industry (System Maintenance and Operation/Services)

(Millions of yen)

	Apr.2013-Mar.2014		Apr.2014-Mar.2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	33,614	31.2	36,886	33.3	3,271	9.7
Distributors	22,915	21.3	23,156	20.9	241	1.1
Financial Institutions	12,945	12.0	14,027	12.7	1,081	8.4
Banks	4,688	4.4	4,751	4.3	63	1.3
Securities Firms	2,257	2.1	1,856	1.7	-401	-17.8
Shopping Credit/ Leasing Companies	3,547	3.3	3,732	3.4	184	5.2
Insurance Companies	2,452	2.3	3,687	3.3	1,234	50.4
Communications/Transportation	16,337	15.2	15,125	13.7	-1,211	-7.4
Utilities	298	0.3	283	0.3	-15	-5.2
Services	17,515	16.3	17,756	16.0	240	1.4
Others	3,948	3.7	3,484	3.1	-464	-11.8
Total	107,577	100.0	110,720	100.0	3,143	2.9

* We made a partial amendment in previously disclosed data.

V Sales by segment & customer industry (Packaged Software/Hardware Sales)

(Millions of yen)

	Apr.2013-Mar.2014		Apr.2014-Mar.2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	21,857	36.4	20,390	31.0	-1,466	-6.7
Distributors	7,985	13.3	8,506	12.9	521	6.5
Financial Institutions	3,163	5.3	3,301	5.0	137	4.3
Banks	888	1.5	1,084	1.7	195	22.0
Securities Firms	278	0.5	160	0.2	-117	-42.3
Shopping Credit/ Leasing Companies	1,542	2.6	1,205	1.8	-336	-21.8
Insurance Companies	454	0.8	849	1.3	395	87.2
Communications/Transportation	8,661	14.4	18,680	28.4	10,019	115.7
Utilities	247	0.4	119	0.2	-127	-51.5
Services	8,318	13.9	8,210	12.5	-108	-1.3
Others	9,785	16.3	6,483	9.9	-3,302	-33.7
Total	60,019	100.0	65,691	100.0	5,672	9.5

* We made a partial amendment in previously disclosed data.

VII Amount of incoming orders and backlog by segment

(Millions of yen)

System Development		Q1	Q2	Q3	Q4	total
FY2014	Incoming Orders	32,367	30,961	25,935	31,944	121,207
	Backlog	25,545	25,942	23,047	23,635	
FY2013	Incoming Orders	27,442	30,719	29,178	27,711	115,050
	Backlog	23,166	23,953	24,180	20,272	
Increase/Decrease	Incoming Orders	4,925	242	-3,244	4,233	6,157
	Backlog	2,379	1,989	-1,132	3,364	
System Maintenance and Operation/Services		Q1	Q2	Q3	Q4	total
FY2014	Incoming Orders	28,249	25,239	22,938	41,983	118,409
	Backlog	67,959	65,657	60,800	74,157	
FY2013	Incoming Orders	26,467	21,051	24,072	37,864	109,455
	Backlog	64,939	59,389	56,009	66,468	
Increase/Decrease	Incoming Orders	1,782	4,187	-1,134	4,119	8,954
	Backlog	3,020	6,268	4,791	7,689	
Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	total
FY2014	Incoming Orders	14,383	15,488	17,272	20,064	67,208
	Backlog	9,311	7,813	10,579	8,252	
FY2013	Incoming Orders	12,343	14,990	16,059	17,777	61,168
	Backlog	7,379	7,012	11,475	6,736	
Increase/Decrease	Incoming Orders	2,040	498	1,214	2,287	6,039
	Backlog	1,932	801	-896	1,516	
Total		Q1	Q2	Q3	Q4	total
FY2014	Incoming Orders	74,999	71,688	66,145	93,991	306,823
	Backlog	102,816	99,413	94,426	106,044	
FY2013	Incoming Orders	66,252	66,761	69,309	83,352	285,674
	Backlog	95,484	90,354	91,664	93,476	
Increase/Decrease	Incoming Orders	8,747	4,927	-3,163	10,639	21,150
	Backlog	7,332	9,058	2,763	12,568	

VIII Sales to Sumitomo Corporation and Sumitomo Group Companies

(Millions of yen)

	Apr.2013-Mar.2014		Apr.2014-Mar.2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	Change (%)
Sumitomo Corporation	16,051	5.6	14,856	5.0	-1,195	-7.4
Sumitomo Group Companies	64,745	22.5	73,884	24.8	9,139	14.1

*Sumitomo Group includes Sumitomo Corporation and its Group Companies

IX Quarterly trends

(Millions of yen)

Figures in " %" columns show percentage out of quarterly sales.

FY2014	Q1 (2014.4~6)		Q2 (2014.7~9)		Q3 (2014.10~12)		Q4 (2015.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	66,569	100.0	75,954	100.0	71,950	100.0	83,158	100.0
Cost of sales	51,925	78.0	57,155	75.2	54,709	76.0	61,373	73.8
Gross Profit	14,644	22.0	18,798	24.8	17,241	24.0	21,785	26.2
S.G.&A. Expenses	11,365	17.1	10,936	14.4	11,159	15.5	11,005	13.2
Operating Income	3,279	4.9	7,862	10.4	6,081	8.5	10,779	13.0
Ordinary Income	3,644	5.5	8,246	10.9	6,429	8.9	12,346	14.8
Income before income taxes	3,109	4.7	8,102	10.7	4,204	5.8	11,055	13.3
Net Income	3,013	4.5	6,222	8.2	3,831	5.3	2,571	3.1

1st half (2014.4~9)		Q3 total (2014.4~12)		2nd half (2014.10~2015.3)		Total (2014.4~2015.3)	
Amount	%	Amount	%	Amount	%	Amount	%
142,524	100.0	214,474	100.0	155,109	100.0	297,633	100.0
109,080	76.5	163,790	76.4	116,083	74.8	225,163	75.7
33,443	23.5	50,684	23.6	39,026	25.2	72,469	24.3
22,301	15.6	33,460	15.6	22,165	14.3	44,466	14.9
11,141	7.8	17,223	8.0	16,861	10.9	28,003	9.4
11,891	8.3	18,321	8.5	18,776	12.1	30,667	10.3
11,211	7.9	15,415	7.2	15,259	9.8	26,471	8.9
9,235	6.5	13,066	6.1	6,402	4.1	15,638	5.3

FY2013	Q1 (2013.4~6)		Q2 (2013.7~9)		Q3 (2013.10~12)		Q4 (2014.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	64,516	100.0	72,606	100.0	68,791	100.0	82,322	100.0
Cost of sales	49,869	77.3	55,309	76.2	52,427	76.2	61,906	75.2
Gross Profit	14,647	22.7	17,296	23.8	16,363	23.8	20,416	24.8
S.G.&A. Expenses	11,158	17.3	10,999	15.1	11,149	16.2	11,442	13.9
Operating Income	3,488	5.4	6,297	8.7	5,214	7.6	8,973	10.9
Ordinary Income	3,750	5.8	6,914	9.5	5,655	8.2	9,370	11.4
Income before income taxes	3,365	5.2	6,185	8.5	4,744	6.9	5,161	6.3
Net Income	3,102	4.8	5,023	6.9	4,239	6.2	6,021	7.3

1st half (2013.4~9)		Q3 total (2013.4~12)		2nd half (2013.10~2014.3)		Total (2013.4~2014.3)	
Amount	%	Amount	%	Amount	%	Amount	%
137,122	100.0	205,914	100.0	151,113	100.0	288,236	100.0
105,178	76.7	157,605	76.5	114,333	75.7	219,511	76.2
31,944	23.3	48,308	23.5	36,780	24.3	68,724	23.8
22,157	16.2	33,307	16.2	22,591	15.0	44,749	15.5
9,786	7.1	15,000	7.3	14,188	9.4	23,974	8.3
10,664	7.8	16,320	7.9	15,025	9.9	25,690	8.9
9,550	7.0	14,295	6.9	9,906	6.6	19,457	6.8
8,126	5.9	12,365	6.0	10,261	6.8	18,387	6.4

Increase / Decrease	Q1		Q2		Q3		Q4	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	2,053	3.2	3,348	4.6	3,159	4.6	836	1.0
Cost of sales	2,055	4.1	1,846	3.3	2,282	4.4	-532	-0.9
Gross Profit	-2	-0.0	1,502	8.7	877	5.4	1,368	6.7
S.G.&A. Expenses	206	1.9	-62	-0.6	9	0.1	-436	-3.8
Operating Income	-209	-6.0	1,564	24.8	867	16.6	1,805	20.1
Ordinary Income	-105	-2.8	1,332	19.3	774	13.7	2,976	31.8
Income before income taxes	-255	-7.6	1,916	31.0	-540	-11.4	5,893	114.2
Net Income	-89	-2.9	1,198	23.9	-408	-9.6	-3,450	-57.3

1st half		Q3 total		2nd half		Total	
Amount	%	Amount	%	Amount	%	Amount	%
5,401	3.9	8,560	4.2	3,995	2.6	9,397	3.3
3,901	3.7	6,184	3.9	1,749	1.5	5,651	2.6
1,499	4.7	2,376	4.9	2,245	6.1	3,745	5.4
143	0.6	153	0.5	-426	-1.9	-282	-0.6
1,355	13.9	2,222	14.8	2,672	18.8	4,028	16.8
1,226	11.5	2,000	12.3	3,750	25.0	4,977	19.4
1,661	17.4	1,120	7.8	5,352	54.0	7,013	36.0
1,109	13.7	701	5.7	-3,858	-37.6	-2,749	-15.0

X Financial Statements

Income Statement (Consolidated)

Millions of yen

Accounts	2014/3		2015/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
I .Net sales	288,236	100.0	297,633	100.0	9,397	3.3
II .Cost of sales	219,511	76.2	225,163	75.7	5,651	2.6
Gross profit	68,724	23.8	72,469	24.3	3,745	5.4
III.SG & A	44,749	15.5	44,466	14.9	282	-0.6
Operating income	23,974	8.3	28,003	9.4	4,028	16.8
IV.Non-operating Income	2,646	0.9	3,449	1.2	802	30.3
1. Interest income	215		97		118	
2. Dividend income	46		48		2	
3 Share of profit of entities accounted for using equity method	321		472		151	
4. Gain on sales of investment securities	280		1,043		763	
5 Hoard profit of prepaid card	1,166		1,394		227	
6 Other	616		392		224	
V.Non-operating Expenses	930	0.3	784	0.3	146	-15.7
1. Interest expenses	327		221		105	
2 Loss on sales of investment securities	41		39		1	
3 Retirement benefit expenses	260		260		0	
4 Other	301		262		38	
Ordinary income	25,690	8.9	30,667	10.3	4,977	19.4
VI.Extraordinary income	263	0.1	456	0.2	193	73.6
1. Gain on sales of non-current assets	239		2		237	
2. Gain on sales of investment securities	3		451		448	
3. Gain on sales of subsidiaries and affiliates' stocks	0		-		0	
4. Gain on sales of memberships	13		-		13	
5. Gain on reversal of subscription rights to shares	6		3		3	
VII.Extraordinary loss	6,496	2.3	4,653	1.6	1,842	-28.4
1. Loss on retirement of non-current assets	168		364		195	
2. Loss on sales of non-current assets	226		0		226	
3. Impairment loss	1,119		0		1,119	
4 Loss on valuation of investment securities	2,609		1		2,607	
5 Loss on valuation of stocks of subsidiaries and affiliates	811		-		811	
6 Loss on liquidation of subsidiaries	89		-		89	
7 Business withdrawal loss	401		-		401	
8 Office transfer related expenses	818		2,595		1,776	
9 Burden of loss on outside the contract	-		409		409	
# Compensation expenses	250		1,111		861	
# Contractual termination penalties	-		170		170	
Income before income taxes and minority interests	19,457	6.8	26,471	8.9	7,013	36.0
Income taxes - current	2,597	0.9	2,944	1.0	347	
Income taxes - defferd	1,794	-0.6	7,439	2.5	9,233	
Total income taxes	803	0.3	10,384	3.5	9,581	
Income before minority interests	18,654	6.5	16,087	5.4	2,567	-13.8
Minority interests in gain	266	0.1	448	0.2	181	
Net income	18,387	6.4	15,638	5.3	2,749	-15.0

Cost of sales

Millions of yen

	2014/3		2015/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Personnel expenses	71,872	40.2	73,259	40.9	1,387	1.9
Outsourcing expenses	78,907	44.1	78,669	43.9	-237	-0.3
Other expenses	28,065	15.7	27,356	15.3	-708	-2.5
Office rental and upkeep expenses	7,801	4.4	7,974	4.4	173	2.2
Depreciation	5,122	2.9	5,182	2.9	59	1.2
Materials expenses and others	2,632	1.5	2,181	1.2	-451	-17.1
Computer and related expenses	4,229	2.4	3,462	1.9	-767	-18.1
Communications expenses	2,661	1.5	2,552	1.4	-108	-4.1
Others	5,617	3.1	6,003	3.3	385	6.9
Total Production costs for the period	178,845	100.0	179,286	100.0	440	0.2
Transfer to other accounts	-2,641		-3,378		-737	27.9
Work in process Increase (-),decreases (+)	-1,108		758		1,867	
Manufacturing costs (1)	175,094		176,665		1,570	0.9
Merchandise costs (2)	44,416		48,497		4,080	9.2
Total Cost of sales (1)+(2)	219,511	76.2	225,163	75.7	5,651	2.6

SG & A

Millions of yen

	2014/3		2015/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Personnel expenses	26,013	9.0	26,347	8.9	333	1.3
Other expenses	18,736	6.5	18,119	6.1	-616	-3.3
Office rental and upkeep expenses	4,073	1.4	3,959	1.3	-114	-2.8
Depreciation	1,700	0.6	1,591	0.5	-109	-6.4
Trainig expenses	520	0.2	399	0.1	-121	-23.3
Taxes	1,728	0.6	1,776	0.6	47	2.8
Reserch and development expenses	449	0.2	267	0.1	-182	-40.5
Consolidation adjustments account	92	0.0	87	0.0	-5	-6.0
Miscellaneous expenses	5,102	1.8	5,135	1.7	33	0.6
Others	5,067	1.8	4,902	1.6	-164	-3.3
Total SG&A expenses	44,749	15.5	44,466	14.9	-282	-0.6

Balance Sheet (Consolidated)

Millions of yen

Accordinging Period Accounts	2014/3		2015/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Assets					
I . Current assets		%		%	
1. Cash and deposits	19,156		25,908		6,751
2. Notes and accounts receivable-trade	63,372		63,687		315
3. Lease receivables and investment assets	2,365		443	-	1,921
4. Securities	1,101		900	-	200
5. Operational investment securities	40,372		18,957	-	21,415
6. Merchandise and finished goods	2,459		4,528		2,069
7. Work in process	1,757		522	-	1,234
8. Raw materials and supplies	28		25	-	3
9. Deferred tax assets	10,481		9,563	-	918
10. Guarantee deposits	11		24,788		24,777
11. Deposits paid	58,864		61,798		2,933
12. Other	10,955		12,353		1,397
Allowance for doubtful accounts	- 30		- 32		2
Total current assets	210,896	66.3	223,444	66.8	12,547
II . Noncurrent assets					
1. Property, plant and equipment					
(1) Buildings and structures, net	25,194		23,720	-	1,474
(2) Tools, furniture and fixtures, net	5,850		6,342		492
(3) Land	20,681		20,681		-
(4) Lease assets, net	1,905		1,551	-	354
(5) Construction in progress	3,552		11,874		8,322
(6) Other	3		5		1
Total property, plant and equipment	57,187	18.0	64,175	19.2	6,987
2. Intangible assets					
(1) Goodwill	251		169	-	82
(2) Other	6,964		7,793		829
Total intangible assets	7,216	2.3	7,963	2.4	747
3. Investments and other assets					
(1) Investment securities	8,313		9,675		1,361
(2) Long-term prepaid expenses	621		939		318
(3) Net defined benefit asset	2,295		2,305		9
(4) Lease and guarantee deposits	6,519		7,651		1,132
(5) Deferred tax assets	23,500		17,062	-	6,438
(6) Other	1,634		1,340	-	294
Allowance for doubtful accounts	- 252		- 268		15
Total investments and other assets	42,632	13.4	38,706	11.6	3,925
Total noncurrent assets	107,036	33.7	110,845	33.2	3,809
Total assets	317,932	100.0	334,290	100.0	16,357

Millions of yen

Accordinging Period Accounts	2014/3		2015/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Liabilities					
I . Current liabilities		%		%	
1. Notes and accounts payable-trade	19,644		17,769	-	1,874
2. Short-term loans payable	17,000		10,000	-	7,000
3. Current portion of bonds	-		5,000		5,000
4. Current portion of long-term loans payable	-		10,000		10,000
5. Lease obligations	3,253		1,086	-	2,166
6. Income taxes payable	2,471		2,212	-	259
7. Provision for bonuses	7,492		6,585	-	906
8. Provision for directors' bonuses	121		133		12
9. Provision for loss on construction contracts	78		27	-	51
10. Deposits received of prepaid cards	70,647		77,204		6,556
11. Other	24,816		30,779		5,963
Total current liabilities	145,524	45.8	160,799	48.1	15,274
II . Noncurrent liabilities					
1. Bonds payable	20,000		15,000	-	5,000
2. Long-term loans payable	20,000		15,000	-	5,000
3. Lease obligations	2,109		1,694	-	415
4. Net defined benefit liability	192		209		16
5. Provision for directors' retirement benefits	29		24	-	5
6. Asset retirement obligations	1,508		1,538		30
7. Long-term lease and guarantee deposits	501		524		23
8. Other	1,905		962	-	943
Total noncurrent liabilities	46,248	14.5	34,954	10.5	11,294
Total liabilities	191,773	60.3	195,753	58.6	3,980
Net assets					
I . Shareholders' equity					
1. Capital stock	21,152	6.7	21,152	6.3	-
2. Capital surplus	3,061	1.0	3,054	0.9	7
3. Retained earnings	101,176	31.8	111,171	33.3	9,995
4. Treasury stock	- 8,510	-2.7	- 8,471	-2.5	39
Total shareholders' equity	116,880	36.8	126,907	38.0	10,027
Accumulated other comprehensive income					
II . 1. Valuation difference on available-for-sale securities	1,129	0.4	2,520	0.8	1,390
2. Deferred gains or losses on hedges	- 0	0.0	16	0.0	15
3. Foreign currency translation adjustment	- 57	0.0	361	0.1	419
4. Remeasurements of defined benefit plans	2,537	0.8	2,684	0.8	147
Total accumulated other comprehensive income	3,608	1.1	5,550	1.7	1,942
III . Subscription rights to shares	135	0.0	106	0.0	28
IV . Minority interests	5,535	1.7	5,971	1.8	435
Total net assets	126,159	39.7	138,536	41.4	12,376
Total liabilities and net assets	317,932	100.0	334,290	100.0	16,357

Statements of Cash Flows(Consolidated)

Millions of yen

Accounts	Accordinging period		
	2014/3	2015/3	Increase/Decrease
	Amount	Amount	Amount
I Net cash provided by (used in) operating activities			
Income before income taxes and minority interests	19,457	26,471	7,013
Depreciation	6,841	6,865	23
Amortization of goodwill	92	87	- 5
Impairment loss	1,119	—	- 1,119
Increase (decrease) in allowance for doubtful accounts	- 118	17	136
Increase (decrease) in net defined benefit liability	- 158	58	216
Decrease (increase) in net defined benefit asset	- 176	- 1,054	- 878
Loss on retirement of non-current assets	168	364	195
Loss (gain) on sales of non-current assets	- 12	- 2	10
Loss (gain) on valuation of investment securities	2,609	46	- 2,562
Loss (gain) on sales of investment securities	- 242	- 1,455	- 1,213
Loss on valuation of shares of subsidiaries and associates	811	—	- 811
Loss (gain) on sales of shares of subsidiaries and associates	- 0	—	0
Share of (profit) loss of entities accounted for using equity method	- 321	- 472	- 151
Interest and dividend income	- 261	- 145	115
Interest expenses paid on loans and bonds	327	221	- 105
Loss (gain) on investments in partnership	—	—	—
Decrease (increase) in investment securities for sale	- 3,160	21,335	24,495
Decrease (increase) in notes and accounts receivable - trade	- 1,638	- 89	1,549
Decrease (increase) in inventories	- 775	- 809	- 33
Decrease (increase) in guarantee deposits	—	- 24,775	- 24,775
Increase (decrease) in notes and accounts payable - trade	2,051	- 2,046	- 4,097
Increase (decrease) in deposits received of prepaid cards	6,232	6,556	323
Director's bonus payments	- 123	- 139	- 16
Other, net	3,283	2,822	- 460
Subtotal	36,006	33,856	- 2,149
Interest and dividends income received	493	288	- 205
Interest expenses paid	- 332	- 222	110
Compensation expenses paid	—	- 697	- 697
Contractual termination penalties paid	—	- 170	- 170
Income taxes (paid) refund	- 824	- 3,347	- 2,523
Net cash provided by (used in) operating activities	35,342	29,707	- 5,635
II Net cash provided by (used in) investing activities			
Payments of deposit	- 18,000	- 331	17,668
Proceeds from withdrawal deposit	—	18,000	18,000
Purchase of securities	- 3,199	- 3,200	- 0
Proceeds from sales and redemption of securities	3,428	3,100	- 328
Purchase of property, plant and equipment	- 7,016	- 10,796	- 3,779
Proceeds from sales of property, plant and equipment	484	6	- 477
Purchase of intangible assets	- 1,925	- 3,108	- 1,182
Purchase of investment securities	- 1,004	- 7	997
Proceeds from sales and redemption of investment securities	873	1,584	710
Proceeds from purchase of stock of subsidiaries with change of scope of consolidation	—	421	421
Collection of short-term loans receivable	151	26	- 125
Proceeds from liquidation of subsidiaries	186	675	488
Proceeds from withdrawal of investments in partnership	552	188	- 364
Payments for lease and guarantee deposits	- 499	- 1,313	- 813
Proceeds from collection of lease and guarantee deposits	547	201	- 345
Payments for asset retirement obligations	- 267	—	267
Other, net	- 356	- 281	75
Net cash provided by (used in) investing activities	- 26,045	5,166	31,211
III Net cash provided by (used in) financing activities			
Increase in short-term loans payable	17,000	7,500	- 9,500
Repayments of short-term loans payable	—	- 14,500	- 14,500
Proceeds from long-term loans payable	—	5,000	5,000
Repayments of long-term loans payable	- 9,860	—	9,860
Redemption of bonds	- 35,000	—	35,000
Repayments of lease obligations	- 1,925	- 1,522	402
Purchase of treasury shares	- 25	- 21	4
Proceeds from sales of treasury shares	123	21	- 102
Cash dividends paid	- 3,949	- 4,679	- 729
Cash dividends paid to minority shareholders	- 102	- 192	- 90
Net cash provided by (used in) financing activities	- 33,739	- 8,395	25,343
IV Effect of exchange rate change on cash and cash equivalents	344	230	- 113
V Net increase (decrease) in cash and cash equivalents	- 24,097	26,708	50,805
VI Cash and cash equivalents at beginning of period	83,247	59,004	- 24,243
VII Decrease in cash and cash equivalents resulting from exclusion of subsidiaries	- 146	—	146
VIII Cash and cash equivalents at end of period	59,004	85,713	26,708

Financial Data

I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

	2012/3		2013/3		2014/3		2015/3		2016/3(Forecast)	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	200,326 (50.8)	100.0	278,634 (39.1)	100.0	288,236 (3.4)	100.0	297,633 (3.3)	100.0	310,000	100.0
System Development	73,811 (60.5)	36.8	112,316 (52.2)	40.3	117,597 (4.7)	40.8	117,843 (0.2)	39.6	-	-
System Maintenance and Operation/Services	68,296 (88.4)	34.1	104,284 (52.7)	37.4	107,577 (3.2)	37.3	110,720 (2.9)	37.2	-	-
Packaged Software / Hardware Sales	56,496 (10.1)	28.2	58,731 (4.0)	21.1	60,019 (2.2)	20.8	65,691 (9.5)	22.1	-	-
Prepaid Card Business / Others	1,722 (-)	0.9	3,302 (91.7)	1.2	3,042 (- 7.9)	1.1	3,378 (11.0)	1.1	-	-
Cost of Sales	153,956 (48.3)	76.9	214,167 (39.1)	76.9	219,511 (2.5)	76.2	225,163 (2.6)	75.7	235,500	76.0
Gross Profit	46,370 (59.6)	23.1	64,466 (39.0)	23.1	68,724 (6.6)	23.8	72,469 (5.4)	24.3	74,500	24.0
SG&A	33,490 (52.4)	16.7	43,663 (30.4)	15.7	44,749 (2.5)	15.5	44,466 (- 0.6)	14.9	45,500	14.7
Operating Income	12,879 (82.0)	6.4	20,803 (61.5)	7.5	23,974 (15.2)	8.3	28,003 (16.8)	9.4	29,000	9.4
Ordinary Income	16,659 (126.8)	8.3	22,228 (33.4)	8.0	25,690 (15.6)	8.9	30,667 (19.4)	10.3	30,000	9.7
Net Income	25,669 (574.9)	12.8	16,730 (- 34.8)	6.0	18,387 (9.9)	6.4	15,638 (- 15.0)	5.3	22,000	7.1
Sales Per Employee (JPY in thousands)	16,700		23,619		24,658		25,321		-	
Ordinary Income Per Employee (JPY in thousands)	1,388		1,884		2,197		2,609		-	
Number of Employees	11,995		11,797		11,689		11,754		-	

*Figures of CSK before the merger date (October 1, 2011) are not included.

II BPS , EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2012/3		2013/3		2014/3		2015/3		2016/3 (Forecast)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	124,419	131.6%	108,208	-13.0%	126,159	16.6%	138,536	9.8%	-	-
Total Assets	300,928	248.1%	322,828	7.3%	317,932	-1.5%	334,290	5.1%	-	-
Number of Shares Outstanding	107,986,403		107,986,403		107,986,403		107,986,403		-	
Average number of Shares Outstanding	76,810,279		103,665,373		103,731,201		103,764,860		-	
BPS (Net Asset per share) (JPY)	860 .37		991 .48		1,161 .29		1,276 .37		-	
EPS (Net Income per share) (JPY)	334 .19		161 .39		177 .26		150 .71		211 .99	
Equity Ratio (%)	39.6%		31.8%		37.9%		39.6%		-	
Return on Equity (%)	24.1%		15.1%		16.5%		12.4%		-	
Cash Dividends per share (JPY)	32 .00		36 .00		40 .00		50 .00		70 .00	
Interim Dividends per share (JPY)	16 .00		18 .00		20 .00		25 .00		35 .00	
Price Earning Ratio (times)	3.9		11.4		15.7		22.3		-	
Stock Prices (yen)	1,312		1,835		2,781		3,365		-	
Payout ratio (%)	10%		22%		23%		33%		33%	
Consolidated/Non-consolidated(times)	0.96		1.22		1.19		1.25		-	

*Figures of CSK before the merger date (October 1, 2011) are not included.

III Capital expenditure , depreciation & amortization/R&D (Consolidated)

(Millions of yen)

	Actual				Forecast
	(2011/4~2012/3)	(2012/4~2013/3)	(2013/4~2014/3)	(2014/4~2015/3)	(2015/4~2016/3)
	2012/3	2013/3	2014/3	2015/3	2016/3
Capital Expenditures (tangible)	5,394	7,656	7,419	11,602	8,500
Capital Expenditures (software/other)	2,560	2,562	2,022	3,239	5,500
Depreciation (tangible)	2,841	4,268	4,450	4,596	5,000
Depreciation (software/other)	2,537	2,421	2,390	2,268	2,500
Total	5,380	6,690	6,841	6,865	7,500
R&D	417	566	449	267	1,000

*Figures of CSK before the merger date (October 1, 2011) are not included.

IV Group companies

	Equity Ownership	Main Businesses	Number of Employees
SCSK Corporation			7,328
【Consolidated Subsidiary】			
HOKKAIDO CSK CORPORATION	100.0%	Software development	115
FUKUOKA CSK CORPORATION	100.0%	Software development	104
JIEC Co., Ltd.	69.5%	Software development	798
Sumisho Computer Systems (USA), Inc.	100.0%	Software development Information processing	75
SUMISHO COMPUTER SYSTEMS (EUROPE) LTD.	100.0%	Software development Information processing	65
Sumisho Computer Systems (Shanghai) Limited	100.0%	Software development Information processing	48
Sumisho Computer Systems (Asia Pacific)Pte.Ltd.	100.0%	Software development Information processing	44
CSK WinTechnology Corporation	100.0%	Software development	143
CSK ServiceWare Corporation	100.0%	BPO	1,743
VeriServe Corporation	55.6%	BPO	511
CSK PRESCENDO CORPORATION	82.6%	BPO	39
VA Linux Systems Japan	71.7%	Research and solution for Linux-based technologies	13
CSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	274
Sumisho Joho Datacraft Corporation	50.1%	Information processing (Network services)	14
Allied Engineering Corporation	90.0%	Consulting Packaged software development and sales	40
CSI SOLUTIONS Corporation	100.0%	IT Management business	155
QUO CARD Co., Ltd.	100.0%	Prepaid Card Business	105
SCSK Nearshore Systems Corporation	100.0%	Software development	140
			Total Number of employees (consolidated)
			11,754
【Affiliates under the equity method of accounting】			
ATLED Co., Ltd.	20.0%	Packaged software development and sales	
ARGO GRAPHICS Inc.	22.7%	Software development Software and hardware sales	
GIOT COPORATION	37.1% *VeriServe Corp. ownership	BPO	

*Number of employees listed above include those who have been dispatched from SCSK.

V Customers

Type of Business	Customers		
Manufacturing	<ul style="list-style-type: none"> ▪ Toyota Motor Corporation ▪ Fuji Xerox Co., Ltd. 	<ul style="list-style-type: none"> ▪ Nippon Suisan Kaisha, Ltd. ▪ Honda Motor Co., Ltd. 	<ul style="list-style-type: none"> ▪ Panasonic Corporation
Distribution	<ul style="list-style-type: none"> ▪ Sumitomo Corporation 	<ul style="list-style-type: none"> ▪ CO-OP NET. 	
Financial Institution	<ul style="list-style-type: none"> ▪ MS&AD Insurance Group Holdings, Inc. ▪ Nippon Life Insurance Company ▪ Sumitomo Mitsui Financial Group, Inc. 	<ul style="list-style-type: none"> ▪ Sumitomo Mitsui Trust Bank, Limited ▪ Matsui Securities Co., Ltd. ▪ The Bank of Tokyo-Mitsubishi UFJ, Ltd. 	<ul style="list-style-type: none"> ▪ Sompo Japan Nipponkoa Insurance Inc. ▪ Mizuho Financial Group, Inc.
Communication and Transportation	<ul style="list-style-type: none"> ▪ KDDI CORPORATION ▪ SoftBank Mobile Corp. 	<ul style="list-style-type: none"> ▪ Jupiter Telecommunications Co., Ltd. ▪ NIPPON TELEGRAPH AND TELEPHONE CORPORATION 	

*Listed in no particular order.