



Create Our Future of Dreams

Financial results for FY2013 and core strategy for FY2014

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Summary of financial results for FY2013

Core Strategy

(1) Financial results for FY2013

(Billions of yen)

	FY2012	FY2013	<i>Increase/Decrease Amount (Change (%))</i>
Sales	278.6	288.2	9.6 (3.4%)
Operating income	20.8	23.9	3.1 (15.2%)
Net income	16.7	18.3	1.6 (9.9%)

(2) Financial forecast for FY2014

(Billions of yen)

	FY2013 Result	FY2014 Forecast	<i>Increase/Decrease Amount (Change %)</i>
Sales	288.2	300.0	11.7 (4.1%)
Operating income	23.9	27.5	3.5 (14.7%)
Net income	18.3	22.0	3.6 (19.6%)

Three key strategies

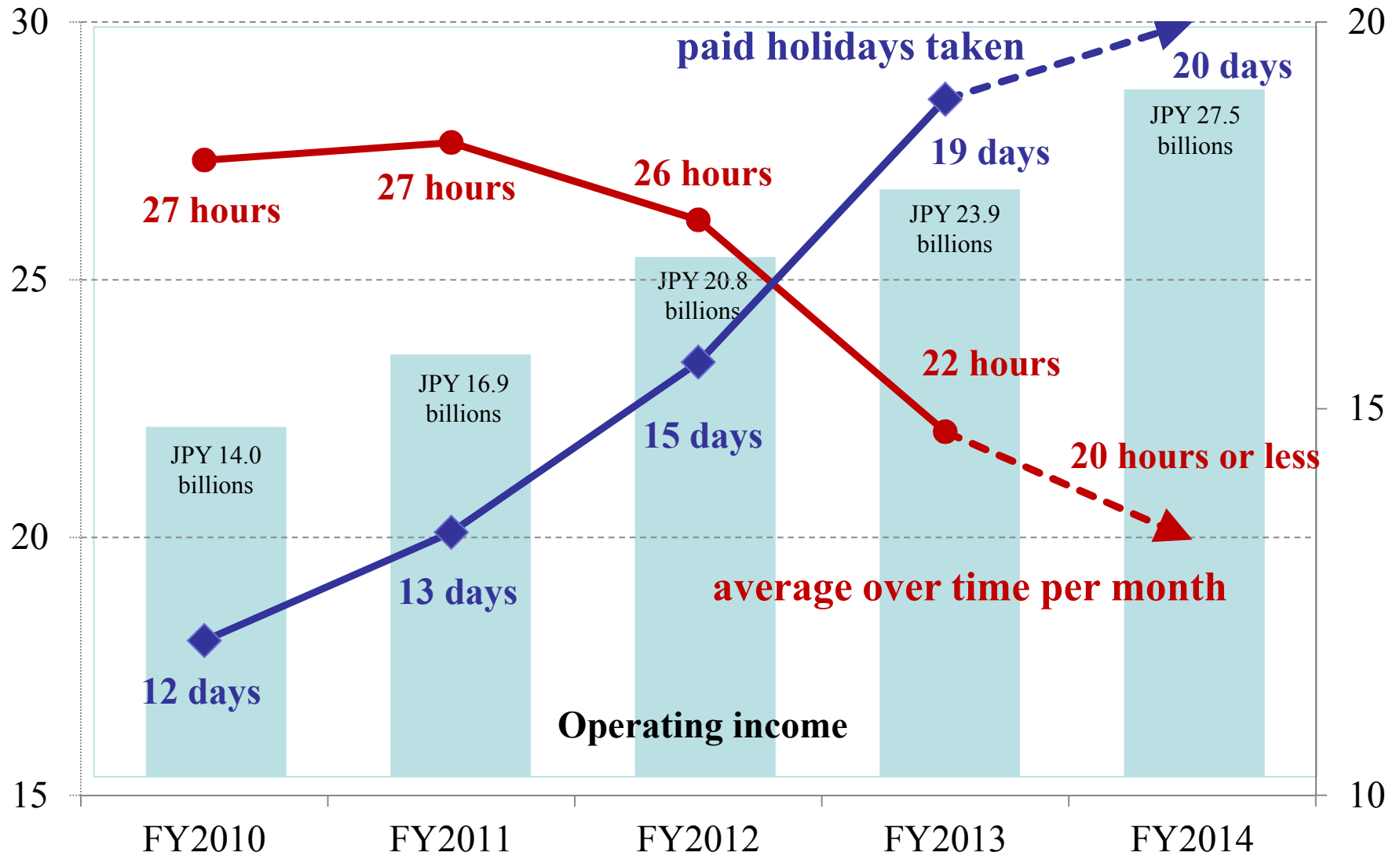
- Pursue cross-selling
- Expand global solution business
- Strengthen cloud solution business

Care about our people

Smart work challenge 20 program

average over time per month (hours)

paid holidays taken (days)



Create Our Future of Dreams

**We create our future of dreams
by establishing value
based on our customers' trust.**

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