



SCSK Corporation
Supplementary Information (Data Book)
2013/4/1-2014/3/31

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
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I Sales by segment - Quarterly trends

(Millions of yen)

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2014/3	Net Sales	64,516	100.0	72,606	100.0	68,791	100.0	82,322	100.0	137,122	100.0	205,914	100.0	151,113	100.0	288,236	100.0
	System Development	27,094	42.0	29,932	41.2	28,951	42.1	31,619	38.4	57,027	41.6	85,978	41.8	60,570	40.1	117,597	40.8
	System Maintenance and Operation/ Services	26,118	40.5	26,601	36.6	27,452	39.9	27,404	33.3	52,720	38.4	80,172	38.9	54,856	36.3	107,577	37.3
	Packaged Software/ Hardware Sales	10,550	16.3	15,356	21.2	11,596	16.9	22,515	27.4	25,907	18.9	37,503	18.2	34,111	22.6	60,019	20.8
	Prepaid Card Business	752	1.2	715	1.0	791	1.1	783	0.9	1,467	1.1	2,259	1.1	1,574	1.0	3,042	1.1

		Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2013/3	Net Sales	63,185	100.0	71,200	100.0	67,015	100.0	77,233	100.0	134,385	100.0	201,400	100.0	144,248	100.0	278,634	100.0
	System Development	24,135	38.2	28,701	40.3	28,057	41.9	31,421	40.7	52,837	39.3	80,894	40.2	59,478	41.2	112,316	40.3
	System Maintenance and Operation/ Services	24,815	39.3	26,368	37.0	26,193	39.1	26,907	34.8	51,183	38.1	77,377	38.4	53,100	36.8	104,284	37.4
	Packaged Software/ Hardware Sales	13,063	20.7	15,418	21.7	12,074	18.0	18,175	23.5	28,481	21.2	40,556	20.1	30,249	21.0	58,731	21.1
	Prepaid Card Business	1,170	1.8	712	1.0	690	1.0	729	1.0	1,882	1.4	2,572	1.3	1,419	1.0	3,302	1.2

		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Increase /Decrease	Net Sales	1,331	2.1	1,405	2.0	1,776	2.7	5,089	6.6	2,737	2.0	4,513	2.2	6,865	4.8	9,602	3.4
	System Development	2,958	12.3	1,231	4.3	893	3.2	197	0.6	4,190	7.9	5,084	6.3	1,091	1.8	5,281	4.7
	System Maintenance and Operation/ Services	1,303	5.3	232	0.9	1,258	4.8	497	1.8	1,536	3.0	2,794	3.6	1,756	3.3	3,292	3.2
	Packaged Software/ Hardware Sales	-2,512	-19.2	-62	-0.4	-478	-4.0	4,340	23.9	-2,574	-9.0	-3,052	-7.5	3,862	12.8	1,287	2.2
	Prepaid Card Business	-418	-35.7	3	0.5	101	14.7	53	7.4	-414	-22.0	-313	-12.2	155	10.9	-259	-7.9

II Sales by customer industry

(Millions of yen)

	Apr.2012-Mar.2013		Apr.2013-Mar.2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	80,578	28.9	84,360	29.3	3,782	4.7
Distributors	46,216	16.6	47,117	16.3	900	1.9
Financial Institutions	58,685	21.1	62,390	21.6	3,705	6.3
Banks	19,734	7.1	20,788	7.2	1,053	5.3
Securities Firms	6,990	2.5	7,243	2.5	253	3.6
Shopping Credit/ Leasing Companies	9,813	3.5	10,031	3.5	218	2.2
Insurance Companies	22,146	7.9	24,326	8.4	2,179	9.8
Communications/Transportation	38,099	13.7	37,545	13.0	△ 553	-1.5
Utilities	2,089	0.8	1,885	0.7	△ 204	-9.8
Services	36,835	13.2	35,837	12.4	△ 998	-2.7
Others	16,129	5.8	19,098	6.6	2,969	18.4
Total	278,634	100.0	288,236	100.0	9,602	3.4

*"Others" include sales of prepaid card business.

* We made a partial amendment in previously disclosed data.

III Sales by segment & customer industry (System Development)

(Millions of yen)

	Apr.2012-Mar.2013		Apr.2013-Mar.2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	28,481	25.4	28,520	24.3	38	0.1
Distributors	15,715	14.0	16,058	13.7	342	2.2
Financial Institutions	42,125	37.5	46,536	39.6	4,411	10.5
Banks	14,553	13.0	15,210	12.9	656	4.5
Securities Firms	4,060	3.6	4,750	4.0	690	17.0
Shopping Credit/ Leasing Companies	4,433	3.9	5,046	4.3	613	13.8
Insurance Companies	19,078	17.0	21,529	18.3	2,451	12.8
Communications/Transportation	11,954	10.6	12,665	10.8	711	6.0
Utilities	1,554	1.4	1,364	1.2	-190	-12.2
Services	10,938	9.7	9,957	8.5	-981	-9.0
Others	1,546	1.4	2,495	2.1	948	61.3
Total	112,316	100.0	117,597	100.0	5,281	4.7

* We made a partial amendment in previously disclosed data.

IV Sales by segment & customer industry (System Maintenance and Operation/Services)

(Millions of yen)

	Apr.2012-Mar.2013		Apr.2013-Mar.2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	30,718	29.5	33,769	31.4	3,051	9.9
Distributors	22,524	21.6	22,932	21.3	408	1.8
Financial Institutions	13,115	12.6	12,864	12.0	-251	-1.9
Banks	4,288	4.1	4,688	4.4	400	9.3
Securities Firms	2,526	2.4	2,252	2.1	-273	-10.8
Shopping Credit/ Leasing Companies	3,971	3.8	3,470	3.2	-500	-12.6
Insurance Companies	2,330	2.2	2,452	2.3	121	5.2
Communications/Transportation	15,459	14.8	16,323	15.2	864	5.6
Utilities	267	0.3	298	0.3	30	11.6
Services	17,420	16.7	17,367	16.1	-53	-0.3
Others	4,778	4.6	4,020	3.7	-758	-15.9
Total	104,284	100.0	107,577	100.0	3,292	3.2

* We made a partial amendment in previously disclosed data.

V Sales by segment & customer industry (Packaged Software/Hardware Sales)

(Millions of yen)

	Apr.2012-Mar.2013		Apr.2013-Mar.2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	21,378	36.4	22,071	36.8	692	3.2
Distributors	7,977	13.6	8,126	13.5	148	1.9
Financial Institutions	3,444	5.9	2,989	5.0	-455	-13.2
Banks	893	1.5	889	1.5	-3	-0.4
Securities Firms	404	0.7	240	0.4	-163	-40.4
Shopping Credit/ Leasing Companies	1,409	2.4	1,514	2.5	105	7.5
Insurance Companies	737	1.3	344	0.6	-393	-53.3
Communications/Transportation	10,685	18.2	8,555	14.3	-2,129	-19.9
Utilities	268	0.5	223	0.4	-44	-16.7
Services	8,476	14.4	8,512	14.2	36	0.4
Others	6,501	11.1	9,540	15.9	3,039	46.8
Total	58,731	100.0	60,019	100.0	1,287	2.2

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Income by Reported Segment - Quarterly trends

(Millions of yen)

FY2013	Q1		Q2		Q3		Q4	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
	15,705	665	17,773	1,483	16,569	915	18,799	2,411
Industrial Systems Business	24.3	-	24.5	-	24.1	-	22.8	-
Financial Systems Business	12,922	901	13,741	1,517	13,825	1,478	14,686	1,982
Global Systems Business	20.0	-	18.9	-	20.1	-	17.8	-
	3,237	539	3,256	489	3,562	404	3,866	523
Business Solutions	5.0	-	4.5	-	5.2	-	4.7	-
	3,908	441	4,273	299	3,774	427	3,990	374
Business Services	6.1	-	5.9	-	5.5	-	4.8	-
	7,534	238	7,816	444	8,396	500	8,106	341
IT Management	11.7	-	10.8	-	12.2	-	9.8	-
	8,795	645	9,512	946	9,228	889	9,821	1,408
IT Platform Solutions	13.6	-	13.1	-	13.4	-	11.9	-
	11,463	135	15,317	1,328	12,448	772	22,063	2,209
Prepaid Card Business	17.8	-	21.1	-	18.1	-	26.8	-
	752	76	715	16	791	30	783	24
Others	1.2	-	1.0	-	1.1	-	1.0	-
	195	24	198	67	192	60	207	111
Adjustment	0.3	-180	0.3	-296	0.3	-265	0.3	-413
Total	64,516	3,488	72,606	6,297	68,791	5,214	82,322	8,973
	100.0	-	100.0	-	100.0	-	100.0	-

1st half		Q3 total		2nd half		Total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
33,478	2,148	50,048	3,064	35,368	3,327	68,847	5,476
24.4	-	24.3	-	23.4	-	23.9	-
26,664	2,419	40,490	3,897	28,511	3,460	55,176	5,879
19.4	-	19.7	-	18.9	-	19.1	-
6,494	1,028	10,056	1,433	7,428	927	13,922	1,956
4.7	-	4.9	-	4.9	-	4.8	-
8,182	741	11,957	1,169	7,765	802	15,947	1,543
6.0	-	5.8	-	5.1	-	5.5	-
15,351	683	23,747	1,183	16,502	841	31,854	1,524
11.2	-	11.5	-	10.9	-	11.1	-
18,308	1,592	27,537	2,481	19,049	2,297	37,358	3,889
13.4	-	13.4	-	12.6	-	13.0	-
26,780	1,463	39,229	2,236	34,512	2,982	61,293	4,445
19.5	-	19.0	-	22.8	-	21.3	-
1,467	93	2,259	123	1,574	55	3,042	148
1.1	-	1.1	-	1.0	-	1.1	-
393	92	586	153	400	172	793	265
0.3	-	0.3	-	0.3	-	0.3	-
-	-476	-	-742	-	-678	-	-1,155
137,122	9,786	205,914	15,000	151,113	14,188	288,236	23,974
100.0	-	100.0	-	100.0	-	100.0	-

FY2012	Q1		Q2		Q3		Q4	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
	16,386	662	18,760	1,558	16,794	1,194	18,258	1,428
Industrial Systems Business	25.9	-	26.3	-	25.1	-	23.6	-
Financial Systems Business	11,266	736	13,358	1,223	12,733	1,134	14,496	1,458
Global Systems Business	17.8	-	18.8	-	19.0	-	18.8	-
	2,720	429	2,841	507	2,980	463	3,560	574
Business Solutions	4.3	-	4.0	-	4.4	-	4.6	-
	3,512	352	3,975	432	3,688	518	4,182	444
Business Services	5.6	-	5.6	-	5.5	-	5.4	-
	7,436	191	7,743	175	8,013	322	8,015	305
IT Management	11.8	-	10.9	-	12.0	-	10.4	-
	8,301	471	9,517	914	8,422	703	9,507	1,059
IT Platform Solutions	13.1	-	13.4	-	12.6	-	12.3	-
	12,185	264	14,089	1,096	13,490	658	18,262	1,596
Prepaid Card Business	19.3	-	19.8	-	20.1	-	23.6	-
	1,170	530	712	44	690	-1	729	-1
Others	1.9	-	1.0	-	1.0	-	0.9	-
	204	26	203	88	201	90	219	81
Adjustment	0.3	-217	0.3	-195	0.3	-429	0.3	-93
Total	63,185	3,448	71,200	5,846	67,015	4,653	77,233	6,854
	100.0	-	100.0	-	100.0	-	100.0	-

1st half		Q3 total		2nd half		Total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
35,147	2,220	51,942	3,415	35,053	2,623	70,200	4,844
26.2	-	25.8	-	24.3	-	25.2	-
24,625	1,959	37,358	3,094	27,229	2,593	51,855	4,553
18.3	-	18.5	-	18.9	-	18.6	-
5,561	937	8,542	1,400	6,541	1,038	12,102	1,975
4.1	-	4.2	-	4.5	-	4.3	-
7,487	785	11,175	1,303	7,871	963	15,358	1,748
5.6	-	5.5	-	5.5	-	5.5	-
15,179	367	23,192	690	16,029	628	31,208	996
11.3	-	11.5	-	11.1	-	11.2	-
17,818	1,386	26,240	2,089	17,929	1,762	35,748	3,148
13.3	-	13.0	-	12.4	-	12.8	-
26,275	1,360	39,765	2,019	31,753	2,254	58,028	3,615
19.6	-	19.7	-	22.0	-	20.8	-
1,882	575	2,572	573	1,419	-3	3,302	572
1.4	-	1.3	-	1.0	-	1.2	-
408	115	610	205	421	171	829	286
0.3	-	0.3	-	0.3	-	0.3	-
-	-413	-	-842	-	-523	-	-936
134,385	9,295	201,400	13,949	144,248	11,508	278,634	20,803
100.0	-	100.0	-	100.0	-	100.0	-

Increase/Decrease Upper: Amount Lower: Rate	Q1		Q2		Q3		Q4	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
Industrial Systems Business	-681	3	-987	-75	-225	-279	540	982
	-4.2	0.5	-5.3	-4.8	-1.3	-23.4	3.0	68.8
Financial Systems Business	1,656	164	382	294	1,092	343	189	523
	14.7	22.4	2.9	24.1	8.6	30.3	1.3	35.9
Global Systems Business	517	109	415	-18	582	-58	305	-51
	19.0	25.5	14.6	-3.6	19.5	-12.7	8.6	-9.0
Business Solutions	396	88	298	-132	86	-90	-192	-70
	11.3	25.2	7.5	-30.7	2.3	-17.4	-4.6	-15.8
Business Services	98	46	73	268	382	177	90	35
	1.3	24.5	1.0	153.0	4.8	54.8	1.1	11.6
IT Management	494	174	-4	31	806	186	313	349
	6.0	37.0	-0.0	3.5	9.6	26.5	3.3	33.0
IT Platform Solutions	-722	-129	1,228	231	-1,041	114	3,800	613
	-5.9	-48.9	8.7	21.1	-7.7	17.5	20.8	38.4
Prepaid Card Business	-418	-454	3	-28	101	32	53	26
	-35.7	-85.6	0.5	-63.1	14.7	-	7.4	-
Others	-8	-1	-5	-20	-9	-29	-11	30
	-4.3	-6.6	-2.5	-23.2	-4.5	-32.8	-5.4	37.9
Adjustment	-	37	-	-100	-	164	-	-319
	-	-	-	-	-	-	-	-
Total	1,331	39	1,405	450	1,776	560	5,089	2,119
	2.1	1.2	2.0	7.7	2.7	12.0	6.6	30.9

1st half		Q3 total		2nd half		Total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
-1,668	-71	-1,894	-350	315	703	-1,353	631
-4.7	-3.2	-3.6	-10.3	0.9	26.8	-1.9	13.0
2,039	459	3,131	803	1,282	867	3,321	1,326
8.3	23.4	8.4	26.0	4.7	33.4	6.4	29.1
932	91	1,514	32	887	-110	1,820	-19
16.8	9.7	17.7	2.3	13.6	-10.6	15.0	-1.0
695	-43	781	-134	-105	-160	589	-204
9.3	-5.6	7.0	-10.3	-1.3	-16.7	3.8	-11.7
172	315	554	492	473	212	645	528
1.1	86.0	2.4	71.4	3.0	33.8	2.1	53.1
489	206	1,296	392	1,119	535	1,609	741
2.7	14.9	4.9	18.8	6.2	30.4	4.5	23.6
505	102	-535	217	2,758	727	3,264	830
1.9	7.5	-1.3	10.7	8.7	32.3	5.6	23.0
-414	-482	-313	-450	155	58	-259	-423
-22.0	-83.8	-12.2	-78.5	10.9	-	-7.9	-74.1
-14	-22	-23	-51	-20	1	-35	-21
-3.5	-19.4	-3.8	-25.3	-5.0	0.7	-4.2	-7.4
-	-63	-	100	-	-155	-	-219
-	-	-	-	-	-	-	-
2,737	490	4,513	1,051	6,865	2,680	9,602	3,171
2.0	5.3	2.2	7.5	4.8	23.3	3.4	15.2

*Figures for FY2012 is restated to enable a fair comparison with figures under the new reported segment classification from FY2013.
*Adjustments for operating income have been made in unallocated general corporate expenses and others.

VII Amount of incoming orders and backlog by segment

(Millions of yen)

System Development		Q1	Q2	Q3	Q4	total
FY2013	Incoming Orders	27,442	30,719	29,178	27,711	115,050
	Backlog	23,166	23,953	24,180	20,272	
FY2012	Incoming Orders	24,392	29,433	24,787	31,629	110,242
	Backlog	25,149	25,882	22,612	22,819	
Increase/Decrease	Incoming Orders	3,050	1,286	4,391	-3,918	4,808
	Backlog	-1,983	-1,929	1,568	-2,547	
System Maintenance and Operation/Services		Q1	Q2	Q3	Q4	total
FY2013	Incoming Orders	26,467	21,051	24,072	37,864	109,455
	Backlog	64,939	59,389	56,009	66,468	
FY2012	Incoming Orders	22,818	26,610	22,657	37,439	109,524
	Backlog	57,354	57,597	54,058	64,590	
Increase/Decrease	Incoming Orders	3,649	-5,559	1,415	425	-69
	Backlog	7,585	1,792	1,951	1,878	
Packaged Software/Hardware Sales		Q1	Q2	Q3	Q4	total
FY2013	Incoming Orders	12,343	14,990	16,059	17,777	61,168
	Backlog	7,379	7,012	11,475	6,736	
FY2012	Incoming Orders	14,225	12,427	12,387	16,921	55,960
	Backlog	9,517	6,525	6,840	5,587	
Increase/Decrease	Incoming Orders	-1,882	2,563	3,672	856	5,208
	Backlog	-2,138	487	4,635	1,149	
Total		Q1	Q2	Q3	Q4	total
FY2013	Incoming Orders	66,252	66,761	69,309	83,352	285,674
	Backlog	95,484	90,354	91,664	93,476	
FY2012	Incoming Orders	61,435	68,470	59,834	85,988	275,727
	Backlog	92,020	90,004	83,512	92,997	
Increase/Decrease	Incoming Orders	4,817	-1,709	9,475	-2,636	9,947
	Backlog	3,464	350	8,152	479	

VIII Sales to Sumitomo Corporation and Sumitomo Group Companies

(Millions of yen)

	Apr.2012-Mar.2013		Apr.2013-Mar.2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
Sumitomo Corporation	13,904	5.0	16,051	5.6	2,147	15.4
Sumitomo Group Companies	64,969	23.3	64,782	22.5	-187	-0.3

*Sumitomo Group includes Sumitomo Corporation and its Group Companies

IX Quarterly trends

(Millions of yen)

Figures in "%" columns show percentage out of quarterly sales.

FY2013	Q1 (2013.4~6)		Q2 (2013.7~9)		Q3 (2013.10~12)		Q4 (2014.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	64,516	100.0	72,606	100.0	68,791	100.0	82,322	100.0
Cost of sales	49,869	77.3	55,309	76.2	52,427	76.2	61,906	75.2
Gross Profit	14,647	22.7	17,296	23.8	16,363	23.8	20,416	24.8
S.G.&A. Expenses	11,158	17.3	10,999	15.1	11,149	16.2	11,442	13.9
Operating Income	3,488	5.4	6,297	8.7	5,214	7.6	8,973	10.9
Ordinary Income	3,750	5.8	6,914	9.5	5,655	8.2	9,370	11.4
Income before income taxes	3,365	5.2	6,185	8.5	4,744	6.9	5,161	6.3
Net Income	3,102	4.8	5,023	6.9	4,239	6.2	6,021	7.3

1st half (2013.4~9)		Q3 total (2013.4~12)		2nd half (2013.10~2014.3)		Total (2013.4~2014.3)	
Amount	%	Amount	%	Amount	%	Amount	%
137,122	100.0	205,914	100.0	151,113	100.0	288,236	100.0
105,178	76.7	157,605	76.5	114,333	75.7	219,511	76.2
31,944	23.3	48,308	23.5	36,780	24.3	68,724	23.8
22,157	16.2	33,307	16.2	22,591	15.0	44,749	15.5
9,786	7.1	15,000	7.3	14,188	9.4	23,974	8.3
10,664	7.8	16,320	7.9	15,025	9.9	25,690	8.9
9,550	7.0	14,295	6.9	9,906	6.6	19,457	6.8
8,126	5.9	12,365	6.0	10,261	6.8	18,387	6.4

FY2012	Q1 (2012.4~6)		Q2 (2012.7~9)		Q3 (2012.10~12)		Q4 (2013.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	63,185	100.0	71,200	100.0	67,015	100.0	77,233	100.0
Cost of sales	48,513	76.8	54,783	76.9	51,643	77.1	59,227	76.7
Gross Profit	14,671	23.2	16,417	23.1	15,371	22.9	18,006	23.3
S.G.&A. Expenses	11,223	17.8	10,570	14.8	10,717	16.0	11,152	14.4
Operating Income	3,448	5.5	5,846	8.2	4,653	6.9	6,854	8.9
Ordinary Income	3,905	6.2	6,369	8.9	4,870	7.3	7,083	9.2
Income before income taxes	3,907	6.2	6,421	9.0	4,848	7.2	1,138	1.5
Net Income	3,567	5.6	5,591	7.9	5,475	8.2	2,096	2.7

1st half (2012.4~9)		Q3 total (2012.4~12)		2nd half (2012.10~2013.3)		Total (2012.4~2013.3)	
Amount	%	Amount	%	Amount	%	Amount	%
134,385	100.0	201,400	100.0	144,248	100.0	278,634	100.0
103,296	76.9	154,940	76.9	110,870	76.9	214,167	76.9
31,089	23.1	46,460	23.1	33,377	23.1	64,466	23.1
21,793	16.2	32,511	16.1	21,869	15.2	43,663	15.7
9,295	6.9	13,949	6.9	11,508	8.0	20,803	7.5
10,275	7.6	15,145	7.5	11,953	8.3	22,228	8.0
10,329	7.7	15,178	7.5	5,987	4.2	16,317	5.9
9,158	6.8	14,634	7.3	7,571	5.2	16,730	6.0

Increase / Decrease	Q1		Q2		Q3		Q4	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	1,331	2.1	1,405	2.0	1,776	2.7	5,089	6.6
Cost of sales	1,355	2.8	526	1.0	783	1.5	2,678	4.5
Gross Profit	-24	-0.2	879	5.4	992	6.5	2,410	13.4
S.G.&A. Expenses	-64	-0.6	428	4.1	431	4.0	290	2.6
Operating Income	39	1.2	450	7.7	560	12.0	2,119	30.9
Ordinary Income	-155	-4.0	544	8.5	785	16.1	2,286	32.3
Income before income taxes	-542	-13.9	-236	-3.7	-103	-2.1	4,022	353.2
Net Income	-464	-13.0	-567	-10.2	-1,235	-22.6	3,925	187.3

1st half		Q3 total		2nd half		Total	
Amount	%	Amount	%	Amount	%	Amount	%
2,737	2.0	4,513	2.2	6,865	4.8	9,602	3.4
1,881	1.8	2,665	1.7	3,462	3.1	5,344	2.5
855	2.8	1,847	4.0	3,402	10.2	4,257	6.6
364	1.7	796	2.4	722	3.3	1,086	2.5
490	5.3	1,051	7.5	2,680	23.3	3,171	15.2
389	3.8	1,175	7.8	3,072	25.7	3,462	15.6
-779	-7.5	-882	-5.8	3,919	65.5	3,140	19.2
-1,032	-11.3	-2,268	-15.5	2,690	35.5	1,657	9.9

XI Financial Statements

Income Statement (Consolidated)

Millions of yen

Accounts	2013/3		2014/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	FoY changes(%)
I .Net sales	278,634	100.0	288,236	100.0	9,602	3.4
II. Cost of sales	214,167	76.9	219,511	76.2	5,344	2.5
Gross profit	64,466	23.1	68,724	23.8	4,257	6.6
III.SG & A	43,663	15.7	44,749	15.5	1,086	2.5
Operating income	20,803	7.5	23,974	8.3	3,171	15.2
IV.Non-operating Income	3,261	1.2	2,646	0.9	- 614	-18.9
1. Interest income	221		215		- 6	
2. Dividend income	288		46		- 242	
3. Share of profit of entities accounted for using equity method	263		321		57	
4. Gain on sales of investment securities	22		280		257	
5. Gain on investments in partnership	366		208		- 158	
6. Hoard profit of prepaid card	1,193		1,166		- 26	
7. Other	904		408		- 496	
V.Non-operating Expenses	1,836	0.7	930	0.3	- 905	-49.3
1. Interest expenses	415		327		- 87	
2. Loss on valuation of investment securities	328		0		- 327	
3. Foreign exchange losses	45		43		- 1	
4. Retirement benefit expenses	260		260		0	
5. Financing expenses	266		-		- 266	
6. Other	520		298		- 221	
Ordinary income	22,228	8.0	25,690	8.9	3,462	15.6
VI.Extraordinary income	124	0.0	263	0.1	139	112.0
1. Gain on sales of non-current assets	7		239		232	
2. Gain on sales of investment securities	97		3		- 94	
3. Gain on sales of subsidiaries and affiliates' stocks	6		0		- 5	
4. Gain on sales of memberships	2		13		11	
5. Gain on reversal of subscription rights to shares	10		6		- 4	
VII.Extraordinary loss	6,035	2.2	6,496	2.3	460	7.6
1. Loss on retirement of non-current assets	103		168		65	
2. Loss on sales of non-current assets	0		226		226	
3. Impairment loss	125		1,119		994	
4. Loss on sales of investment securities	0		-		0	
5. Loss on valuation of investment securities	2,394		2,609		214	
6. Loss on valuation of stocks of subsidiaries and affiliates	176		811		634	
7. Loss on sales of membership	1		-		- 1	
8. Loss on valuation of membership	23		-		- 23	
9. Loss on liquidation of subsidiaries	-		89		89	
10.Reorganization expenses of personnel matters system	847		-		- 847	
11 Loss on integration to retirement plan	2,362		-		- 2,362	
12 Business withdrawal loss	-		401		401	
13 Office transfer related expenses	-		818		818	
14 Compensation expenses	-		250		250	
Income before income taxes and minority interests	16,317	5.9	19,457	6.8	3,140	19.2
Income taxes - current	1,044	0.4	2,597	0.9	1,552	
Income taxes - defferd	- 1,737	-0.6	- 1,794	-0.6	- 56	
Total income taxes	- 692	-0.2	803	0.3	1,495	
Income before minority interests	17,010	6.1	18,654	6.5	1,644	9.7
Minority interests in gain	280	0.1	266	0.1	- 13	
Net income	16,730	6.0	18,387	6.4	1,657	9.9

Cost of sales

Millions of yen

	2013/3		2014/3		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Personnel expenses	71,573	41.1	71,872	40.2	298	0.4
Outsourcing expenses	74,239	42.6	78,907	44.1	4,667	6.3
Other expenses	28,408	16.3	28,065	15.7	- 343	-1.2
Office rental and upkeep expenses	7,744	4.4	7,801	4.4	57	0.7
Depreciation	4,997	2.9	5,122	2.9	124	2.5
Materials expenses and others	1,665	1.0	2,632	1.5	967	58.1
Computer and related expenses	5,717	3.3	4,229	2.4	- 1,487	-26.0
Communications expenses	2,767	1.6	2,661	1.5	- 106	-3.8
Others	5,516	3.2	5,617	3.1	101	1.8
Total Production costs for the period	174,221	100.0	178,845	100.0	4,623	2.7
Transfer to other accounts	- 2,050		- 2,641		- 590	28.8
Work in process Increase (-),decreases (+)	- 312		- 1,108		- 796	
Manufacturing costs (1)	171,858		175,094		3,236	1.9
Merchandise costs (2)	42,308		44,416		2,108	5.0
Total Cost of sales (1)+(2)	214,167	(76.9)	219,511	(76.2)	5,344	2.5

SG & A

Millions of yen

	2013/3	%	2014/3	%	Increase/Decrease	YoY changes(%)
Personnel expenses	26,256	9.4	26,013	9.0	- 243	-0.9
Other expenses	17,406	6.2	18,736	6.5	1,330	7.6
Office rental and upkeep expenses	3,485	1.3	4,073	1.4	588	16.9
Depreciation	1,666	0.6	1,700	0.6	33	2.0
Trainig expenses	546	0.2	520	0.2	- 25	-4.7
Taxes	1,610	0.6	1,728	0.6	117	7.3
Reserch and development expenses	565	0.2	449	0.2	- 115	-20.4
Consolidation adjustments account	110	0.0	92	0.0	- 17	-16.2
Miscellaneous expenses	4,972	1.8	5,102	1.8	129	2.6
Others	4,448	1.6	5,067	1.8	619	13.9
Total SG&A expenses	43,663	15.7	44,749	15.5	1,086	2.5

Balance Sheet (Consolidated)

Millions of yen

Accordinging Period Accounts	2013/3		2014/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Assets					
I. Current assets					
1. Cash and deposits	19,669		19,156		- 512
2. Notes and accounts receivable-trade	61,661		63,372		1,711
3. Lease receivables and investment assets	569		2,365		1,795
4. Securities	1,298		1,101		- 197
5. Operational investment securities	37,326		40,372		3,045
6. Merchandise and finished goods	2,793		2,459		- 334
7. Work in process	646		1,757		1,110
8. Raw materials and supplies	21		28		7
9. Deferred tax assets	8,547		10,481		1,934
10. Short-term loans receivable	106		7		- 99
11. Deposits paid	64,478		58,864		- 5,613
12. Other	11,601		10,960		- 640
Allowance for doubtful accounts	- 101		- 30		70
Total current assets	208,620	64.6	210,896	66.3	2,276
II. Noncurrent assets					
1. Property, plant and equipment					
(1) Buildings and structures, net	26,684		25,194		- 1,489
(2) Tools, furniture and fixtures, net	4,558		5,850		1,291
(3) Land	22,118		20,681		- 1,437
(4) Lease assets, net	2,232		1,905		- 327
(5) Construction in progress	627		3,552		2,925
(6) Others, net	2		3		0
Total property, plant and equipment	56,223	17.4	57,187	18.0	963
2. Intangible assets					
(1) Goodwill	343		251		- 92
(2) Other	7,346		6,964		- 381
Total intangible assets	7,690	2.4	7,216	2.3	- 473
3. Investments and other assets					
(1) Investment securities	11,428		8,313		- 3,115
(2) Long-term prepaid expenses	5,790		621		- 5,168
(3) Net defined benefit asset	-		2,295		2,295
(4) Lease and guarantee deposits	6,603		6,519		- 84
(5) Deferred tax assets	25,138		23,500		- 1,637
(6) Other	1,631		1,634		3
Allowance for doubtful accounts	- 298		- 252		45
Total investments and other assets	50,294	15.6	42,632	13.4	- 7,662
Total noncurrent assets	114,208	35.4	107,036	33.7	- 7,172
Total assets	322,828	100.0	317,932	100.0	- 4,895

Millions of yen

Accordinging Period Accounts	2013/3		2014/3		Increase/Decrease
	Amount	%	Amount	%	Amount
Liabilities					
I. Current liabilities					
1. Notes and accounts payable-trade	17,568		19,644		2,075
2. Short-term loans payable	-		17,000		17,000
3. Current portion of bonds with subscription rights to shares	35,000		-		- 35,000
4. Current portion of long-term loans payable	9,860		-		- 9,860
5. Lease obligations	1,517		3,253		1,735
6. Income taxes payable	777		2,471		1,694
7. Provision for bonuses	7,546		7,492		- 54
8. Provision for directors' bonuses	110		121		11
9. Provision for loss on construction contracts	12		78		65
10. Deposits received of prepaid cards	64,414		70,647		6,232
11. Other	23,068		24,816		1,748
Total current liabilities	159,876	49.5	145,524	45.8	- 14,351
II. Noncurrent liabilities					
1. Bonds payable	20,000		20,000		-
2. Long-term loans payable	20,000		20,000		-
3. Lease obligations	2,242		2,109		- 133
4. Provision for retirement benefits	7,697		-		- 7,697
5. Net defined benefit liability	-		192		192
6. Provision for directors' retirement benefits	29		29		-
7. Asset retirement obligations	1,391		1,508		117
8. Long-term lease and guarantee deposited	507		501		- 5
9. Other	2,874		1,905		- 968
Total noncurrent liabilities	54,743	17.0	46,248	14.5	- 8,495
Total liabilities	214,619	66.5	191,773	60.3	- 22,846
Net assets					
I. Shareholders' equity					
1. Capital stock	21,152	6.6	21,152	6.7	-
2. Capital surplus	3,066	0.9	3,061	1.0	- 4
3. Retained earnings	86,735	26.9	101,176	31.8	14,440
4. Treasury stock	- 8,654	-2.7	- 8,510	-2.7	143
Total shareholders' equity	102,300	31.7	116,880	36.8	14,579
II. Accumulated other comprehensive income					
1. Valuation difference on available-for-sale securities	957	0.3	1,129	0.4	171
2. Deferred gains or losses on hedges	8	0.0	0	0.0	- 9
3. Foreign currency translation adjustment	- 468	-0.1	57	0.0	410
4. Remeasurements of defined benefit plans	-	-	2,537	0.8	2,537
Total accumulated other comprehensive income	498	0.2	3,608	1.1	3,109
III. Subscription rights to shares	168	0.1	135	0.0	- 32
IV. Minority interests	5,241	1.6	5,535	1.7	294
Total net assets	108,208	33.5	126,159	39.7	17,951
Total liabilities and net assets	322,828	100.0	317,932	100.0	- 4,895

Statements of Cash Flows(Consolidated)

Millions of yen

Accounts	Accordinging period		Increase/Decrease
	2013/3	2014/3	
	Amount	Amount	Amount
I Net cash provided by (used in) operating activities			
Income before income taxes and minority interests	16,317	19,457	3,140
Depreciation	6,690	6,841	150
Amortization of goodwill	110	92	- 17
Impairment loss	125	1,119	994
Increase (decrease) in allowance for doubtful accounts	- 447	- 118	328
Increase (decrease) in provision for retirement benefits	3,508	-	- 3,508
Increase (decrease) in net defined benefit liability	-	- 158	- 158
Decrease (increase) in prepaid pension costs	- 4,154	-	4,154
Decrease (increase) in net defined benefit asset	-	- 176	- 176
Loss on retirement of non-current assets	103	168	65
Loss (gain) on sales of non-current assets	- 6	- 12	- 5
Loss (gain) on valuation of investment securities	2,722	2,609	- 113
Loss (gain) on sales of investment securities	- 111	- 242	- 131
Loss on valuation of shares of subsidiaries and associates	176	811	634
Loss (gain) on sales of shares of subsidiaries and associates	- 7	- 0	6
Share of (profit) loss of entities accounted for using equity method	- 263	- 321	- 57
Share-based compensation expenses	1	-	- 1
Interest and dividend income	- 510	- 261	248
Interest expenses paid on loans and bonds	415	327	- 87
Loss (gain) on investments in partnership	- 366	- 208	158
Decrease (increase) in investment securities for sale	- 1,878	- 3,160	- 1,281
Decrease (increase) in notes and accounts receivable - trade	- 5,646	- 1,638	4,008
Decrease (increase) in inventories	122	- 775	- 897
Increase (decrease) in notes and accounts payable - trade	1,292	2,051	758
Increase (decrease) in deposits received of prepaid cards	5,193	6,232	1,039
Director's bonus payments	- 65	- 123	- 58
Other, net	1,410	3,491	2,080
Subtotal	24,733	36,006	11,272
Interest and dividends income received	616	493	- 123
Interest expenses paid	- 390	- 332	57
Income taxes (paid) refund	196	- 824	- 1,020
Net cash provided by (used in) operating activities	25,156	35,342	10,186
II Net cash provided by (used in) investing activities			
Payments of deposit	-	- 18,000	18,000
Purchase of securities	- 4,498	- 3,199	1,299
Proceeds from sales and redemption of securities	5,200	3,428	- 1,772
Purchase of property, plant and equipment	- 8,263	- 7,016	1,246
Proceeds from sales of property, plant and equipment	2	484	482
Purchase of intangible assets	- 2,483	- 1,925	557
Purchase of investment securities	- 198	- 1,004	- 805
Proceeds from sales and redemption of investment securities	2,321	873	- 1,447
Collection of short-term loans receivable	6,933	151	- 6,781
Proceeds from withdrawal of investments in partnership	724	552	- 171
Payments for lease and guarantee deposits	- 155	- 499	- 344
Proceeds from collection of lease and guarantee deposits	130	547	417
Payments for asset retirement obligations	- 5	- 267	- 261
Other, net	45	- 169	- 214
Net cash provided by (used in) investing activities	- 249	- 26,045	- 25,795
III Net cash provided by (used in) financing activities			
Increase in short-term loans payable	-	17,000	17,000
Proceeds from long-term loans payable	20,000	-	- 20,000
Repayments of long-term loans payable	- 10,000	- 9,860	140
Proceeds from issuance of bonds	20,000	-	- 20,000
Redemption of bonds	-	- 35,000	- 35,000
Repayments of lease obligations	- 1,813	- 1,925	- 111
Purchase of treasury shares	- 30,085	- 25	30,059
Proceeds from sales of treasury shares	2	123	120
Cash dividends paid	- 3,532	- 3,949	- 417
Cash dividends paid to minority shareholders	- 85	- 102	- 16
Other, net	2	-	- 2
Net cash provided by (used in) financing activities	- 5,512	- 33,739	- 28,227
IV Effect of exchange rate change on cash and cash equivalents	206	344	138
V Net increase (decrease) in cash and cash equivalents	19,601	- 24,097	- 43,698
VI Cash and cash equivalents at beginning of period	63,661	83,247	19,586
VII Increase in cash and cash equivalents resulting from merger	-	-	-
VIII Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	- 15	- 146	- 130
IX Cash and cash equivalents at end of period	83,247	59,004	- 24,243

Financial Data

I Results of Operations and Forecasts (Consolidated)

(Millions of yen)

	2011/3		2012/3		2013/3		2014/3		2015/3(Forecast)	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	132,840 (4.3)	100.0	200,326 (50.8)	100.0	278,634 (39.1)	100.0	288,236 (3.4)	100.0	300,000	100.0
System Development	45,964 (6.0)	34.6	73,811 (60.5)	36.8	112,316 (52.2)	40.3	117,597 (4.7)	40.8	-	-
System Maintenance and Operation/Services	37,286 (3.3)	28.1	68,296 (88.4)	34.1	104,284 (52.7)	37.4	107,577 (3.2)	37.3	-	-
Packaged Software / Hardware Sales	49,589 (3.6)	37.3	56,496 (10.1)	28.2	58,731 (4.0)	21.1	60,019 (2.2)	20.8	-	-
Prepaid Card Business / Others	/		1,722 (-)	0.9	3,302 (91.7)	1.2	3,042 (- 7.9)	1.1	-	-
Cost of Sales	103,792 (5.8)	78.1	153,956 (48.3)	76.9	214,167 (39.1)	76.9	219,511	76.2	227,000 (4.1)	75.7
Gross Profit	29,048 (- 0.4)	21.9	46,370 (59.6)	23.1	64,466 (39.0)	23.1	68,724	23.8	73,000 (6.2)	24.3
SG&A	21,971 (- 3.4)	16.5	33,490 (52.4)	16.7	43,663 (30.4)	15.7	44,749	15.5	45,500 (1.7)	15.2
Operating Income	7,076 (10.2)	5.3	12,879 (82.0)	6.4	20,803 (61.5)	7.5	23,974	8.3	27,500 (14.7)	9.2
Ordinary Income	7,343 (2.2)	5.5	16,659 (126.8)	8.3	22,228 (33.4)	8.0	25,690	8.9	28,000 (9.0)	9.3
Net Income	3,803 (17.3)	2.9	25,669 (574.9)	12.8	16,730 (- 34.8)	6.0	18,387	6.4	22,000 (19.6)	7.3
Sales Per Employee (JPY in thousands)	37,770		16,700		23,619		24,658		-	
Ordinary Income Per Employee (JPY in thousands)	2,088		1,388		1,884		2,197		-	
Number of Employees	3,517		11,995		11,797		11,689		-	

*Figures of CSK before the merger date (October 1, 2011) are not included.

II BPS , EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2011/3		2012/3		2013/3		2014/3		2015/3 (Forecast)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	94,568	2.0%	124,419	31.6%	108,208	-13.0%	126,159	16.6%	-	-
Total Assets	121,284	3.2%	300,928	148.1%	322,828	7.3%	317,932	-1.5%	-	-
Number of Shares Outstanding	54,291,447		107,986,403		107,986,403		107,986,403		-	
Average number of Shares Outstanding	49,958,243		76,810,279		103,665,373		103,731,201		-	
BPS (Net Asset per share) (JPY)	1,884 .78		860 .37		991 .48		1,161 .29		-	
EPS (Net Income per share) (JPY)	76 .13		334 .19		161 .39		177 .26		212 .04	
Equity Ratio (%)	77.6%		39.6%		31.8%		37.9%		-	
Return on Equity (%)	4.1%		24.1%		15.1%		16.5%		-	
Cash Dividends per share (JPY)	32 .00		32 .00		36 .00		40 .00		50 .00	
Interim Dividends per share (JPY)	16 .00		16 .00		18 .00		20 .00		25 .00	
Price Earning Ratio (times)	15.3		3.9		11.4		15.7		-	
Stock Prices (yen)	1,161		1,312		1,835		2,781		-	
Payout ratio (%)	42.0%		9.6%		22.3%		22.6%		23.6%	
Consolidated/Non-consolidated(times)	0.97		0.96		1.22		1.19		-	

*Figures of CSK before the merger date (October 1, 2011) are not included.

III Capital expenditure , depreciation & amortization/R&D (Consolidated)

	Actual				(Millions of yen)
	(2010/4~2011/3)	(2011/4~2012/3)	(2012/4~2013/3)	(2013/4~2014/3)	Forecast
	2011/3	2012/3	2013/3	2014/3	(2014/4~2015/3) 2015/3
Capital Expenditures (tangible)	5,358	5,394	7,656	7,419	10,000
Capital Expenditures (software/other)	1,761	2,560	2,562	2,022	3,000
Depreciation (tangible)	2,252	2,841	4,268	4,450	5,000
Depreciation (software/other)	1,557	2,537	2,421	2,390	2,500
Total	3,810	5,380	6,690	6,841	7,500
R&D	432	417	566	449	700

*Figures of CSK before the merger date (October 1, 2011) are not included.

IV Group companies

	Equity Ownership	Main Businesses	Number of Employees
SCSK Corporation			7,385
【Consolidated Subsidiary】			
Sumisho Computer Systems (USA), Inc.	100.0%	Software development Information processing	74
SUMISHO COMPUTER SYSTEMS (EUROPE) LTD.	100.0%	Software development Information processing	47
VA Linux Systems Japan	71.7%	Research and solution for Linux-based technologies	13
SCS Solutions Inc.	100.0%	Software development	41
Sumisho Computer Systems (Shanghai) Limited	100.0%	Software development Information processing	50
Allied Engineering Corporation	90.0%	Consulting Packaged software development and sales	40
Sumisho Computer Systems (Asia Pacific)Pte.Ltd.	100.0%	Software development Information processing	35
CSK ServiceWare Corporation	100.0%	BPO	1,728
VeriServe Corporation	55.6%	BPO	480
CSK PRESCENDO CORPORATION	82.6%	BPO	40
CSI SOLUTIONS Corporation	100.0%	IT Management business	155
CSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	262
JIEC Co., Ltd.	69.5%	Software development	783
CSK WinTechnology Corporation	100.0%	Software development	146
HOKKAIDO CSK CORPORATION	100.0%	Software development	111
FUKUOKA CSK CORPORATION	100.0%	Software development	103
CSK Nearshore Systems Corporation	100.0%	Software development	89
QUO CARD Co., Ltd.	100.0%	Prepaid Card Business	107
			Total Number of employees (consolidated)
			11,689
【Affiliates under the equity method of accounting】			
ATLED Co., Ltd.	20.0%	Packaged software development and sales	
Sumisho Joho Datacraft Corporation	50.0%	Information processing (Network services)	
ARGO GRAPHICS Inc.	23.1%	Software development	
	37.1%	Software and hardware sales	
GIOT COPORATION	*VeriServe Corp. ownership	BPO	

*Number of employees listed above include those who have been dispatched from SCSK.

V Customers

Type of Business	Customers		
Manufacturing	<ul style="list-style-type: none"> ▪ Toyota Motor Corporation ▪ Fuji Xerox Co., Ltd. 	<ul style="list-style-type: none"> ▪ Nippon Suisan Kaisha, Ltd. ▪ Honda Motor Co., Ltd. 	<ul style="list-style-type: none"> ▪ Panasonic Corporation
Distribution	<ul style="list-style-type: none"> ▪ Sumitomo Corporation 	<ul style="list-style-type: none"> ▪ CO-OP NET. 	
Financial Institution	<ul style="list-style-type: none"> ▪ MS&AD Insurance Group Holdings, Inc. ▪ Nippon Life Insurance Company ▪ Sumitomo Mitsui Financial Group, Inc. 	<ul style="list-style-type: none"> ▪ Sumitomo Mitsui Trust Bank, Limited ▪ Matsui Securities Co., Ltd. ▪ The Bank of Tokyo-Mitsubishi UFJ, Ltd. 	<ul style="list-style-type: none"> ▪ SOMPO JAPAN INSURANCE INC. ▪ Mizuho Financial Group, Inc.
Communication and Transportation	<ul style="list-style-type: none"> ▪ KDDI CORPORATION ▪ SOFTBANK Group companies related to communication 	<ul style="list-style-type: none"> ▪ Jupiter Telecommunications Co., Ltd. ▪ NIPPON TELEGRAPH AND TELEPHONE CORPORATION 	

*Listed in no particular order.