

Consolidated Results of Operation for 2nd Quarter of Fiscal Year Ending March 2014

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SCSK Corporation October 31, 2013

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Consolidated financial results of operation for 2nd quarter

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(1) Consolidated statements of income



	Apr. 2012-	Apr. 2013-	Increase/	Decrease
	Sep. 2012	Sep. 2013	Amount	Change (%)
Net Sales	134,385	137,122	2,737	2.0%
Gross Profit	31,089	31,944	855	2.8%
(Gross Profit Margin)	(23.1%)	(23.3%)	(0.2%)	<u> </u>
SG&A Expenses	21,793	22,157	364	1.7%
Operating Income	9,295	9,786	490	5.3%
(Operating Income Margin)	(6.9%)	(7.1%)	(0.2%)	<u>—</u>
Ordinary Income	10,275	10,664	389	3.8%
Net Income	9,158	8,126	<i>∆1,032</i>	∆11.3%

(2) Sales comparison by segment/Incoming orders and backlog



	Apr. 2012-Sep. 2012	Apr. 2013-Sep. 2013	Increase,	/Decrease
	(Composition)	(Composition)	Amount	Change (%)
System Development	52,837 (39.3%)	57,027 (41.6%)	4,190	7.9%
System maintenance and operation/ Services	51,183 (38.1%)	52,720 (38.4%)	1,536	3.0%
Packaged Software /Hardware Sales	28,481 (21.2%)	25,907 (18.9%)	△2,574	△9.0%
Prepaid Card	1,882 (1.4%)	1,467 (1.1%)	△414	△22.0%
Total	134,385	137,122 (100.0%)	2,737	2.0%
[Incoming Orders] System Development	53,826	58,161	4,335	8.1 %
[Backlog] System Development	25,882	23,953	<i>∆1,929</i>	△7.5%

(3) Sales comparison by customer industry



		Apr. 2012-Sep. 2012		Apr. 2013 –Sep. 2013		Increase/ Decrease	
		Amount	Composition	Amount	Composition	Amount	Change (%)
Manufacturers		39,630	29.5%	40,239	29.3%	609	1.5%
Distributors		22,495	16.7%	23,093	16.8%	598	2.7%
Fin	ancial Institutions	27,668	20.6%	29,841	21.8%	2,173	7.9%
	Banks	9,012	6.7%	9,846	7.2%	834	9.3%
	Securities Firms	3,629	2.7%	3,651	2.7%	22	0.6%
	Shopping Credit/ Leasing Companies	4,312	3.2%	4,662	3.4%	350	8.1%
	Insurance Companies	10,714	8.0%	11,681	8.5%	966	9.0%
Communications/ Transportation		18,392	13.7%	17,763	13.0%	△628	<i>∆3.4</i> %
Uti	lities	881	0.7%	800	0.6%	△80	△9.2%
Ser	vices	18,502	13.8%	17,663	12.9%	△839	<i>∆4.5</i> %
Oth	ners [*]	6,814	5.1%	7,720	5.6%	905	13.3%
Tot	al	134,385	100.0%	137,122	100.0%	2,737	2.0%

^{* &}quot;Others" include sales of prepaid card business.

(4) Business performance by reported segment



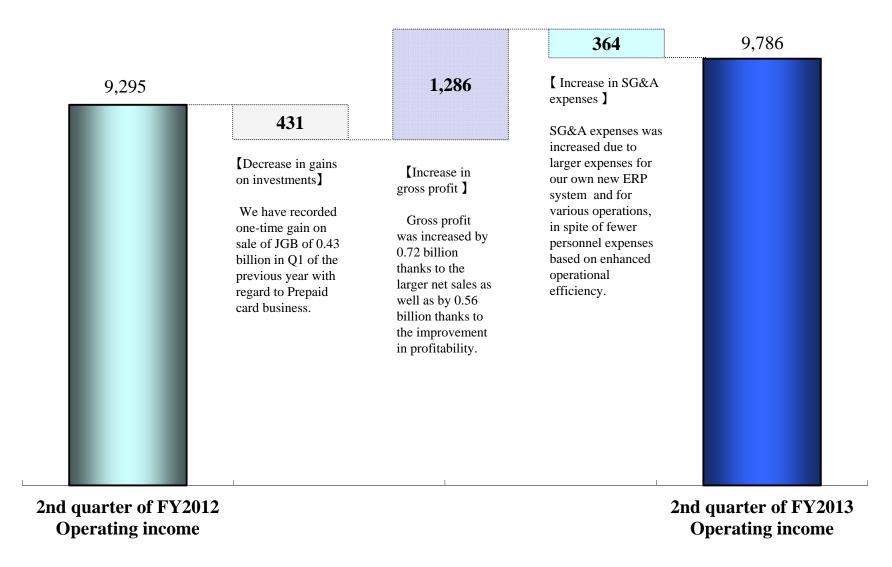
Apr. 2012 –Sep. 2012 Apr. 2013 –Sep. 2013 Change (%) Increase/ Decrease *∆*4.7% 35,147 33,478 External Sales $\Delta 1.668$ **Industrial Systems Business** 2,220 2,148 *∆3.2%* Operating Income **△71** 24,625 26,664 2.039 8.3% External Sales **Financial Systems Business** 2,419 1,959 459 Operating Income 23.4% 5,561 6,494 16.8% External Sales 932 **Global Systems Business** 937 1,028 Operating Income 91 9.7% 7,487 8,182 695 External Sales 9.3% **Business Solutions** 741 785 Operating Income $\Delta 43$ *∆5.6%* 15,179 15,351 1.1% External Sales 172 **Business Services** 367 683 315 86.0% Operating Income 17.818 18.308 2.7% External Sales 489 **IT Management** Operating Income 1,386 1,592 14.9% 206 26,275 26,780 505 1.9% External Sales **IT Platform Solutions** 1,360 1,463 Operating Income 102 7.5% 1.882 1.467 External Sales *∆*414 $\Delta 22.0\%$ **Prepaid Card Business** 575 93 *∆482* △83.8% Operating Income 393 408 External Sales *∆14 ∆3.5%* Others 92 115 $\Delta 22$ *∆19.4%* Operating Income External Sales Adjustment Δ413 Δ476 Operating Income *∆63* 134,385 137,122 2.0% External Sales 2.737 **Total** 9,295 9,786 5.3% Operating Income 490

^{*}Internal Sales have been eliminated.

(5) Operating income analysis



(Millions of yen)



Operating Income Margin 6.9%

(excluding gains on investments 6.6%)

Operating Income Margin 7.1%

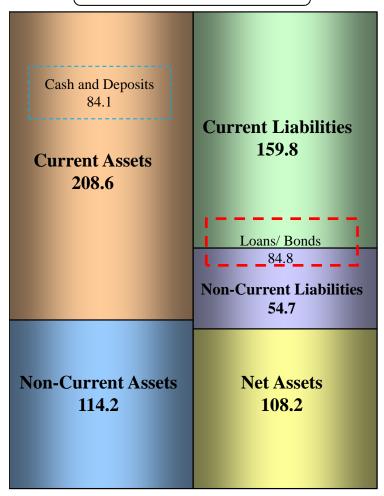
(6) Consolidated balance sheet



(Billions of yen)

As of March 31, 2013

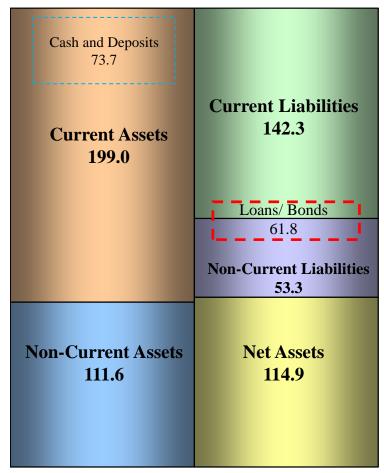
Total Assets 322.8



Equity ratio 31.8% BPS 991.48 yen

As of September 30, 2013

Total Assets 310.7





Disclaimer on the use of this document

- 1. We have made amendment of previous year's data in page 4 (sales comparison by customer industry) to reflect the revision of industry applied to some customers.
- 2. We have made amendment of previous year's data in page 5 (business performance by reported segment) to enable a fair comparison with this year's data under realigned reported segments.

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