

Results of Operations for 2nd Quarter of Fiscal Year Ending March 2014

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Summary of financial results for 2nd quarter of FY2013

Financial forecasts for FY2013

Financial results for 2nd quarter

(Billions of yen)

| | Apr. 2012- Sep. 2012 | Apr. 2013- Sep. 2013 | Increase/Decrease (Change (%)) |
|-----------------------------|-------------------------|-------------------------|-------------------------------------|
| Net Sales | 134.3 | 137.1 | 2.7 (2.0%) |
| Operating Income | 9.2 | 9.7 | 0.4 (5.3%) |
| Net Income | 9.1 | 8.1 | $\Delta 1.0$ ($\Delta 11.5\%$) |

■ Financial forecasts for FY2013

(Billions of yen)

| | FY2012 Actual | FY2013 Forecast | <i>Increase/Decrease (Change %)</i> |
|-----------------------------|--------------------------|----------------------------|---|
| Net Sales | 278.6 | 290.0 | 11.3 (4.1%) |
| Operating Income | 20.8 | 23.5 | 2.6 (13.0%) |
| Net Income | 16.7 | 17.5 | 0.7 (4.6%) |

Pursue cross-selling

Expand global solution business

Strengthen cloud solution business

Care about our people

Create Our Future of Dreams

**We create our future of dreams
by establishing value
based on our customers' trust.**

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