



SCSK Corporation
Supplementary Information (Data Book)
2012/4/1-2012/12/31

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Financial Review (Consolidated)

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Note: On October 1, 2011 Sumisho Computer Systems Corporation (SCS, the continuing entity) merged with CSK Corporation (CSK) to become SCSK Corporation. Pro forma figures for 1st ,2nd and 3rd quarter in the previous fiscal year, the simple sum of the each quarter figures for SCS and CSK, are used except for sheet **XI** to facilitate year-on-year results comparison on quarterly performance.

Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
- SCSK cannot be held responsible for losses resulting from information contained in this report. This report should not be reproduced or retransmitted without authorization.

I Sales by segment - Quarterly trends

 2013/3: SCSK
 2012/3: SCSK(2011 Apr.-2012 Mar.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

		1Q		2Q		3Q	
		Amount	%	Amount	%	Amount	%
2013/3	Net Sales	63,185	100.0	71,200	100.0	67,015	100.0
	System Development	24,135	38.2	28,701	40.3	28,057	41.9
	System maintenance and operation/ Services	24,815	39.3	26,368	37.0	26,193	39.1
	Packaged Software/ Hardware Sales	13,063	20.7	15,418	21.7	12,074	18.0
	Prepaid Card Business	1,170	1.8	712	1.0	690	1.0

		1st half		3Q total	
		Amount	%	Amount	%
		134,385	100.0	201,400	100.0
		52,837	39.3	80,894	40.2
		51,183	38.1	77,377	38.4
		28,481	21.2	40,556	20.1
		1,882	1.4	2,572	1.3

		1Q		2Q		3Q		4Q	
		Amount	%	Amount	%	Amount	%	Amount	%
2012/3	Net Sales	60,424	100.0	67,564	100.0	64,994	100.0	75,722	100.0
	System Development	22,057	36.5	26,154	38.7	25,779	39.7	27,801	36.7
	System maintenance and operation/ Services	24,224	40.1	25,441	37.6	25,132	38.7	25,960	34.3
	Packaged Software/ Hardware Sales	13,285	22.0	15,187	22.5	13,340	20.5	20,980	27.7
	Prepaid Card Business	858	1.4	780	1.2	742	1.1	980	1.3

		1st half		3Q total		2nd half		Total	
		Amount	%	Amount	%	Amount	%	Amount	%
		127,989	100.0	192,983	100.0	140,716	100.0	268,706	100.0
		48,211	37.7	73,990	38.3	53,580	38.1	101,792	37.9
		49,666	38.8	74,798	38.8	51,093	36.3	100,759	37.5
		28,473	22.2	41,813	21.7	34,320	24.4	62,793	23.4
		1,638	1.3	2,380	1.2	1,722	1.2	3,361	1.2

		Amount	%	Amount	%	Amount	%
Increase /Decrease	Net Sales	2,760	4.6	3,636	5.4	2,020	3.1
	System Development	2,078	9.4	2,547	9.7	2,278	8.8
	System maintenance and operation/ Services	591	2.4	926	3.6	1,061	4.2
	Packaged Software/ Hardware Sales	Δ 221	Δ1.7	230	1.5	Δ 1,265	Δ9.5
	Prepaid Card Business	312	36.4	Δ 68	Δ8.7	Δ 52	Δ7.1

		Amount	%	Amount	%
		6,396	5.0	8,417	4.4
		4,625	9.6	6,903	9.3
		1,517	3.1	2,578	3.4
		8	0.0	Δ 1,257	Δ3.0
		244	14.9	191	8.1

*Figures for FY2011 are the sum of reported figures of SCSK for the full-year of FY2011 and the reported figures of CSK for the 1st half of FY 2011

II Sales by customer industry

2013/3: SCSK
2012/3: SCSK(2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

	Apr.2011-Dec.2011		Apr.2012-Dec.2012		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Manufacturers	58,479	30.3	58,341	29.0	Δ 138	Δ 0.2
Distributors	31,172	16.2	34,156	17.0	2,983	9.6
Financial Institutions	41,866	21.7	41,970	20.8	104	0.2
Banks	13,398	6.9	14,131	7.0	733	5.5
Securities Firms	5,757	3.0	5,336	2.6	Δ 421	Δ 7.3
Shopping Credit/ Leasing Companies	6,569	3.4	6,399	3.2	Δ 170	Δ 2.6
Insurance Companies	16,141	8.4	16,103	8.0	Δ 38	Δ 0.2
Communications/Transportation	23,562	12.2	28,773	14.3	5,211	22.1
Utilities	1,668	0.9	1,341	0.7	Δ 326	Δ 19.6
Services	24,633	12.8	26,518	13.2	1,885	7.7
Others	11,601	6.0	10,299	5.1	Δ 1,302	Δ 11.2
Total	192,983	100.0	201,400	100.0	8,417	4.4

*Figures for 2011/4-12 are the sum of reported figures of SCSK for 2011/4-12 and the reported figures of CSK for the 1st half of FY2011

*"Others" include sales of prepaid card business.

* We made a partial amendment in previously disclosed data.

III Sales by segment & customer industry (System development)

2013/3: SCSK
2012/3: SCSK(2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

	Apr.2011-Dec.2011		Apr.2012-Dec.2012		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Manufacturers	20,771	28.1	20,963	25.9	191	0.9
Distributors	9,795	13.2	11,172	13.8	1,377	14.1
Financial Institutions	28,746	38.9	30,063	37.2	1,317	4.6
Banks	9,212	12.5	10,586	13.1	1,374	14.9
Securities Firms	2,945	4.0	3,102	3.8	157	5.3
Shopping Credit/ Leasing Companies	2,632	3.6	2,710	3.4	77	3.0
Insurance Companies	13,955	18.9	13,663	16.9	Δ 292	Δ 2.1
Communications/Transportation	6,070	8.2	8,329	10.3	2,258	37.2
Utilities	1,181	1.6	1,048	1.3	Δ 133	Δ 11.3
Services	6,712	9.1	8,289	10.2	1,576	23.5
Others	712	1.0	1,027	1.3	314	44.2
Total	73,990	100.0	80,894	100.0	6,903	9.3

*Figures for 2011/4-12 are the sum of reported figures of SCSK for 2011/4-12 and the reported figures of CSK for the 1st half of FY2011

* We made a partial amendment in previously disclosed data.

IV Sales by segment & customer industry (System maintenance and operation/Services)

2013/3: SCSK
2012/3: SCSK (2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

	Apr.2011-Dec.2011		Apr.2012-Dec.2012		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Manufacturers	21,862	29.2	23,329	30.2	1,466	6.7
Distributors	15,400	20.6	17,026	22.0	1,625	10.6
Financial Institutions	10,823	14.5	9,663	12.5	Δ 1,160	Δ 10.7
Banks	3,103	4.1	3,070	4.0	Δ 33	Δ 1.1
Securities Firms	2,425	3.2	1,927	2.5	Δ 498	Δ 20.5
Shopping Credit/ Leasing Companies	3,426	4.6	2,858	3.7	Δ 567	Δ 16.6
Insurance Companies	1,868	2.5	1,807	2.3	Δ 60	Δ 3.3
Communications/Transportation	11,361	15.2	11,450	14.8	89	0.8
Utilities	357	0.5	201	0.3	Δ 156	Δ 43.8
Services	11,220	15.0	12,219	15.8	999	8.9
Others	3,771	5.0	3,486	4.5	Δ 285	Δ 7.6
Total	74,798	100.0	77,377	100.0	2,578	3.4

*Figures for 2011/4-12 are the sum of reported figures of SCSK for 2011/4-12 and the reported figures of CSK for the 1st half of FY2011

* We made a partial amendment in previously disclosed data.

V Sales by segment (Packaged software/hardware sales)

2013/3: SCSK
2012/3: SCSK (2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

	Apr.2011-Dec.2011		Apr.2012-Dec.2012		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Manufacturers	15,844	37.9	14,048	34.6	Δ 1,796	Δ 11.3
Distributors	5,976	14.3	5,957	14.7	Δ 18	Δ 0.3
Financial Institutions	2,296	5.5	2,243	5.5	Δ 53	Δ 2.3
Banks	1,081	2.6	474	1.2	Δ 607	Δ 56.2
Securities Firms	386	0.9	306	0.8	Δ 80	Δ 20.8
Shopping Credit/ Leasing Companies	510	1.2	830	2.0	319	62.7
Insurance Companies	317	0.8	632	1.6	314	99.1
Communications/Transportation	6,130	14.7	8,993	22.2	2,862	46.7
Utilities	129	0.3	92	0.2	Δ 37	Δ 28.6
Services	6,699	16.0	6,009	14.8	Δ 690	Δ 10.3
Others	4,735	11.3	3,211	7.9	Δ 1,523	Δ 32.2
Total	41,813	100.0	40,556	100.0	Δ 1,257	Δ 3.0

*Figures for 2011/4-12 are the sum of reported figures of SCSK for 2011/4-12 and the reported figures of CSK for the 1st half of FY2011

* We made a partial amendment in previously disclosed data.

VI External Sales and Operating Income by Reported Segment - Quarterly trends [pro forma comparison]

 2013/3: CSMK
 2012/3: CSMK (2011 Apr.-2012 Mar.)+CSMK(2011 Apr.-Sep.)

(Millions of yen)

FY2012	1Q		2Q		3Q	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
	15,292	585	17,604	1,629	15,775	1,270
Industrial Systems Business	24.2	-	24.7	-	23.5	-
Financial Systems Business	11,266	776	13,358	1,268	12,733	1,162
	17.8	-	18.7	-	19.0	-
Global Systems Business	2,884	438	2,989	515	3,187	486
	4.6	-	4.2	-	4.8	-
Business Solution and Cross-Functional Business	3,786	235	4,192	262	3,910	472
	6.0	-	5.9	-	5.8	-
Business Services	7,436	191	7,743	176	8,013	322
	11.8	-	10.9	-	12.0	-
IT Management	8,971	607	10,321	972	9,032	651
	14.2	-	14.5	-	13.5	-
IT Platform Solutions	12,185	264	14,089	1,100	13,490	651
	19.3	-	19.8	-	20.1	-
Prepaid Card Business	1,170	530	712	44	690	Δ 1
	1.8	-	1.0	-	1.0	-
Others	189	36	188	74	181	68
	0.3	-	0.3	-	0.3	-
Adjustment	-	Δ 217	-	Δ 195	-	Δ 429
	-	-	-	-	-	-
Total	63,185	3,448	71,200	5,846	67,015	4,653
	100.0	-	100.0	-	100.0	-

1st half		3Q total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
32,897	2,214	48,673	3,485
24.5	-	24.2	-
24,625	2,045	37,358	3,207
18.3	-	18.5	-
5,874	953	9,062	1,439
4.4	-	4.5	-
7,978	497	11,888	969
5.9	-	5.9	-
15,179	367	23,192	690
11.3	-	11.5	-
19,293	1,579	28,326	2,230
14.4	-	14.1	-
26,275	1,364	39,765	2,016
19.5	-	19.7	-
1,882	575	2,572	573
1.4	-	1.3	-
378	110	560	178
0.3	-	0.3	-
-	Δ 413	-	Δ 842
-	-	-	-
134,385	9,295	201,400	13,949
100.0	-	100.0	-

FY2011	1Q		2Q		3Q		4Q	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
	13,554	425	15,729	1,119	14,965	678	18,180	1,860
Industrial Systems Business	22.4	-	23.3	-	23.0	-	24.0	-
Financial Systems Business	10,333	643	12,725	1,124	12,624	1,012	12,261	1,287
	17.1	-	18.8	-	19.4	-	16.2	-
Global Systems Business	2,968	348	3,011	458	2,904	393	3,256	541
	4.9	-	4.5	-	4.5	-	4.3	-
Business Solution and Cross-Functional Business	3,139	Δ 95	3,383	Δ 12	3,441	193	3,747	181
	5.2	-	5.0	-	5.3	-	4.9	-
Business Services	7,355	Δ 102	7,778	143	7,797	64	7,794	143
	12.2	-	11.5	-	12.0	-	10.3	-
IT Management	9,101	650	9,557	849	9,309	1,062	10,915	1,195
	15.1	-	14.1	-	14.3	-	14.4	-
IT Platform Solutions	12,950	26	14,428	629	13,005	431	18,392	1,730
	21.4	-	21.4	-	20.0	-	24.3	-
Prepaid Card Business	858	225	780	180	742	128	980	302
	1.4	-	1.2	-	1.1	-	1.3	-
Others	164	26	168	73	202	90	192	57
	0.3	-	0.2	-	0.3	-	0.3	-
Adjustment	-	Δ 110	-	Δ 335	-	Δ 488	-	Δ 211
	-	-	-	-	-	-	-	-
Total	60,424	2,038	67,564	4,231	64,994	3,568	75,722	7,089
	100.0	-	100.0	-	100.0	-	100.0	-

1st half		3Q total		2nd half		Total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
29,284	1,544	44,249	2,223	33,146	2,539	62,430	4,083
22.9	-	22.9	-	23.5	-	23.2	-
23,059	1,768	35,683	2,780	24,886	2,300	47,945	4,068
18.0	-	18.5	-	17.7	-	17.8	-
5,979	807	8,884	1,200	6,161	935	12,141	1,742
4.7	-	4.6	-	4.4	-	4.5	-
6,523	Δ 107	9,964	85	7,188	374	13,712	267
5.1	-	5.2	-	5.1	-	5.1	-
15,133	40	22,930	105	15,591	208	30,725	249
11.8	-	11.9	-	11.1	-	11.4	-
18,658	1,500	27,967	2,562	20,225	2,258	38,883	3,758
14.6	-	14.5	-	14.4	-	14.5	-
27,379	656	40,385	1,088	31,398	2,162	58,777	2,818
21.4	-	20.9	-	22.3	-	21.9	-
1,638	405	2,380	534	1,722	431	3,361	836
1.3	-	1.2	-	1.2	-	1.3	-
333	100	535	191	394	148	728	248
0.2	-	0.3	-	0.3	-	0.3	-
-	Δ 445	-	Δ 933	-	Δ 699	-	Δ 1,145
-	-	-	-	-	-	-	-
127,989	6,270	192,983	9,838	140,716	10,657	268,706	16,927
100.0	-	100.0	-	100.0	-	100.0	-

Increase/Decrease Upper: Amount Lower: Rate	1Q		2Q		3Q	
	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
	1,738	160	1,875	509	809	591
Industrial Systems Business	12.8	37.7	11.9	45.6	5.4	87.2
Financial Systems Business	933	133	632	143	108	149
	9.0	20.7	5.0	12.8	0.9	14.8
	Δ 83	89	Δ 22	56	282	93
Global Systems Business	Δ 2.8	25.8	Δ 0.7	12.3	9.7	23.7
Business Solution and Cross-Functional Business	646	330	808	274	468	278
	20.6	N.A.	23.9	N.A.	13.6	144.0
Business Services	81	294	Δ 35	33	216	257
	1.1	N.A.	Δ 0.5	23.1	2.8	398.7
	Δ 129	Δ 43	764	122	Δ 276	Δ 411
IT Management	Δ 1.4	Δ 6.7	8.0	14.4	Δ 3.0	Δ 38.7
	Δ 764	237	Δ 339	470	484	219
IT Platform Solutions	Δ 5.9	886.5	Δ 2.4	74.8	3.7	50.8
	31.2	305	Δ 68	Δ 135	Δ 52	Δ 130
Prepaid Card Business	36.4	135.8	Δ 8.7	Δ 75.1	Δ 7.1	N.A.
	25	9	20	0	Δ 20	Δ 21
Others	15.2	34.5	11.9	0.2	Δ 10.1	Δ 23.9
	-	Δ 107	-	139	-	58
Adjustment	-	-	-	-	-	-
	-	-	-	-	-	-
Total	2,760	1,410	3,636	1,614	2,020	1,085
	4.6	69.2	5.4	38.2	3.1	30.4

1st half		3Q total	
External sales Composition (%)	Operating income	External sales Composition (%)	Operating income
3,613	670	4,423	1,262
12.3	43.4	10.0	56.8
1,566	277	1,674	426
6.8	15.7	4.7	15.4
Δ 105	146	177	239
Δ 1.8	18.1	2.0	20.0
1,455	604	1,924	883
22.3	N.A.	19.3	1027.8
45	327	262	584
0.3	806.9	1.1	556.0
635	78	358	Δ 332
3.4	5.2	1.3	Δ 13.0
Δ 1,103	708	Δ 619	928
Δ 4.0	107.9	Δ 1.5	85.3
244	169	191	39
14.9	41.9	8.1	7.4
45	9	24	Δ 12
13.5	9.3	4.6	Δ 6.4
-	32	-	91
-	N.A.	-	-
6,396	3,025	8,417	4,110
5.0	48.2	4.4	41.8

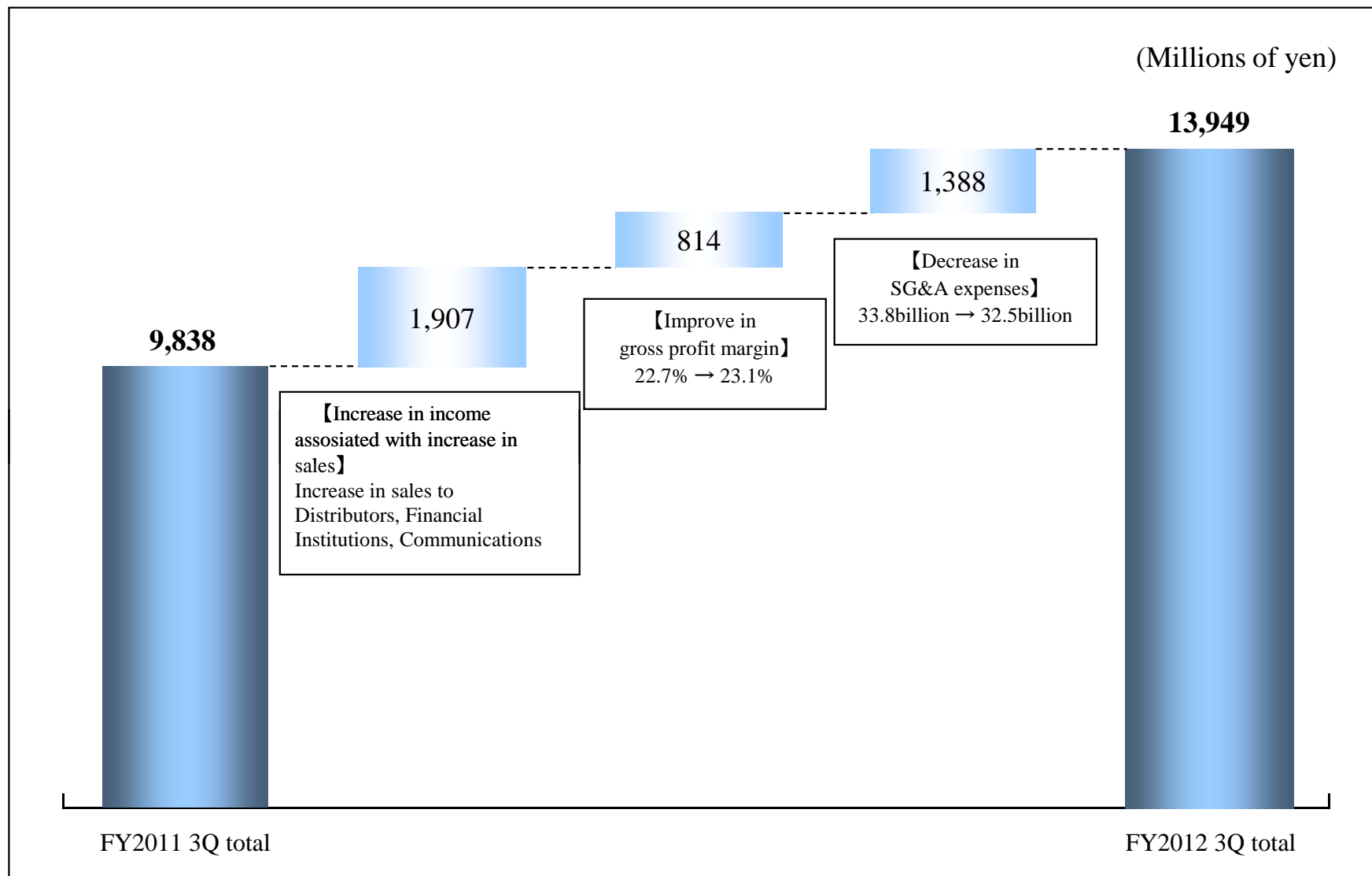
※Figures for FY2011 are the sum of reported figures of CSMK for the full-year of FY2011 and the reported figures of CSK for the 1st half of FY2011.

※Figures for FY2011 is restated to accord with the new reported segment classification due to the reclassification of reported segments from FY2012.

※Adjustments for operating income have been made in unallocated general corporate expenses and others.

VII Operating income analysis

2013/3: SCSK
 2012/3: SCSK (2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)



VIII Amount of incoming orders and backlog by segment [pro forma comparison]

2013/3: SCSK
2012/3: SCSK(2011 Apr.-2012 Mar.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

System Development		1Q	2Q	3Q	3Q total	4Q
FY2012	Incoming Orders	24,392	29,433	24,787	78,613	
	Backlog	25,149	25,882	22,612	22,612	
FY2011	Incoming Orders	24,092	23,198	24,858	72,148	31,071
	Backlog	24,385	22,105	21,611	21,611	24,893
Increase/Decrease	Incoming Orders	300	6,235	Δ 71	6,465	
	Backlog	764	3,777	1,001	1,001	

System maintenance and operation/Services		1Q	2Q	3Q	3Q total	4Q
FY2012	Incoming Orders	22,818	26,610	22,657	72,085	
	Backlog	57,354	57,597	54,058	54,058	

Packaged Software/Hardware Sales		1Q	2Q	3Q	3Q total	4Q
FY2012	Incoming Orders	14,225	12,427	12,387	39,039	
	Backlog	9,517	6,525	6,840	6,840	

※Figures of system development for FY2011 are prepared for managerial purposes.

※Figures of "System maintenance and operation/ Services" and "Packaged software/hardware sales" for FY2011 are not stated since those figures are not available due to the difference in the definition between SCS and CSK.

IX Sales to Sumitomo Corporation and Sumitomo Group Companies [pro forma comparison]

2013/3: SCSK
2012/3: SCS(2011 Apr.-Dec.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

	Apr.2011-Dec.2011		Apr.2012-Dec.2012		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
Sumitomo Corporation	9,575	5.0	10,153	5.0	577	6.0
Sumitomo Group Companies	37,884	19.6	44,333	22.0	6,448	17.0

*Figures for 2011/4-12 are the sum of reported figures of SCSK for 2011/4-12 and the reported figures of CSK for the 1st half of FY2011

※Sumitomo Group includes Sumitomo Corporation and its Group Companies

X Quarterly trends [pro forma comparison]

2013/3: SCSK
2012/3: SCSK (2011 Apr.-2012 Mar.)+CSK(2011 Apr.-Sep.)

(Millions of yen)

Figures in " %" columns show percentage out of quarterly sales.

FY2012	1Q (2012.4~6)		2Q (2012.7~9)		3Q (2012.10~12)	
	Amount	%	Amount	%	Amount	%
Net sales	63,185	100.0	71,200	100.0	67,015	100.0
Cost of sales	48,513	76.8	54,783	76.9	51,643	77.1
Gross Profit	14,671	23.2	16,417	23.1	15,371	22.9
S.G.&A. Expenses	11,223	17.8	10,570	14.8	10,717	16.0
Operating Income	3,448	5.5	5,846	8.2	4,653	6.9
Ordinary Income	3,905	6.2	6,369	8.9	4,870	7.3
Income before income taxes	3,907	6.2	6,421	9.0	4,848	7.2
Net Income	3,567	5.6	5,591	7.9	5,475	8.2

1st half (2012.4~9)		3Q total (2012.4~12)	
Amount	%	Amount	%
134,385	100.0	201,400	100.0
103,296	76.9	154,940	76.9
31,089	23.1	46,460	23.1
21,793	16.2	32,511	16.1
9,295	6.9	13,949	6.9
10,275	7.6	15,145	7.5
10,329	7.7	15,178	7.5
9,158	6.8	14,634	7.3

【Forecast】 Full (2012.4~2013.3)	
Amount	%
280,000	100.0
215,500	77.0
64,500	23.0
44,500	15.9
20,000	7.1
20,300	7.3
16,800	6.0
15,000	5.4

FY2011	1Q (2011.4~6)		2Q (2011.7~9)		3Q (2011.10~12)		4Q (2012.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	60,424	100.0	67,564	100.0	64,994	100.0	75,722	100.0
Cost of sales	46,975	77.7	52,080	77.1	50,190	77.2	57,410	75.8
Gross Profit	13,449	22.3	15,484	22.9	14,804	22.8	18,311	24.2
S.G.&A. Expenses	11,411	18.9	11,252	16.7	11,236	17.3	11,222	14.8
Operating Income	2,038	3.4	4,231	6.3	3,568	5.5	7,089	9.4
Ordinary Income	4,857	8.0	4,112	6.1	3,552	5.5	7,974	10.5
Income before income taxes	4,772	7.9	3,274	4.8	1,798	2.8	Δ 3,073	Δ 4.1
Net Income	2,964	4.9	2,445	3.6	18,502	28.5	4,032	5.3

1st half (2011.4~9)		3Q total (2011.4~12)		2nd half (2011.10~2012.3)		Full (2011.4~2012.3)	
Amount	%	Amount	%	Amount	%	Amount	%
127,989	100.0	192,983	100.0	140,716	100.0	268,706	100.0
99,055	77.4	149,245	77.3	107,600	76.5	206,656	76.9
28,933	22.6	43,738	22.7	33,115	23.5	62,049	23.1
22,663	17.7	33,899	17.6	22,458	16.0	45,122	16.8
6,270	4.9	9,838	5.1	10,657	7.6	16,927	6.3
8,969	7.0	12,521	6.5	11,526	8.2	20,495	7.6
8,047	6.3	9,845	5.1	Δ 1,274	Δ 0.9	6,772	2.5
5,409	4.2	23,912	12.4	22,535	16.0	27,944	10.4

Increase / Decrease	1Q		2Q		3Q	
	Amount	%	Amount	%	Amount	%
Net sales	2,760	4.6	3,636	5.4	2,020	3.1
Cost of sales	1,538	3.3	2,703	5.2	1,453	2.9
Gross Profit	1,222	9.1	933	6.0	567	3.8
S.G.&A. Expenses	Δ 188	Δ 1.6	Δ 681	Δ 6.1	Δ 518	Δ 4.6
Operating Income	1,410	69.2	1,614	38.2	1,085	30.4
Ordinary Income	Δ 951	Δ 19.6	2,257	54.9	1,317	37.1
Income before income taxes	Δ 864	Δ 18.1	3,146	96.1	3,049	169.6
Net Income	603	20.3	3,146	128.7	Δ 13,027	Δ 70.4

1st half		3Q total	
Amount	%	Amount	%
6,396	5.0	8,417	4.4
4,241	4.3	5,694	3.8
2,155	7.4	2,722	6.2
Δ 869	Δ 3.8	Δ 1,388	Δ 4.1
3,025	48.2	4,110	41.8
1,305	14.6	2,623	21.0
2,282	28.4	5,332	54.2
3,749	69.3	Δ 9,278	Δ 38.8

※Figures for FY2011 are the sum of reported figures of SCSK for the full-year of FY2011 and the reported figures of CSK for the 1st half of FY2011

XI Quarterly trends

(Millions of yen)

Figures in " %" columns show percentage out of quarterly sales.

FY2012	1Q (2012.4~6)		2Q (2012.7~9)		3Q (2012.10~12)	
	Amount	%	Amount	%	Amount	%
Net sales	63,185	100.0	71,200	100.0	67,015	100.0
Cost of sales	48,513	76.8	54,783	76.9	51,643	77.1
Gross Profit	14,671	23.2	16,417	23.1	15,371	22.9
S.G.&A. Expenses	11,223	17.8	10,570	14.8	10,717	16.0
Operating Income	3,448	5.5	5,846	8.2	4,653	6.9
Ordinary Income	3,905	6.2	6,369	8.9	4,870	7.3
Income before income taxes	3,907	6.2	6,421	9.0	4,848	7.2
Net Income	3,567	5.6	5,591	7.9	5,475	8.2

1st half (2012.4~9)		3Q total (2012.4~12)	
Amount	%	Amount	%
134,385	100.0	201,400	100.0
103,296	76.9	154,940	76.9
31,089	23.1	46,460	23.1
21,793	16.2	32,511	16.1
9,295	6.9	13,949	6.9
10,275	7.6	15,145	7.5
10,329	7.7	15,178	7.5
9,158	6.8	14,634	7.3

FY201	1Q (2011.4~6)		2Q (2011.7~9)		3Q (2011.10~12)		4Q (2012.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	28,089	100.0	31,520	100.0	64,994	100.0	75,722	100.0
Cost of sales	22,297	79.4	24,058	76.3	50,190	77.2	57,410	75.8
Gross Profit	5,791	20.6	7,462	23.7	14,804	22.8	18,311	24.2
S.G.&A. Expenses	5,512	19.6	5,518	17.5	11,236	17.3	11,222	14.8
Operating Income	279	1.0	1,943	6.2	3,568	5.5	7,089	9.4
Ordinary Income	2,637	9.4	2,495	7.9	3,552	5.5	7,974	10.5
Income before income taxes	2,577	9.2	2,459	7.8	1,798	2.8	Δ 3,073	Δ 4.1
Net Income	1,520	5.4	1,613	5.1	18,502	28.5	4,032	5.3

1st half (2011.4~9)		3Q total (2011.4~12)		2nd half (2011.10~2012.3)		Full (2011.4~2012.3)	
Amount	%	Amount	%	Amount	%	Amount	%
59,609	100.0	124,604	100.0	140,716	100.0	200,326	100.0
46,355	77.8	96,546	77.5	107,600	76.5	153,956	76.9
13,254	22.2	28,058	22.5	33,115	23.5	46,370	23.1
11,031	18.5	22,267	17.9	22,458	16.0	33,490	16.7
2,222	3.7	5,790	4.6	10,657	7.6	12,879	6.4
5,132	8.6	8,684	7.0	11,526	8.2	16,659	8.3
5,036	8.4	6,835	5.5	Δ 1,274	Δ 0.9	3,761	1.9
3,134	5.3	21,636	17.4	22,535	16.0	25,669	12.8

Increase / Decrease	1Q		2Q		3Q	
	Amount	%	Amount	%	Amount	%
Net sales	35,096	124.9	39,679	125.9	2,020	3.1
Cost of sales	26,216	117.6	30,724	127.7	1,453	2.9
Gross Profit	8,879	153.3	8,955	120.0	567	3.8
S.G.&A. Expenses	5,710	103.6	5,051	91.5	Δ 518	Δ 4.6
Operating Income	3,169	1,135.5	3,903	200.9	1,085	30.4
Ordinary Income	1,268	48.1	3,874	155.2	1,317	37.1
Income before income taxes	1,330	51.6	3,962	161.1	3,049	169.6
Net Income	2,047	134.7	3,977	246.4	Δ 13,027	Δ 70.4

1st half		3Q total	
Amount	%	Amount	%
74,775	125.4	76,796	61.6
56,940	122.8	58,394	60.5
17,835	134.6	18,402	65.6
10,761	97.6	10,243	46.0
7,073	318.3	8,159	140.9
5,142	100.2	6,460	74.4
5,293	105.1	8,343	122.1
6,024	192.2	Δ 7,002	Δ 32.4

※Figures of CSK before the merger date (October 1, 2011) are not included.