

**Consolidated results of operation for  
2<sup>nd</sup> quarter of fiscal year ending March 2013**

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# I. (1) Consolidated statements of income

Apr.2012-Sep.2012:SCSK

Apr.2011-Sep.2011:SCS+CSK

(Millions of yen)

	Apr.2011-Sep.2011	Apr.2012-Sep.2012	Increase/Decrease	
			Amount	Change(%)
<b>Net Sales</b>	127,989	<b>134,385</b>	6,396	5.0%
<b>Gross Profit</b>	28,933	<b>31,089</b>	2,155	7.4%
(Gross Profit Margin)	(22.6%)	<b>(23.1%)</b>	(0.5%)	—
<b>SG&amp;A Expenses</b>	22,663	<b>21,793</b>	△869	△3.8%
<b>Operating Income</b>	6,270	<b>9,295</b>	3,025	48.2%
(Operating Income Margin)	(4.9%)	<b>(6.9%)</b>	(2.0%)	—
<b>Ordinary Income</b>	8,969	<b>10,275</b>	1,305	14.6%
<b>Net Income</b>	5,409	<b>9,158</b>	3,749	69.3%

# I. (2) Sales by segment / Incoming orders and backlog

Apr.2012-Sep.2012:SCSK

Apr.2011-Sep.2011:SCS+CSK (Millions of yen)

	Apr. 2011-Sep. 2011	Apr. 2012-Sep. 2012	Increase/Decrease	
			Amount	Change(%)
<b>System Development</b>	48,211 (37.7%)	<b>52,837</b> (39.3%)	4,625	9.6%
<b>System maintenance and operation/ Services</b>	49,666 (38.8%)	<b>51,183</b> (38.1%)	1,517	3.1%
<b>Packaged Software/ Hardware Sales</b>	28,473 (22.2%)	<b>28,481</b> (21.2%)	8	0.0%
<b>Prepaid Card</b>	1,638 (1.3%)	<b>1,882</b> (1.4%)	244	14.9%
<b>Total</b>	127,989 (100.0%)	<b>134,385</b> (100.0%)	6,396	5.0%
<b>[Incoming Orders] System Development</b>	47,290	<b>53,826</b>	6,536	13.8%
<b>[Backlog] System Development</b>	22,105	<b>25,882</b>	3,777	17.1%

# I. (3) Sales by customer industry

Apr.2012-Sep.2012:SCSK

Apr.2011-Sep.2011:SCS+CSK

(Millions of yen)

	Apr.2011-Sep.2011		Apr. 2012-Sep. 2012		Increase/Decrease	
	Amount	Composition	Amount	Composition	Amount	Change(%)
<b>Manufacturers</b>	38,765	30.3%	<b>39,555</b>	<b>29.4%</b>	790	2.0%
<b>Distributors</b>	21,084	16.5%	<b>22,660</b>	<b>16.9%</b>	1,575	7.5%
<b>Financial Institutions</b>	27,480	21.5%	<b>27,376</b>	<b>20.4%</b>	△103	△0.4%
<b>Banks</b>	8,894	7.0%	<b>8,950</b>	<b>6.7%</b>	55	0.6%
<b>Securities Firms</b>	3,637	2.8%	<b>3,605</b>	<b>2.7%</b>	△31	△0.9%
<b>Shopping Credit/ Leasing Companies</b>	4,397	3.4%	<b>4,093</b>	<b>3.0%</b>	△303	△6.9%
<b>Insurance Companies</b>	10,551	8.3%	<b>10,727</b>	<b>8.0%</b>	176	1.7%
<b>Communications/ Transportation</b>	15,484	12.1%	<b>18,772</b>	<b>14.0%</b>	3,288	21.2%
<b>Utilities</b>	1,141	0.9%	<b>896</b>	<b>0.7%</b>	△244	△21.5%
<b>Services</b>	16,325	12.7%	<b>18,213</b>	<b>13.5%</b>	1,887	11.6%
<b>Others</b>	7,706	6.0%	<b>6,910</b>	<b>5.1%</b>	△796	△10.3%
<b>Total</b>	127,989	100.0%	<b>134,385</b>	<b>100.0%</b>	6,396	5.0%

\*\*Others\*\* include sales of prepaid card business

# I. (4) Business performance by reported segment

		Apr. 2011-Sep. 2011	Apr. 2012-Sep. 2012	Increase/Decrease	Change (%)
<b>Industrial Systems Business</b>	External Sales	29,284	<b>32,897</b>	3,613	12.3 %
	Operating Income	1,544	<b>2,214</b>	670	43.4 %
<b>Financial Systems Business</b>	External Sales	23,059	<b>24,625</b>	1,566	6.8 %
	Operating Income	1,768	<b>2,045</b>	277	15.7 %
<b>Global Systems Business</b>	External Sales	5,979	<b>5,874</b>	△105	△1.8 %
	Operating Income	807	<b>953</b>	146	18.1 %
<b>Business Solutions and Cross-Functional Business</b>	External Sales	6,523	<b>7,978</b>	1,455	22.3 %
	Operating Income	△107	<b>497</b>	604	--
<b>Business Services</b>	External Sales	15,133	<b>15,179</b>	45	0.3 %
	Operating Income	40	<b>367</b>	327	806.9%
<b>IT Management</b>	External Sales	18,658	<b>19,293</b>	635	3.4 %
	Operating Income	1,500	<b>1,579</b>	78	5.2 %
<b>IT Platform Solutions</b>	External Sales	27,379	<b>26,275</b>	△1,103	△4.0 %
	Operating Income	656	<b>1,364</b>	708	107.9 %
<b>Prepaid Card Business</b>	External Sales	1,638	<b>1,882</b>	244	14.9 %
	Operating Income	405	<b>575</b>	169	41.9 %
<b>Others</b>	External Sales	333	<b>378</b>	45	13.5 %
	Operating Income	100	<b>110</b>	9	9.3 %
<b>Adjustment</b>	External Sales	—	<b>—</b>	—	—
	Operating Income	△445	<b>△413</b>	32	—
<b>Total</b>	External Sales	127,989	<b>134,385</b>	6,396	5.0%
	Operating Income	6,270	<b>9,295</b>	3,025	48.2%

(Millions of yen)

**Apr.2012-  
Sep.2012:  
SCSK**
**Apr.2011-  
Sep.2011:  
SCS+CSK**

# I. (5) Consolidated balance sheet

(Billions of yen)

**As of March 31, 2012**

**Total Assets 300.9**

Cash and Deposits 64.9	<b>Current Liabilities</b> <b>122.5</b>
<b>Current Assets</b> <b>187.2</b>	Loans / Bonds 54.8
	<b>Non-Current Liabilities</b> <b>53.9</b>
<b>Non-Current Assets</b> <b>113.7</b>	Preferred shares 30.0
	<b>Net Assets</b> <b>124.4</b>

**As of September 30, 2012**

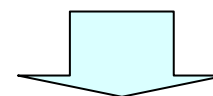
**Total Assets 295.8**

Cash and Deposits 66.2	<b>Current Liabilities</b> <b>150.2</b>
<b>Current Assets</b> <b>183.8</b>	Loans / Bonds 79.8
	<b>Non-Current Liabilities</b> <b>43.9</b>
<b>Non-Current Assets</b> <b>112.0</b>	<b>Net Assets</b> <b>101.6</b>

## II . Forecast for fiscal year ending March 2013

(Millions of yen)

1st Half	Previous Forecast	Results	<i>Increase/Decrease</i>
Net Sales	130,000	<b>134,385</b>	4,385
Operating Income	6,800	<b>9,295</b>	2,495
Ordinary Income	6,700	<b>10,275</b>	3,575
Net Income	6,200	<b>9,158</b>	2,958



(Millions of yen)

Full year	Previous Forecast	Revised Forecast	<i>Increase/Decrease</i>
Net Sales	280,000	<b>280,000</b>	—
Operating Income	18,500	<b>20,000</b>	1,500
Ordinary Income	17,800	<b>20,300</b>	2,500
Net Income	15,000	<b>15,000</b>	—



## **Disclaimer on the use of this document**

1. The financial data in this document is primarily based on the consolidated financial statements unless specifically stated otherwise.
  
2. On October 1, 2011 Sumisho Computer Systems Corporation (SCS, the continuing entity) merged with CSK Corporation (CSK) to become SCSK Corporation. Pro forma figures for 2<sup>nd</sup> quarter in the previous fiscal year, the simple sum of the 2<sup>nd</sup> quarter figures for SCS and CSK, are used to facilitate year-on-year results comparison on 2<sup>nd</sup> quarter.

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