

# SCSK Corporation Supplementary Information (Data Book) 2011/4/1-2011/12/31

# **Financial Review** [Consolidated]

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Note1. For the nine months from April 1, 2011 to December 31, 2011, the reported figures of SCS for the nine months from April 1, 2010 to December 31, 2010 are used for previous year comparisons.

Note2. For the three months from October 1, 2011 to December 31, 2011, the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months are used for previous year comparisons.

# **Caution Concerning Forward-Looking Statements**

•This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.

• Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.

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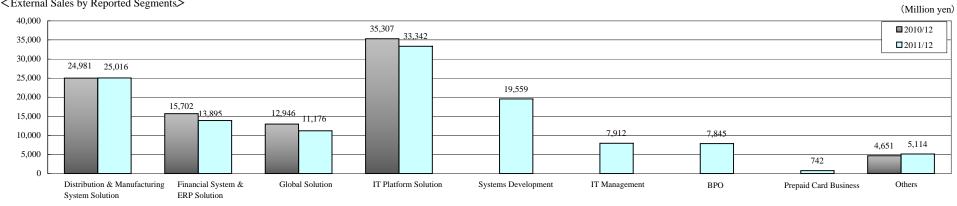
#### I. External Sales and Operating Income by Reported Segments -First Three Quarters-

			r						(Million yen	
	20	10/4-2010/12	2	20	011/4-2011/1	12	Inc	Increase/Decrease		
	External Sales	%	Operating Income	External Sales	%	Operating Income	External Sales	%	Operating Income	
Distribution & Manufacturing System Solution	24,981	26.7	813	25,016	20.1	556	34	0.1	△ 25	
Financial System & ERP Solution	15,702	16.8	△ 148	13,895	11.1	△ 234	△ 1,806	△ 11.5	$\triangle 8$	
Global Solution	12,946	13.8	1,442	11,176	9.0	1,376	riangle 1,770	△ 13.7	riangle 60	
IT Platform Solution	35,307	37.7	2,007	33,342	26.8	1,897	riangle 1,965	riangle 5.6	riangle 110	
Systems Development	-	-	-	19,559	15.7	1,679	19,559	-	1,679	
IT Management	-	_	-	7,912	6.3	979	7,912	-	97	
BPO	-	_	-	7,845	6.3	26	7,845	-	2	
Prepaid Card Business	-	-	-	742	0.6	119	742	-	119	
Others	4,651	5.0	△ 111	5,114	4.1	119	463	10.0	23	
Adjustments	-	-	△ 403	-	-	△ 729	-	-	△ 32	
Total	93,589	100.0	3,601	124,604	100.0	5,790	31,014	33.1	2,188	

\* Figures of CSK before the merger date (October 1, 2011) are not included.

\* Adjustments for operating income have been made in unallocated general corporate expenses and others

#### <External Sales by Reported Segments>

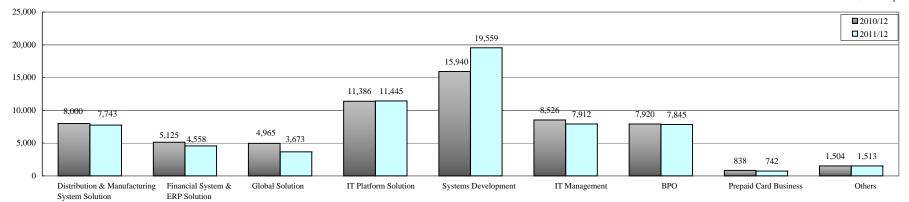


#### I. External Sales and Operating Income by Reported Segments - Third quarter-

									(Million yen
	20	10/10-2010/	12	20	11/10-2011/	12	Incr	ease/Decrea	se
	External Sales	%	Operating Income	External Sales	%	Operating Income	External Sales	%	Operating Income
Distribution & Manufacturing System Solution	8,000	12.5	260	7,743	11.9	△ 3	△ 257	△ 3.2	riangle 26
Financial System & ERP Solution	5,125	8.0	△ 48	4,558	7.0	△ 59	△ 567	△ 11.1	riangle 1
Global Solution	4,965	7.7	527	3,673	5.7	472	△ 1,291	riangle 26.0	riangle 54
IT Platform Solution	11,386	17.7	566	11,445	17.6	829	58	0.5	26
Systems Development	15,940	24.8	975	19,559	30.1	1,679	3,619	22.7	70.
IT Management	8,526	13.3	424	7,912	12.2	979	△ 613	△ 7.2	55-
ВРО	7,920	12.3	32	7,845	12.1	26	△ 74	riangle 0.9	$\bigtriangleup$
Prepaid Card Business	838	1.3	161	742	1.1	119	riangle 95	△ 11.4	riangle 42
Others	1,504	2.4	△ 27	1,513	2.3	18	8	0.6	4.
Adjustments	-	-	△ 334	-	-	△ 493	-	-	$\triangle$ 159
Total	64,207	100.0	2,539	64,994	100.0	3,568	786	1.2	1,023

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months. \* Adjustments for operating income have been made in unallocated general corporate expenses and others.

<External Sales by Reported Segments>



#### (Million yen)

#### II. External Sales and Operating Income by Reported Segments - Quarterly trends

				_				Million y
	Q	1	Q2		Qã	3	(	24
2012/3	External Sales Composition(%)	Operating Income						
Distribution & Manufacturing System	7,657	riangle 41	9,615	601	7,743	riangle 3		
Solution	27.3	-	30.5	-	11.9	-		
	4,478	riangle 179	4,858	4	4,558	riangle 59		
Financial System & ERP Solution	15.9	-	15.4	-	7.0	-		
	3,726	397	3,776	505	3,673	472		
Global Solution	13.3	-	12.0	-	5.7	-		
	10,416	207	11,479	860	11,445	829		
IT Platform Solution	37.1	-	36.4	-	17.6	-		
	-	-	-	-	19,559	1,679		
Systems Development	-	-	-	-	30.1	-		
	-	-	-	-	7,912	979		
IT Management	-	-	-	-	12.2	-		
	-	-	-	-	7,845	26		
BPO	-	-	-	-	12.1	-		
	-	-	-	-	742	119		
Prepaid Card Business	-	-	-	-	1.1	-		
	1,810	$\triangle 6$	1,790	108	1,513	18		
Others	6.4	-	5.7	-	2.3	-		
	-	riangle 98	-	△ 137	-	△ 493		
Adjustments	-	-	-	-	-	-		
	28,089	279	31,520	1,943	64,994	3,568		
Total	100.0	-	100.0	-	100.0	-		

	Q	1	Q	2	Q	3	Q4	1
2011/3	External Sales Composition(%)	Operating Income						
Distribution & Manufacturing System	8,408	183	8,571	369	8,000	260	11,019	1,175
Solution	27.0	-	27.2	-	12.5	-	14.1	-
	5,305	41	5,271	△ 141	5,125	riangle 48	7,536	491
Financial System & ERP Solution	17.1	-	16.7	-	8.0	-	9.6	-
	3,757	421	4,223	493	4,965	527	3,746	410
Global Solution	12.1	-	13.4	-	7.7	-	4.8	-
	12,260	751	11,660	689	11,386	566	13,603	1,273
IT Platform Solution	39.5	-	36.9	-	17.7	-	17.4	-
	-	-	-	-	15,940	975	21,017	2,305
Systems Development	-	-	-	-	24.8	-	26.8	-
	-	-	-	-	8,526	424	8,816	716
IT Management	-	-	-	-	13.3	-	11.3	-
	-	-	-	-	7,920	32	8,281	391
BPO	-	-	-	-	12.3	-	10.6	-
	-	-	-	-	838	161	871	57
Prepaid Card Business	-	-	-	-	1.3	-	1.1	-
	1,336	$\triangle 114$	1,821	31	1,504	riangle 27	3,351	353
Others	4.3	-	5.8	-	2.4	-	4.3	-
	-	△ 115	-	△ 149	-	△ 334	-	riangle 285
Adjustments	-	-	-	-	-	-	-	-
	31,069	1,167	31,548	1,293	64,207	2,539	78,245	6,889
Total	100.0	-	100.0	-	100.0	-	100.0	-

\* Figures for the 1st quarter and 2nd quarter are the reported figures of SCS. Figures for the 3rd quarter and 4th quarter of the previous fiscal year are the simple sum of the reported figures of SCS and CSK.

\* Adjustments for operating income have been made in unallocated general corporate expenses and other

\* We made a partial amendment in external sales and operating income of 1st, 2nd and 3rd quarter of the previous fiscal year due to the rearrangement of reported segments.

### III. Sales by segment -Third Quarter-

						Million yer	
	2010/10-2010/1	2	2011/10-2011/12		Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Software Development	23,744	37.0	25,771	39.7	2,026	8.5	
Information Processing	25,481	39.7	25,579	39.4	98	0.4	
Packaged Software/Hardware Sales	14,132	22.0	12,900	19.8	△ 1,231	△ 8.7	
Prepaid Card Business / Others	849	1.3	742	1.1	△ 107	△ 12.6	
Total	64,207	100.0	64,994	100.0	786	1.2	

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months.

#### [Software Development]

In Software Development, sales increased 8.5% from the same period last year, to JPY 25,771 million, due mainly to a increase in sales to manufacturers and financial institutions, which offset an decrease in sales to distributors and utilities industry.

#### [Information Processing]

In Information Processing, sales increased 0.4% from the same period last year, to JPY 25,579 million, due mainly to a increase in sales to manufacturers, which offset an decrease in sales to distributors and financial institutions.

#### [Packaged Software/Hardware Sales]

In Packaged Software/Hardware Sales segment, sales decreased 8.7% from the same period last year, to JPY 12,900 million, due mainly to a decrease in sales to distributors, communications/transportation and the service industry.

#### [Prepaid Card Business / Others]

In prepaid Card Business/ Others segment, sales decreased 12.6% from the same period last year, to JPY 742 million.

# **IV.** Sales by segment-Quarterly trends

			Q1		Q2		Q3		Q4	
			Amount	%	Amount	%	Amount	%	Amount	%
	Sales		28,089	riangle 9.6	31,520	riangle 0.1	64,994	1.2		
		Software Development	9,635	△ 5.3	10,586	△ 3.4	25,771	8.5		
2012/3		Information Processing	8,762	△ 1.4	9,199	0.4	25,579	0.4		
		Packaged Software/ Hardware Sales	9,691	△ 19.3	11,735	2.7	12,900	△ 8.7		
		Prepaid Card Business / Others	_	-	_	-	742	△ 12.6		
			Amount	%	Amount	%	Amount	%	Amount	%
	Sales		31,069	9.7	31,548	△ 4.8	64,207	-	78,245	
		Software Development	10,179	△ 6.4	10,963	△ 6.3	23,744	-	31,391	
2011/3		Information Processing	8,885	5.5	9,164	△ 1.6	25,481	-	27,115	
		Packaged Software/ Hardware Sales	12,004	33.2	11,421	△ 5.7	14,132	-	18,859	
		Prepaid Card Business / Others	_	-	_	-	849		878	

\* Figures for the 1st quarter and 2nd quarter are the reported figures of SCS. Figures for the 3rd quarter and 4th quarter of the previous fiscal year are the simple sum of the reported figures of SCS and CSK.

\* Percentage columns show year-on-year sales growth.

Million yen

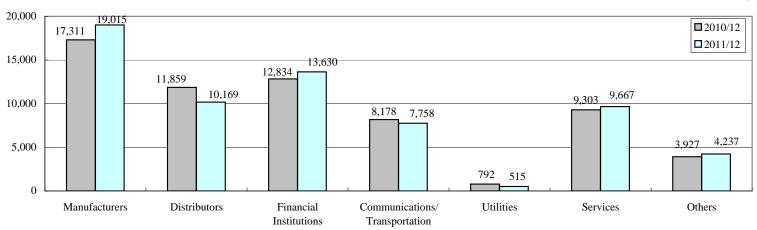
## V. Sales by customer industry -Third quarter-

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							(Willion yeil)	
		2010/10-2010/	12	2011/10-2011/2	12	Increase/Decrease		
		Amount	%	Amount	%	Amount	YoY changes(%)	
Manufacturer	S	17,311	27.0	19,015	29.3	1,703	9.8	
Distributors		11,859	18.5	10,169	15.6	△ 1,690	△ 14.3	
Financial Ins	stitutions	12,834	20.0	13,630	21.0	795	6.2	
	Banks	3,780	5.9	4,209	6.5	428	11.3	
	Securities Firms	1,795	2.8	2,208	3.4	413	23.0	
	Shopping Credit/ Leasing Companies	3,258	5.1	1,982	3.1	△ 1,275	△ 39.2	
	Insurance Companies	4,000	6.2	5,229	8.0	1,229	30.7	
Communicati	ons/Transportation	8,178	12.7	7,758	11.9	△ 419	△ 5.1	
Utilities		792	1.2	515	0.8	△ 277	△ 35.0	
Services		9,303	14.5	9,667	14.9	364	3.9	
Others		3,927	6.1	4,237	6.5	309	7.9	
Total		64,207	100.0	64,994	100.0	786	1.2	

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months.

\* We made a partial amendment in previously disclosed data.

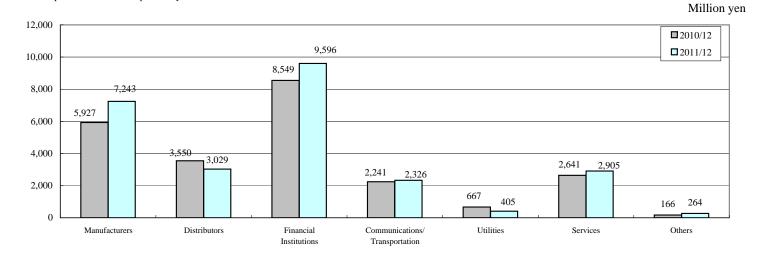


(Million yen)

## VI. Sales by segment & customer industry (Software Development) - Third quarter-

			-	, <b>1</b>			(Million yen)
		2010/10-2010/12		2011/10-2011/12		Increase/Decre	ase
		Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers		5,927	25.0	7,243	28.1	1,315	22.2
Distributors		3,550	15.0	3,029	11.8	riangle 520	△ 14.′
Financial In	stitutions	8,549	36.0	9,596	37.2	1,047	12.
	Banks	2,410	10.2	3,012	11.7	602	25.0
	Securities Firms	619	2.6	1,169	4.5	549	88.
	Shopping Credit/ Leasing Companies	2,071	8.7	830	3.2	△ 1,241	△ 59.
	Insurance Companies	3,446	14.5	4,584	17.8	1,137	33.
Communicati	ions/Transportation	2,241	9.4	2,326	9.0	85	3.
Utilities		667	2.8	405	1.6	riangle 261	△ 39.
Services		2,641	11.1	2,905	11.3	263	10.
Others		166	0.7	264	1.0	97	58.
Total		23,744	100.0	25,771	100.0	2,026	8.

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months. \* We made a partial amendment in previously disclosed data.

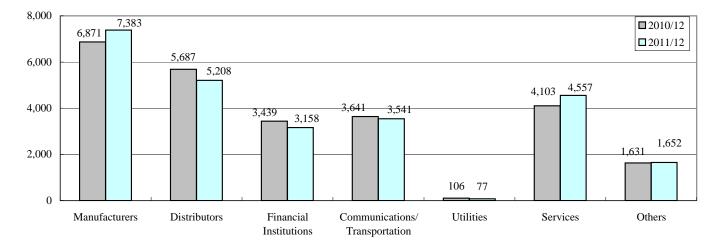


## VII. Sales by segment & customer industry (Information Processing) - Third quarter-

· · ·	-					(Million yen)
	2010/10-2010/1	2	2011/10-2011/1	2	Increase/Decre	ase
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	6,871	27.0	7,383	28.9	512	7.5
Distributors	5,687	22.3	5,208	20.4	△ 478	△ 8.4
Financial Institutions	3,439	13.5	3,158	12.3	riangle 281	riangle 8.2
Banks	882	3.5	875	3.4	riangle 6	riangle 0.7
Securities Firms	1,088	4.3	767	3.0	△ 321	riangle 29.5
Shopping Credit/ Leasing Companies	948	3.7	968	3.8	20	2.2
Insurance Companies	520	2.0	546	2.1	26	5.0
Communications/Transportation	3,641	14.3	3,541	13.8	riangle 100	riangle 2.8
Utilities	106	0.4	77	0.3	riangle 28	riangle 27.3
Services	4,103	16.1	4,557	17.8	454	11.1
Others	1,631	6.4	1,652	6.5	21	1.3
Total	25,481	100.0	25,579	100.0	98	0.4

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months. \* We made a partial amendment in previously disclosed data.

(Million yen)

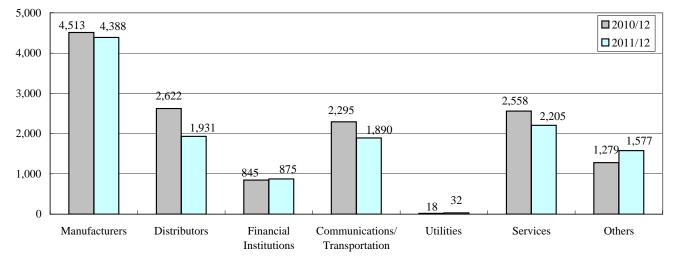


VIII. Sales by segment & customer industry	(Packaged Software/Hardware Sales) - Third quarter-
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		-	2				(Million yen)	
		2010/10-2010/12	2	2011/10-2011/	12	Increase/Decrease		
		Amount	%	Amount	%	Amount	YoY changes(%)	
Manufacturers		4,513	31.9	4,388	34.0	△ 124	riangle 2.8	
Distributors		2,622	18.6	1,931	15.0	△ 690	riangle 26.3	
Financial II	nstitutions	845	6.0	875	6.8	29	3.5	
	Banks	487	3.5	320	2.5	△ 167	△ 34.3	
	Securities Firms	86	0.6	272	2.1	185	213.6	
	Shopping Credit/ Leasing Companies	238	1.7	182	1.4	riangle 55	△ 23.2	
	Insurance Companies	32	0.2	98	0.8	66	201.7	
Communica	tions/Transportation	2,295	16.2	1,890	14.7	riangle 404	△ 17.6	
Utilities		18	0.1	32	0.2	13	75.7	
Services		2,558	18.1	2,205	17.1	riangle 353	△ 13.8	
Others		1,279	9.1	1,577	12.2	298	23.3	
Total		14,132	100.0	12,900	100.0	△ 1,231	riangle 8.7	

\* Figures for the three months from October 1, 2010 to December 31, 2010 are the simple sum of the reported figures of SCS for the three months from October 1, 2010 to December 31, 2010 and the reported figures of CSK for the same three months.

\* We made a partial amendment in previously disclosed data.





## IX. Amount of incoming orders and backlog (Software Development)

					(Million yen)
		Q1	Q2	Q3	Q4
		(4/1~6/30)	(7/1~9/30)	(10/1~12/31)	(1/1~3/31)
2012/3	Incoming orders	10,806	8,412	23,123	
	Backlog	9,666	7,492	21,591	
2011/3	Incoming orders	11,568	11,607	23,460	29,823
	Backlog	9,635	10,280	27,806	26,238

\* Figures for FY2012/3 are prepared for managerial purposes.

\* Figures for the 1st quarter and 2nd quarter are the reported figures of SCS. Figures for the 3rd quarter and 4th quarter of the previous fiscal year are the simple sum of the reported figures of SCS and CSK.

## X . Sales to Sumitomo Corporation and Sumitomo Group Companies -First Three Quarters-

(Million yen)

	2010/4-2010/12		2011/4-2	2011/12	Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Sumitomo Corporation	10,685	8.4	9,575	7.7	∆ 1,109	∆ 10.4	
Sumitomo Group Companies	35,412	27.9	34,096	27.4	∆ 1,315	∆ 3.7	

\* Figures for the 3rd quarter of the previous fiscal year are the simple sum of the reported figures of SCS and CSK.

\* Sumitomo Group includes Sumitomo Corporation and its Group Companies

# XI . Quarterly trends

Million yen

Figures in brackets show percentage out of quarterly sales.

	Q1		Q2		Q3		
2012/3	( 2011.4~6)		( 2011.7~	~9)	( 2011.10~12)		
	Amount	%	Amount	%	Amount	%	
Net sales	28,089	100.0	31,520	100.0	64,994	100.0	
Cost of sales	22,297	79.4	24,058	76.3	50,190	77.2	
Gross Profit	5,791	20.6	7,462	23.7	14,804	22.8	
S.G.&A.Expenses	5,512	19.6	5,518	17.5	11,236	17.3	
Operating Income	279	1.0	1,943	6.2	3,568	5.5	
Ordinary Income	2,637	9.4	2,495	7.9	3,552	5.5	
Income before income taxes	2,577	9.2	2,459	7.8	1,798	2.8	
Net Income	1,520	5.4	1,613	5.1	18,502	28.5	

1st half		Q3 tota	l	full year forecast		
( 2011.4~	•9)	( 2011.4~	12)	( 2011.4~2012.3)		
Amount	%	Amount	%	Amount	%	
59,609	100.0	124,604	100.0	207,300	100.0	
46,355	77.8	96,546	77.5	160,600	77.5	
13,254	22.2	28,058	22.5	46,700	22.5	
11,031	18.5	22,267	17.9	34,500	16.6	
2,222	3.7	5,790	4.6	12,200	5.9	
5,132	8.6	8,684	7.0	15,000	7.2	
5,036	8.4	6,835	5.5	-	-	
3,134	5.3	21,636	17.4	30,000	14.5	

	Q1		Q2		Q3		Q4	
2011/3	( 2010.4~	•6)	( 2010.7~	-9)	( 2010.10~	•12)	( 2011.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	31,069	100.0	31,548	100.0	30,971	100.0	39,250	100.0
Cost of sales	24,296	78.2	24,785	78.6	24,366	78.7	30,344	77.3
Gross Profit	6,773	21.8	6,763	21.4	6,604	21.3	8,906	22.7
S.G.&A.Expenses	5,605	18.0	5,469	17.3	5,464	17.6	5,431	13.8
Operating Income	1,167	3.8	1,293	4.1	1,140	3.7	3,475	8.9
Ordinary Income	1,266	4.1	1,320	4.2	1,210	3.9	3,545	9.0
Income before income taxes	1,494	4.8	1,153	3.7	1,081	3.5	3,225	8.2
Net Income	923	3.0	617	2.0	628	2.0	1,633	4.2

	1st half	1st half		l	full year		
	( 2010.4~	-9)	( 2010.4~	12)	( 2010.4~20	011.3)	
	Amount	%	Amount	%	Amount	%	
0.0	62,618	100.0	93,589	100.0	132,840	100.0	
7.3	49,081	78.4	73,447	78.5	103,792	78.1	
2.7	13,536	21.6	20,141	21.5	29,048	21.9	
3.8	11,075	17.7	16,540	17.7	21,971	16.5	
3.9	2,461	3.9	3,601	3.8	7,076	5.3	
9.0	2,587	4.1	3,798	4.1	7,343	5.5	
3.2	2,647	4.2	3,729	4.0	6,954	5.2	
1.2	1,541	2.5	2,170	2.3	3,803	2.9	

Increase / Decrease	Q1		Q2		Q3		
nicrease / Decrease	Amount	%	Amount	%	Amount	%	
Net sales	riangle 2,980	riangle 9.6	riangle 28	riangle 0.1	34,023	109.9	
Cost of sales	△ 1,998	riangle 8.2	riangle 726	riangle 2.9	25,823	106.0	
Gross Profit	△ 981	△ 14.5	698	10.3	8,199	124.1	
S.G.&A.Expenses	riangle 92	riangle 1.7	48	0.9	5,771	105.6	
Operating Income	△ 888	riangle 76.1	649	50.2	2,428	213.0	
Ordinary Income	1,370	108.2	1,174	88.9	2,341	193.5	
Income before income taxes	1,082	72.4	1,306	113.3	717	66.3	
Net Income	596	64.6	996	161.3	17,873	2,842.2	

\* Figures of CSK from before the merger date (October 1, 2011) are not included.

1st half		Q3 total			
Amount	%	Amount	%		
riangle 3,008	riangle 4.8	31,014	33.1		
△ 2,725	riangle 5.6	23,098	31.4		
riangle 282	riangle 2.1	7,916	39.3		
riangle 43	riangle 0.4	5,727	34.6		
△ 239	riangle 9.7	2,188	60.8		
2,545	98.4	4,886	128.7		
2,389	90.2	3,106	83.3		
1,592	103.4	19,466	897.1		

# XI . Quarterly trends(CSK Adjusted basis)

Million yen

%

100.0

77.5

22.5

17.9

4.6 7.0

5.5

17.4

Q3 total ( 2011.4~12)

124,604

96,546

28,058

22,267

5,790

8,684

6,835

21,636

Amount

Figures in brackets show percentage out of quarterly sales.

%

100.0

77.8

22.2

18.5

3.7

8.6

8.4

5.3

%

100.0

78.4

21.6

17.7

3.9

4.1

4.2 2.5

	Q1		Q2		Q3				1st half	E
2012/3	( 2011.4~	•6)	( 2011.7~	•9)	( 2011.10	~12)			( 2011.4~	-9)
l	Amount	%	Amount	%	Amount	%			Amount	%
Net sales	28,089	100.0	31,520	100.0	64,994	100.0			59,609	1
Cost of sales	22,297	79.4	24,058	76.3	50,190	77.2			46,355	
Gross Profit	5,791	20.6	7,462	23.7	14,804	22.8			13,254	
S.G.&A.Expenses	5,512	19.6	5,518	17.5	11,236	17.3			11,031	
Operating Income	279	1.0	1,943	6.2	3,568	5.5			2,222	
Ordinary Income	2,637	9.4	2,495	7.9	3,552	5.5			5,132	
Income before income taxes	2,577	9.2	2,459	7.8	1,798	2.8			5,036	
Net Income	1,520	5.4	1,613	5.1	18,502	28.5			3,134	
	Q1		Q2		Q3		Q4		1st half	i
2011/3	( 2010.4~	·6)	( 2010.7~	9)	( 2010.10	~12)	( 2011.1-	~3)	( 2010.4~	-9)
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	9
Net sales	31,069	100.0	31,548	100.0	64,207	100.0	78,245	100.0	62,618	] ]
Cost of sales	24,296	78.2	24,785	78.6	50,148	78.1	60,060	76.8	49,081	
Gross Profit	6,773	21.8	6,763	21.4	14,059	21.9	18,185	23.2	13,536	
S.G.&A.Expenses	5,605	18.0	5,469	17.3	11,520	17.9	11,295	14.4	11,075	
Operating Income	1,167	3.8	1,293	4.1	2,539	4.0	6,889	8.8	2,461	
Ordinary Income	1,266	4.1	1,320	4.2	2,304	3.6	5,268	6.7	2,587	
Income before income taxes	1,494	4.8	1,153	3.7	1,393	2.2	1,183	1.5	2,647	
Net Income	923	3.0	617	2.0	riangle 292	riangle 0.5	2,600	3.3	1,541	
Increase / Decrease	Q1		Q2		Q3				1st half	ſ
increase / Decrease	Amount	%	Amount	%	Amount	%			Amount	ģ
										<u> </u>

Inorongo / Doorongo							
Increase / Decrease	Amount	%	Amount	%	Amount	%	
Net sales	△ 2,980	riangle 9.6	riangle 28	riangle 0.1	786	1.2	
Cost of sales	△ 1,998	$\triangle$ 8.2	riangle 726	riangle 2.9	41	0.1	
Gross Profit	△ 981	riangle 14.5	698	10.3	744	5.3	
S.G.&A.Expenses	riangle 92	riangle 1.7	48	0.9	riangle 284	riangle 2.5	
Operating Income	riangle 888	riangle 76.1	649	50.2	1,028	40.5	
Ordinary Income	1,370	108.2	1,174	88.9	1,247	54.1	
Income before income taxes	1,082	72.4	1,306	113.3	404	29.0	
Net Income	596	64.6	996	161.3	18,794	-	

1st half	
Amount	%
△ 3,008	riangle 4.8
△ 2,725	riangle 5.6
riangle 282	riangle 2.1
△ 43	riangle 0.4
riangle 239	riangle 9.7
2,545	98.4
2,389	90.2
1,592	103.4

\* Figures for the 1st quarter and 2nd quarter are the reported figures of SCS. Figures for the 3rd quarter and 4th quarter of the previous fiscal year are the simple sum of the reported figures of SCS and CSK.