

**Sumisho Computer Systems Corporation
Consolidated Results of Operation
1st Half of Fiscal Year Ending March 2012**

Summary of results

[Consolidated results]

(Million yen)

	Apr. 2010 – Sep. 2010	Apr. 2011 – Sep. 2011	Increase/Decrease	
			Amount	Change (%)
Sales	62,618	59,609	Δ3,008	Δ4.8%
Gross Profit	13,536	13,254	Δ282	Δ2.1%
SG&A Expenses	11,075	11,031	Δ43	Δ0.4%
Operating Income	2,461	2,222	Δ239	Δ9.7%
Ordinary Income	2,587	5,132	2,545	98.4%
Net Income	1,541	3,134	1,592	103.4%

Sales Comparison by Segment

[Consolidated results]

(Million yen)

	Apr. 2010 – Sep. 2010	Apr. 2011 – Sep. 2011	Increase/Decrease	
			Amount	Change (%)
Software Development	21,142 (33.8%)	20,221 (33.9%)	Δ921	Δ4.4%
Information Processing	18,049 (28.8%)	17,961 (30.1%)	Δ87	Δ0.5%
Packaged Software/ Hardware Sales	23,425 (37.4%)	21,426 (36.0%)	Δ1,999	Δ8.5%
Total	62,618 (100.0%)	59,609 (100.0%)	Δ3,008	Δ4.8%
[Incoming Orders] Software Development	23,175	19,219	Δ3,956	Δ17.1%
[Backlog] Software Development	10,280	7,492	Δ2,788	Δ27.1%

Sales Comparison by Sector

[Consolidated results]

(Million yen)

	Apr. 2010 -Sep. 2010		Apr. 2011 - Sep. 2011		Increase/Decrease	
	Amount	Composition	Amount	Composition	Amount	Change(%)
Manufacturers	15,150	24.2%	17,122	28.7%	1,971	13.0%
Distributors	14,736	23.5%	14,310	24.0%	△426	△2.9%
Financial Institutions	8,860	14.2%	8,224	13.8%	△636	△7.2%
Banks	3,233	5.2%	3,530	5.9%	297	9.2%
Securities Firms	901	1.4%	1,136	1.9%	234	26.1%
Shopping Credit/ Leasing Companies	2,419	3.9%	1,115	1.9%	△1,304	△53.9%
Insurance Companies	2,306	3.7%	2,442	4.1%	135	5.9%
Communications/ Transportation	9,855	15.8%	8,142	13.7%	△1,713	△17.4%
Utilities	888	1.4%	714	1.2%	△174	△19.6%
Services	7,722	12.3%	6,594	11.1%	△1,128	△14.6%
Others	5,402	8.6%	4,501	7.5%	△901	△16.7%
Total	62,618	100.0%	59,609	100.0%	△3,008	△4.8%

External Sales & Operating Income by Reported Segment based on Management Approach

[Consolidated results]

(Million yen)

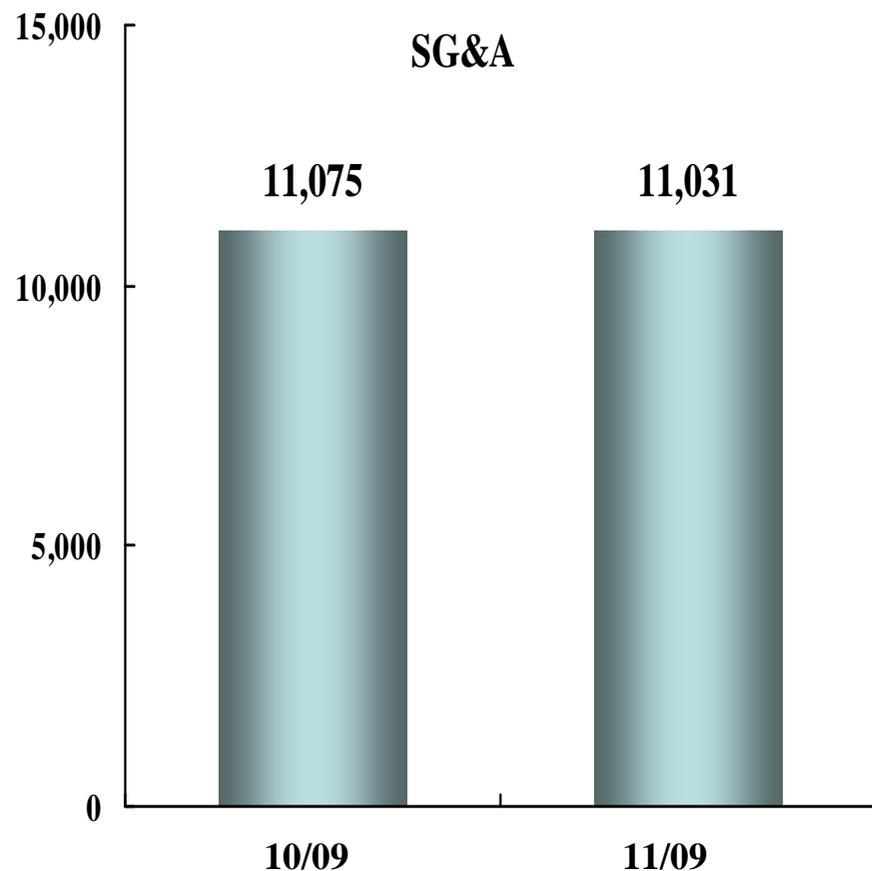
		Apr. 2010 – Sep. 2010	Apr. 2011 – Sep. 2011	Increase/Decrease	
				Amount	Change (%)
Distribution & Manufacturing System Solution Business	External sales	16,980	17,272	291	1.7%
	Operating income	553	559	6	1.2%
Financial System & ERP Solution Business	External sales	10,576	9,337	Δ1,239	Δ11.7%
	Operating income	Δ100	Δ174	Δ74	-
Global Solution Business	External sales	7,981	7,502	Δ479	Δ6.0%
	Operating income	915	903	Δ11	Δ1.3%
IT Platform Solution Business	External sales	23,920	21,896	Δ2,024	Δ8.5%
	Operating income	1,440	1,067	Δ373	Δ25.9%
Others	External sales	3,158	3,601	442	14.0%
	Operating income	Δ82	101	183	-
Adjustment	External sales	-	-	-	-
	Operating income	Δ265	Δ235	29	-
Total	External sales	62,618	59,609	Δ3,008	Δ4.8%
	Operating income	2,461	2,222	Δ239	Δ9.7%

SG&A Expenses Analysis

Details of increase and decrease from April to September (year-on-year)

(Million yen)

(Million yen)



【Details of increase】

Expenses for enhancing staff capabilities (including for developing global talent)	+34
Expenses for the efforts to promote employees' health	+35

【Details of decrease】

Outsourcing expenses	△25
R&D expenses	△64
Others	△24

【SG&A expenses total】

△44

Operating Income Analysis

Details of increase and decrease from April to September (year-on-year)

(Million yen)

