



Sumisho Computer Systems Corporation

Supplementary Information (Data Book)

2010/4/1-2010/12/31

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Financial Review【Consolidated】

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Caution Concerning Forward-Looking Statements

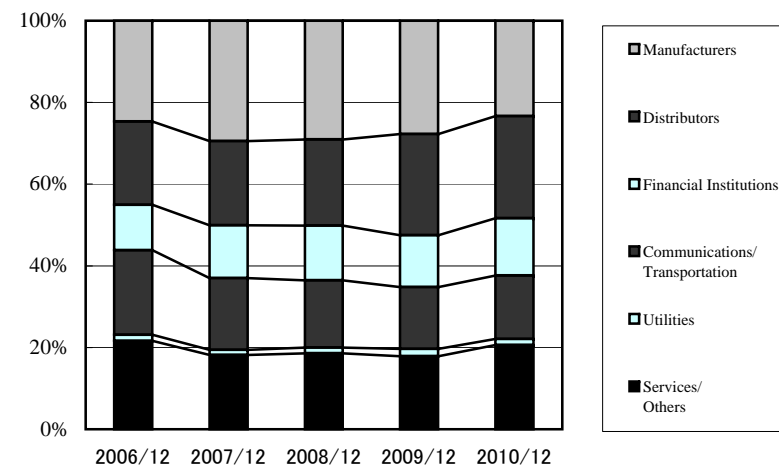
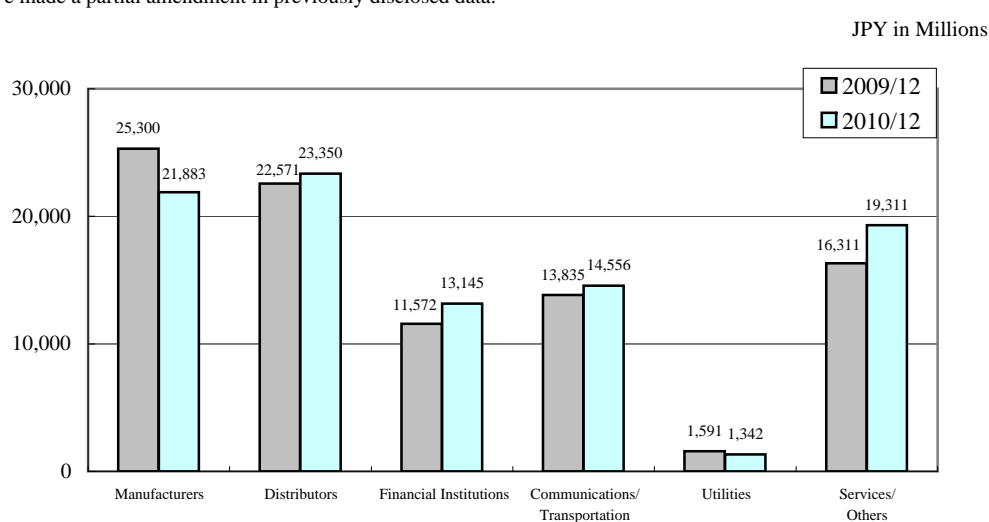
This report includes forward-looking statements relating to our future plans, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The Company is under no obligation – and expressly disclaims any such obligation – to update or alter its forward-looking statements.

I. Sales by customer industry

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	25,300	27.7	21,883	23.4	△ 3,417	△ 13.5
Distributors	22,571	24.8	23,350	25.0	778	3.5
Financial Institutions	11,572	12.7	13,145	14.0	1,573	13.6
Banks	4,967	5.4	4,749	5.1	△ 218	△ 4.4
Securities Firms	1,794	2.0	1,307	1.4	△ 486	△ 27.1
Shopping Credit/ Leasing Companies	1,537	1.7	3,532	3.8	1,995	129.8
Insurance Companies	3,273	3.6	3,555	3.8	281	8.6
Communications/Transportation	13,835	15.2	14,556	15.6	720	5.2
Utilities	1,591	1.7	1,342	1.4	△ 248	△ 15.6
Services/Others	16,311	17.9	19,311	20.6	3,000	18.4
Total	91,182	100.0	93,589	100.0	2,406	2.6

※We made a partial amendment in previously disclosed data.

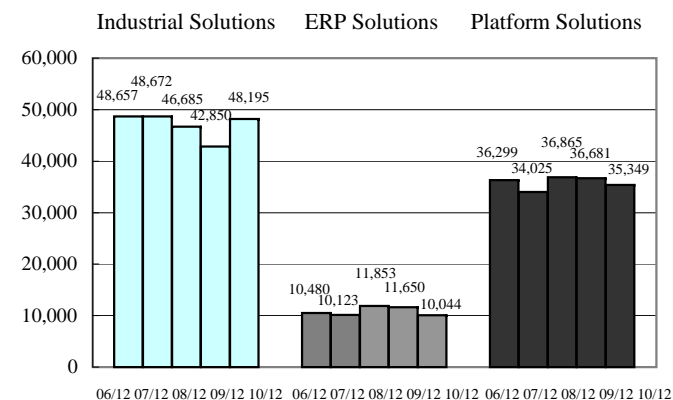


II. Sales by solution

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Industrial Solutions	42,850	47.0	48,195	51.5	5,345	12.5
ERP Solutions	11,650	12.8	10,044	10.7	△ 1,605	△ 13.8
Platform Solutions	36,681	40.2	35,349	37.8	△ 1,332	△ 3.6
Total	91,182	100.0	93,589	100.0	2,406	2.6

JPY in Millions



【Industrial Solutions】

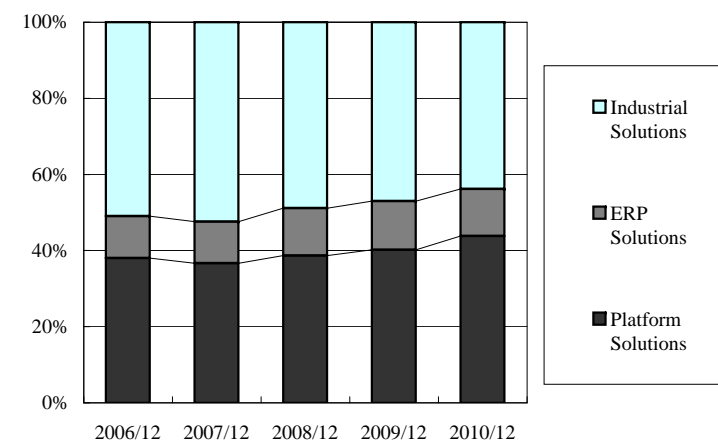
In Industrial Solutions, sales increased 12.5% from the same period last year, to JPY 48,195 million, thanks to an increase in sales to distributors, financial institutions, communications and the service industry, which offset a decrease in sales to manufacturers.

【ERP Solutions】

In ERP Solutions, sales decreased 13.8% from the same period last year, to JPY 10,044 million, due mainly to a decrease in sales to manufacturers, which offset an increase in sales to the service industry.

【Platform Solutions】

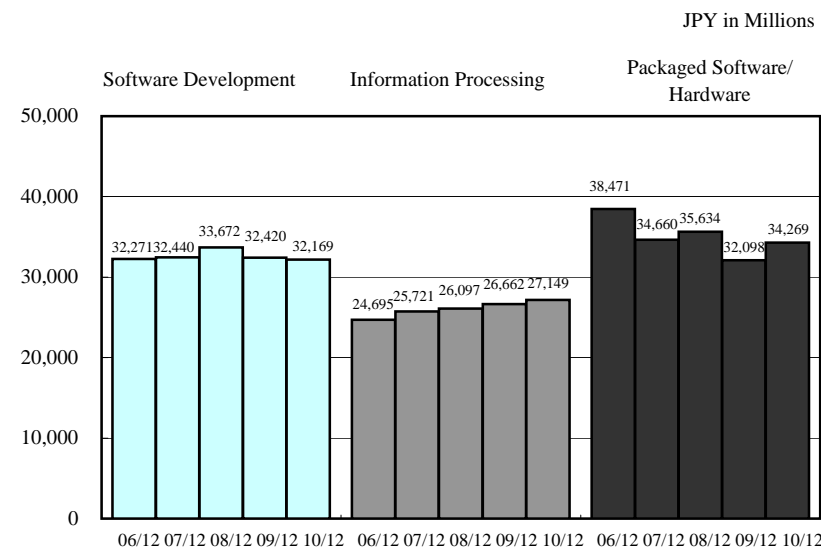
In Platform Solutions, sales decreased 3.6% from the same period last year, to JPY 35,349 million, due mainly to a decrease in sales to manufacturers and distributors, which offset an increase in sales to the service industry.



III. Sales by segment

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Software Development	32,420	35.6	32,169	34.4	△ 250	△ 0.8
Information Processing	26,662	29.2	27,149	29.0	486	1.8
Packaged Software/Hardware	32,098	35.2	34,269	36.6	2,171	6.8
Total	91,182	100.0	93,589	100.0	2,406	2.6



【Software Development】

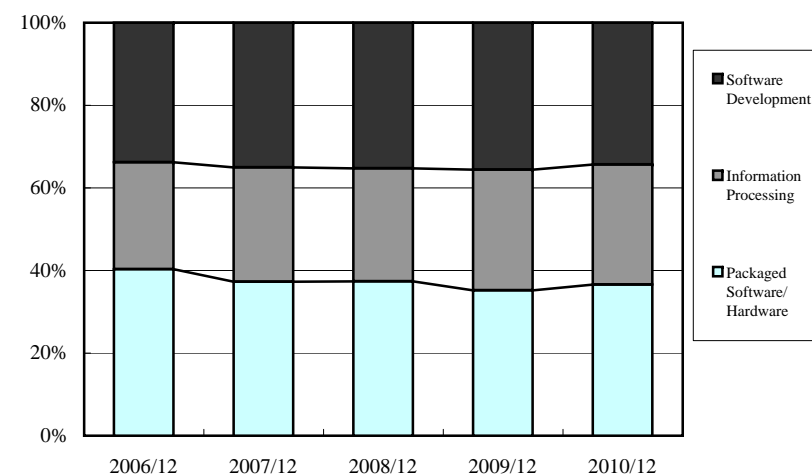
In Software Development, sales decreased 0.8% from the same period last year, to JPY 32,169 million, due mainly to a decrease in sales to manufacturers, which offset an increase in sales to financial institutions, communications and the service industry.

【Information Processing】

In Information Processing, sales increased 1.8% from the same period last year, to JPY 27,149 million, thanks to an increase in sales to communications and the service industry.

【Packaged Software/Hardware】

In Packaged Software/Hardware segment, sales increased 6.8% from the same period last year, to JPY 34,269 million, thanks to an increase in sales to distributors, communications and the service industry, which offset a decrease in sales to financial institutions.



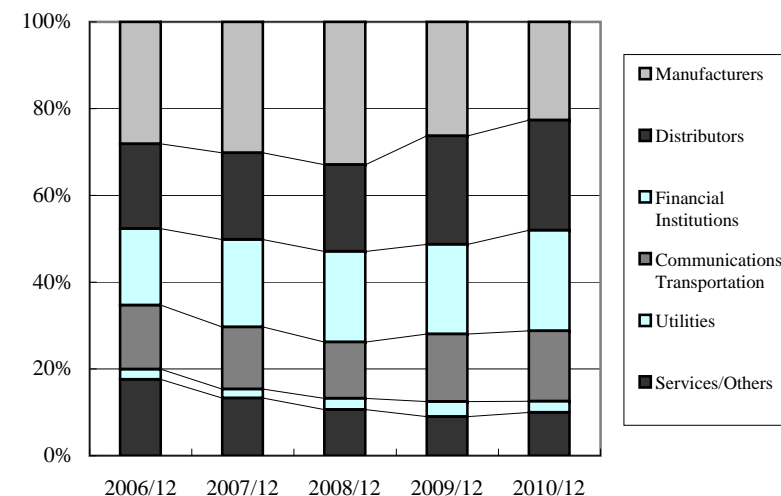
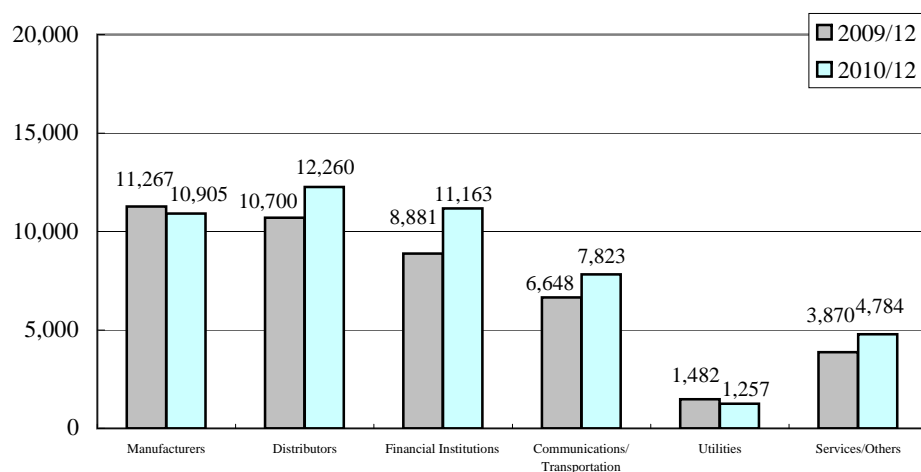
IV. Sales by solution & customer industry (Industrial Solutions)

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	11,267	26.3	10,905	22.6	△ 361	△ 3.2
Distributors	10,700	25.0	12,260	25.5	1,560	14.6
Financial Institutions	8,881	20.7	11,163	23.2	2,282	25.7
Banks	3,753	8.8	3,811	7.9	57	1.5
Securities Firms	1,099	2.6	894	1.9	△ 205	△ 18.7
Shopping Credit/ Leasing Companies	985	2.3	3,119	6.5	2,134	216.7
Insurance Companies	3,042	7.1	3,338	6.9	295	9.7
Communications/Transportation	6,648	15.5	7,823	16.2	1,175	17.7
Utilities	1,482	3.5	1,257	2.6	△ 225	△ 15.2
Services/Others	3,870	9.0	4,784	9.9	913	23.6
Total	42,850	100.0	48,195	100.0	5,345	12.5

※We made a partial amendment in previously disclosed data.

JPY in Millions



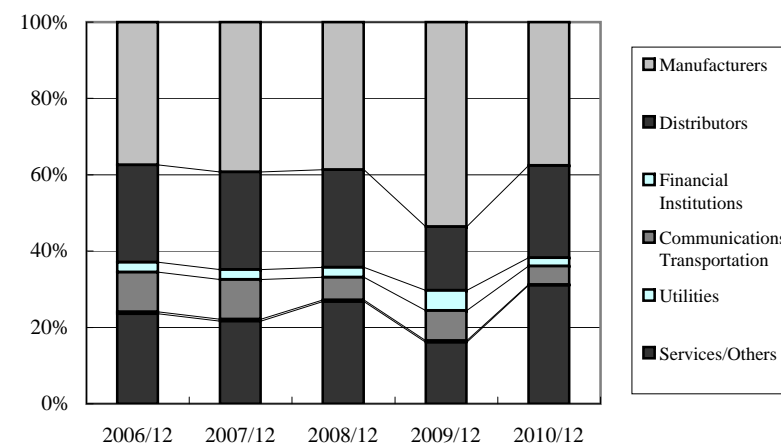
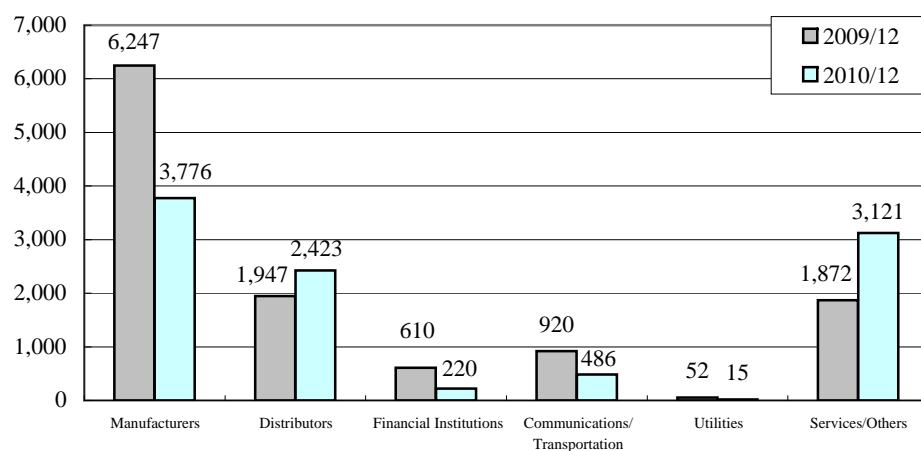
V. Sales by solution & customer industry (ERP Solutions)

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	6,247	53.6	3,776	37.6	△ 2,470	△ 39.6
Distributors	1,947	16.7	2,423	24.1	476	24.5
Financial Institutions	610	5.2	220	2.2	△ 389	△ 63.8
Banks	23	0.2	19	0.2	△ 3	△ 16.5
Securities Firms	410	3.5	46	0.5	△ 364	△ 88.7
Shopping Credit/ Leasing Companies	94	0.8	71	0.7	△ 23	△ 24.5
Insurance Companies	81	0.7	83	0.8	1	2.2
Communications/Transportation	920	7.9	486	4.8	△ 433	△ 47.1
Utilities	52	0.5	15	0.2	△ 36	△ 70.9
Services/Others	1,872	16.1	3,121	31.1	1,249	66.7
Total	11,650	100.0	10,044	100.0	△ 1,605	△ 13.8

※We made a partial amendment in previously disclosed data.

JPY in Millions

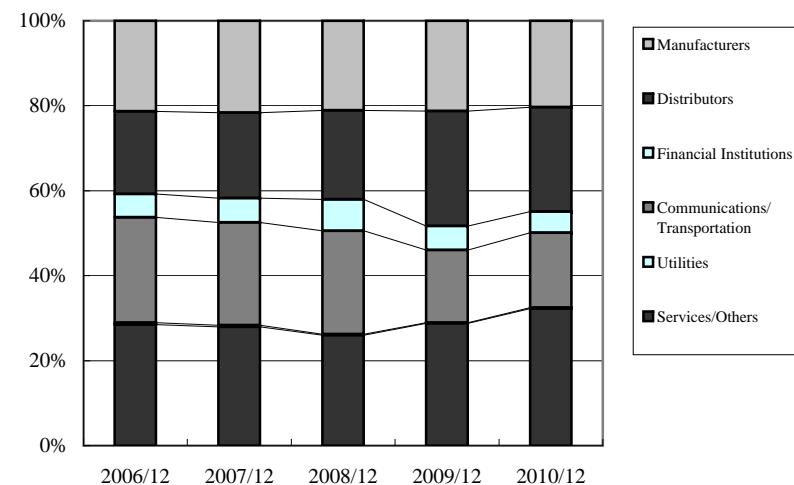
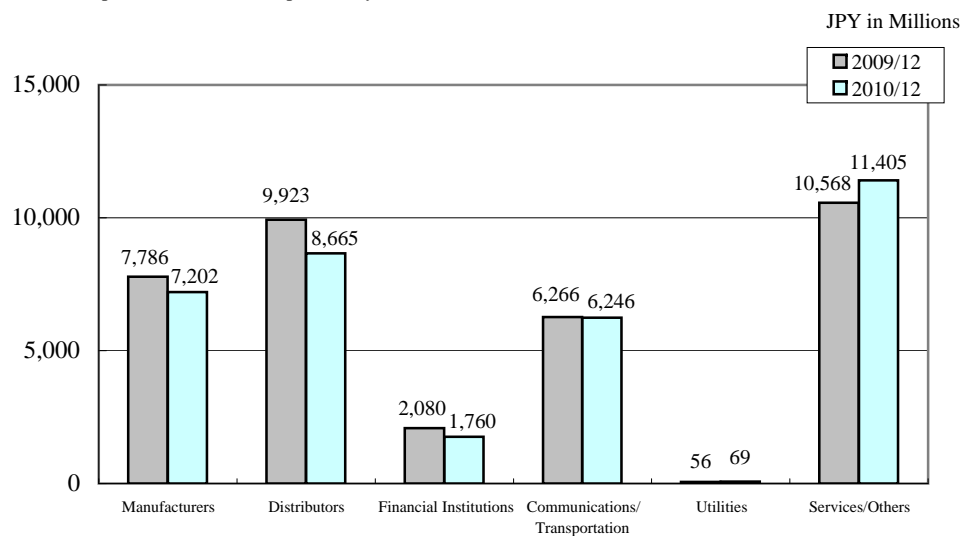


VI. Sales by solution & customer industry (Platform Solutions)

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	7,786	21.2	7,202	20.4	△ 584	△ 7.5
Distributors	9,923	27.0	8,665	24.5	△ 1,257	△ 12.7
Financial Institutions	2,080	5.7	1,760	5.0	△ 319	△ 15.4
Banks	1,189	3.2	918	2.6	△ 271	△ 22.8
Securities Firms	284	0.8	367	1.0	83	29.3
Shopping Credit/ Leasing Companies	457	1.2	341	1.0	△ 115	△ 25.3
Insurance Companies	149	0.4	133	0.4	△ 15	△ 10.4
Communications/Transportation	6,266	17.1	6,246	17.7	△ 20	△ 0.3
Utilities	56	0.2	69	0.2	13	23.4
Services/Others	10,568	28.8	11,405	32.2	836	7.9
Total	36,681	100.0	35,349	100.0	△ 1,332	△ 3.6

※We made a partial amendment in previously disclosed data.



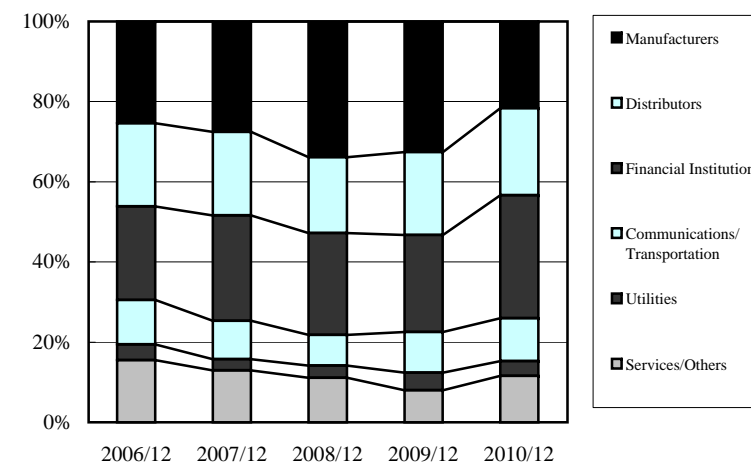
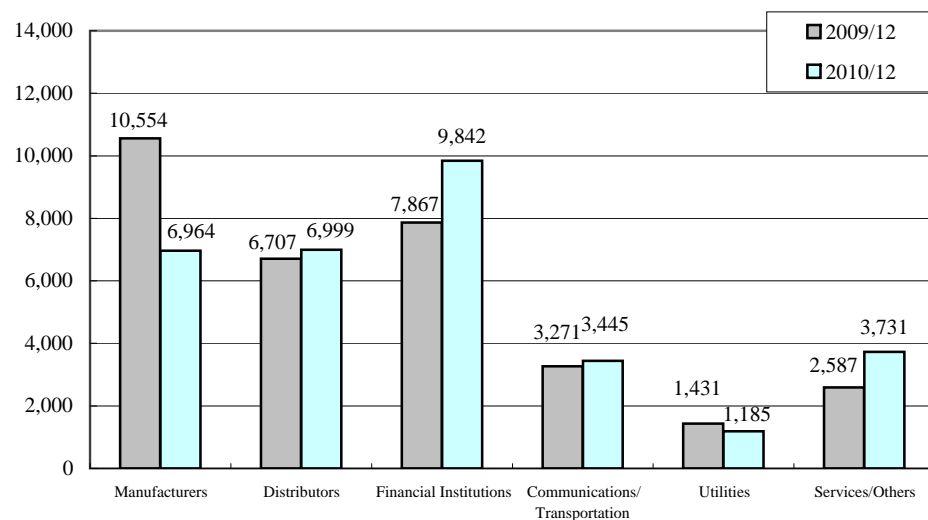
VII. Sales by segment & customer industry (Software Development)

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	10,554	32.5	6,964	21.6	△ 3,589	△ 34.0
Distributors	6,707	20.7	6,999	21.8	292	4.4
Financial Institutions	7,867	24.3	9,842	30.6	1,974	25.1
Banks	3,024	9.3	3,095	9.6	71	2.4
Securities Firms	1,400	4.3	871	2.7	△ 528	△ 37.8
Shopping Credit/ Leasing Companies	428	1.3	2,498	7.8	2,070	483.6
Insurance Companies	3,014	9.3	3,376	10.5	361	12.0
Communications/Transportation	3,271	10.1	3,445	10.7	174	5.3
Utilities	1,431	4.4	1,185	3.7	△ 246	△ 17.2
Services/Others	2,587	8.0	3,731	11.6	1,144	44.2
Total	32,420	100.0	32,169	100.0	△ 250	△ 0.8

※We made a partial amendment in previously disclosed data.

JPY in Millions



VIII. Sales by solution - Quarterly trends

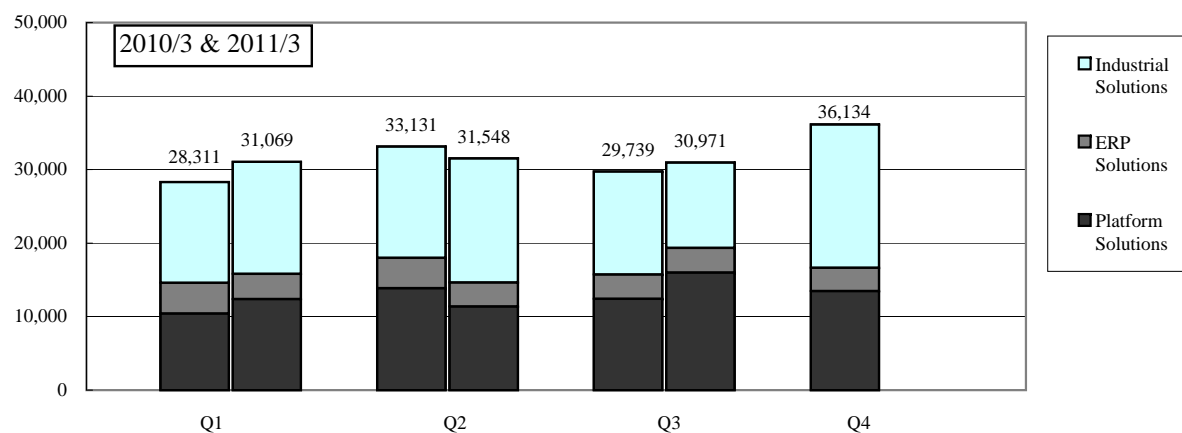
JPY in Millions

		Q1		Q2		Q3		Q4		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2011/3	Sales	31,069	9.7	31,548	△ 4.8	30,971	4.1				
	Industrial Solutions	15,277	11.4	16,914	11.8	16,003	14.3				
	ERP Solutions	3,437	△ 17.6	3,253	△ 21.7	3,353	1.0				
	Platform Solutions	12,355	18.5	11,381	△ 17.8	11,613	△ 6.5				
2010/3	Sales	28,311	(22.2) △ 4.9	33,131	(26.0) △ 1.7	29,739	(23.4) △ 6.9	36,134	(28.4) △ 7.0	127,317	(100.0) △ 5.2
	Industrial Solutions	13,715	(22.0) △ 5.9	15,132	(24.3) △ 10.9	14,003	(22.5) △ 7.4	19,478	(31.2) △ 4.0	62,329	(100.0) △ 6.9
	ERP Solutions	4,172	(28.1) 7.7	4,156	(28.0) 8.4	3,321	(22.4) △ 19.8	3,200	(21.6) △ 30.2	14,850	(100.0) △ 9.7
	Platform Solutions	10,423	(20.8) △ 8.0	13,842	(27.6) 7.6	12,415	(24.8) △ 2.0	13,455	(26.8) △ 3.8	50,137	(100.0) △ 1.4

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

Sales by solution - Quarterly trends

JPY in Millions

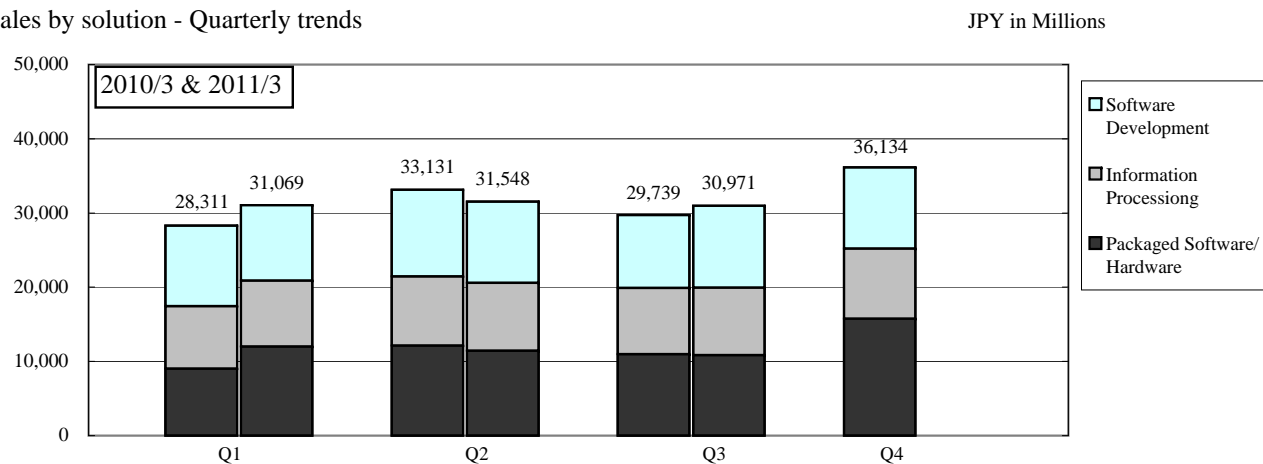


IX. Sales by segment - Quarterly trends

		Q1		Q2		Q3		Q4		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2011/3	Sales	31,069	9.7	31,548	△ 4.8	30,971	4.1				
	Software Development	10,179	△ 6.4	10,963	△ 6.3	11,026	12.0				
	Information Processing	8,885	5.5	9,164	△ 1.6	9,099	1.9				
	Packaged Software/Hardware	12,004	33.2	11,421	△ 5.7	10,844	△ 1.1				
2010/3	Sales	28,311	(22.2)	33,131	(26.0)	29,739	(23.4)	36,134	(28.4)	127,317	(100.0)
	Software Development	10,873	(25.1)	11,701	(27.0)	9,845	(22.7)	10,955	(25.2)	43,376	(100.0)
	Information Processing	8,424	(23.4)	9,312	(25.8)	8,926	(24.7)	9,420	(26.1)	36,083	(100.0)
	Packaged Software/Hardware	9,013	(18.9)	12,117	(25.3)	10,967	(22.9)	15,758	(32.9)	47,856	(100.0)

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

Sales by solution - Quarterly trends



X. Amount of orders accepted and backlog (Software Development)

JPY in Millions

		Q1	Q2	Q3	Q4
2011/3	Orders accepted	11,568	11,607	10,866	
	Backlog	9,635	10,280	10,119	
2010/3	Orders accepted	16,438	9,425	9,644	9,084
	Backlog	12,595	10,319	10,118	8,247

XI. Sales of Packaged Software and Hardware

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Hardware	21,715	67.7	22,040	64.3	325	1.5
Packaged Software	10,383	32.3	12,229	35.7	1,846	17.8
Total	32,098	100.0	34,269	100.0	2,171	6.8

XII. Sales to Sumitomo Corporation and Sumitomo Group Companies

JPY in Millions

	2009/12		2010/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Sumitomo Corporation	12,363	13.6	10,685	11.4	△ 1,678	△ 13.6
Sumitomo Group Companies*	31,897	35.0	33,265	35.5	1,368	4.3

* Sumitomo Group includes Sumitomo Corporation and its Group Companies

XIII. External Sales and Operating Income by Reported Segments based on Management Approach

JPY in Millions

2011/3		Q1		Q2		Q3		Q4		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Distribution & Manufacturing System Solution Business	External Sales	8,509	27.4	9,015	28.6	8,029	25.9				
	Operating Income	178	15.3	421	32.6	246	21.6				
Financial System & ERP Solution Business	External Sales	6,088	19.6	6,331	20.1	6,284	20.3				
	Operating Income	101	8.7	21	1.7	93	8.2				
Global Solution Business	External Sales	2,962	9.5	3,146	10.0	3,786	12.2				
	Operating Income	368	31.5	332	25.7	385	33.8				
IT Platform Solution Business	External Sales	12,160	39.1	11,216	35.6	11,357	36.7				
	Operating Income	756	64.8	637	49.3	580	51.0				
Others	External Sales	1,349	4.4	1,839	5.8	1,513	4.9				
	Operating Income	△ 121	△ 10.4	30	2.3	△ 28	△ 2.5				
Adjustments	External Sales	-	-	-	-	-	-				
	Operating Income	△ 115	△ 9.9	△ 149	△ 11.6	△ 137	△ 12.1				
Total	External Sales	31,069	100.0	31,548	100.0	30,971	100.0				
	Operating Income	1,167	100.0	1,293	100.0	1,140	100.0				

* Operating Income of Adjustments is unallocated general corporate expenses and others.

XIV. Quarterly trends

JPY in Millions

Figures in brackets show percentage out of quarterly sales.

FY2010	1st quarter (2010.4~6)		2nd quarter (2010.7~9)		3rd quarter (2010.10~12)	
	Amount	%	Amount	%	Amount	%
Net sales	31,069	100.0	31,548	100.0	30,971	100.0
Industrial solutions	15,277	(49.2)	16,914	(53.6)	16,003	(51.7)
ERP solutions	3,437	(11.1)	3,253	(10.3)	3,353	(10.8)
Platform solutions	12,355	(39.7)	11,381	(36.1)	11,613	(37.5)
Cost of sales	24,296	78.2	24,785	78.6	24,366	78.7
Gross Profit	6,773	21.8	6,763	21.4	6,604	21.3
S.G.&A. Expenses	5,605	18.0	5,469	17.3	5,464	17.6
Operating Income	1,167	3.8	1,293	4.1	1,140	3.7
Ordinary Income	1,266	4.1	1,320	4.2	1,210	3.9
Income before income taxes	1,494	4.8	1,153	3.7	1,081	3.5
Net Income	923	3.0	617	2.0	628	2.0

1st half (2010.4~9)		3rd quarter total (2010.4~12)		full year (2010.4~2011.3)	
Amount	%	Amount	%	Amount	%
62,618	100.0	93,589	100.0	135,000	100.0
32,191	(51.4)	48,195	(51.5)	—	—
6,690	(10.7)	10,044	(10.7)	—	—
23,736	(37.9)	35,349	(37.8)	—	—
49,081	78.4	73,447	78.5	104,000	77.0
13,536	21.6	20,141	21.5	31,000	23.0
11,075	17.7	16,540	17.7	24,000	17.8
2,461	3.9	3,601	3.8	7,000	5.2
2,587	4.1	3,798	4.1	7,200	5.3
2,647	4.2	3,729	4.0	6,200	4.6
1,541	2.5	2,170	2.3	3,500	2.6

FY2009	1st quarter (2009.4~6)		2nd quarter (2009.7~9)		3rd quarter (2009.10~12)		4th quarter (2010.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	28,311	100.0	33,131	100.0	29,739	100.0	36,134	100.0
Industrial solutions	13,715	(48.4)	15,132	(45.7)	14,003	(47.1)	19,478	(53.9)
ERP solutions	4,172	(14.7)	4,156	(12.5)	3,321	(11.2)	3,200	(8.9)
Platform solutions	10,423	(36.9)	13,842	(41.8)	12,415	(41.7)	13,455	(37.2)
Cost of sales	21,660	76.5	25,909	78.2	22,994	77.3	27,576	76.3
Gross Profit	6,650	23.5	7,221	21.8	6,745	22.7	8,558	23.7
S.G.&A. Expenses	5,983	21.1	5,962	18.0	5,487	18.5	5,319	14.7
Operating Income	667	2.4	1,259	3.8	1,257	4.2	3,238	9.0
Ordinary Income	795	2.8	1,321	4.0	1,821	6.1	3,248	9.0
Income before income taxes	△ 328	△ 1.2	1,123	3.4	1,735	5.8	2,538	7.0
Net Income	224	0.8	564	1.7	942	3.2	1,511	4.2

1st half (2009.4~9)		3rd quarter total (2009.4~12)		full year (2009.4~2010.3)	
Amount	%	Amount	%	Amount	%
61,442	100.0	91,182	100.0	127,317	100.0
28,847	(46.9)	42,850	(47.0)	62,329	(49.0)
8,328	(13.6)	11,650	(12.8)	14,850	(11.7)
24,266	(39.5)	36,681	(40.2)	50,137	(39.3)
47,569	77.4	70,564	77.4	98,140	77.1
13,872	22.6	20,618	22.6	29,176	22.9
11,945	19.4	17,432	19.1	22,752	17.9
1,927	3.1	3,185	3.5	6,423	5.0
2,117	3.4	3,939	4.3	7,188	5.6
795	1.3	2,530	2.8	5,068	4.0
788	1.3	1,731	1.9	3,242	2.5

Increase / Decrease	1st quarter		2nd quarter		3rd quarter	
	Amount	%	Amount	%	Amount	%
Net sales	2,758	9.7	△ 1,582	△ 4.8	1,231	4.1
Industrial solutions	1,562	11.4	1,781	11.8	2,000	14.3
ERP solutions	△ 735	△ 17.6	△ 903	△ 21.7	32	1.0
Platform solutions	1,931	18.5	△ 2,461	△ 17.8	△ 802	△ 6.5
Cost of sales	2,636	12.2	△ 1,124	△ 4.3	1,371	6.0
Gross Profit	122	1.8	△ 458	△ 6.3	△ 140	△ 2.1
S.G.&A. Expenses	△ 377	△ 6.3	△ 492	△ 8.3	△ 22	△ 0.4
Operating Income	500	74.9	33	2.7	△ 117	△ 9.4
Ordinary Income	471	59.2	△ 1	△ 0.1	△ 611	△ 33.6
Income before income taxes	1,822	—	29	2.6	△ 653	△ 37.7
Net Income	699	312.3	52	9.4	△ 313	△ 33.3

1st half		3rd quarter total	
Amount	%	Amount	%
1,175	1.9	2,406	2.6
3,344	11.6	5,345	12.5
△ 1,638	△ 19.7	△ 1,605	△ 13.8
△ 530	△ 2.2	△ 1,332	△ 3.6
1,511	3.2	2,883	4.1
△ 336	△ 2.4	△ 476	△ 2.3
△ 870	△ 7.3	△ 892	△ 5.1
534	27.7	416	13.1
470	22.2	△ 141	△ 3.6
1,852	233.0	1,198	47.4
752	95.4	438	25.3