

# Supplementary Information (Data Book) 2009/4/1-2009/9/30

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## **Caution Concerning Forward-Looking Statements**

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- consumer demand for the Company's products and services and the Company's ability to adapt to changes in demand
- competitor responses to the Company's products and services and the products and services of the entities in which the Company has interest
- uncertainties inherent in the development and integration of new business lines and business strategies
- uncertainties associated with product and service development and market acceptance, including the development and provision of programming for new technologic
- the Company's future financial performance, including availability, terms and deployment of capita
- the Company's ability to successfully integrate and recognize anticipated efficiencies and benefits from any businesses the Company acquire
- the ability of suppliers and vendors to deliver products, equipment, software and services
- the outcome of any pending or threatened litigation
- availability of qualified personnel
- changes in, or failure or inability to comply with, government regulations, and adverse outcomes from regulatory proceeding
- changes in the nature of key strategic relationships with partners and joint venturers
- general economic and business conditions and industry trends
- consumer spending levels, including the availability and amount of individual consumer debt
- the regulatory and competitive environment of the industries in which the Company, and the entities in which the Company has interests, operat
- rapid technological changes:
- capital spending for the acquisition and/or development of new network technologies and services
- threatened terrorists attacks and ongoing military action in the Middle East and other parts of the world; an
- fluctuations in foreign currency exchange rates and political unrest in international markets

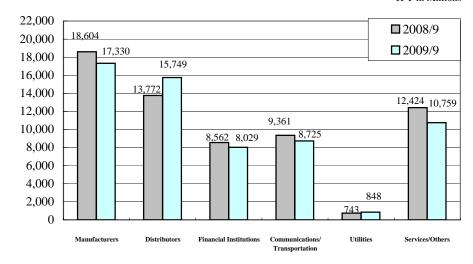
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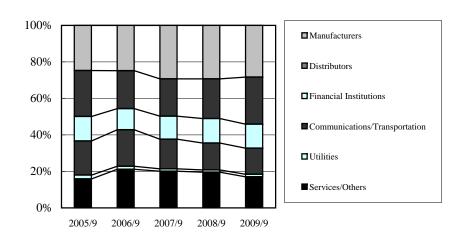
## I. Sales by customer industry

JPY in Millions

		2008/9		2009/9		Increase/Dec	rease
		Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturer	s	18,604	29.3	17,330	28.2	△ 1,274	△ 6.8
Distributors		13,772	21.7	15,749	25.6	1,977	14.4
Financial Inst	itutions	8,562	13.5	8,029	13.1	△ 533	△ 6.2
	Banks	3,126	4.9	3,371	5.5	245	7.9
	Securities Firms	1,910	3.0	1,370	2.2	△ 539	△ 28.3
	Shopping Credit/ Leasing Companies	1,424	2.2	1,026	1.7	△ 397	△ 27.9
	Insurance Companies	2,101	3.3	2,259	3.7	158	7.5
Communicati	ons/Transportation	9,361	14.7	8,725	14.2	△ 635	△ 6.8
Utilities		743	1.2	848	1.4	105	14.1
Services/Others		12,424	19.6	10,759	17.5	△ 1,665	△ 13.4
Total		63,469	100.0	61,442	100.0	△ 2,026	△ 3.2

JPY in Millions

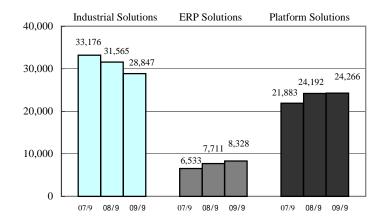




## II . Sales by solution

JPY in Millions

	200	08/9	200	9/9	Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Industrial Solutions	31,565	49.7	28,847	47.0	2,718	8.6	
ERP Solutions	7,711	12.1	8,328	13.5	617	8.0	
Platform Solutions	24,192	38.2	24,266	39.5	73	0.3	
Total	63,469	100.0	61,442	100.0	2,026	3.2	



#### [Industrial Solutions]

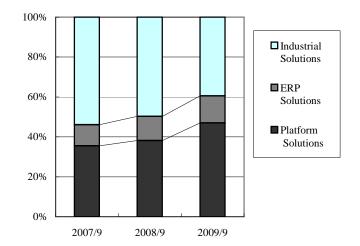
In Industrial solutions, sales declined 8.6% from the same period last year, to JPY 28,847 million, as a decline in sales to manufacturers, securities firms, and the service industry offsetting stronger sales to distributors and the transportation industry.

#### [ERP Solutions]

In ERP Solutions, sales rose 8.0% from the same period last year, to JPY 8,328 million, mainly because of an increase in sales to manufacturers and the finance sector, more than compensating for the decrease in sales to distributors.

#### [Platform Solutions]

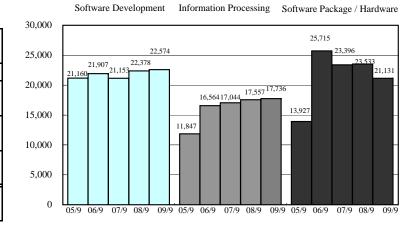
In Platform Solutions, sales were up 0.3% from the same period last year, to JPY 24,266 million, as stronger demand from distributors offset a fall back in sales to academic institutions and government agencies compared with last year's results, along with reduced shipments to the telecommunications industry.



#### III. Sales by segment

JPY in Millions

	200	8/9	200	9/9	Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Software Development	22,378	35.3	22,574	36.7	196	0.9	
Information Processing	17,557	27.7	17,736	28.9	179	1.0	
Software Package / Hardware	23,533	37.1	21,131	34.4	△ 2,402	△ 10.2	
Total	63,469	100.0	61,442	100.0	△ 2,026	△ 3.2	



#### [Software Development]

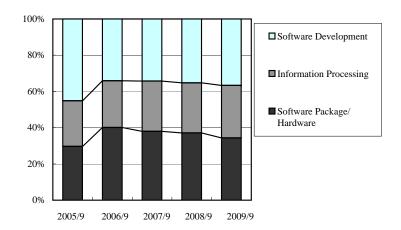
In Software Development, sales increased 0.9% from the same period last year, to JPY 22,574 million, due mainly to higher sales to distributors and to the telecommunications and transportation industries, overcoming a fall in sales to the financial sector, including securities firms and the service industry.

#### [Information Processing]

In Information Processing, sales were up 1.0% from the same period last year, to JPY 17,736 million, mainly because the increase in sales to distributor offset the drop in shipments to manufacturers and the absence this year of the sales boost associated with accounting procedures applied to a subsidiary when merging it in the previous fiscal year.

#### [Software Package/Hardware]

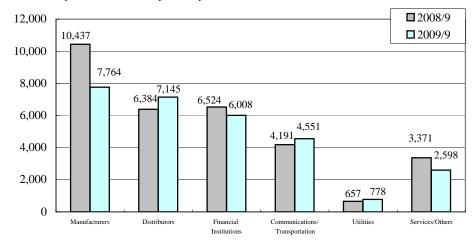
In the Software Package/Hardware segment, the year-on-year fall in sales to manufacturers, the telecommunications and finance sectors, and a fall back in sales to academic institutions and government agencies outweighed a rise in shipments to distributors. As a result, sales were down 10.2% from the same period last year, to JPY21,131 million.

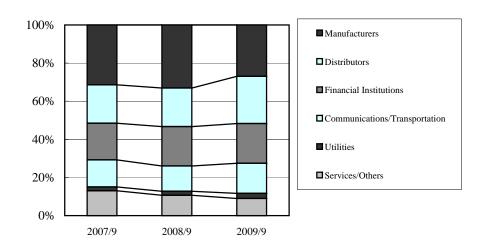


# IV. Sales by solution & customer industry (Industrial Solutions)

JPY in Millions

	2008/9		2009/9		Increase/Dec	rease
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	10,437	33.1	7,764	26.9	△ 2,672	△ 25.6
Distributors	6,384	20.2	7,145	24.8	761	11.9
Financial Institutions	6,524	20.7	6,008	20.8	△ 515	△ 7.9
Banks	2,230	7.1	2,596	9.0	365	16.4
Securities Firms	1,486	4.7	688	2.4	△ 797	△ 53.6
Shopping Credit/ Leasing Companies	833	2.6	585	2.0	△ 247	△ 29.7
Insurance Companies	1,973	6.3	2,137	7.4	163	8.3
Communications/Transportation	4,191	13.3	4,551	15.8	360	8.6
Utilities	657	2.1	778	2.7	121	18.5
Services/Others	3,371	10.7	2,598	9.0	△ 773	△ 22.9
Total	31,565	100.0	28,847	100.0	△ 2,718	△ 8.6

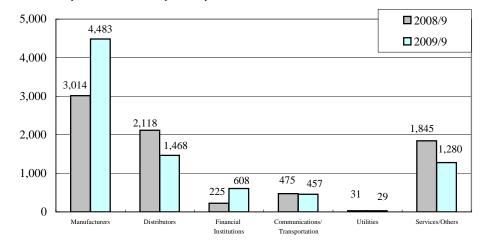


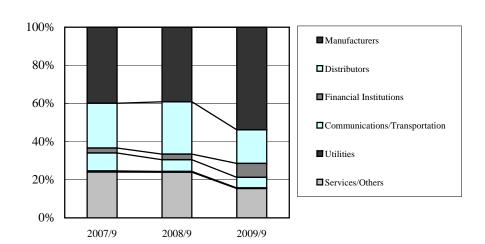


# V. Sales by solution & customer industry (ERP Solutions)

JPY in Millions

	2008/9		2009/9		Increase/Dec	rease
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	3,014	39.1	4,483	53.8	1,469	48.7
Distributors	2,118	27.5	1,468	17.6	△ 649	△ 30.7
Financial Institutions	225	2.9	608	7.3	382	170.0
Banks	94	1.2	15	0.2	△ 79	△ 84.0
Securities Firms	40	0.5	382	4.6	342	846.3
Shopping Credit/ Leasing Companies	59	0.8	160	1.9	101	169.1
Insurance Companies	30	0.4	49	0.6	18	61.7
Communications/Transportation	475	6.2	457	5.5	△ 18	△ 3.9
Utilities	31	0.4	29	0.4	△ 1	△ 5.6
Services/Others	1,845	23.9	1,280	15.4	△ 565	△ 30.6
Total	7,711	100.0	8,328	100.0	617	8.0

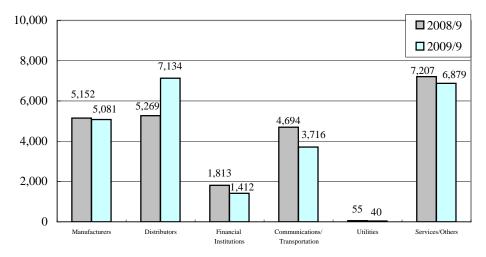


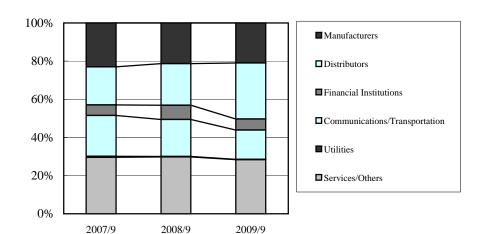


# VI. Sales by solution & customer industry (Platform Solutions)

JPY in Millions

	2008/9		2009/9		Increase/Dec	rease
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	5,152	21.3	5,081	20.9	△ 70	△ 1.4
Distributors	5,269	21.8	7,134	29.4	1,865	35.4
Financial Institutions	1,813	7.5	1,412	5.8	△ 401	△ 22.1
Banks	801	3.3	760	3.1	△ 40	△ 5.1
Securities Firms	384	1.6	299	1.2	△ 84	△ 22.0
Shopping Credit/ Leasing Companies	531	2.2	280	1.2	△ 250	△ 47.2
Insurance Companies	96	0.4	71	0.3	△ 24	△ 25.5
Communications/Transportation	4,694	19.4	3,716	15.3	△ 977	△ 20.8
Utilities	55	0.2	40	0.2	△ 14	△ 26.7
Services/Others	7,207	29.8	6,879	28.4	△ 327	△ 4.5
Total	24,192	100.0	24,266	100.0	73	0.3

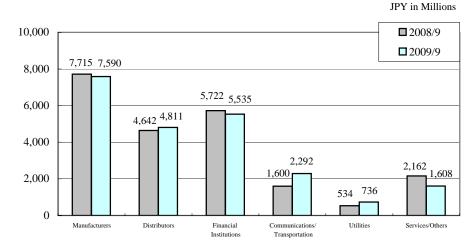


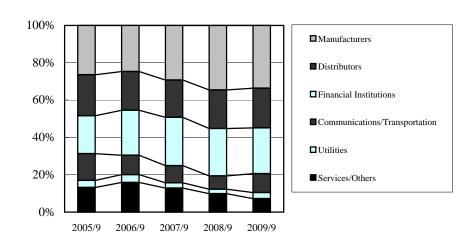


# VII. Sales by segment & customer industry (Software Development)

JPY in Millions

		2008/9		2009/9		Increase/Dec	erease
		Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers		7,715	34.5	7,590	33.6	△ 124	△ 1.6
Distributors		4,642	20.7	4,811	21.3	168	3.6
Financial Inst	itutions	5,722	25.6	5,535	24.5	△ 187	△ 3.3
	Banks	1,805	8.1	2,090	9.3	284	15.8
	Securities Firms	1,458	6.5	985	4.4	△ 473	△ 32.5
	Shopping Credit/ Leasing Companies	574	2.6	356	1.6	△ 217	△ 37.9
	Insurance Companies	1,883	8.4	2,103	9.3	219	11.6
Communicati	ons/Transportation	1,600	7.2	2,292	10.2	692	43.3
Utilities		534	2.4	736	3.3	201	37.7
Services/Others		2,162	9.6	1,608	7.1	△ 554	△ 25.6
Total		22,378	100.0	22,574	100.0	196	0.9





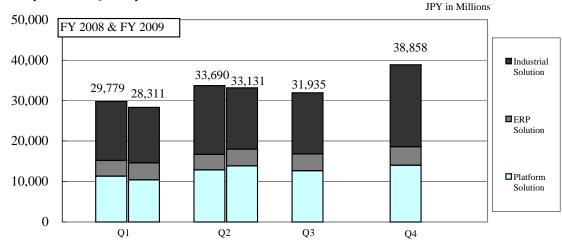
## **VIII.** Sales by solution - Quarterly trends

JPY in Millions

			Q1		Q	2	Q	3	Q	4	Tot	al
			Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Sales		28,311	△4.9	33,131	△ 1.7						
FY 2009		Industrial Solutions	13,715	△5.9	15,132	△ 10.9						
		ERP Solutions	4,172	7.7	4,156	8.4						
		Platform Solutions	10,423	△8.0	13,842	7.6						
			Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Sales		29,779	(22.2) 8.3	33,690	(25.1) △ 1.2		(23.8)	38,858	(28.9) △ 12.4	134,263	(100.0) △ 2.1
FY 2008		Industrial Solutions	14,574	(21.8) △5.1	16,991	(25.4) △ 4.7	·	(22.6) △ 2.4	20,282	(30.3) △ 7.6	66,968	(100.0) △ 5.2
		ERP Solutions	3,874	(23.6) 22.3	3,836	(23.3) 14.0		(25.2) 15.4	4,587	(27.9) △ 12.1	16,440	(100.0) 7.2
		Platform Solutions	11,329	(22.3) 26.4	12,862	(25.3) △ 0.4		(24.9) 4.4	13,989	(27.5) △ 18.7	50,854	(100.0) △ 0.7

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

#### Sales by solution - Quarterly trends



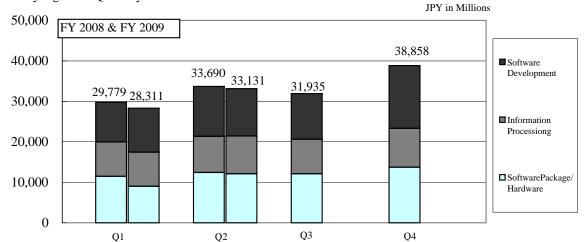
## **IX.** Sales by segment - Quarterly trends

JPY in Millions

			Q1		Q	2	Q:	3	Q	4	Tot	al
			Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Sales		28,311	△ 4.9	33,131	△1.7						
FY 2009		Software Development	10,873	10.8	11,701	△6.9						
		Information Processing	8,424	△ 0.7	9,312	2.6						
		Software Package / Hardware	9,013	△ 21.5	12,117	0.6						
			Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Sales			(22.2)		(25.1)		(23.8)		(28.9)		(100.0)
			29,779	8.3	33,690	△ 1.2	31,935	2.3	38,858	△ 12.4	134,263	△ 2.1
FY 2008		Software Development	9,809	(19.9) 3.3	12,568	(25.6) 7.8	11,294	(23.0) 0.1	15,509	(31.5) △ 3.6	49,182	(100.0) 1.4
		Information Processing	8,484	(23.8) 3.5	9,073	(25.4) 2.5	8,539	(23.9) △ 1.6	9,604	(26.9) △ 6.7	35,702	(100.0) △ 0.9
		Software Package / Hardware	11,485	(23.3) 17.2	12,048	(24.4) △ 11.4		(24.5) 7.4	13,744	(27.8) △ 23.7	49,379	(100.0) △ 6.2

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

#### Sales by segment - Quarterly trends



## X. Amount of orders accepted and backlog (Software Development)

JPY in Millions

		Q1	Q2	Q3	Q4
FY2009	Orders accepted	16,438	9,425		
1 1 2009	Backlog	12,595	10,319		
FY2008	Orders accepted	16,256	11,579	12,357	10,054
1 1 2000	Backlog	12,410	11,421	12,485	7,030

## **XI.** Sales of Software Package and Hardware

JPY in Millions

	200	2008/9 Amount %		)9/9	Increase/Decrease		
	Amount			%	Amount	YoY changes(%)	
Hardware sales	16,408	69.7	14,121	66.8	△ 2,286	△ 13.9	
Software Package sales	7,124	30.3	7,009	33.2	△ 115	△ 1.6	
Total	23,533	100.0	21,131	100.0	△ 2,402	△ 10.2	

## XII. Sales to Sumitomo Corp. and Sumitomo Group Companies

JPY in Millions

	2008/9 Amount %		2009/9		Increase/Decrease	
			Amount	%	Amount	YoY changes(%)
Sumitomo Corporation	6,161	9.7	8,739	14.2	2,577	41.8
Sumitomo Group Companies*	20,194	31.8	21,953	35.7	1,758	8.7

<sup>\*</sup> Sumitomo Group includes Sumitomo Corp. Group Companies

 $<sup>\</sup>ensuremath{^{**}}\xspace$  We made a partial amendment in the sales to Sumitomo Corporation in 2008/9.

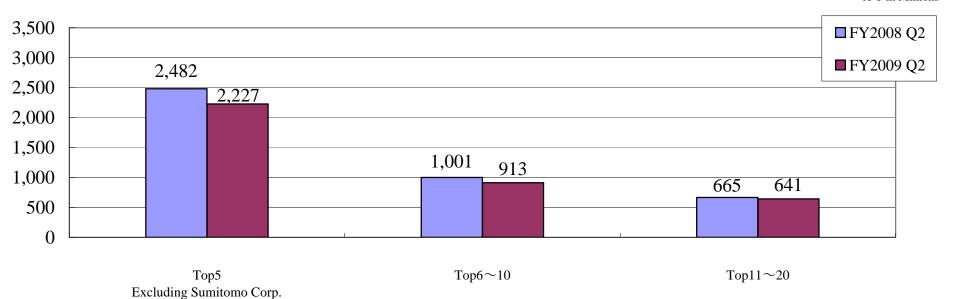
## XIII. Sales to large customer

JPY in Millions

	Top5		Top10			Top20						
	Total Sales	% of total sales (Top5)	0% of total	Average sales (excluding Sur	•	0% of total	% of total sales (Top6~10)	Average sales per customers YoY(%)	% of total sales (Top20)	% of total sales (Top10~20)	Average sales	per customers YoY(%)
2009/9	61,442	28.7%	14.2%	2,227	△ 10.3	36.2%	7.4%	913 △ 8.8	46.6%	10.4%	641	△ 3.6
2008/9	63,469	25.4%	9.7%	2,482		33.2%	7.8%	1,001	43.7%	10.5%	665	

## **Average sales per customers < Consolidated>**





XIV. Financial Statements

Income Statement (Consolidated)

JPY in Millions

Income Statement (Consolidated)						JPY in Millions
Accounting Period	2008/9		2009/9		Increase / De	ecrease
Accounts	Amount	%	Amount	%	Amount	YoY changes
.Net Sales	63,469	% 100.0	61,442	% 100.0	2,026	% 3.2
Software Development     Information Processing     Software Package / Hardware	22,378 17,557 23,533		22,574 17,736 21,131		196 179 2,402	0.9 1.0 10.2
.Cost of sales	48,769	76.8	47,569	77.4	1,199	2.5
Gross Profit	14,700	23.2	13,872	22.6	827	5.6
.SG & A	11,710	18.4	11,945	19.4	235	2.0
Operating Income	2,990	4.7	1,927	3.1	1,063	35.5
.Non-operating Income  1. Interest income 2. Dividend income 3. Equity in earnings of affiliates 4. Others	274 153 29 44 46	0.4	238 107 25 18 86	0.4	36 45 4 26 40	13.2
.Non-operating Expenses 1. Interest expenses 2. Loss on investment in fund 3. Office transfer expenses 4. Others	43 15 14 - 13	0.1	48 11 - 25 10	0.1	5 3 14 25 2	12.1
Ordinary Income	3,222	5.1	2,117	3.4	1,104	34.3
.Extraordinary Income 1. Gain on sales of fixed assets 2. Gain on sales of subsidiaries and affiliates' stocks	5 0 5	0.0	<b>4</b> 4 -	0.0	<b>0</b> 4 5	13.9
Extraordinary Losses  1. Loss on disposal of fixed assets 2. Loss on sales of fixed assets 3. Loss on one-time depreciation of Software 4. Loss on settlement of a maintenance contract 5. Write-down of investment securities 6. Write-down of memberships 7. Write-down of subsidiaries and affiliates' stocks 8. Loss on abolishment of retirement benefit plan 9. Amortization of goodwill 10. Impairment loss	201 27 0 - 2 162 9 - -	0.3	1,327 71 5 375 - 36 - 17 26 699 94	2.2	1,125 43 5 375 2 126 9 17 26 699 94	557.6
Income before income taxes	3,025	4.8	795	1.3	2,230	73.7
Corporation / other taxes Adjustments to income taxes Minority interests in consolidated subsidiaries	1,490 1 121	2.3 0.0 0.2	1,313 1,296 10	2.1 2.1 0.0	177 1,298 110	
Net Income	1,654	2.6	788	1.3	865	52.3

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Cost of sales JPY in Millions

	2008/	9	2009/	9	Increase /	Decrease
Number of employees	3,4	.09	3,5	38		129
	Amount	%	Amount	%	Amount	YoY changes
Labor expenses : Outsourcing expenses	32:68		36:64	The I	atio that assumed total p	roduction costs
Labor expenses	8,806	27.1	9,594	29.9	788	9.0
Outsourcing expenses	18,515	57.0	17,163	53.5	1,351	7.3
Other expenses	5,134	15.8	5,309	16.6	174	3.4
Office rental and upkeep expenses	862	2.7	990	3.1	128	14.9
Depreciation	679	2.1	651	2.0	28	4.2
Materials expenses	1,177	3.6	1,521	4.7	343	29.1
Computer and related expense	1,182	3.6	1,051	3.3	131	11.1
Communications expenses	527	1.6	507	1.6	20	3.8
Others	704	2.2	587	1.8	116	16.6
Total Production costs for the period	32,455	100.0	32,067	100.0	388	1.2
Transfer to other accounts	813		880		66	8.2
Work in process increase(-),decrease(+)	1,755		367		2,122	120.9
Manufacturing costs (1)	29,886	(74.8)	31,554	(78.3)	1,667	5.6
		The percentage is th	e ratio to the amount of S	oftware developme	ent and Information proc	essing
Merchandise costs (2)	18,882	(80.2)	16,015	(75.8)	2,866	15.2
		The percentage is th	e ratio to the amount of S	oftware Package /	Hardware	
Total Cost of sales (1)+(2)	48,769	(76.8)	47,569	(77.4)	1,199	2.5
		The percentage is	the ratio to the amount o	Total sales		

G&A					J.	PY in Millions
Labor expenses	6,490	10.2	7,076	11.5	585	9.0
Other expenses	5,219	8.2	4,869	7.9	350	6.7
Office rental and upkeep expenses	786	1.2	766	1.2	19	2.5
Depreciation	348	0.5	426	0.7	78	22.4
Transportation expenses	481	0.8	359	0.6	121	25.2
Training expenses	168	0.3	162	0.3	5	3.4
Taxes	346	0.5	345	0.6	0	0.2
Consolidation adjustments account	131	0.2	104	0.2	26	20.1
Miscellaneous expenses	1,332	2.1	1,186	1.9	146	11.0
Research and development expenses	537	0.8	645	1.1	108	20.2
Others	1,088	1.7	872	1.4	216	19.9
Total SG&A expenses	11,710	18.4	11,945	19.4	235	2.0

Due to the disclosure of a research and development expenses as an independent item, each item on SG&A in the same period last year amount of has been revised.

#### **Balance Sheet (Consolidated)**

JPY in Millions

According Period				٠	T III WIIIIOIIS
According 1 criod	2008/9/30		2009/9/30		Increase/Decrease
	2000/7/20		2007/7/20		
Accounts	Amount	%	Amount	%	Amount
Assets					
. Current Assets					
<ol> <li>Cash and time deposits</li> </ol>	2,788		2,575		213
<ol><li>Notes and accounts receivable</li></ol>	23,442		20,748		2,693
<ol><li>Lease receivables and investment assets</li></ol>	56		395		338
4. Securities	1,520		-		1,520
<ol><li>Merchandise and finished goods</li></ol>	3,237		3,620		383
<ol><li>Work in process</li></ol>	1,468		1,076		392
<ol><li>Raw materials and supplies</li></ol>	13		12		1
<ol><li>Deferred income taxes</li></ol>	1,576		2,148		572
<ol><li>Deposits paid</li></ol>	26,478		23,946		2,532
10. Other current assets	3,881		4,451		570
Allowance for doubtful accounts	18		1		16
Total current assets	64,444	56.4	58,974	52.0	5,470
. Fixed Assets					
Property and equipment					
(1) Buildings and structures	11,964		12,182		218
(2) Tools, furniture and fixtures	2,450		2,694		244
(3) Land	14,782		14,667		115
(4) Lease assets	531		481		49
(5) Construction in progress	530		185		344
Total fixed assets	30,259	26.5	30,212	26.6	46
Intangible assets					
(1) Goodwill	1,695		808		887
(2) Other intangible assets	4,628		5,401		772
Total intangible assets	6,323	5.5	6,209	5.5	114
Investments and other assets					
(1) Investment securities	7,863		10,950		3,086
(2) Long-term prepaid expenses	2,477		2,110		366
(3) Lease and guarantee deposits	1,988		1,918		70
(4) Deferred income taxes	504		1,023		519
(5) Other assets	524		2,092		1,567
Allowance for doubtful accounts	175		118		57
Total investments and other assets	13,183	11.5	17,976	15.9	4,793
Total fixed assets	49,766	43.6	54,399	48.0	4,632
Total assets	114,210	100.0	113,373	100.0	837

JPY in Millions

According Period					
	2008/9/30		2009/9/30		Increase/Decrease
Accounts	Amount	%	Amount	%	Amount
Liabilities		70		70	
Current Liabilities					
Notes and accounts payable	9,611		7,947		1,664
Short-term loans payable	52				52
3. Lease obligations	111		453		341
Accrued income taxes	1,817		1,422		395
Allowance for bonuses to employees	1,602		2,229		627
Allowance for bonuses to directors	57		48		8
7. loss on construction contracts	_		68		68
8. Other current liabilities	9,879		9,178		700
Total current liabilities	23.133	20.3	21.348	18.8	1.784
					2,7.0.1
. Long-term Liabilities					
Bonds payable	330		_		330
Long-term loans payable	39		_		39
Lease obligations	336		1,338		1,002
Liability for severance and retirement benefits	214		142		71
Retirement benefits for directors and corporate auditors	91		37		54
Long-term guarantee deposited	99		103		4
7. Other long-term liabilities	20		31		10
Total long-term liabilities	1,131	1.0	1,653	1.5	522
Total liabilities	24,264	21.2	23,002	20.3	1,262
Net Assets					
Shareholder's equity					
1. Capital Stock	21,152	18.5	21,152	18.7	_
2. Capital surplus	31,299	27.4	31,299	27.6	_
Retained earnings	46,540	40.7	46,525	41.0	14
4. Treasury stock, at cost	8,728	7.6	8,729	7.7	0
Total shareholder's equities	90,264	79.0	90,249	79.6	15
Valuation and Translation adjustments	, .				
Valuation difference on available-for-sale securities	34	0.0	311	0.3	345
Deferred gains or losses hedges	19	0.0	77	0.1	97
Foreign currency translation adjustments	616	0.5	438	0.4	178
Total valuation and exchange adjustments	631	0.6	203	0.2	427
Subscription rights to shares	88	0.1	119	0.1	30
, Minority interests	223	0.2	206	0.2	16
Total net assets	89,946	78.8	90,371	79.7	424
Total liabilities and net assets	114,210	100.0	113,373	100.0	837

According period			
	2008/9	2009/9	Increase/Decreas
ecounts			
	Amount	Amount	Amount
Cash flows from operating activities	2.025	705	2 220
Income before income taxes and minority interests	3,025 1,342	795 1,537	2,230
Depreciation and amortization	,-		
Amortization of goodwill Impairment loss	131	804 94	673 94
Increase (decrease) in allowance for doubtful accounts	20	74	53
Net change in liability for severance and retirement benefits	20	19	1
(Increase) decrease in prepaid pension costs	96	77	173
Losses on disposal of fixed assets	27	71	43
Losses on ales of fixed assets	0	0	4.
One-time amortization of software	-	375	375
Write-down of investment securities	162	36	126
Losses on sale of investment securities	2	-	2
Write-down of subsidiaries and affiliates' stocks	-	17	17
Losses(gains) on sales of subsidiaries and affiliates' stocks	5	-	5
Equity in losses (gains) of affiliates	44	18	26
Share-based compensation expenses	25	30	4
Interest and dividends income	183	132	50
(Increase) decrease in notes and accounts receivable	5,392	2.882	2,509
(Increase) decrease in inventories	2,477	17	2,494
Increase (decrease) in accounts payable	2,975	1,815	1,159
Payments for bonuses to directors	2,973	1,813	1,139
Payments for bonuses to directors Others	634	317	317
Subtotal	4,834	4.941	106
Interest and dividend received	202	265	63
Interest paid	15	11	3
Income taxes paid	3,190	1.717	1,472
Net cash provided by operating activities	1,831	3,477	1,646
Cash flows from investing activities			
Proceeds from sales or redemption of marketable securities	10	1,521	1,511
Payments of short-term loans receivable	185	1,321	185
Payments for purchases of property and equipment	1,225	1,186	38
Payments for sales of property and equipment	1	165	164
Payments for purchases of intangibles	922	1,894	972
Payments for purchases of investment securities	3,455	2,603	852
Proceeds from sales or redemption of investment securities	183	-	183
Payments for purchases of securities of subsidiaries,			
resulting from change in scope of consolidation Payments for sales of securities of subsidiaries,	85	-	85
resulting from change in scope of consolidation	64	_	64
Payment for business transfer	400	7	392
Others	299	401	101
Net cash used in investing activities	6,442	4,405	2,037
Cash flows from financing activities			
Repayment of Short-term debt	55	-	55
Payment for loans payable	102	92	10
Payment for redemption of corporate bonds	30	750	720
Payment for lease obligations	189	261	71
Payments for purchases of treasury stock	2	0	1
Proceeds from sales of treasury stock	0	0	(
Dividends paid	820	803	17
Distributions to minority interests	108	<u>-</u>	108
Net cash used in financing activities	1,308	1,907	599
Effect of exchange rate changes on cash and cash equivalents	69	90	159
Net increase (decrease) in cash and cash equivalents	5,990	2,745	3,244
Cash and cash equivalents at beginning of year	35,592	29,267	6,325
Cash and cash equivalents at end of year	29,602	26,521	3,080

## **Financial Data**

## I . Results of Operations and Forecasts (Consolidated)

JPY in Millions

Sales							
	Industrial Solutions						
ERP Solutions							
	Platform Solutions						
Cost of Sales							
Gross Pro	ofit						
SG&A							
Operating	Income						
Ordinary	Income						
Net Incom	ne						
Sales Per	Employee (JPY in thousands)						
Ordinary In	come Per Employee (JPY in thousands)						
Number o	of Employees						

200	7/9	200	8/9	2009	99
Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
61,594 ( 4.0)	100.0	63,469 (3.0)	100.0	61,442 ( 3.2)	100.0
33,176 (1.5)	53.9	31,565 ( 4.9)	49.7	28,847 ( 8.6)	47.0
6,533 ( 9.3)	10.6	7,711 (18.0)	12.1	8,328 (8.0)	13.6
21,883 ( 9.9)	35.5	24,192 (10.6)	38.1	24,266 (0.3)	39.5
47,945 ( 5.0)	77.8	48,769 (1.7)	76.8	47,569 ( 2.5)	77.4
13,648 ( 0.3)	22.2	14,700 (7.7)	23.2	13,872 ( 5.6)	22.6
10,741	17.4	11,710 (9.0)	18.4	11,945 (2.0)	19.4
2,907 (12.7)	4.7	2,990 (2.9)	4.7	1,927 ( 35.5)	3.1
3,078 (13.6)	5.0	3,222 (4.6)	5.1	2,117 ( 34.3)	3.4
1,724 (28.9)	2.8	1,654 ( 4.1)	2.6	788 ( 52.3)	1.3
19,7	786	18,6	518	17,3	66
98	9	945		598	8
3,1	13	3,4	09	3,53	38

FY2	2007	FY2	2008	FY2009 (	Forecast)
Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
137,199	100.0	134,263	100.0	134,000	100.0
70,625 ( 1.7)	51.5	66,968 ( 5.2)	49.9	-	-
15,341 (1.4)	11.2	16,440 (7.2)	12.2	-	-
51,232 (1.8)	37.3	50,854 ( 0.7)	37.9	-	-
105,606	77.0	102,108 ( 3.3)	76.1	102,200 (0.1)	76.3
31,593 (2.9)	23.0	32,155 (1.8)	23.9	31,800 ( 1.1)	23.7
21,283 ( 3.9)	15.5	23,126 (8.7)	17.2	24,300 (5.1)	18.1
10,309 (20.4)	7.5	9,028 ( 12.4)	6.7	7,500 ( 16.9)	5.6
10,548 (18.6)	7.7	9,523 ( 9.7)	7.1	7,800 ( 18.1)	5.8
5,415 (23.7)	3.9	3,961 ( 26.8)	3.0	4,000 (1.0)	3.0
42,	714	39,	315		-
3,2	284	2,7	788		-
3,2	.12	3,4	115		-

#### II . BPS, EPS and others (Consolidated)

JPY in Millions

	2007/	9	2008/9	
Net Assets  Total Assets  Number of Shares Outstanding  Average number of Shares Outstanding  BPS (Net Asset per share ) (JPY)  EPS (Net Income per share) (JPY)  Equity Ratio (%)  Return on Equity (%)  Cash Dividends per share (JPY)  Interim Dividends per share (JPY)  Price Earning Ratio (time)  Stock Prices (yen)  Payout ratio	Amount	%	Amount	%
Net Assets	90,984	99.7%	90,385	10
Total Assets	112,033	96.4%	112,879	9
Number of Shares Outstanding	54,291,	,447	54,291	,447
Average number of Shares Outstanding	53,092,	,086	51,229	0,001
BPS (Net Asset per share ) (JPY)	1,704 .6	51	1,759	.82
EPS (Net Income per share) (JPY)	32 .4	17	32 .29	
Equity Ratio (%)	80.89	%	79.6%	
Return on Equity (%)	-		-	
Cash Dividends per share (JPY)	_		-	
Interim Dividends per share (JPY)	15 .0	00	16	.00
Price Earning Ratio (time)	-		-	
Stock Prices (yen)	2,25	0	1,59	96
Payout ratio			-	
Consolidated/Non-consolidated(times)	1.12	2	0.9	3

FY	2008	FY2009(Forecast)			
Amount			%		
89,946	99.6%	-	-		
114,210	97.5%	-	-		
54,29	91,447	54,291,447			
50,72	22,373		-		
1,794	.31		-		
78	.10	80 .07			
78	78.5%		-		
4.4%		-			
32 .00		32 .00			
16 .00		16 .00			
14.5		-			
1,134		-			
41	41.0%		0%		
0.	.95		-		

%

100.1%

96.4%

2009/9

54,291,447

49,953,950

15 .79

79.4%

16 .00

1,494

0.35

1,802 .57

%

100.5%

99.2%

Amount

90,371

113,373

#### . Capital expenditure , depreciation & amortization/R&D (Consolidated)

JPY in Millions

1,600

1,600

1,400

1,300

2,700

1,300

Forecast

FY2009

Capital Expenditures (tangible)
Capital Expenditures (software/other)
Depreciation (tangible)
Depreciation (software/other)
Total
R&D

Actual				
2006/9	2007/9	2008/9	2009/9	
556	475	503	1,361	
689	597	1,233	1,889	
656	686	735	797	
431	527	607	739	
1,088	1,213	1,342	1,537	
784	783	537	645	

#### . BPS, EPS and others(Non-Consolidated)

									JPY	in Millions	
	200	2006/9		2007/9		2008/9		2009/9		FY2009	
	Amount	%									
Common Stock	21,152	-	21,152	-	21,152	-	21,152	-	21,152	-	
Net Assets	92,168	103.1%	89,155	99.3%	89,709	101.8%	91,185	102.0%	89,392	101.4%	
Total Assets	112,886	103.0%	108,618	95.8%	109,675	97.8%	113,336	101.5%	111,613	99.5%	
BPS (Net Asset per share) (JPY)	1,699	.38	1,679	.07	1,747	.28	1,814	.20	1,779 .	05	
EPS (Net Income per share) (JPY)	24	.62	28	.99	34	.69	44 .	.90	82 .	23	
Equity Ratio (%)	81.	6%	82.	1%	81.	7%	80.4	1%	80.0	%	
Return on Equity (%)			-		-		-		4.79	%	

The above figures took out extraordinary factors related to the merger with a sabsidiary for consistency.

For your reference, EPS on 2009/9 shuld be 46.63 yen if we does not include the extraordinary factor in the calculation.

### V . Group Companies

	Equity Ownership	Main Businesses	Number of Employees	
Sumisho Computer Systems Corporation			3,215	
	Consolidated Subsid	liary		
Sumisho Computer		Software development		
Systems (USA), Inc.	100.0%	Information processing	98	
SUMISHO COMPUTER		Software development		
SYSTEMS (EUROPE) LTD .	100.0%	Information processing	29	
Curl, Incorporated	100.0%	Research and development of rich client, "Curl" language	25	
VA Linux Systems Japan K.K.	71.6%	Research and solution for Linux-based technologies	23	
SCS Solutions Inc.	100.0%	Software development	48	
SCS Business Support Inc.	100.0%	Business, maintenance, and administrative task, sales of supply goods	1	
Asahi IT Solution Limited	100.0%	System consulting	16	
Sumisho Computer Systems (Shanghai) Limited	100.0%	Information processing	17	
Sumisho Computer Systems(Dalian) Co., Ltd.	100.0%	Software development	8	
Allied Engineering Corporation	90.0%	Consulting Packaged software development and sales	38	
Sumisho Computer Systems (Asia Pacific)Pte.Ltd.	100.0%	Information processing	12	
(Asia i acinc)i te.Ltu.	100.070	Information processing	12	
Others			8	
	Total Number of employee	s(consolidated)	3,538	

Affiliates under the equity method of accounting				
Pioneer Soft Co., Ltd.	34.2%	Software development		
		Software development, Software and hardware sales,		
Component Square, Inc.	30.8%	Consulting		
eBANK Systems Corporation	20.0%	Software development (Internet banking)		
ATLED Co., Ltd.	20.0%	Packaged software development and sales (Workflow)		
Sumisho Joho Datacraft Corporation	50.0%	Information processing (Network services)		
Buillisho Joho Buillerait Corporation	30.070	Software development		
ARGO GRAPHICS Inc.	23.8%	Software and hardware sales		

<sup>\*</sup>The above figures include those who have been dispatched from SCS.

# VI . Major customers

Type of Business		Major Customers	
Manufacturing	<ul> <li>Nippon Suisan Kaisha Ltd.</li> <li>AJINOMOTO CO., INC.</li> <li>The Matsuda Motor Group</li> <li>The IBM Group</li> <li>SHARP CORPORATION</li> <li>Noritz Corporation</li> </ul>	<ul> <li>Suntory Holdings Limited</li> <li>Takeda Chemical Industries, Ltd.</li> <li>Honda Motor Group</li> <li>The Sony Group</li> <li>TOSHIBA CORPORATION</li> <li>Nippon Paper Industries Co., Ltd.</li> </ul>	<ul> <li>ASAHI BREWERIES, LTD.</li> <li>The Toyota Group</li> <li>STANLEY ELECTRIC CO., LTD.</li> <li>Panasonic Corporation</li> <li>Fuji Xerox Co., Ltd.</li> <li>Takenaka Corporation</li> </ul>
Distribution	<ul><li>Sumitomo Corporation</li><li>MATSUDA SANGYO CO., LTD.</li></ul>	<ul><li>Otto Japan Inc.</li><li>CO-OP NET.</li></ul>	· Sumisho & Mitsuibussan Kenzai Co., Ltd.
Financial Institution	<ul> <li>The Daiwa Securities Group</li> <li>Aioi Life Insurance Co., Ltd.</li> <li>Sumitomo Mitsui Finance and Leasing Compa</li> <li>KYUSHU LEASING SERVICE CO.,LTD.</li> </ul>	TOSHO SYSTEM SERVICE CO.,LTD.     Aioi Insurance Co., Ltd. any, Limited	<ul> <li>The Sumitomo Trust Group</li> <li>ASAHI MUTUAL LIFE INSURANCE CO.</li> <li>GE Capital Leasing Corporation</li> </ul>
Communication and Transportation	The NTT Group     NIPPON EXPRESS	<ul> <li>Jupiter Telecommunications Co., Ltd.</li> <li>Technology Networks Inc.</li> </ul>	· Japan Airlines Corporation
Utilities	The Tokyo Electric Power Company, Incorpor     THE KANSAI ELECTRIC POWER Co., INC.		<ul><li>TOKYO GAS Co., Ltd.</li><li>Shikoku Electric Power Company, Incorporated</li></ul>
Service and Others	<ul> <li>The Softbank Group</li> <li>Tokyo Broadcasting System Holdings, Inc.</li> <li>The STAFF SERVICE GROUP</li> <li>Fukuoka University</li> </ul>	<ul> <li>TEIKOKU DATABANK, LTD.</li> <li>The JA Group</li> <li>Seiyo Food-Compass Group, Inc.</li> </ul>	<ul> <li>RECRUIT CO.,LTD.</li> <li>Japan Mint</li> <li>Kyusyu Sangyo University</li> </ul>