

Supplementary Information (Data Book) 2008/4/1-2008/6/30

Notice Concerning Forward-Looking Statements

This report includes forward-looking statements relating to our future plans, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The Company is under no obligation – and expressly disclaims any such obligation – to update or alter its forward-looking statements.

Index

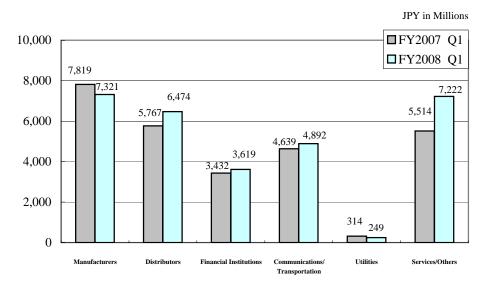
Financial Review [Consolidated]

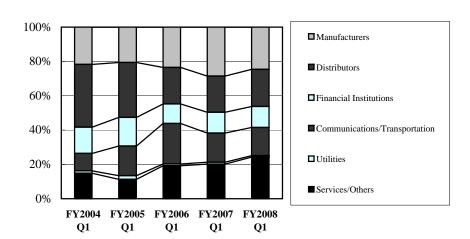
I.	Sales by customer industry	1
II.	Sales by solution	2
III.	Sales by segment	3
IV.	Sales by solution & customer industry (Industrial Solutions)	4
V.	Sales by solution & customer industry (ERP Solutions)	5
VI.	Sales by solution & customer industry (Platform Solutions)	6
VII.	Sales by segment & customer industry (Software Development)	7
VIII	Sales by solution-Quarterly trends	8
IX.	Sales by segment-Quarterly trends	9
X.	Amount of orders accepted and backlog (Software Development)	10
XI.	Sales of Software Package and Hardware	
XII.	Sales to Sumitomo Corp. and Sumitomo Group Companies	
XIII	Quarterly trends	11

I .Sales by customer industry

JPY in Millions

		FY2007 Q	1	FY2008 Q	21	Increase/Decrease	
		Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturer	rs .	7,819	28.4	7,321	24.6	△ 498	△ 6.4
Distributors		5,767	21.0	6,474	21.7	707	12.3
Financial Inst	titutions	3,432	12.5	3,619	12.2	186	5.4
	Banks	1,275	4.6	1,150	3.9	△ 125	△ 9.8
	Securities Firms	955	3.5	984	3.3	29	3.0
	Leasing Companies	496	1.8	593	2.0	97	19.6
	Insurance Companies	704	2.6	890	3.0	185	26.4
Communicati	ions/Transportation	4,639	16.9	4,892	16.4	253	5.5
Utilities		314	1.1	249	0.8	△ 64	△ 20.6
Services/Others		5,514	20.1	7,222	24.3	1,707	31.0
Total		27,487	100.0	29,779	100.0	2,291	8.3

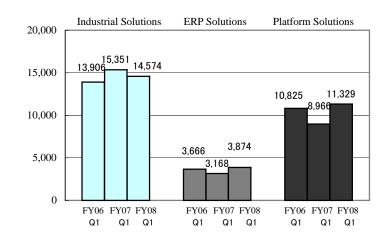




II. Sales by solution

JPY in Millions

	FY2007 Q1		FY200	8 Q1	Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Industrial Solutions	15,351	55.9	14,574	48.9	△777	△5.1	
ERP Solutions	3,168	11.5	3,874	13.0	705	22.3	
Platform Solutions	8,966	32.6	11,329	38.0	2,363	26.4	
Total	27,487	100.0	29,779	100.0	2,291	8.3	



[Industrial Solutions]

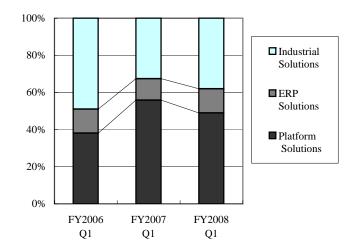
In industrial solution, sales decreased by 5.1% from the same period last year to JPY 14,574 million, due mainly to decrease in hardware sales to manufacturing industry.

[ERP Solutions]

In ERP solution, sales increased by 22.3% from the same period last year to JPY 3,874 million, due mainly to increase in sales to manufacturing industry and distribution industry.

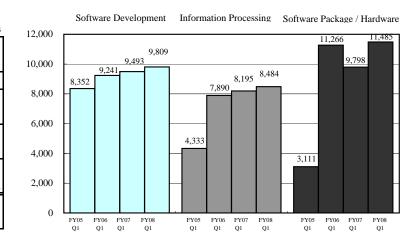
[Platform Solutions]

In Platform solution, sales increased by 26.4% from the same period last year to JPY 11,329 million, reflecting sales increase of networking hardware and impact of a JPY 1,500 million project involving High Performance Computing and sales increase of networking hardware.



Ⅲ.Sales by segment

					_	JPY in Millions	
	FY200	07 Q1	FY200	08 Q1	Increase/Decrease		
	Amount	%	Amount	%	Amount	YoY changes(%)	
Software Development	9,493	34.5	9,809	32.9	316	3.3	
Information Processing	8,195	29.8	8,484	28.5	288	3.5	
Software Package / Hardware	9,798	35.6	11,485	38.6	1,686	17.2	
Total	27,487	100.0	29,779	100.0	2,291	8.3	



[Software Development]

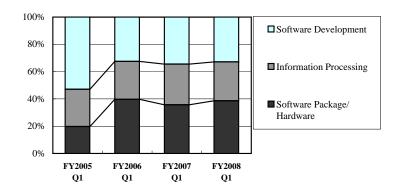
In Software development, sales increased by 3.3% from the same period last year to JPY 9,809 million due mainly to increase in sales to manufacturing industry, distribution industry and insurance industry.

[Information Processing]

In Information Processing, sales increased by 3.5% from the same period last year to JPY 8,484 million due mainly to increase in sales derived from realignment of group companies, which was partially offset by decrease in business transactions with communications industry.

[Software Package/Hardware]

In Software Package/Hardware segment, decrease in hardware sales for manufacturing industry was offset by a large project involving High Performance Computing and increase in the sales of networking hardware. As a result, sales increased by 17.2% from the same period last year to JPY

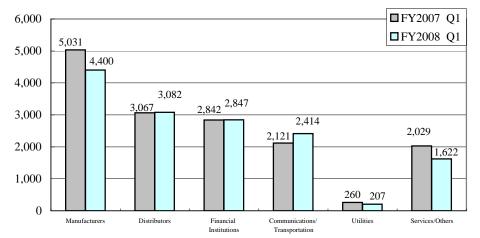


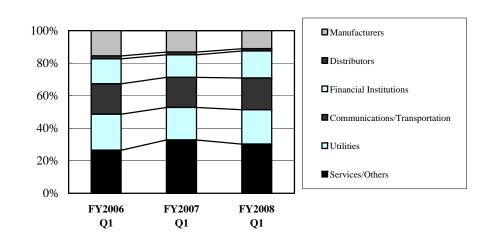
IV.Sales by solution & customer industry (Industrial Solutions)

JPY in Millions

		FY2007 Q	1	FY2008 Q	<u>)</u> 1	Increase/Decrease		
		Amount	%	Amount	%	Amount	YoY changes(%)	
Manufacture	ers	5,031	32.8	4,400	30.2	△ 631	△ 12.5	
Distributors		3,067	20.0	3,082	21.1	14	0.5	
Financial In	stitutions	2,842	18.5	2,847	19.5	5	0.2	
	Banks	1,065	6.9	877	6.0	△ 187	△ 17.6	
	Securities Firms	858	5.6	806	5.5	△ 52	△ 6.1	
	Leasing Companies	242	1.6	316	2.2	73	30.3	
	Insurance Companies	675	4.4	846	5.8	171	25.4	
Communica	ations/Transportation	2,121	13.8	2,414	16.6	292	13.8	
Utilities		260	1.7	207	1.4	△ 52	△ 20.2	
Services/Others		2,029	13.2	1,622	11.1	△ 406	△ 20.0	
Total		15,351	100.0	14,574	100.0	△ 777	△ 5.1	



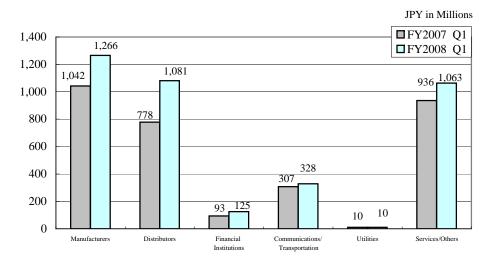


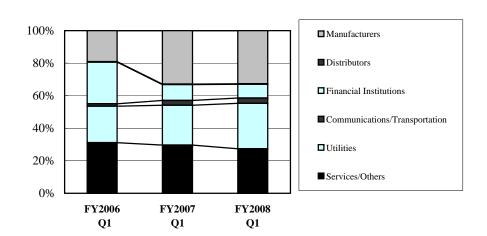


V.Sales by solution & customer industry (ERP Solutions)

JPY in Millions

		FY2007 Q1		FY2008 Q	21	Increase/Decrease	
	•	Amount	%	Amount	%	Amount	YoY changes(%)
Manufactur	ers	1,042	32.9	1,266	32.7	223	21.5
Distributors	3	778	24.6	1,081	27.9	302	38.8
Financial In	stitutions	93	3.0	125	3.2	31	34.2
	Banks	51	1.6	48	1.3	△ 2	△ 4.3
	Securities Firms	5	0.2	29	0.8	24	472.7
	Leasing Companies	33	1.1	32	0.8	$\triangle 0$	△ 1.6
	Insurance Companies	3	0.1	14	0.4	10	266.2
Communica	ations/Transportation	307	9.7	328	8.5	21	7.0
Utilities		10	0.3	10	0.3	riangle 0	△ 1.7
Services/Others		936	29.6	1,063	27.4	126	13.5
Total		3,168	100.0	3,874	100.0	705	22.3

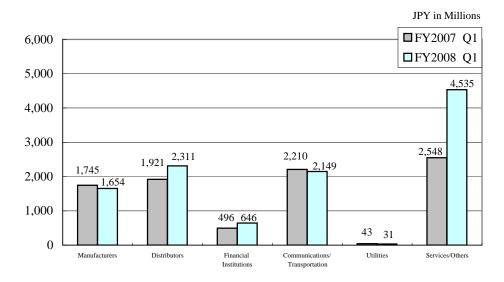


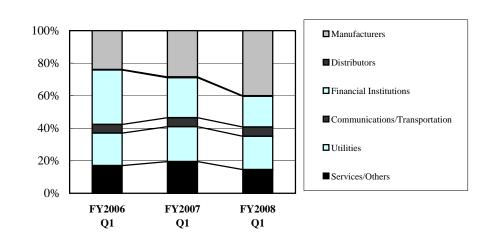


VI.Sales by solution & customer industry (Platform Solutions)

JPY in Millions

		FY2007 Q1		FY2008 Q	21	Increase/Decrease		
		Amount	%	Amount	%	Amount	YoY changes(%)	
Manufacture	ers	1,745	19.5	1,654	14.6	△ 90	△ 5.2	
Distributors		1,921	21.4	2,311	20.4	390	20.3	
Financial Ins	stitutions	496	5.5	646	5.7	149	30.1	
	Banks	159	1.8	223	2.0	64	40.6	
	Securities Firms	91	1.0	148	1.3	56	62.0	
	Leasing Companies	220	2.5	244	2.2	24	11.0	
	Insurance Companies	25	0.3	29	0.3	4	15.5	
Communica	tions/Transportation	2,210	24.7	2,149	19.0	△ 61	△ 2.8	
Utilities		43	0.5	31	0.3	△ 12	△ 28.0	
Services/Others		2,548	28.4	4,535	40.0	1,987	78.0	
Total		8,966	100.0	11,329	100.0	2,363	26.4	

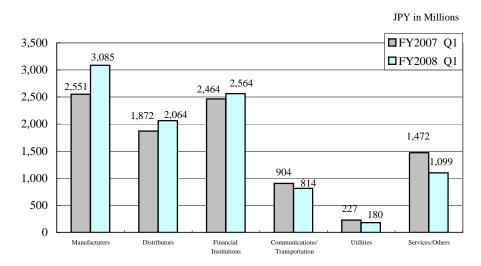


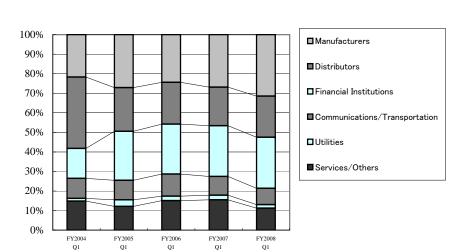


VII.Sales by segment & customer industry (Software Development)

JPY in Millions

		FY2007 Q	1	FY2008 Q	1	Increase/Decrease	
	F	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturer	·s						
		2,551	26.9	3,085	31.5	534	20.9
Distributors							
		1,872	19.7	2,064	21.0	191	10.2
Financial Inst	citutions	2,464	26.0	2,564	26.1	100	4.1
	Banks	788	8.3	741	7.6	△ 46	△ 6.0
	Securities Firms	845	8.9	799	8.1	△ 45	△ 5.4
	Leasing Companies	164	1.7	192	2.0	28	17.1
	Insurance Companies	665	7.0	829	8.5	164	24.7
Communicati	ons/Transportation	904	9.5	814	8.3	△ 89	△ 9.9
Utilities		227	2.4	180	1.8	\triangle 46	△ 20.6
Services/Others		1,472	15.5	1,099	11.2	△ 372	
Total		9,493	100.0	9,809	100.0	316	3.3





VII.Sales by solution - Quarterly trends

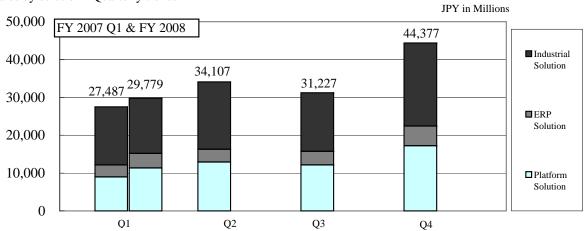
JPY in Millions

				1	Q	22	Q3		Q4	
			Amount	%	Amount	%	Amount	%	Amount	%
	Sales		29,779	8.3						
FY 2008		Industrial Solutions	14,574	△5.1						
		ERP Solutions	3,874	22.3						
		Platform Solutions	11,329	26.4						
			Amount	%	Amount	%	Amount	%	Amount	%
	Sales			(20.0)		(24.9)		(22.8)		(32.3)
		-	27,487	△ 3.2	34,107	△ 4.7	31,227	△ 0.1	44,377	5.9
FY 2007		Industrial Solutions	15,351	(21.7) 10.4	17,824	$\begin{array}{c} (25.2) \\ \triangle 5.1 \end{array}$	15,496	$\begin{array}{c} (21.9) \\ \triangle 2.9 \end{array}$	21,952	(31.1) △ 5.5
		ERP Solutions		(20.7)		(21.9)		(23.4)		(34.0)
			3,168	△ 13.6	3,365	△ 4.9	3,589	9.6	5,218	12.1
		Platform Solutions		(17.5)		(25.2)		(23.7)		(33.6)
		ar-on-vear sales growth Figures in h	8,966	△ 17.2	12,917	△ 4.1	12,141	1.1	17,207	22.6

Total						
Amount	%					
Amount	%					
137,199	(100.0) △ 0.1					
70,625	(100.0) △ 1.7					
15,341	(100.0) 1.4					
51,232	(100.0) 1.8					

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

Sales by solution - Quarterly trends



IX.Sales by segment - Quarterly trends

JPY in Millions

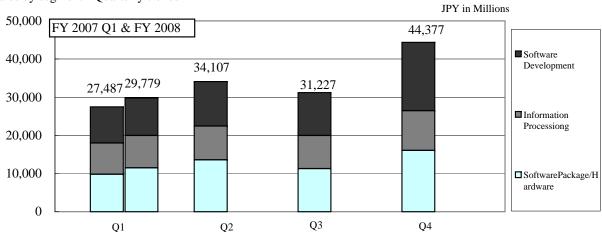
	Q1		Q	Q2		Q3		Q4	
		Amount	%	Amount	%	Amount	%	Amount	%
	Sales	29,779	8.3						
FY 2008	Software Development	9,809	3.3						
	Information Processing	8,484	3.5						
	Software Package / Hardw	are 11,485	17.2						
		Amount	%	Amount	%	Amount	%	Amount	%
	Sales	27,487	(20.0) △3.2	34,107	(24.9) △ 4.7	31,227	(22.8) △ 0.1	44,377	(32.3)
FY 2007	Software Development	9,493	(19.6)	11,660	(24.0) △ 7.9		(23.3)	16,085	(33.1)
	Information Processing	8,195	(22.8) 3.9	8,848	(24.6) 2.0	8,677	(24.1) 6.7	10,289	(28.6) 5.1
	Software Package / Hardw		(18.6) △13.0		(25.8) △ 5.9		(21.4) △ 11.7	18,002	(34.2) 9.3

Total							
Amount	%						

Amount	%						
137,199	(100.0) △ 0.1						
48,525	(100.0) 1.3						
36,010	(100.0) 4.4						
52,662	(100.0) △ 4.2						

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

Sales by segment - Quarterly trends



X. Amount of orders accepted and backlog (Software Development)

JPY in Millions

		Q1	Q2	Q3	Q4
FY2008	Orders accepted	16,256			
F12008	Backlog	12,410			
FY2007	Orders accepted	14,747	10,463	10,544	11,706
1 1 2007	Backlog	12,283	11,085	10,343	5,964

XI. Sales of Software Package and Hardware

JPY in Millions

	FY2007 Q1		FY2008 Q1		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Hardware sales	35,532	67.5	7,899	68.8	1,529	24.0
Software Package sales	17,130	32.5	3,585	31.2	156	4.6
Total	52,662	100.0	11,485	100.0	1,686	17.2

XII. Sales to Sumitomo Corp. and Sumitomo Group Companies

JPY in Millions

	FY2007 Q1		FY200	08 Q1	Increase/	Decrease
	Amount	%* ¹	Amount	%* ¹	Amount	YoY changes(%)
Sumitomo Corporation	13,340	9.7	2,860	9.7	△ 253	△ 8.1
Sumitomo Group Companies* ²	42,130	30.7	8,591	29.1	△ 421	△ 4.7

^{*&}lt;sup>1</sup> The percentage is the ratio to the amount of total sales

^{*&}lt;sup>2</sup> Sumitomo Group includes Sumitomo Corp. Group Companies

Industrial solution

Platform solution

ERP solution

Net sales

Cost of sales

S.G.&A.Expenses

Ordinary Income

Operationg Income

Income before income taxes

Gross Profit

Net Income

FY2008

Figures in brackets show percentage out of quartery sales.

1st half (forecast)					
(2008.4~9)					
Amount	%				
65,000	100.0				
	-				
	-				
-	-				
50,700	78.0				
14,300	22.0				
11,100	17.1				
3,200	4.9				
3,400	5.2				
-	_				
1,700	2.6				

full year (for	ecast)
(2008.4~200	9.3)
Amount	%
143,000	100.0
	-
-	-
-	-
109,800	76.8
33,200	23.2
22,700	15.9
10,500	7.3
10,800	7.6
-	-
5,800	4.1
·	

FY2007		*	1st quarter		2nd quarter		3rd quarter		4th quarter	
<u> </u>		Amount	%	Amount	%	Amount	%	Amount	%	
Net s	sales	27,487	100.0	34,107	100.0	31,227	100.0	44,377	100.0	
	Industrial solution	15,351	(55.9)	18,782	(52.5)	15,967	(51.1)	23,219	(55.4)	
	ERP solution	3,168	(11.5)	3,539	(9.9)	3,274	(10.5)	4,653	(11.1)	
	Platform solution	8,966	(32.6)	13,466	(37.6)	12,007	(38.4)	14,034	(33.5)	
Cost	t of sales	21,640	78.7	26,305	77.1	23,574	75.5	5.5 34,086		
Gros	s Profit	5,847	21.3	7,801	22.9	7,652	24.5	10,291	23.2	
S.G.	&A.Expenses	5,497	20.0	5,244	15.4	5,233	16.8	5,308	12.0	
Oper	rationg Income	349	1.3	2,557	7.5	2,419	7.7	4,983	11.2	
Ordinary Income		437	1.6	2,641	7.7	2,475	7.9	4,994	11.3	
Income before income taxes		508	1.8	2,819	8.3	2,368	7.6	4,357	9.8	
Net I	Income	176	0.6	1,547	4.5	1.282	4.1	2,408	5.4	

1st quarter

(2008.4~6)

29,779

14,574

3,874

11,329

23,068

6,710

5,859

851

975

957

514

100.0

(48.9)

(13.0)

(38.0)

77.5

22.5

19.7

2.9

3.3

3.2

1st half (2007.4~9)	3rd quarter total		full year	
Amount	%	Amount	%	Amount	%
61,594	100.0	92,821	100.0	137,199	100.0
32,689	(50.9)	48,657	(51.0)	71,876	(52.3)
7,205	(11.2)	10,480	(11.0)	15,133	(11.0)
24,292	(37.8)	36,299	(38.0)	50,334	(36.6)
47,945	77.8	71,520	77.1	105,606	77.0
13,648	22.2	21,301	22.9	31,593	23.0
10,741	17.4	15,975	17.2	21,283	15.5
2,907	4.7	5,326	5.7	10,309	7.5
3,078	5.0	5,554	6.0	10,548	7.7
3,328	5.4	5,696	6.1	10,053	7.3
1.724	2.8	3.006	3.2	5 415	3.9

Increase / Decrease	1st quarter			
mercase / Decrease	Amount	%		
Net sales	2,291	8.3		
Industrial solution	△ 777	△ 5.1		
ERP solution	705	22.3		
Platform solution	2,363	26.4		
Cost of sales	1,428			
Gross Profit	863	14.8		
S.G.&A.Expenses	361	6.6		
Operationg Income	501	143.6		
Ordinary Income	537	123.0		
Income before income taxes	449	88.4		
Net Income	337	191.8		