

Supplementary Information (Data book)  
2007/4/1-2007/12/31

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## **Financial Review【Consolidated】**

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## Notice Concerning Forward-Looking Statements

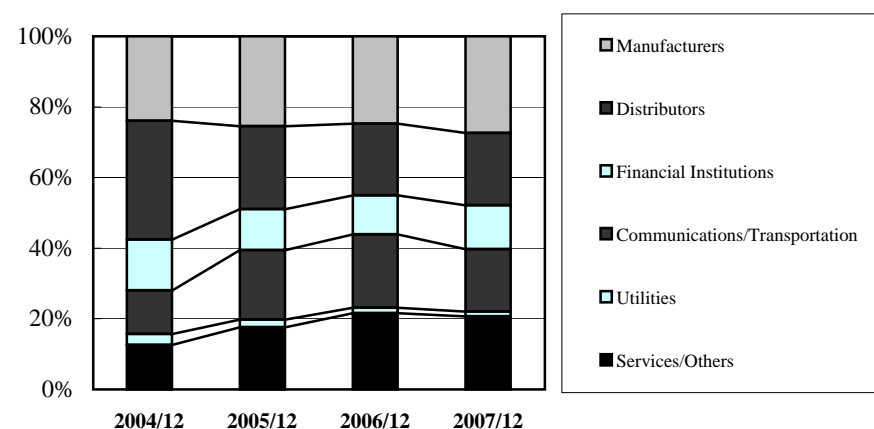
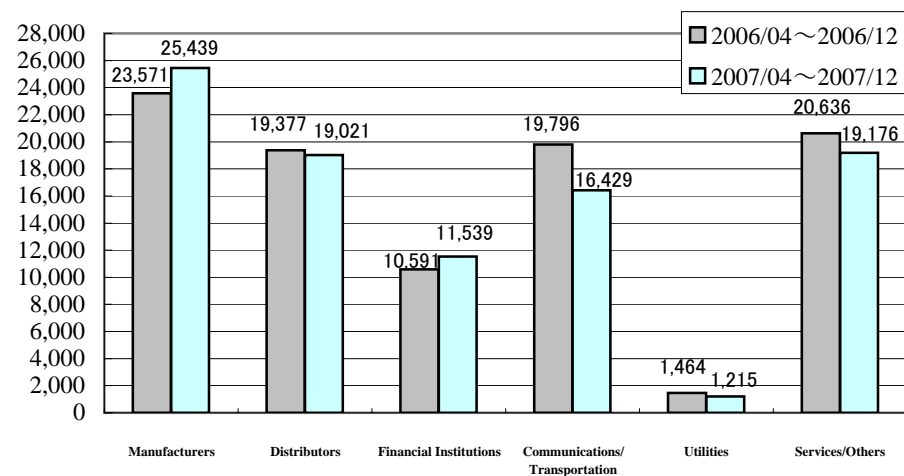
This report includes forward-looking statements relating to our future plans, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The Company is under no obligation – and expressly disclaims any such obligation – to update or alter its forward-looking statements.

# I .Sales by customer industry

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	23,571	24.7	25,439	27.4	1,868	7.9
Distributors	19,377	20.3	19,021	20.5	△ 355	△ 1.8
Financial Institutions	10,591	11.1	11,539	12.4	947	8.9
Bank	2,914	3.1	3,530	3.8	615	21.1
Securities Companies	3,217	3.4	3,885	4.2	668	20.8
Leasing Companies	2,382	2.5	1,816	2.0	△ 566	△ 23.8
Insurance Companies	2,076	2.2	2,306	2.5	230	11.1
Communications/Transportation	19,796	20.7	16,429	17.7	△ 3,367	△ 17.0
Utilities	1,464	1.5	1,215	1.3	△ 248	△ 17.0
Services/Others	20,636	21.6	19,176	20.7	△ 1,460	△ 7.1
<b>Total</b>	<b>95,437</b>	<b>100.0</b>	<b>92,821</b>	<b>100.0</b>	<b>△ 2,615</b>	<b>△ 2.7</b>

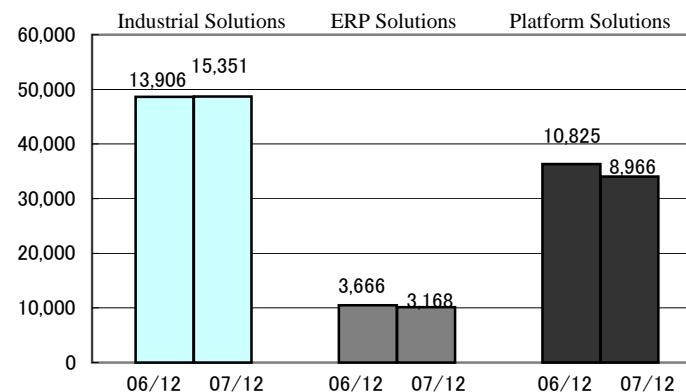
Yen in Millions



## II. Sales by solutions

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Industrial Solutions	48,657	51.0	48,672	52.4	15	0.0
ERP Solutions	10,480	11.0	10,123	10.9	△ 357	△ 3.4
Platform Solutions	36,299	38.0	34,025	36.7	△ 2,274	△ 6.3
Total	95,437	100.0	92,821	100.0	△ 2,615	△ 2.7



### 【Industrial Solutions】

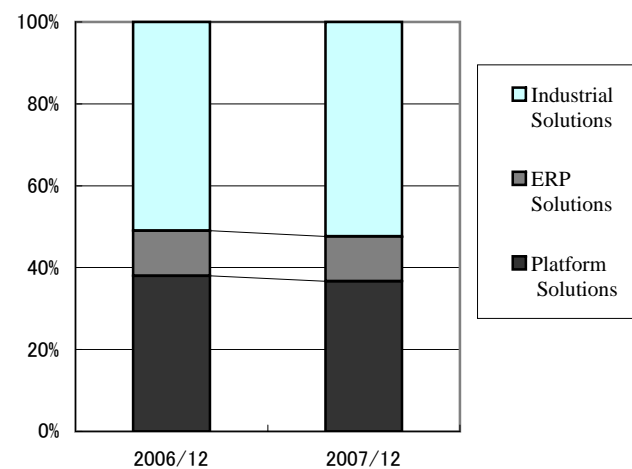
Industrial Solutions posted a marginal rise in sales due mainly to an increase in sales to manufacturing industry and financial institutions, offsetting the negative impact of a sell of one of our businesses as well as decrease in sales to services industry.

### 【ERP Solutions】

In ERP Solutions, sales decreased by 3.4% from the same period last year to JPY 10,123 million, due mainly to the decrease in business with communications industry.

### 【Platform Solutions】

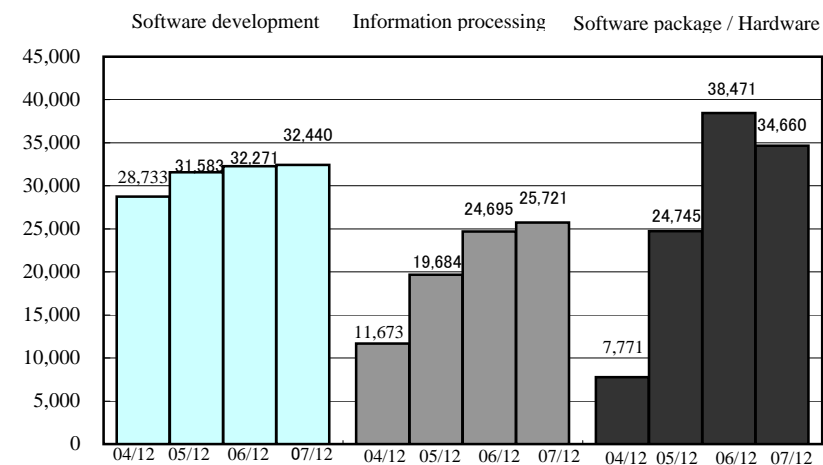
In Platform Solutions, increase in sales to manufacturing industry was offset by the decrease in hardware sales to communications industry and Sumitomo Corporation. As a result, the sales decreased by 6.3% from the same period last year to JPY 34,025 million.



### III.Sales by segment

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	changes(%)
Software development	32,271	33.8	32,440	35.0	168	0.5
Information processing	24,695	25.9	25,721	27.7	1,026	4.2
Software package / Hardware	38,471	40.3	34,660	37.3	△ 3,810	△ 9.9
Total	95,437	100.0	92,821	100.0	△ 2,615	△ 2.7



#### 【Software development】

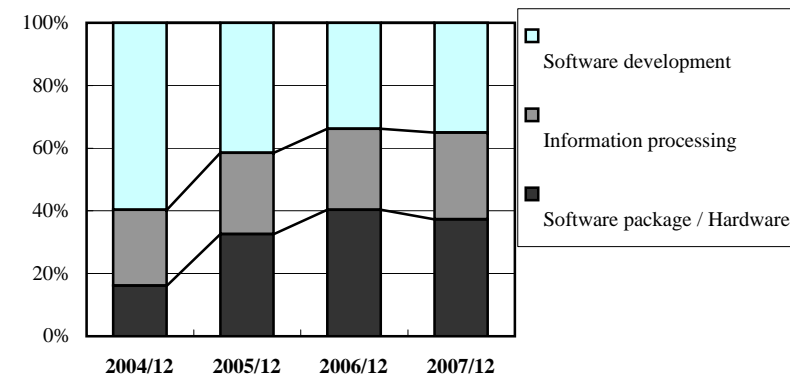
In Software development, decrease in sales to communications industry and utilities were offset by the increase in sales to manufacturing and financial industries. As a result, the sales increased by 0.5% from the same period last year to JPY 32,440 million.

#### 【Information processing】

In Information Processing, sales increased by 4.2% from the same period last year to JPY 25,721 million, due mainly to the increase in business with communications industry as well as the increase in operational and maintenance businesses with financial institutions.

#### 【Software package/Hardware】

In Software Package/Hardware segment, the decrease in hardware sales to communication industry and Sumitomo Corporation led to the decline of the sales by the 9.9% from the same period last year to JPY 34,660 million despite the increase in sales to manufacturing industry.

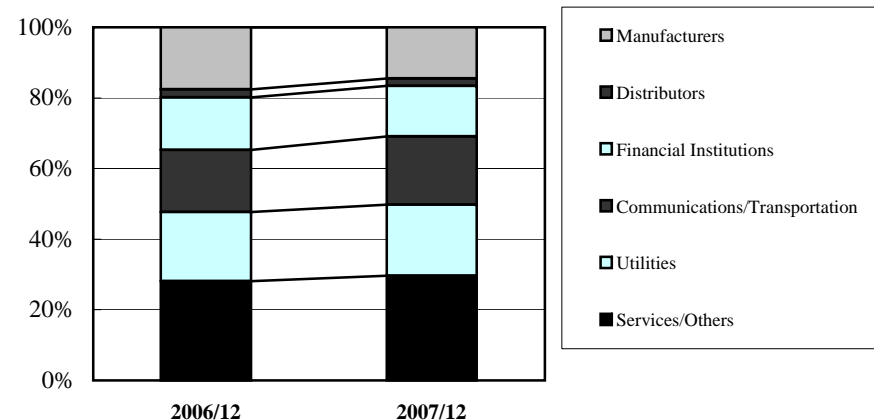
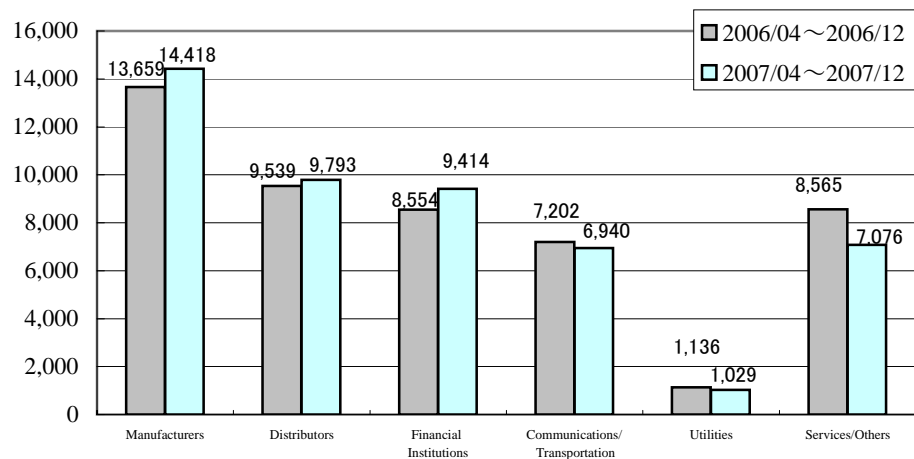


## IV.Sales by solutions & customer industry (Industrial Solutions)

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	13,659	28.1	14,418	29.6	759	5.6
Distributors	9,539	19.6	9,793	20.1	254	2.7
Financial Institutions	8,554	17.6	9,414	19.3	859	10.0
Banks	2,529	5.2	2,937	6.0	408	16.2
Securities Companies	2,601	5.3	3,418	7.0	816	31.4
Leasing Companies	1,412	2.9	855	1.8	△ 557	△ 39.4
Insurance Companies	2,010	4.1	2,201	4.5	190	9.5
Communications/Transportation	7,202	14.8	6,940	14.3	△ 261	△ 3.6
Utilities	1,136	2.3	1,029	2.1	△ 107	△ 9.4
Services/Others	8,565	17.6	7,076	14.5	△ 1,488	△ 17.4
<b>Total</b>	<b>48,657</b>	<b>100.0</b>	<b>48,672</b>	<b>100.0</b>	<b>15</b>	<b>0.0</b>

Yen in Millions

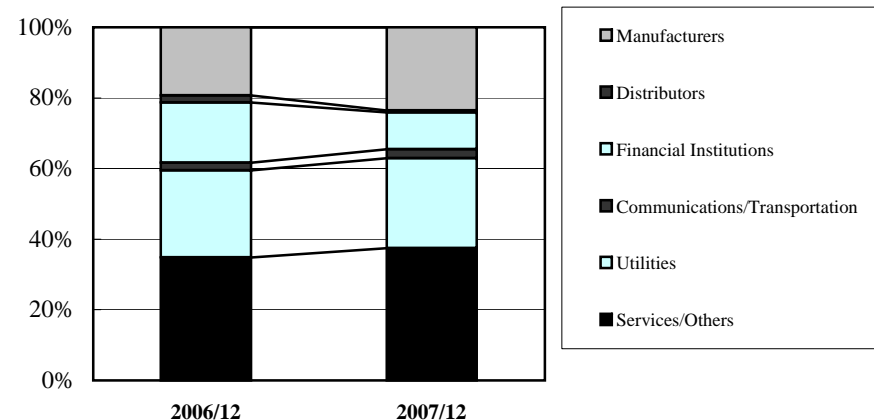
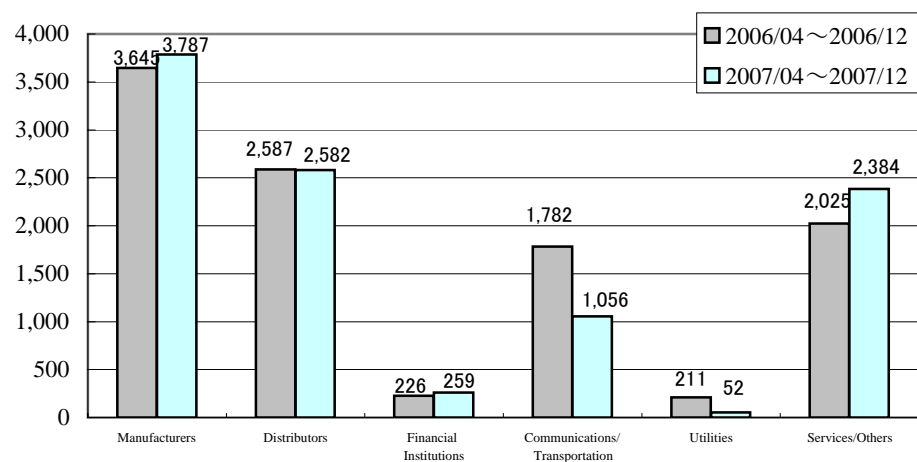


## V.Sales by solutions & customer industry (ERP Solutions)

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	3,645	34.8	3,787	37.4	141	3.9
Distributors	2,587	24.7	2,582	25.5	△ 5	△ 0.2
Financial Institutions	226	2.2	259	2.6	32	14.3
Banks	39	0.4	135	1.3	96	246.8
Securities Companies	20	0.2	31	0.3	11	54.0
Leasing Companies	153	1.5	85	0.8	△ 67	△ 44.1
Insurance Companies	13	0.1	6	0.1	△ 7	△ 53.2
Communications/Transportation	1,782	17.0	1,056	10.4	△ 726	△ 40.7
Utilities	211	2.0	52	0.5	△ 159	△ 75.3
Services/Others	2,025	19.3	2,384	23.6	359	17.7
<b>Total</b>	<b>10,480</b>	<b>100.0</b>	<b>10,123</b>	<b>100.0</b>	<b>△ 357</b>	<b>△ 3.4</b>

Yen in Millions



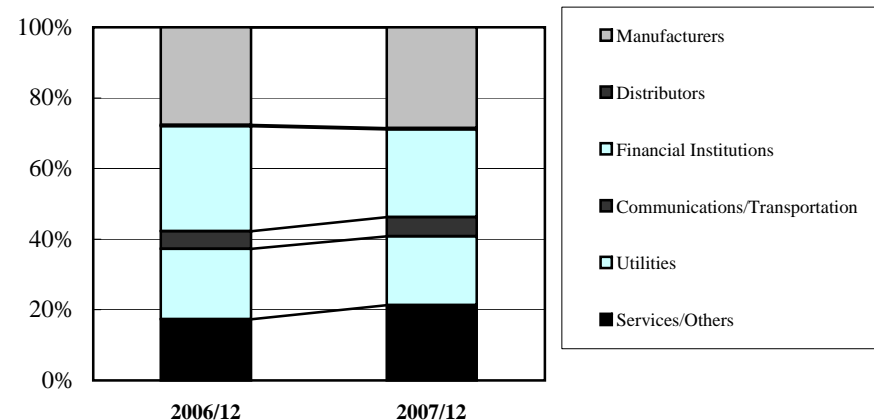
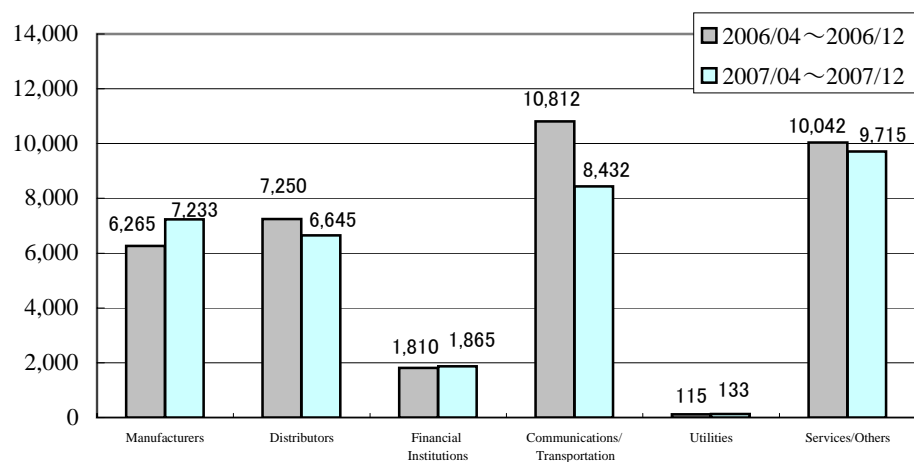


## VI.Sales by solutions & customer industry (Platform Solutions)

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	6,265	17.3	7,233	21.3	967	15.4
Distributors	7,250	20.0	6,645	19.5	△ 604	△ 8.3
Financial Institutions	1,810	5.0	1,865	5.5	55	3.1
Banks	346	1.0	456	1.3	110	31.8
Securities Companies	594	1.6	435	1.3	△ 159	△ 26.8
Leasing Companies	816	2.2	874	2.6	58	7.1
Insurance Companies	52	0.1	98	0.3	46	89.5
Communications/Transportation	10,812	29.8	8,432	24.8	△ 2,379	△ 22.0
Utilities	115	0.3	133	0.4	17	15.4
Services/Others	10,042	27.7	9,715	28.6	△ 327	△ 3.3
<b>Total</b>	<b>36,299</b>	<b>100.0</b>	<b>34,025</b>	<b>100.0</b>	<b>△ 2,274</b>	<b>△ 6.3</b>

Yen in Millions

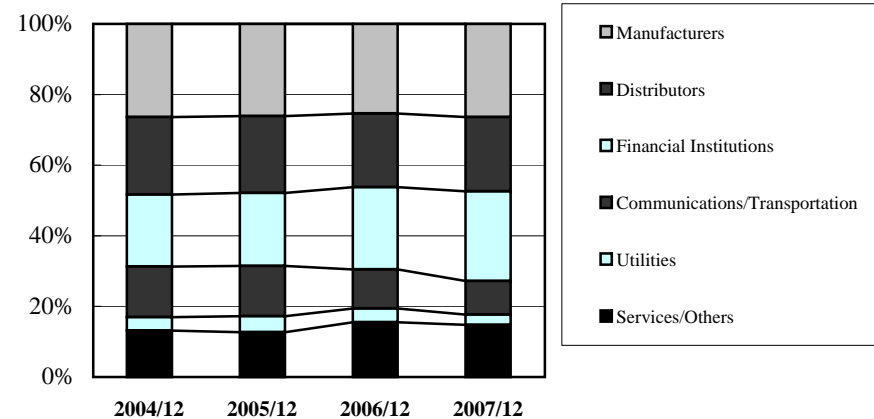
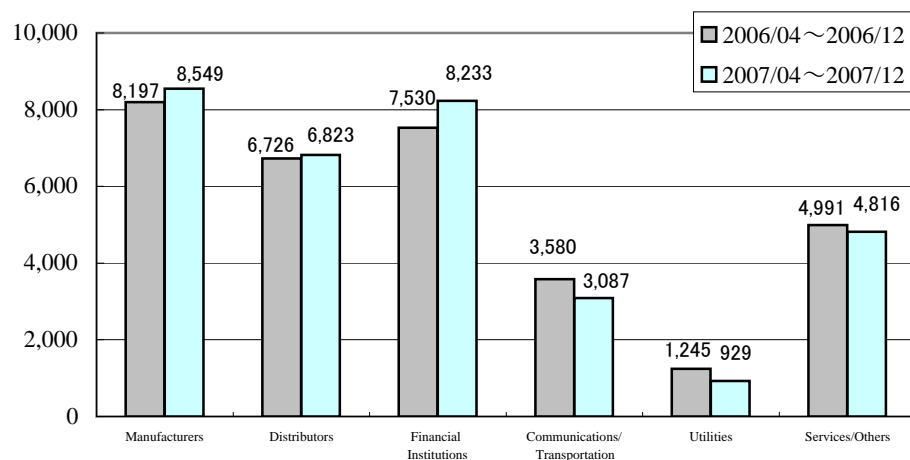


## VII.Sales by segment & customer industry (Software development)

Yen in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	8,197	25.4	8,549	26.4	351	4.3
Distributors	6,726	20.8	6,823	21.0	96	1.4
Financial Institutions	7,530	23.3	8,233	25.4	703	9.3
Banks	2,103	6.5	2,235	6.9	132	6.3
Securities Companies	2,544	7.9	3,354	10.3	810	31.8
Leasing Companies	925	2.9	488	1.5	△ 436	△ 47.2
Insurance Companies	1,956	6.1	2,154	6.6	197	10.1
Communications/Transportation	3,580	11.1	3,087	9.5	△ 492	△ 13.8
Utilities	1,245	3.9	929	2.9	△ 315	△ 25.4
Services/Others	4,991	15.5	4,816	14.8	△ 174	△ 3.5
<b>Total</b>	<b>32,271</b>	<b>100.0</b>	<b>32,440</b>	<b>100.0</b>	<b>168</b>	<b>0.5</b>

Yen in Millions



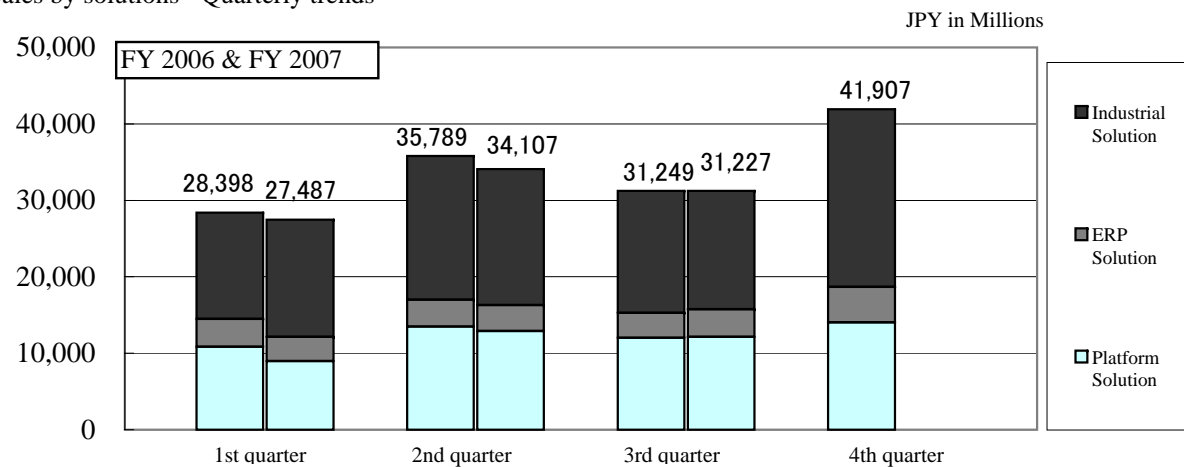
## VIII.Sales by solutions - Quarterly trends

JPY in Millions

		Q1		Q2		Q3		Q4		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
FY 2007	Sales	27,487	△ 3.2	34,107	△ 4.7	31,227	△ 0.1				
	Industrial Solution	15,351	10.4	17,824	△ 5.1	15,496	△ 2.9				
	ERP Solution	3,168	△ 13.6	3,365	△ 4.9	3,589	9.6				
	Platform Solution	8,966	△ 17.2	12,917	△ 4.1	12,141	1.1				
FY 2006	Sales	28,398	(20.7)	35,789	(26.1)	31,249	(22.8)	41,907	(30.5)	137,344	(100.0)
	Industrial Solution	13,906	(19.3)	18,782	(26.1)	15,967	(22.2)	23,219	(32.3)	71,876	(100.0)
	ERP Solution	3,666	(24.2)	3,539	(23.4)	3,274	(21.6)	4,653	(30.7)	15,133	(100.0)
	Platform Solution	10,825	(21.5)	13,466	(26.8)	12,007	(23.9)	14,034	(27.9)	50,334	(100.0)

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

### Sales by solutions - Quarterly trends



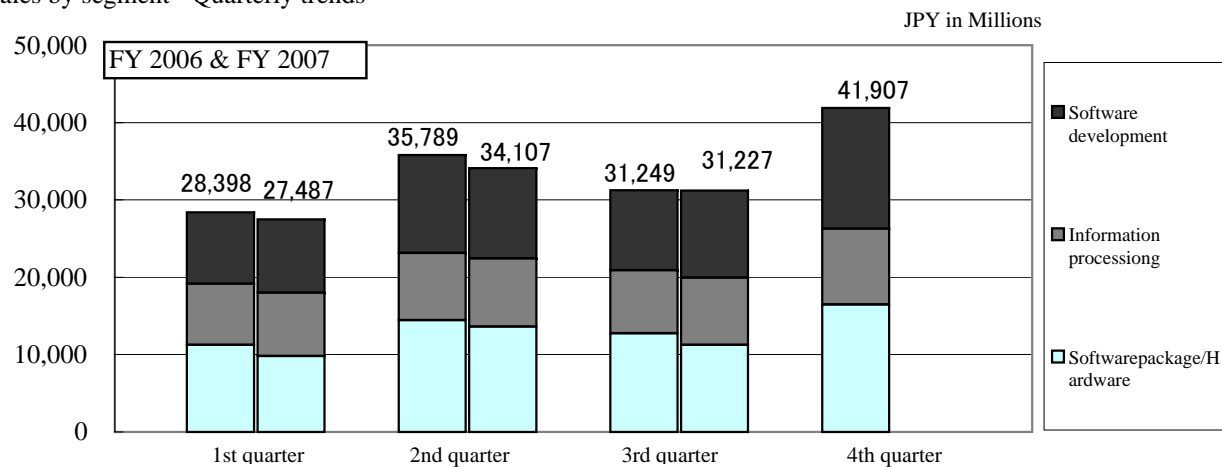
## IX. Sales by segment - Quarterly trends

JPY in Millions

		1st quarter		2nd quarter		3rd quarter		4th quarter		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
FY 2007	Sales	27,487	△3.2	34,107	△ 4.7	31,227	△ 0.1				
	Software development	9,493	2.7	11,660	△ 7.9	11,286	8.9				
	Information processiong	8,195	3.9	8,848	2.0	8,677	6.7				
	Software package / Hardware	9,798	△13.0	13,597	△ 5.9	11,263	△ 11.7				
FY 2006	Sales	28,398	(20.7) 79.8	35,789	(26.1) 14.9	31,249	(22.8) 7.5	41,907	(30.5) △ 5.3	137,344	(100.0) 14.2
	Software development	9,241	(19.3) 10.6	12,666	(26.4) △1.1	10,363	(21.6) △0.6	15,641	(32.6) 6.5	47,912	(100.0) 3.6
	Information processiong	7,890	(22.9) 82.1	8,674	(25.2) 15.4	8,130	(23.6) 3.7	9,790	(28.4) △ 4.6	34,485	(100.0) 15.2
	Software package / Hardware	11,266	(20.5) 262.1	14,449	(26.3) 33.6	12,755	(23.2) 17.9	16,475	(30.0) △ 14.8	54,946	(100.0) 24.6

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

### Sales by segment - Quarterly trends



## X .Amount of orders accepted and backlog (software development)

JPY in Millions

		Q1	Q2	Q3	Q4
FY2007	Orders accepted	14,747	10,463	10,544	
	Backlog	12,283	11,085	10,343	
FY2006	Orders accepted	14,771	11,230	11,224	12,098
	Backlog	11,147	9,711	10,572	7,029

## XI .Sales of software package and hardware

JPY in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Hardware sales	26,280	68.3	22,796	65.8	△ 3,484	△ 13.3
Software package sales	12,190	31.7	11,863	34.2	△ 326	△ 2.7
Total	38,471	100.0	34,660	100.0	△ 3,810	△ 9.9

## XII .Sales to Sumitomo Corp. and Sumitomo Group Companies

JPY in Millions

	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	% <sup>*1</sup>	Amount	% <sup>*1</sup>	Amount	YoY changes(%)
Sumitomo Corporation	10,962	0.1	9,608	10.4	△ 1,354	△ 12.4
Sumitomo Group Companies <sup>*2</sup>	36,061	0.4	30,701	33.1	△ 5,359	△ 14.9

<sup>\*1</sup>The percentage is the ratio to the amount of total sales

<sup>\*2</sup>Sumitomo Group includes Sumitomo Corp. Group Companies

We apologize for the error in the interim period document, and we have revised as following.

JPY in Millions

Sumitomo Group Companies	2006/04~2006/12		2007/04~2007/12		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
TRUE	24,136	37.6%	21,344	34.7	△ 2,779	△ 11.6
FALSE	-	-	19,307	31.3	△ 4,829	△ 20.0

### XIII. Quarterly trends

(Yen in millions)  
 Figures in brackets show percentage out of quarterly sales.

FY2007	Q1 (2007.4~6)		Q2 (2007.7~9)		Q3 (2007.10~12)	
	Amount	%	Amount	%	Amount	%
	Sales	27,487	100.0	34,107	100.0	31,227
Industrial solutions	15,351	(55.9)	17,824	(52.3)	15,496	(49.6)
ERP solutions	3,168	(11.5)	3,365	(9.9)	3,589	(11.5)
Platform solutions	8,966	(32.6)	12,917	(37.9)	12,141	(38.9)
Cost of sales	21,640	78.7	26,305	(77.1)	23,574	75.5
Gross Profit	5,847	21.3	7,801	22.9	7,652	24.5
SG&A	5,497	20.0	5,244	15.4	5,233	16.8
Operating Income	349	1.3	2,557	7.5	2,419	7.7
Ordinary Income	437	1.6	2,641	7.7	2,475	7.9
Income before income taxes	508	1.8	2,819	8.3	2,368	7.6
Net Income	176	0.6	1,547	4.5	1,282	4.1

1st half (forecast) (2007.4~9)		3rd quarter total (2007.4~12)		full year (forecast) (2006.4~2007.3)	
Amount	%	Amount	%	Amount	%
61,594	100.0	92,821	100.0	138,000	100.0
33,176	(53.9)	48,672	(52.4)	-	-
6,533	(10.6)	10,123	(10.9)	-	-
21,883	(35.5)	34,025	(36.7)	-	-
47,945	77.8	71,520	77.1	106,300	77.0
13,648	22.2	21,301	22.9	31,700	23.0
10,741	17.4	15,975	17.2	21,800	15.8
2,907	4.7	5,326	5.7	9,900	7.2
3,078	5.0	5,554	6.0	10,200	7.4
3,328	5.4	5,696	6.1	-	-
1,724	2.8	3,006	3.2	5,200	3.8

FY2006	Q1 (2006.4~6)		Q2 (2006.7~9)		Q3 (2006.10~12)		Q4 (2007.1~3)	
	Amount	%	Amount	%	Amount	%	Amount	%
	Sales	28,398	100.0	35,789	100.0	31,249	100.0	41,907
Industrial solutions	13,906	(49.0)	18,782	(52.5)	15,967	(51.1)	23,219	(55.4)
ERP solutions	3,666	(12.9)	3,539	(9.9)	3,274	(10.5)	4,653	(11.1)
Platform solutions	10,825	(38.1)	13,466	(37.6)	12,007	(38.4)	14,034	(33.5)
Cost of sales	22,776	80.2	27,718	77.4	24,209	77.5	31,944	76.2
Gross Profit	5,622	19.8	8,070	22.6	7,039	22.5	9,963	23.8
SG&A	5,695	20.1	5,418	15.1	5,384	17.2	5,637	13.5
Operating Income	△ 73	△ 0.3	2,652	7.4	1,655	5.3	4,325	10.3
Ordinary Income	3	0.0	2,706	7.6	1,752	5.6	4,429	10.6
Income before income taxes	0	0.0	2,533	7.1	1,738	5.6	3,675	8.8
Net Income	△ 41	△ 0.1	1,378	3.9	954	3.1	2,085	5.0

1st half (2006.4~9)		3rd quarter total (2006.4~12)		full year (2006.4~2007.3)	
Amount	%	Amount	%	Amount	%
64,188	100.0	95,437	100.0	137,344	100.0
32,689	(50.9)	48,657	(51.0)	71,876	(52.3)
7,205	(11.2)	10,480	(11.0)	15,133	(11.0)
24,292	(37.8)	36,299	(38.0)	50,334	(36.6)
50,494	78.7	74,704	78.3	106,648	77.7
13,693	21.3	20,733	21.7	30,696	22.3
11,114	17.3	16,498	17.3	22,136	16.1
2,579	4.0	4,234	4.4	8,560	6.2
2,709	4.2	4,462	4.7	8,892	6.5
2,534	3.9	4,272	4.5	7,947	5.8
1,337	2.1	2,291	2.4	4,377	3.2

Increase / Decrease	Q1		Q2		Q3	
	Amount	YoY changes(%)	Amount	YoY changes(%)	Amount	YoY changes(%)
Sales	△ 911	△ 3.2	985	2.8	2,170	7.5
Industrial solutions	1,444	10.4				
ERP solutions	△ 497	△ 13.6				
Platform solutions	△ 1,858	△ 17.2				
Cost of sales	△ 1,135	△ 5.0	△ 1,233	△ 4.3	27	0.1
Gross Profit	224	4.0	2,218	37.9	2,142	43.8
S.G.&A.Expenses	△ 197	△ 3.5	494	10.0	960	21.7
Operating Income	422	-	1,723	185.7	1,182	249.8
Ordinary Income	433	-	1,740	180.3	1,230	235.7
Income before income taxes	507	-	1,767	230.9	1,217	233.5
Net Income	217	-	960	229.8	693	265.7