



CSK CORPORATION
Supplementary Information
(Data Book)

2011/4/1-2011/9/30

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I Consolidated Balance Sheets (1)

(Million yen)

	2011/3	2011/9	Increase/Decrease		Comments
Current assets	102,568	75,418	△27,150	△26.5%	
Cash and deposits	49,972	32,948	△17,024		Outlined in Consolidated statements of cash flows
Notes and accounts receivable	23,034	21,197	△1,837		Decreased due to collection of accounts receivable, etc
Marketable securities	8,995	2,240	△6,755		Decreased due to redemption of government bonds
Inventories	1,987	3,146	1,158		
Short term loans receivable	17,351	17,340	△11		
Other current assets	12,026	9,316	△2,709		Decrease of accrued revenue, etc
Allowance for doubtful accounts	△10,800	△10,771	28		
Fixed assets	78,293	80,939	2,645	3.4%	
Tangible fixed assets	23,228	22,307	△920		
Intangible fixed assets	2,284	2,232	△51		
Investments and other assets	52,781	56,399	3,617		
Investments in securities	41,105	45,761	4,656		Increased due to the purchase of government bonds
Other assets	12,009	10,922	△1,086		Decrease of deffered income tax asset, etc
Allowance for doubtful accounts	△332	△284	48		
Total assets	180,862	156,357	△24,504	△13.5%	

I Consolidated Balance sheets (2)

(Million yen)

	2011/3	2011/9	Increase/Decrease		備考
Current liabilities	112,992	88,226	△24,765	△21.9%	
Accounts payable	5,366	4,862	△504		
Current portion of convertible bonds payable	21,792	—	△21,792		Redemption of bonds with subscription rights to shares
Current portion of long-term loans payable	10,063	10,031	△31		
Accrued income taxes	841	666	△174		
Deposits received of prepaid cards	57,854	56,875	△979		
Accrued bonuses to employees	3,915	4,474	559		
Accrued bonuses to directors	7	15	7		
Allowance for anticipated losses on contracts	79	74	△4		
Other current liabilities	13,071	11,225	△1,846		
Long-term liabilities	56,814	51,952	△4,862	△8.6%	
Convertible bonds payable	35,000	35,000	—		
Long-term bank loans payable	19,860	14,860	△5,000		Transfer to current portion of long-term loans payable
Accrued employees' retirement benefits	104	111	6		
Accrued director's retirement benefits	25	25	—		
Other long-term liabilities	1,825	1,955	130		
Total liabilities	169,807	140,179	△29,627	△17.4%	
Shareholder's equity	5,884	11,394	5,510	93.6%	
Capital stock	97,811	99,459	1,647		Exercise of the 7th series stock acquisition rights
Capital surplus	55,349	56,997	1,647		Exercise of the 7th series stock acquisition rights
Retained earnings	△147,265	△145,049	2,215		Post net income
Treasury stock, at cost	△11	△11	△0		
Accumulated other comprehensive income	58	△4	△62	—	
Net unrealized gains (losses) on securities	58	△2	△60		
Foreign currency translation adjustment	—	△2	△2		
Subscription rights to shares	295	—	△295	△100.0%	
Minority interests	4,816	4,787	△29	△0.6%	
Total net assets	11,054	16,177	5,122	46.3%	
Total liabilities and net assets	180,862	156,357	△24,504	△13.5%	

II Consolidated statements of income and consolidated statements of cash flows

Consolidated statements of income

(Million yen)

	2010/4-9	2011/4-9	Increase/Decrease	
Sales	68,156	68,379	222	0.3%
Operating costs	52,054	52,699	644	
Gross profits	16,101	15,679	△421	
Gross profits ratio(%)	23.6%	22.9%	△0.7%	
Selling, general and administrative expenses	13,909	11,631	△2,277	
Operating income	2,192	4,048	1,856	84.7%
Operating income ratio(%)	3.2%	5.9%	2.7%	
Non-operating income	1,112	1,340	227	
Non-operating expenses	2,845	1,551	△1,293	
Ordinary income	459	3,836	3,377	735.5%
Ordinary income ratio(%)	0.7%	5.6%	4.9%	
Extraordinary gains	69	1	△68	
Extraordinary losses	9,956	827	△9,128	
Income(Loss) before income taxes and minority interests	△9,427	3,010	12,437	
Total income taxes	△1,671	711	2,382	
Minority interests in interests	59	24	△34	
Net income	△7,815	2,275	10,090	-
Net income ratio(%)	△11.5%	3.3%	14.8%	

Consolidated cash flow statements

(Million yen)

	2010/4-9	2011/4-9	Increase/Decrease	
Cash flows from operating activities	6,373	7,514	1,141	17.9%
Income before (Loss) income taxes and minority interests	△9,427	3,010	12,437	
Depreciation	2,245	2,049	△195	
Loss on impairment of fixed asset	17	150	132	
Amortization of goodwill	68	-	△68	
Increase (decrease) in allowances and decrease (increase) in prepaid pension costs	1,679	486	△1,193	
Interest and dividend income	△89	△71	18	
Interest expenses	504	412	△92	
Loss on withdrawal from securities business	8,904	-	△8,904	
Decrease (increase) in accounts receivable	4,965	1,841	△3,123	
Decrease (increase) in Inventories	△501	△1,158	△657	
Increase (decrease) in accounts payable	△2,118	△504	1,614	
Increase (decrease) in deposits received of prepaid cards	826	△979	△1,805	
Decrease (increase) in venture capital investments	166	-	△166	
Other net	△1,517	2,051	3,568	
Subtotal	5,725	7,289	1,564	
Interest and dividends income received	60	139	78	
Interest expenses paid	△482	△480	2	
Income taxes paid	1,069	565	△503	
Cash flows from investing activities	3,406	△440	△3,846	-
Decrease(increase) in time deposit.net	△6	△100	△94	
Net proceeds from sales, redemption and purchases of marketable securities	10,227	0	△10,227	
Purchases of property and equipment	△367	△1,741	△1,373	
Proceeds from sales and equipment	18	291	272	
Purchases of intangible assets	△463	△509	△46	
Purchases of investments in securities	△15,543	△7,361	8,181	
Proceeds from sales and redemption of investments in securities	1,445	8,646	7,201	
Net decrease(increase) in short-term loans receivable	5,089	13	△5,075	
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	3,006	-	△3,006	
Other net	△0	320	320	
Cash flows from financing activities	△11,442	△24,129	△12,686	-
Repayment of long-term loans payable	△12,531	△5,031	7,500	
Redemption of bonds with subscription rights to shares	-	△21,792	△21,792	
Proceeds from issuance of common stock	1,210	3,000	1,790	
Other net	△121	△306	△184	
Effect of exchange rate changes on cash and cash equivalents	△1	△3	△1	
Net increase(decrease) in cash and cash equivalents	△1,665	△17,059	△15,393	
Cash and cash equivalents, at beginning	43,394	48,772	5,378	
Increase in cash and cash equivalents from newly consolidated subsidiary	-	33	33	
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	△1,404	△98	1,305	
Cash and cash equivalents, at end	40,324	31,648	△8,675	

III Consolidated segment information

(Million yen)

Quarterly	2011/3		2012/3			
	1Q	2Q	1Q		2Q	
				Increase/Decrease		Increase/Decrease
Sales	32,602	35,553	32,335	△0.8%	36,043	1.4%
IT Services business	32,210	35,081	32,425	0.7%	36,008	2.6%
Systems Development	15,880	18,385	15,515	△2.3%	19,220	4.5%
IT Management	8,503	8,692	9,253	8.8%	8,676	△0.2%
BPO	7,827	8,003	7,656	△2.2%	8,112	1.4%
Prepaid Card business	959	832	915	△4.6%	838	0.7%
Other business	261	193	-	-	-	-
Elimination and Corporation	△829	△553	△1,005	-	△803	-
Operating income	68	2,123	1,759	-	2,288	7.8%
ratio(%)	0.2%	6.0%	5.4%	5.2%	6.4%	6.4%
IT Services business	920	2,780	2,330	153.0%	2,890	4.0%
Systems Development	398	1,968	1,494	275.0%	1,994	1.3%
IT Management	416	760	962	131.4%	788	3.7%
BPO	106	51	△126	-	108	108.9%
Prepaid Card business	165	172	215	30.1%	171	△0.8%
Other business	△129	△102	-	-	-	-
Elimination and Corporation	△888	△726	△785	-	△773	-
Ordinary income	105	353	2,220	-	1,616	357.2%
Net income	△8,331	516	1,444	-	831	66.1%

Cumulative total	2011/3		2012/3			
	1Q	2Q	1Q		2Q	
				Increase/Decrease		Increase/Decrease
Sales	32,602	68,156	32,335	△0.8%	68,379	0.3%
IT Services business	32,210	67,292	32,425	0.7%	68,434	1.7%
Systems Development	15,880	34,265	15,515	△2.3%	34,736	1.4%
IT Management	8,503	17,196	9,253	8.8%	17,929	4.3%
BPO	7,827	15,830	7,656	△2.2%	15,768	△0.4%
Prepaid Card business	959	1,791	915	△4.6%	1,753	△2.1%
Other business	261	455	-	-	-	-
Elimination and Corporation	△829	△1,383	△1,005	-	△1,808	-
Operating income	68	2,192	1,759	-	4,048	84.7%
ratio(%)	0.2%	3.2%	5.4%	5.2%	5.9%	2.7%
IT Services business	920	3,701	2,330	153.0%	5,221	41.1%
Systems Development	398	2,366	1,494	275.0%	3,488	47.4%
IT Management	416	1,176	962	131.4%	1,751	48.9%
BPO	106	158	△126	-	△18	-
Prepaid Card business	165	337	215	30.1%	386	14.3%
Other business	△129	△231	-	-	-	-
Elimination and Corporation	△888	△1,615	△785	-	△1,559	-
Ordinary income	105	459	2,220	-	3,836	735.5%
Net income	△8,331	△7,815	1,444	-	2,275	-

IV Incoming Orders, Backlog of orders, Capital Expenditures, Depreciation and amortization, Number of Employees

○ Incoming Orders (Million yen)

	2010/9	2011/9	Increase/ Decrease
	68,369	68,726	0.5%

※ Incoming Orders is the actual figure for the IT Services Business

○ Backlog of orders (Million yen)

	2010/9	2011/9	Increase/ Decrease
	67,374	73,052	8.4%

※ Backlog of orders is the actual figure for the IT Services Business

○ Capital Expenditures (Million yen)

	2010/3	2011/3	2012/3
6 months	2,530	1,450	1,580
12 months	4,681	4,211	—

○ Depreciation and amortization (Million yen)

	2010/3	2011/3	2012/3
6 months	2,785	2,245	2,049
12 months	5,639	4,565	—

○ Number of Employees

	2010/3	2011/3	2012/3
6 months	10,925	8,971	8,638
12 months	10,509	8,755	—

V Consolidated financial highlights / Management index

(Million yen)

	2007/3	2008/3	2009/3	2010/3	2011/3	2011/9
Sales	245,981	239,695	206,099	169,518	140,387	68,379
Operating income	29,904	19,256	△123,066	4,176	7,005	4,048
Ordinary income	30,810	20,634	△122,479	2,919	3,276	3,836
Net income	8,679	1,272	△161,529	△59,180	△7,770	2,275
Capital Stock	72,790	73,225	73,225	96,225	97,811	99,459
Number of shares issued (thousands of shares)	74,288	70,548	80,257	125,712	149,731	173,728
Net assets	208,775	185,495	25,247	15,807	11,054	16,177
Total liabilities and net assets	577,294	550,054	363,931	267,749	180,862	156,357
Book-value per share (BPS) (yen)	2,479.33	2,317.18	251.40	-	-	-
Earning per share (EPS) (yen)	117.35	17.34	-	-	-	13.31
Return on assets (ROA) (%)	5.5%	3.7%	-	1.1%	1.9%	2.5%
Shareholder's equity	184,186	163,473	20,176	10,660	5,942	11,390
Shareholder's equity ratio (%)	31.9%	29.7%	5.5%	4.0%	3.3%	7.3%
Return on equity (ROE) (%)	4.8%	0.7%	-	-	-	26.3%
Dividends payout ratio (%)	34.1%	230.7%	-	-	-	-
Dividends on net assets (%)	1.6%	1.7%	-	-	-	-

※ ROA = [(Ordinary income + Interest expense) / Average total assets] × 100