

Additional information on the financial results for the first quarter ended June 30, 2011

July 28, 2011 CSK CORPORATION

Contents

- P2 Consolidated statements of income
- P3 Consolidated balance sheets
- P5 Consolidated segment information
- P6 Orders received, Backlog of orders, Capital expenditures, Depreciation and amortization, Number of employees
- P7 Consolidated operating results and forecast by segment
- P8 Consolidated financial highlights/Management index

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Consolidated statements of income

(100millions of yen)

	2010/6	2011/6	Vari	ance	Comment
Operating revenue	326	323	-2	-0.8%	Declined primarily due to the withdrawal from the venture capital and investment trust management businesses.
Operating costs	254	246	-7		A revision to the ASP business for the securities industry in Systems Development and a decrease in data center facility cost
Gross profits	71	76	5	7.1%	An improvement in profitability as a result of a revision to cost structure
Gross profits ratio (%)	21.9%	23.7%	1.8%		
Selling, general and administrative expenses	70	58	-11		A decrease associated with promotion of the rightsizing of costs
Operating income	0	17	16	-	An increase reflecting a rise in gross profits and the rightsizing of SG&A expenses
Operating income ratio(%)	0.2%	5.4%	5.2%		
Non-operating income	5	10	5		Chiefly due to a gain on sales of investment securities
Non-operating expenses	5	6	1		
Ordinary income	1	22	21	-	An increase in operating income and a rise in the gain on sales of investment securities
Ordinary income ratio(%)	0.3%	6.9%	6.5%		
Extraordinary gains	0	0	-0		
Extraordinary losses	94	0	-93		2010/6 :A loss on withdrawal from real estate securitization business was posted.
Loss before income taxes and minority interests	-92	21	114	-	
Income taxes and others	-9	7	16		Reversal of deferred tax assets
Net income/ loss	-83	14	97	-	A loss on withdrawal from the securities business (8.9 billion yen) was posted in the previous fiscal year.
Net income ratio(%)/loss ratio(%)	-25.6%	4.5%	30.1%		

Consolidated balance sheets(1)

(100millions of yen)

	2010/3	2011/6	S Variance Comment		
Current assets	1,025	976	-48	-4.8%	
Cash and time deposits	499	521	22		Increase: exercise of the 7th series stock acquisition rights, sales of stocks Decrease: repayment of loans payable, purchase of government bonds
Notes and accounts receivable	230	183	-46		Credits at the preceding quarter end collected and the effect of reduced sales
Marketable securities	89	39	-49		Decreased due to redemption of government bonds
Inventories	19	36	16		
Short term loans receivable	173	173	-0		
Other current assets	120	129	9		
Allowance for doubtful accounts	-108	-107	0		
Fixed assets	782	832	49	6.3%	
Tangible fixed assets	232	226	-5		
Intangible fixed assets	22	22	-0		
Investments and other assets	527	582	54		
Investments in securities	411	473	62		Increased due to the purchase of government bonds
Other assets	120	112	-7		
Allowance for doubtful accounts	-3	-2	0		
Total assets	1,808	1,809	0	0.0%	

Consolidated balance sheets(2)

(100millions of yen)

	2011/3	2011/6	Varia	ance	Comment
Current liabilities	1,129	1,112	-17	-1.5%	
Accounts payable	53	46	-7		Decrease in accounts payable at the preceding quarter end
Short-term convertible bonds payable	217	217	-		
Short-term bank loans payable	100	100	-0		Transfer from long-term bank loans payable, repayment of loans payable
Accrued income taxes	8	2	-5		
Deposits received of prepaid cards	578	583	5		
Accrued bonuses to employees	39	19	-19		
Accrued bonuses to directors	0	0	-0		
Allowance for anticipated losses on contracts	0	0	-0		
Other current liabilities	130	141	10		
Long-term liabilities	568	542	-25	-4.5%	
Convertible bonds payable	350	350	-		
Long-term bank loans payable	198	173	-25		Transfer to short-term bank loans payable
Accrued employees' retirement benefits	1	1	0		
Accrued directors' retirement benefits	0	0	-		
Other long-term liabilities	18	17	-0		
Total liabilities	1,698	1,655	-42	-2.5%	
Shareholders' equity	58	105	46	79.5%	
Capital stock	978	994	16		Exercise of the 7th series stock acquisition rights
Capital surplus	553	569	16		Exercise of the 7th series stock acquisition rights
Retained earnings	-1,472	-1,458	13		
Treasury stock, at cost	-0	-0	-0		
Accumulated other comprehensive income	0	0	-0	-21.1%	
Net unrealized gains (losses) on securities	0	0	-0		
Foreign currency translation adjustment	-	-0	-0		
Subscription rights to shares	2	-	-2	-100.0%	
Minority interests	48	47	-0	-1.0%	
Total net assets	110	153	43	39.1%	
Total liabilities and net assets	1,808	1,809	0	0.0%	

Consolidated segment information

(millions of yen)

_	Quarterly
_	
С	perating revenue
	IT Services Business
	BPO
	IT Management
	Systems Development
	Prepaid Card Business
	Other Business
	Elimination and Corporation
С	perating income
	Operating income ratio(%)
	IT Services Business
	BPO
	IT Management
	Systems Development
	Prepaid Card Business
	Other Business
	Elimination and Corporation
C	Ordinary income
Ν	let income/loss
	·

2011/3					
1Q					
32,602					
32,210					
7,827					
8,503					
15,880					
959					
261					
-829					
68					
0.2%					
920					
106					
416					
398					
165					
-129					
-888					
105					
-8,331					

		2012/3		
1Q	variance	2Q	3Q	4Q
32,335	-0.8%			
32,425	0.7%			
7,656	-2.2%			
9,253	8.8%			
15,515	-2.3%			
915	-4.6%			
-	-			
-1,005	-			
1,759	-			
5.4%	5.2%			
2,330	153.0%			
-126	-			
962	131.4%			
1,494	275.0%			
215	30.1%			
-	-			
-785	-			
2,220	-			
1,444	-			

Cumulative total					
Operating revenue					
IT Services Business					
BPO					
IT Management					
Systems Development					
Prepaid Card Business					
Other Business					
Elimination and Corporation					
Operating income					
Operating income ratio(%)					
IT Services Business					
BPO					
IT Management					
Systems Development					
Prepaid Card Business					
Other Business					
Elimination and Corporation					
Ordinary income					
Net income/loss					

2011/3
1Q
32,602
32,210
7,827
8,503
15,880
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-	-					
-785	-					
2,220	-					
1,444	-					

Orders received, Backlog of orders, Capital expenditures, Depreciation and amortization, Number of Employees

O Orders received

(100millions of yen)

2010/6	2011/6	Variance	
319	307	-3.7%	

[※] Orders received is the actual figure for the IT Services Business

O Backlog of Orders

(100millions of yen)

2010/6	2011/6	Variance	
678	736	8.6%	

[※] Backlog of orders is the actual figure for the IT Services Business

O Capital expenditures

(100millions of yen)

	2010/3	2011/3	2012/3
6months	25	14	1Q 7
12months	46	42	Forecast 40

O Depreciation and amortization

(100millions of yen)

2010/3		2011/3	2012/3	
6months	27	22	1Q 9	
12months	56	45	Forecast 37	

O Number of employees

2010/3		2011/3	2012/3	
6months	10,925	8,971	1Q 8,716	
12months	10,509	8,755	Forecast 8,480	

Consolidated operating results and forecast by segment

(100millions of yen)

	2011/3		2011/3 2012/3 Forecast	
	Operating revenue	Operating income	Operating revenue	Operating income
IT Services Business	1,468	98	1,482	109
ВРО	346	6	356	6
IT Management	372	25	386	33
Systems Development	749	66	740	69
Prepaid Card Business	35	5	33	5
Others	14	-31	_	-38
Elimination and corporation	-115	-2	-96	-2
Consolidated Total	1,403	70	1,420	73
Margin ratio	-	5.0%	-	5.1%

[※] Using the simple sum of the figures for each segment

[💥] Excluding revenue of CSM and CSK Nearshore Systems, companies that provide services solely to Group companies

As a result of an organizational change in the fiscal year ending March 2012, the cloud business and the business service business, which were included in Systems Development, were transferred to IT Management and BPO, respectively. The results for the fiscal year ended March 2011 are rearranged in accordance with the organizational change.

Consolidated financial highlights / Management index

(millions of yen)

Operating revenue	
Operating income/loss	
Ordinary income/loss	
Net income/loss	
Capital Stock	

2007/3	2008/3	2009/3	2010/3	2011/3
245,981	239,695	206,099	169,518	140,387
29,904	19,256	-123,066	4,176	7,005
30,810	20,634	-122,479	2,919	3,276
8,679	1,272	-161,529	-59,180	-7,770

Capital Stock
Number of shares issued (thousands of shares)
Net assets
Total liabilities and net assets
Book-value per share (BPS) (yen)
Earning per share (EPS) (yen)
Return on assets (ROA) (%)
Shareholder's equity
Shareholder's equity ratio (%)
Return on equity (ROE) (%)
Dividends payout ratio (%)
Dividends on net assets (%)

72,790	73,225	73,225	96,225	97,811
74,288	70,548	80,257	125,712	149,731
208,775	185,495	25,247	15,807	11,054
577,294	550,054	363,931	267,749	180,862
2,479.33	2,317.18	251.40	-241.34	-234.13
117.35	17.34	-2,097.39	-720.62	-61.26
5.5%	3.7%	-26.8%	1.1%	1.9%
184,186	163,473	20,176	10,660	5,942
31.9%	29.7%	5.5%	4.0%	3.3%
4.8%	0.7%	-175.9%	-383.8%	-93.6%
34.1%	230.7%	-	-	-
1.6%	1.7%	-	-	-
/ Average total assets] X 100	<u> </u>			