



**July 31, 2018**

**Murata Manufacturing Co., Ltd**

**SCSK Corporation**

## **Murata Manufacturing and SCSK Announce Partnership in Smart Factory Automation Field Launch of m-FLIP™ Factory Productivity Improvement Solution**

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Murata Manufacturing Co., Ltd., and SCSK Corporation announced today that they plan to launch a new service that will combine Murata's m-FLIP™\*1 factory productivity improvement solution with SCSK's full lineup of IT services. The launch of this new service is scheduled for September 1, 2018.

\*1. Murata Factory Line Integration Platform

### **1. Background and Overview of Partnership**

In addition to the traditional challenges of improving productivity and ensuring quality, fundamental aspects of manufacturing, factories are now being forced to address the growing issue of severe labor shortages, which are arising due to the aging of the population and the shrinking of the workforce. Accordingly, implementing reforms and improvements on the manufacturing floor are becoming pressing issues for factories. The use of IoT and data tracking technologies to improve productivity is garnering attention as a potential means of addressing this issue. However, applying these technologies to factories requires manufacturing expertise backed by extensive experience as well as cutting-edge IT.

In September 2017, Murata, which boasts manufacturing expertise and business systems, and SCSK, which provides a full lineup of IT services, concluded a basis partnership agreement to jointly develop a solutions business in the smart factory automation field. Initiatives based on this agreement commenced thereafter.

As one facet of this partnership, the companies have commercialized the m-FLIP™ factory productivity improvement solution with the aim of making Murata's facility operation tracking software, which has been at use within this company for more than a decade, available to other manufacturers. SCSK will commence sales of this solution as a partner in this venture. Through this

partnership, customers are offered one-stop access to productivity improvement solutions with introduction assistance and post-introduction data utilization support from Murata and sales and other integration services from SCSK.

### **Division of Responsibilities**

SCSK is responsible for the sales, introduction, and provision of support related to the m-FLIP™ factory productivity improvement solution as well as the supply of integration services, such as coordination with surrounding systems.

Murata will provide introduction assistance, software, post-introduction data utilization support pertaining to the m-FLIP™ factory productivity improvement solution.

## **2. Overview of m-FLIP™**

The m-FLIP™ solution maximizes the operating ratios of manufacturing equipment by utilizing IoT technologies in conjunction with the improvement activity expertise of Murata. This solution is capable of tracking the reasons behind production equipment halts, including frequent, short stops without a clear cause and stops related to procedures, inspections, malfunctions, and breaks. It then subdivides these halts down to the level at which improvement can be pursued. To facilitate actual improvements, Murata provides consulting services based on its extensive background in improvement activities.

※Note “m-FLIP™” is scheduled to be on sale only in Japan from September 1, 2018.

This release is an announcement for overseas Institutional investors

## **3. Launch Date**

September 1, 2018

## **4. Future Initiatives**

In the future, Murata and SCSK will offer m-FLIP™ as well as other solutions in the smart factory automation field in order to deliver support services rooted in the production floor that create results. Based on the software and hardware provided by Murata, SCSK will work to develop and supply services matched to customers needs through means such as coordinating these offerings with relevant solutions. Murata will develop and provide factory systems based on its own usage history.

### **About Murata Manufacturing Co., Ltd**

Head Office: 10-1, Higashikotari 1-chome, Nagaokakyo-shi, Kyoto  
Established: December 23, 1950  
Representative: Chairman of the Board and President Tsuneo Murata  
Capital: 69,444 million yen  
Business Details: Research, Production and Sales of Electronic Devices made from fine ceramics  
Stock Code: 6981  
URL: <http://www.murata.com>

### **About SCSK Corporation**

Head Office: Toyosu Front, 3-2-20, Toyosu, Koto-ku, Tokyo  
Established: October 25, 1969  
Representative: Representative Director, President and Chief Operating Officer  
Tooru Tanihara  
Capital: 21,152 million yen  
Business Details: Consulting, Systems Development, IT Infrastructure Implementation, IT Management, Business Process Outsourcing (BPO), IT Hardware and Software Sales  
Stock Code: 9719  
URL: <http://www.scsk.jp>

### **For inquiries:**

SCSK Corporation  
Investor Relations Dept.  
IR/Finance/Risk Management Group  
Telephone: +81-3-5166-1340  
E-mail: [ir@scsk.jp](mailto:ir@scsk.jp)