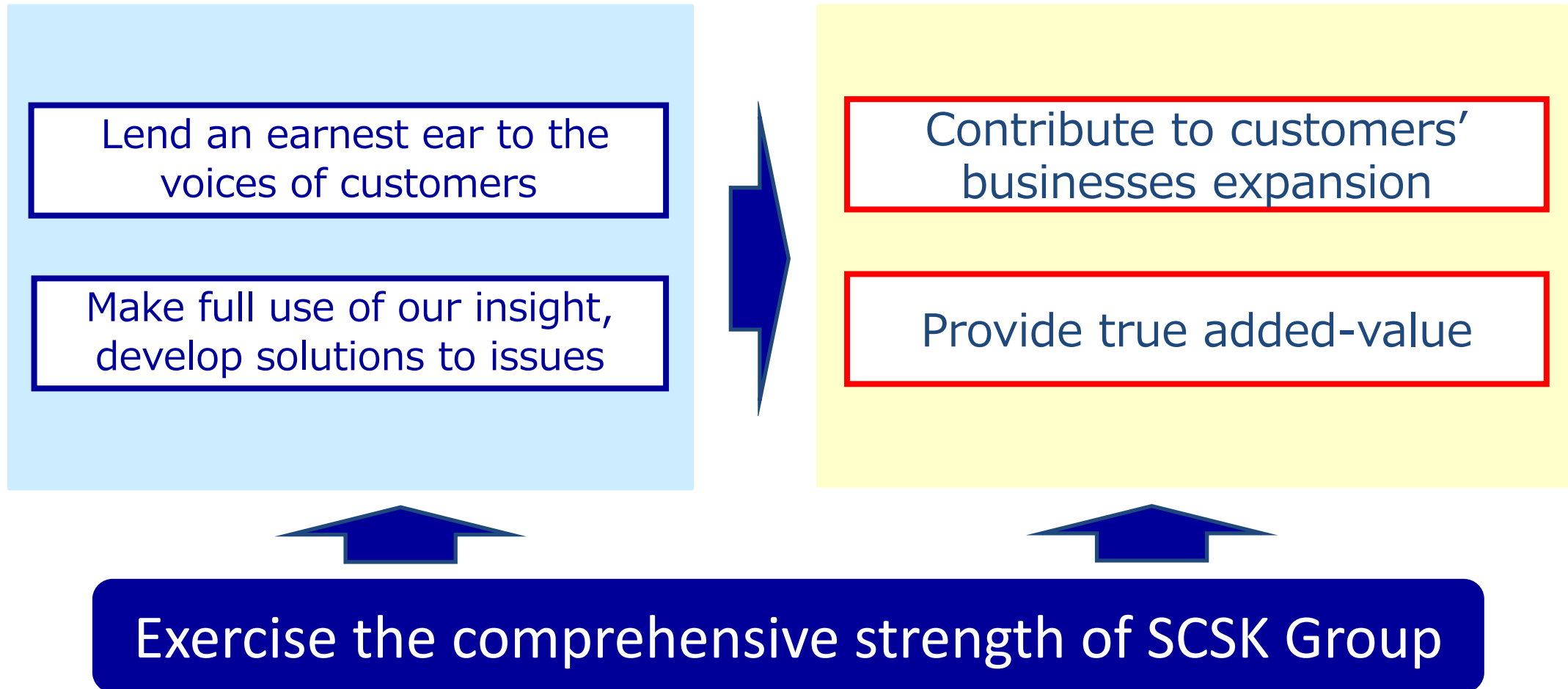


Results of Operations for Fiscal Year Ended March 31, 2018, Business Strategies for Fiscal Year Ending March 31, 2019

Tooru Tanihara
President

SCSK Corporation
April 27, 2018

SCSK "To-be" Model



II . Financial Results for FY2017

(Billions of Yen)

	Apr. 2016- Mar. 2017	Apr. 2017- Mar. 2018	<i>Increase/Decrease</i>	
			<i>Amount</i>	<i>%</i>
Net Sales	329.3	336.6	7.3	2.2%
Operating Profit	33.7	34.6	0.8	2.6%
Ordinary Profit	36.1	36.2	0.1	0.5%
Net Profit Attributable to Owners of Parent	28.4	32.4	4.0	14.2%

III. Forecasts for FY2018

(Billions of Yen)

	Apr. 2017- Mar. 2018	Apr. 2018- Mar. 2019	<i>Increase/Decrease</i>	
			<i>Amount</i>	<i>%</i>
Net Sales	336.6	345.0	8.3	2.5%
Operating Profit	34.6	37.0	2.3	6.9%
Ordinary Profit	36.2	37.5	1.2	3.3%
Net Profit Attributable to Owners of Parent	32.4	25.0	-7.4	-23.1%

**Transform Business Structure
(to a non-labor-intensive business)
Dynamic Growth Strategy
Aiming to Achieve High Profit Growth**

Core Strategies

- 1). Shift to service-oriented businesses
- 2). Promote strategic businesses that capture the changing times
- 3). Enter into the second stage of global business expansion

**Strengthen
Management Base**

- 1). Seek operational quality
- 2). Improve business strategies profitability
- 3). Enhance operational efficiency
- 4). Pleasant, fulfilling place to work / Promote health and productivity mgt.
- 5). Enhance human resource capabilities

V. Shift to Service-Oriented Businesses

FY2016 ¥64.0B → FY2017 ¥70.5B (YOY 10%)

Industry Focus

Platform Services

Financial Institutions

- Bank Savior
- MINEFOCUS
- FR2GO
- Securities Operation Systems

Core Systems

- ProActive
- FastAPP
- CELF

Manufacturers

- Digital Marketing
- PrimeDashboard

Communication

- PrimeTiaas
- Call Centers

- Billing Systems, CRM Solutions

IT Infrastructure Management

- USiZE
- AMO Services
- CarePlus

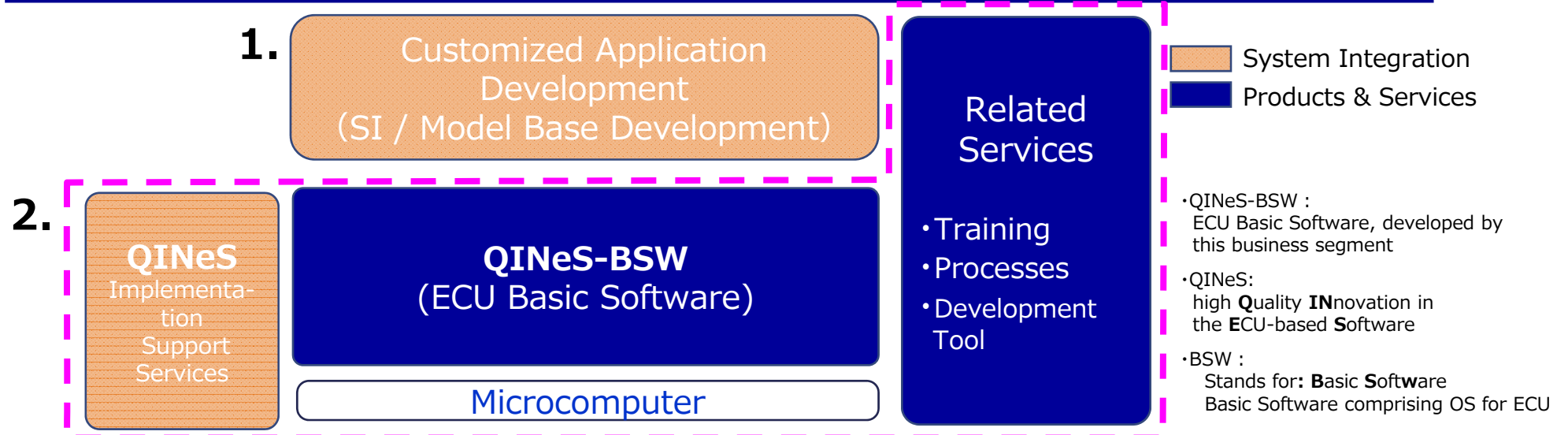
- Systems for Omni-Channeling Approach
- EC total outsourcing
- SUMAKURA
- CHOIS

Telecommunications

Distributors

■ SCSK's Automotive Software Systems Business

1. Development of Customized Application
2. Development and Sales of Our Proprietary Software
 - Develop ECU Basic Software (QINeS-BSW) and Related Services
 - Provide Customers with QINeS Related Products, System Integration Services (Implementation Support Services and Application Development Services)



Ensuring high quality, QINeS realizes high productivity in automotive software development which became more complex, large in size.

Contribute to Global Competitiveness of Japanese Auto Industry

Create Our Future of Dreams

We create our future of dreams
by establishing value
based on our customers' trust.

Disclaimer

- This data is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sales of shares in Group companies.
- Estimates, targets, and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
- SCSK cannot be held responsible for losses resulting from information contained in this report. This report should not be reproduced or retransmitted without authorization.

Consolidated Results for Fiscal Year Ended March 2018

Tetsuya Fukunaga

SCSK Corporation

April 27, 2018

1. Consolidated Financial Results of Operations for FY2017

(1) Highlights for FY2017 P2
(2) Consolidated Statements of Income P3
(3) Sales Comparison by Segment P4
(4) Incoming Orders and Backlog P5
(5) Sales Comparison by Customer Industry P6
(6) Business Performance by Reportable Segment P7
(7) Operating Profit Analysis P8
(8) Consolidated Balance Sheets P9

2. Financial Forecasts for FY2018P10

3. Dividend Forecasts for FY2018P11

1.- (1) Highlights for FY2017

Net Sales

336,654 JPY Million

YOY 2.2%

Operating Profit

34,602 JPY Million

YOY 2.6%

Order Backlog

117,046 JPY Million

YOY 0.6%

Operating Margin

10.3 %

YOY 0.1 p.p.

1.- (2) Consolidated Statements of Income

(Millions of yen)

	Apr. 2016- Mar. 2017	Apr. 2017- Mar. 2018	Increase/Decrease	
			Amount	Change (%)
Net Sales	329,303	336,654	7,351	2.2%
Gross Profit	81,754	83,555	1,800	2.2%
(Gross Profit Margin)	(24.8%)	(24.8%)		
SG&A Expenses	48,040	48,953	913	1.9%
Operating Profit	33,714	34,602	887	2.6%
(Operating Profit Margin)	(10.2%)	(10.3%)		
Ordinary Profit	36,121	36,291	170	0.5%
Profit attributable to owners of parent	28,458	32,488	4,030	14.2%

1.- (3) Sales Comparison by Segment

(Millions of yen)

	Apr. 2016- Mar. 2017	Apr. 2017- Mar. 2018	Increase/Decrease	
			Amount	Change (%)
Systems Development	127,051 (38.6%)	128,387 (38.1%)	1,336	1.1%
System Maintenance and Operation/ Services	125,802 (38.2%)	129,071 (38.3%)	3,269	2.6%
Packaged Software/ Hardware Sales	73,147 (22.2%)	76,247 (22.6%)	3,100	4.2%
Prepaid Card	3,302 (1.0%)	2,948 (0.9%)	-354	-10.7%
Total	329,303 (100.0%)	336,654 (100.0%)	7,351	2.2%

※ Due to the transfer of all the shares of QUO CARD Co., Ltd. as of December 1, 2017, the figure of the Company for FY2017 incorporated here is for the eight months results from April to November 2017.

※ () indicate composition ratio.

1.- (4) Incoming Orders and Backlog

(Millions of yen)

		Apr. 2016- Mar. 2017	Apr. 2017- Mar. 2018	Increase/Decrease		Jan. 2017- Mar. 2017	Jan. 2018- Mar. 2018	Increase/Decrease	
				Amount	Change (%)			Amount	Change (%)
Systems Development	Incoming orders	126,421	130,203	3,782	3.0%	31,847	32,956	1,108	3.5%
	Backlog	24,481	26,297	1,816	7.4%				
System Maintenance and Operation/ Services	Incoming orders	129,881	128,783	-1,097	-0.8%	49,165	51,381	2,216	4.5%
	Backlog	81,850	81,563	-287	-0.4%				
Packaged Software /Hardware Sales	Incoming orders	76,660	75,419	-1,241	-1.6%	23,800	24,016	215	0.9%
	Backlog	10,013	9,185	-828	-8.3%				
Total	Incoming orders	332,964	334,406	1,442	0.4%	104,814	108,355	3,540	3.4%
	Backlog	116,345	117,046	700	0.6%				

1.- (5) Sales Comparison by Customer Industry

(Millions of yen)

	Apr. 2016 – Mar. 2017		Apr. 2017 – Mar. 2018		Increase/ Decrease	
	Amount	Composition	Amount	Composition	Amount	Change (%)
Manufacturers	92,093	28.0%	93,614	27.8%	1,520	1.7%
Distributors	51,367	15.6%	55,066	16.4%	3,699	7.2%
Financial Institutions	75,122	22.8%	73,734	21.9%	-1,387	-1.8%
Banks	25,206	7.7%	23,003	6.8%	-2,202	-8.7%
Securities Firms	9,345	2.8%	9,951	3.0%	605	6.5%
Shopping Credit/ Leasing Companies	12,802	3.9%	13,106	3.9%	303	2.4%
Insurance Companies	27,767	8.4%	27,673	8.2%	-93	-0.3%
Communications/ Transportation	53,844	16.4%	57,761	17.2%	3,917	7.3%
Utilities	3,435	1.0%	4,229	1.3%	794	23.1%
Services/Others [※]	53,440	16.2%	52,247	15.5%	-1,192	-2.2%
Total	329,303	100.0%	336,654	100.0%	7,351	2.2%

※"Services/Others" includes sales of Prepaid Card Business. Due to the transfer of all the shares of QUO CARD Co., Ltd. as of December 1, 2017, the figures of the Company for FY2017 incorporated here are for the eight months results from April to November 2017.

1.- (6) Business Performance by Reportable Segment

(Millions of yen)

External Sales	Manufacturing Systems	Telecommunication Systems	Distribution Systems	Financial Systems	Business Solution	Business Services	Platform Solution	Others	Adjustments	Total
Apr. 2017~ Mar. 2018	40,784	27,313	47,137	69,630	25,731	44,467	77,873	3,716	-	336,654
Apr. 2016~ Mar. 2017	40,194	26,758	45,792	70,543	23,754	42,811	75,379	4,068	-	329,303
Increase/Decrease (Amount)	589	555	1,345	-912	1,976	1,655	2,493	-351	-	7,351
Increase/Decrease (%)	1.5%	2.1%	2.9%	-1.3%	8.3%	3.9%	3.3%	-8.7%	-	2.2%

Segment Profit	Manufacturing Systems	Telecommunication Systems	Distribution Systems	Financial Systems	Business Solution	Business Services	Platform Solution	Others	Adjustments	Total
Apr. 2017~ Mar. 2018	4,714	5,548	6,641	7,137	1,658	3,049	8,043	378	- 2,569	34,602
Apr. 2016~ Mar. 2017	4,269	5,308	6,603	7,369	1,440	3,302	7,159	538	- 2,278	33,714
Increase/Decrease (Amount)	445	239	37	-231	217	-253	884	-159	-291	887
Increase/Decrease (%)	10.4%	4.5%	0.6%	-3.1%	15.1%	-7.7%	12.3%	-29.7%	-	2.6%

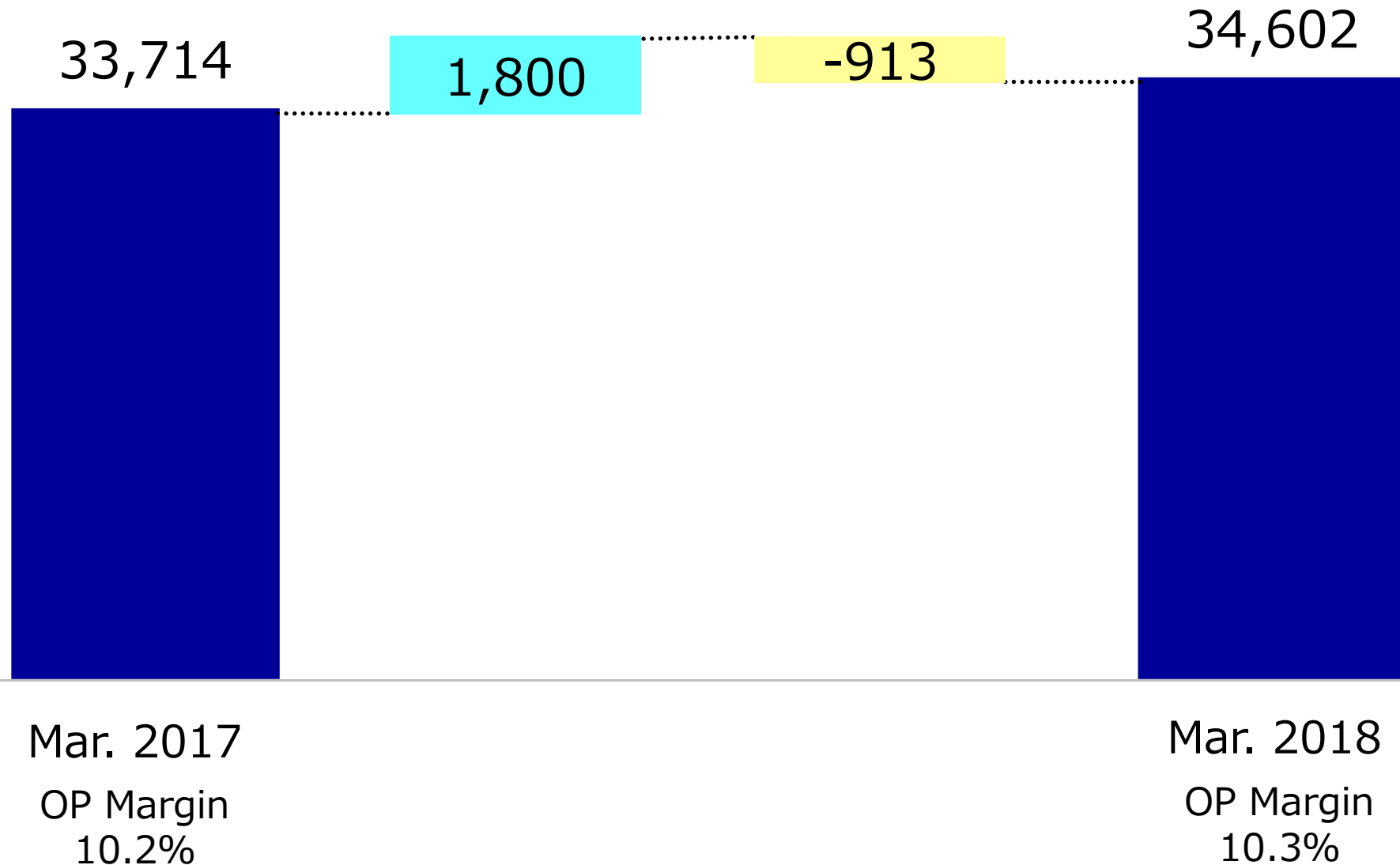
※"Others" includes figures of Prepaid Card Business. Due to the transfer of all the shares of QUO CARD Co., Ltd. as of December 1, 2017, the figures of the Company for FY2017 incorporated here are for the eight months results from April to November 2017.

1.- (7) Operating Profit Analysis

(Millions of yen)

【Decrease of Gross Profit】

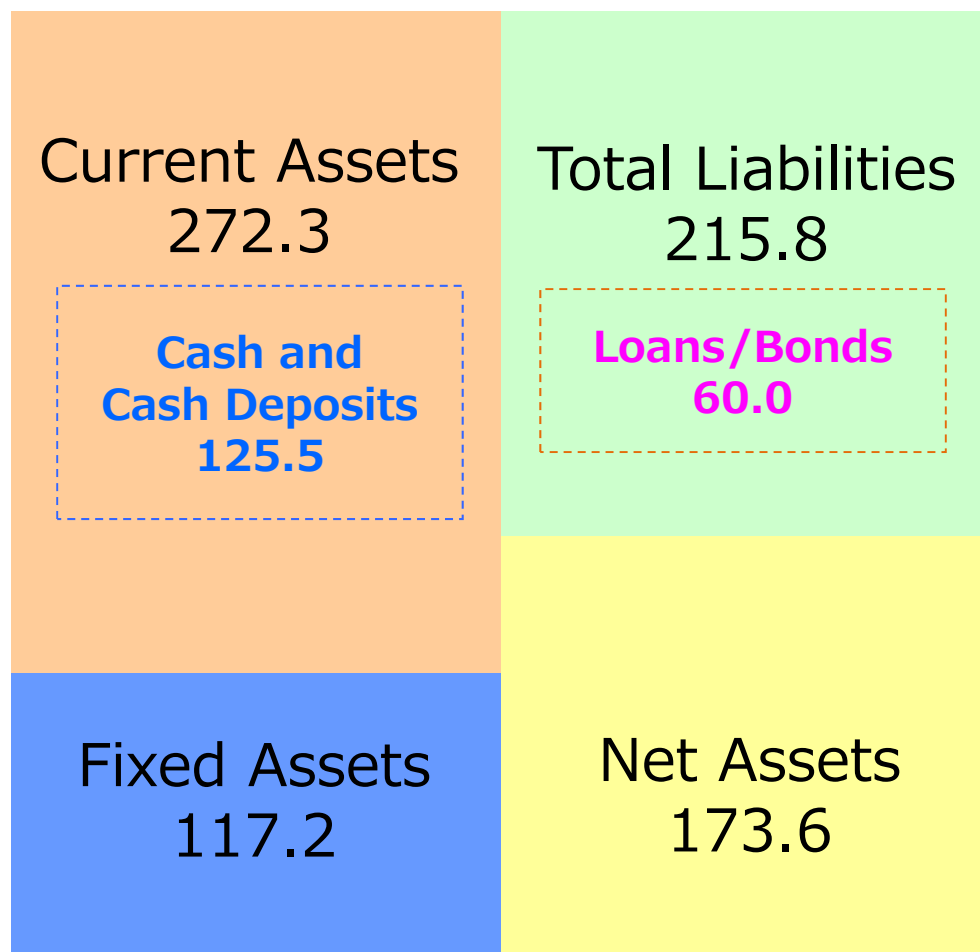
【Increase of SG&A】



1.- (8) Consolidated Balance Sheets

As of March 31, 2017

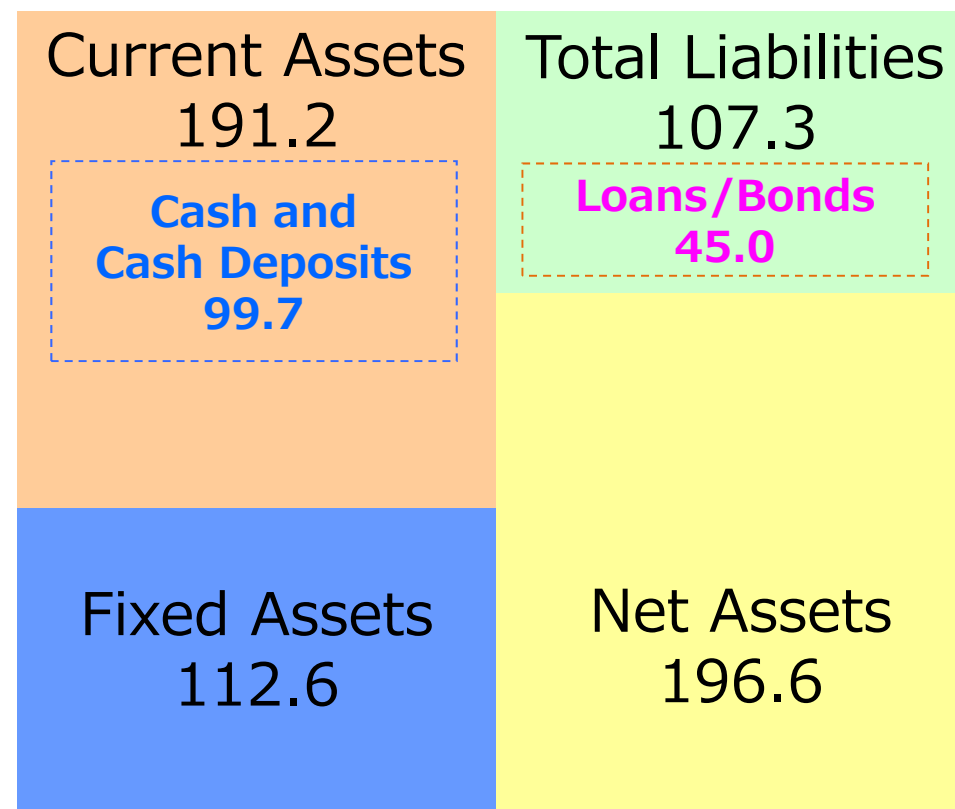
Total Assets 389.5 (Billions of yen)



Equity Ratio 42.8%
BPS JPY1,607.74

As of March 31, 2018

Total Assets 303.9 (Billions of yen)



Equity Ratio 62.3%
BPS JPY1,822.54

2. Financial Forecasts for FY2018

(Millions of yen)

	Apr. 2017- Mar. 2018	Apr. 2018- Mar. 2019 (Forecasts)	Increase/Decrease	
			Amount	Change (%)
Net Sales	336,654	345,000	8,345	2.5%
Gross Profit	83,555	86,000	2,444	2.9%
(Gross Profit Margin)	(24.8%)	(24.9%)		
SG&A Expenses	48,953	49,000	46	0.1%
Operating Profit	34,602	37,000	2,397	6.9%
(Operating Profit Margin)	(10.3%)	(10.7%)		
Ordinary Profit	36,291	37,500	1,208	3.3%
Profit attributable to owners of parent	32,488	25,000	-7,488	-23.1%

3. Dividend Forecasts for FY2018

(Millions of yen)

	Apr. 2016- Mar. 2017	Apr. 2017- Mar. 2018		Apr. 2018- Mar. 2019 (Forecasts)
		Forecasts	Actual	
Annual Dividend Per Share	JPY90	JPY95	JPY95	JPY100
Total Dividend Amount	9,362	9,883	9,883	10,404
Profit Attributable to Owners of Parent	28,458	24,500	32,488	25,000
Payout Ratio	33%	40%	30%	42%

<Reference : Estimates on normal tax rate basis>

<i>Profit Attributable to Owners of Parent</i>	23,958
<i>Payout Ratio</i>	39%

<Reference : Estimates After deducting extraordinary income related to QUO CARD Co., Ltd. >

21,884
45%

Attention on the use of this document

- We have made amendment of previous year's data in page 7 (Sales Comparison by Customer Industry) to reflect the revision of industry applied to some customers.
- We have made amendment of previous year's data in page 8 (External Sales and Operating Income by Reported Segment) to enable a fair comparison with this year's data under realigned reported segments.

Disclaimer

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