



SCSK Corporation
Supplementary Information (Data Book)

2016/4/1-2016/9/30

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Financial Review (Consolidated)

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Caution Concerning Forward-Looking Statements

- This information is intended to provide information about the Group's performance and business strategy and is not intended to solicit the purchase or sale of shares in Group companies.
- Estimates, targets and outlooks included in this report are forward-looking statements based on information available as of the date of publication. Results and outcomes may differ materially from the forward-looking statements and no guarantee is made that targets will be reached. All such statements are subject to change without notice.
- SCSK cannot be held responsible for losses resulting from information contained in this report. This report should not

I Sales by segment

- Quarterly trends -

(Millions of yen)

FY2016	Q1		Q2	
	Amount	%	Amount	%
Net Sales	75,352	100.0	82,059	100.0
Systems Development	29,735	39.5	32,222	39.3
System Maintenance and Operation/ Services	30,438	40.4	31,337	38.2
Packaged Software/ Hardware Sales	14,351	19.0	17,787	21.7
Prepaid Card Business	826	1.1	712	0.9

1st half	
Amount	%
157,412	100.0
61,957	39.4
61,776	39.2
32,138	20.4
1,539	1.0

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728	100.0	154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
Systems Development	28,345	38.3	30,946	38.3	31,592	39.3	33,586	37.9	59,291	38.3	90,883	38.6	65,178	38.5	124,470	38.4
System Maintenance and Operation/ Services	28,727	38.8	29,368	36.4	29,954	37.3	31,120	35.1	58,095	37.5	88,049	37.4	61,074	36.1	119,170	36.8
Packaged Software/ Hardware Sales	16,141	21.8	19,744	24.4	18,033	22.4	23,167	26.1	35,886	23.2	53,919	22.9	41,200	24.4	77,087	23.8
Prepaid Card Business	812	1.1	726	0.9	824	1.0	853	1.0	1,539	1.0	2,363	1.0	1,678	1.0	3,217	1.0

Increase/Decrease	Q1		Q2	
	Amount	%	Amount	%
Net Sales	1,326	1.8	1,273	1.6
Systems Development	1,390	4.9	1,275	4.1
System Maintenance and Operation/ Services	1,711	6.0	1,969	6.7
Packaged Software/ Hardware Sales	- 1,790	- 11.1	- 1,957	- 9.9
Prepaid Card Business	14	1.7	- 13	- 1.9

1st half	
Amount	%
2,599	1.7
2,666	4.5
3,681	6.3
- 3,747	- 10.4
0	0.0

II Sales by customer industry

(Millions of yen)

	FY2015 Apr.2015-Sep.2015		FY2016 Apr.2016-Sep.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	41,006	26.5	44,114	28.0	3,108	7.6
Distributors	24,041	15.5	24,991	15.9	949	4.0
Financial Institutions	34,514	22.3	37,070	23.6	2,556	7.4
Banks	11,325	7.3	12,257	7.8	932	8.2
Securities Firms	5,471	3.5	5,112	3.2	- 358	- 6.6
Shopping Credit/ Leasing Companies	5,573	3.6	5,846	3.7	272	4.9
Insurance Companies	12,143	7.8	13,854	8.8	1,710	14.1
Communications/ Transportation	29,182	18.8	24,067	15.3	- 5,114	- 17.5
Utilities	1,690	1.1	1,711	1.1	21	1.3
Services	16,554	10.7	17,216	10.9	662	4.0
Others	7,823	5.1	8,239	5.2	415	5.3
Total	154,812	100.0	157,412	100.0	2,599	1.7

*"Others" include sales of prepaid card business

* We made a partial amendment in previously disclosed data

III Sales by segment & customer industry (Systems Development)

(Millions of yen)

	FY2015 Apr.2015-Sep.2015		FY2016 Apr.2016-Sep.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	13,860	23.4	14,805	23.9	945	6.8
Distributors	6,224	10.5	5,459	8.8	- 764	- 12.3
Financial Institutions	25,774	43.5	27,645	44.6	1,871	7.3
Banks	8,586	14.5	9,154	14.8	568	6.6
Securities Firms	4,335	7.3	3,861	6.2	- 473	- 10.9
Shopping Credit/ Leasing Companies	2,914	4.9	3,208	5.2	294	10.1
Insurance Companies	9,938	16.8	11,420	18.4	1,481	14.9
Communications/ Transportation	6,633	11.2	6,153	9.9	- 480	- 7.2
Utilities	1,170	2.0	1,221	2.0	51	4.4
Services	4,131	7.0	4,606	7.4	475	11.5
Others	1,497	2.5	2,065	3.3	568	38.0
Total	59,291	100.0	61,957	100.0	2,666	4.5

* We made a partial amendment in previously disclosed data

IV Sales by segment & customer industry (System Maintenance and Operation/Services)

(Millions of yen)

	FY2015 Apr.2015-Sep.2015		FY2016 Apr.2016-Sep.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	19,514	33.6	21,700	35.1	2,185	11.2
Distributors	12,292	21.2	13,304	21.5	1,011	8.2
Financial Institutions	7,286	12.5	8,058	13.0	771	10.6
Banks	2,367	4.1	2,594	4.2	227	9.6
Securities Firms	976	1.7	1,088	1.8	112	11.5
Shopping Credit/ Leasing Companies	1,901	3.3	2,198	3.6	297	15.7
Insurance Companies	2,041	3.5	2,176	3.5	134	6.6
Communications/ Transportation	7,591	13.1	7,977	12.9	385	5.1
Utilities	189	0.3	337	0.5	147	78.2
Services	8,885	15.3	9,042	14.6	156	1.8
Others	2,335	4.0	1,356	2.2	- 978	- 41.9
Total	58,095	100.0	61,776	100.0	3,681	6.3

* We made a partial amendment in previously disclosed data

V Sales by segment & customer industry (Packaged Software/Hardware Sales)

(Millions of yen)

	FY2015 Apr.2015-Sep.2015		FY2016 Apr.2016-Sep.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	change(%)
Manufacturers	7,631	21.3	7,608	23.7	- 22	- 0.3
Distributors	5,524	15.4	6,227	19.4	703	12.7
Financial Institutions	1,454	4.1	1,367	4.3	- 86	- 6.0
Banks	372	1.0	508	1.6	136	36.6
Securities Firms	159	0.4	162	0.5	2	1.6
Shopping Credit/ Leasing Companies	758	2.1	438	1.4	- 319	- 42.1
Insurance Companies	163	0.5	257	0.8	94	57.5
Communications/ Transportation	14,956	41.7	9,936	30.9	- 5,019	- 33.6
Utilities	330	0.9	152	0.5	- 177	- 53.8
Services	3,537	9.9	3,567	11.1	29	0.8
Others	2,452	6.8	3,278	10.2	825	33.7
Total	35,886	100.0	32,138	100.0	- 3,747	- 10.4

* We made a partial amendment in previously disclosed data

VI External Sales and Operating Income by Reported Segment - Quarterly trends

(Millions of yen)

FY2016	Q1		
	External Sales	Compo sition(%)	Operating Income
Manufacturing Systems Business	10,106	13.4	661
Telecommunication Systems Business	6,266	8.3	1,005
Distribution Systems Business	11,453	15.2	1,403
Financial Systems Business	16,959	22.5	1,901
Business Solutions	4,718	6.3	357
Business Services	10,145	13.5	567
IT Platform Solutions	14,685	19.5	616
Prepaid Card Business	826	1.1	111
Others	192	0.3	- 9
Adjustment	—	—	- 491
Total	75,352	100.0	6,124

Q2		
External Sales	Compo sition(%)	Operating Income
10,319	12.6	777
6,543	8.0	1,198
12,117	14.8	2,032
17,981	21.9	1,706
4,768	5.8	534
10,685	13.0	908
18,737	22.8	1,824
712	0.9	35
194	0.2	67
—	—	- 485
82,059	100.0	8,598

1st half		
External Sales	Compo sition(%)	Operating Income
20,425	13.0	1,438
12,809	8.1	2,203
23,570	15.0	3,436
34,940	22.2	3,608
9,486	6.0	891
20,830	13.2	1,475
33,422	21.2	2,441
1,539	1.0	146
387	0.2	58
—	—	- 976
157,412	100.0	14,723

FY2015	Q1		
	External Sales	Compo sition(%)	Operating Income
Manufacturing Systems Business	9,371	12.7	268
Telecommunication Systems Business	5,828	7.9	895
Distribution Systems Business	11,751	15.9	1,562
Financial Systems Business	15,513	21.0	1,586
Business Solutions	4,789	6.5	222
Business Services	8,610	11.6	279
IT Platform Solutions	17,155	23.2	915
Prepaid Card Business	812	1.1	91
Others	194	0.3	17
Adjustment	—	—	- 398
Total	74,026	100.0	5,440

Q2		
External Sales	Compo sition(%)	Operating Income
10,195	12.6	776
5,825	7.2	984
11,932	14.8	1,703
17,197	21.3	2,253
4,708	5.8	395
9,727	12.0	774
20,273	25.1	1,840
726	0.9	44
198	0.2	91
—	—	- 379
80,785	100.0	8,486

Q3		
External Sales	Compo sition(%)	Operating Income
9,861	12.3	795
6,163	7.7	1,097
12,204	15.2	1,757
18,422	22.9	2,789
4,700	5.8	348
10,386	12.9	987
17,649	22.0	955
824	1.0	38
191	0.2	105
—	—	- 397
80,403	100.0	8,476

Q4		
External Sales	Compo sition(%)	Operating Income
11,052	12.5	1,160
6,727	7.6	1,234
12,689	14.3	1,799
19,755	22.3	1,730
4,853	5.5	626
10,549	11.9	798
22,057	24.9	2,604
853	1.0	51
189	0.2	98
—	—	- 723
88,728	100.0	9,381

1st half		
External Sales	Compo sition(%)	Operating Income
19,567	12.6	1,044
11,654	7.5	1,880
23,683	15.3	3,265
32,710	21.1	3,839
9,498	6.1	618
18,337	11.8	1,054
37,428	24.2	2,756
1,539	1.0	136
393	0.3	109
—	—	- 777
154,812	100.0	13,926

Q3 total		
External Sales	Compo sition(%)	Operating Income
29,429	12.5	1,840
17,817	7.6	2,978
35,888	15.3	5,023
51,132	21.7	6,628
14,198	6.0	966
28,723	12.2	2,041
55,078	23.4	3,711
2,363	1.0	174
584	0.2	214
—	—	- 1,175
235,216	100.0	22,403

2nd half		
External Sales	Compo sition(%)	Operating Income
20,914	12.4	1,956
12,890	7.6	2,332
24,893	14.7	3,557
38,177	22.6	4,519
9,554	5.6	974
20,935	12.4	1,786
39,707	23.5	3,559
1,678	1.0	89
381	0.2	203
—	—	- 1,121
169,132	100.0	17,858

Total		
External Sales	Compo sition(%)	Operating Income
40,481	12.5	3,001
24,545	7.6	4,212
48,577	15.0	6,822
70,887	21.9	8,359
19,052	5.9	1,592
39,273	12.1	2,840
77,135	23.8	6,316
3,217	1.0	225
774	0.2	313
—	—	- 1,898
323,945	100.0	31,785

Increase/Decrease	Q1				Q2			
	External Sales		Operating income		External Sales		Operating income	
	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)	Amount	Rate(%)
Manufacturing Systems Business	734	7.8	393	146.8	123	1.2	0	0.0
Telecommunication Systems Business	438	7.5	109	12.3	717	12.3	213	21.7
Distribution Systems Business	- 297	- 2.5	- 158	- 10.2	184	1.5	329	19.4
Financial Systems Business	1,445	9.3	315	19.9	784	4.6	- 546	- 24.3
Business Solutions	- 71	- 1.5	135	60.8	59	1.3	138	35.0
Business Services	1,534	17.8	287	102.8	957	9.8	133	17.2
IT Platform Solutions	- 2,470	- 14.4	- 298	- 32.6	- 1,535	- 7.6	- 16	- 0.9
Prepaid Card Business	14	1.7	20	22.1	- 13	- 1.9	- 9	- 21.6
Others	- 2	- 1.1	- 26	- 151.9	- 4	- 2.1	- 24	- 26.4
Adjustment	—	—	- 93	—	—	—	- 106	—
Total	1,326	1.8	684	12.6	1,273	1.6	111	1.3

1st half			
External Sales		Operating income	
Amount	Rate(%)	Amount	Rate(%)
858	4.4	393	37.7
1,155	9.9	323	17.2
- 113	- 0.5	170	5.2
2,230	6.8	- 231	- 6.0
- 11	- 0.1	273	44.2
2,492	13.6	421	39.9
- 4,005	- 10.7	- 314	- 11.4
0	0.0	10	7.6
- 6	- 1.6	- 51	- 46.8
—	—	- 199	—
2,599	1.7	796	5.7

VII Amount of incoming orders and backlog by segment

(Millions of yen)

Systems development		Q1	Q2	Q3	Q4	1st half	Total
FY2016	Incoming Orders	31,044	32,435			63,480	
	Backlog	26,420	26,633			26,633	
FY2015	Incoming Orders	32,264	30,509	29,326	33,845	62,773	125,946
	Backlog	27,554	27,117	24,852	25,111	27,117	25,111
Increase/Decrease	Incoming Orders	- 1,220	1,926			706	
	Backlog	- 1,134	- 484			- 484	

System maintenance and operation/Services		Q1	Q2	Q3	Q4	1st half	Total
FY2016	Incoming Orders	28,591	26,153			54,744	
	Backlog	75,923	70,739			70,739	
FY2015	Incoming Orders	25,620	26,843	25,513	44,808	52,463	122,784
	Backlog	71,049	68,524	64,083	77,771	68,524	77,771
Increase/Decrease	Incoming Orders	2,971	- 689			2,281	
	Backlog	4,874	2,215			2,215	

Packaged software/hardware sales		Q1	Q2	Q3	Q4	1st half	Total
FY2016	Incoming Orders	17,321	19,177			36,499	
	Backlog	9,470	10,860			10,860	
FY2015	Incoming Orders	20,857	18,199	17,240	19,038	39,057	75,335
	Backlog	12,967	11,422	10,629	6,500	11,422	6,500
Increase/Decrease	Incoming Orders	- 3,535	977			- 2,558	
	Backlog	- 3,496	- 561			- 561	

Total		Q1	Q2	Q3	Q4	1st half	Total
FY2016	Incoming Orders	76,958	77,765			154,724	
	Backlog	111,814	108,233			108,233	
FY2015	Incoming Orders	78,742	75,551	72,080	97,692	154,293	324,066
	Backlog	111,571	107,064	99,564	109,382	107,064	109,382
Increase/Decrease	Incoming Orders	- 1,783	2,214			430	
	Backlog	243	1,169			1,169	

VIII Sales to Sumitomo Corporation and Sumitomo Group Companies

(Millions of yen)

	FY2015		FY2016		Increase/Decrease	
	Apr.2015-Sep.2015		Apr.2016-Sep.2016			
	Amount	%	Amount	%	Amount	%
Sumitomo Corporation	7,351	4.7	7,163	4.6	- 187	- 2.6
Sumitomo Group Companies	42,444	27.4	36,130	23.0	- 6,314	- 14.9

*Sumitomo Group includes Sumitomo Corporation and its Group Companies

IX Quarterly trends

(Millions of yen)

FY2016	Q1		Q2		1st half		【Forecasts】 Total	
	Apr.2016-Jun.2016		Jul.2016-Sep.2016		Apr.2016-Sep.2016		Apr.2016-Mar.2017	
	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	75,352	100.0	82,059	100.0	157,412	100.0	330,000	100.0
Cost of Sales	57,141	75.8	61,810	75.3	118,951	75.6	248,500	75.3
Gross Profit	18,211	24.2	20,249	24.7	38,460	24.4	81,500	24.7
SG & A Expenses	12,086	16.0	11,651	14.2	23,737	15.1	48,500	14.7
Operating Income	6,124	8.1	8,598	10.5	14,723	9.4	33,000	10.0
Ordinary Income	6,732	8.9	9,049	11.0	15,781	10.0	34,000	10.3
Profit Before Income Taxes	6,743	8.9	8,995	11.0	15,738	10.0		
Profit Attributable to Owners of Parent	7,296	9.7	5,990	7.3	13,286	8.4	25,000	7.6

FY2015	Q1		Q2		Q3		Q4		1st half		Q3 total		2nd half		Total	
	Apr.2015-Jun.2015		Jul.2015-Sep.2015		Oct.2015-Dec.2015		Jan.2016-Mar.2016		Apr.2015-Sep.2015		Apr.2015-Dec.2015		Sep.2015-Mar.2016		Apr.2015-Mar.2016	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	74,026	100.0	80,785	100.0	80,403	100.0	88,728	100.0	154,812	100.0	235,216	100.0	169,132	100.0	323,945	100.0
Cost of Sales	56,746	76.7	61,292	75.9	60,548	75.3	67,336	75.9	118,039	76.2	178,587	75.9	127,884	75.6	245,923	75.9
Gross Profit	17,280	23.3	19,493	24.1	19,855	24.7	21,392	24.1	36,773	23.8	56,629	24.1	41,247	24.4	78,021	24.1
SG & A Expenses	11,839	16.0	11,007	13.6	11,378	14.2	12,010	13.5	22,846	14.8	34,225	14.6	23,389	13.8	46,235	14.3
Operating Income	5,440	7.3	8,486	10.5	8,476	10.5	9,381	10.6	13,926	9.0	22,403	9.5	17,858	10.6	31,785	9.8
Ordinary Income	5,830	7.9	8,950	11.1	8,936	11.1	9,892	11.1	14,780	9.5	23,717	10.1	18,829	11.1	33,610	10.4
Profit Before Income Taxes	5,466	7.4	8,896	11.0	8,907	11.1	9,588	10.8	14,362	9.3	23,269	9.9	18,496	10.9	32,858	10.1
Profit Attributable to Owners of Parent	4,395	5.9	6,608	8.2	6,729	8.4	9,221	10.4	11,004	7.1	17,734	7.5	15,951	9.4	26,956	8.3

Increase/Decrease	Q1		Q2	
	Amount	%	Amount	%
Net Sales	1,326	1.8	1,273	1.6
Cost of Sales	394	0.7	518	0.8
Gross Profit	931	5.4	755	3.9
SG & A Expenses	247	2.1	643	5.8
Operating Income	684	12.6	111	1.3
Ordinary Income	901	15.5	99	1.1
Profit Before Income Taxes	1,277	23.4	99	1.1
Profit Attributable to Owners of Parent	2,901	66.0	- 618	- 9.4

1st half	
Amount	%
2,599	1.7
912	0.8
1,687	4.6
891	3.9
796	5.7
1,001	6.8
1,376	9.6
2,282	20.7

X Financial Statements

Consolidated Statements of Income

(Millions of yen)

	From Apr.1.2015 to Sep.30.2015		From Apr.1.2016 to Sep.30.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	I .Net sales	154,812	100.0	157,412	100.0	2,599
II .Cost of sales	118,039	76.2	118,951	75.6	912	0.8
Gross profit	36,773	23.8	38,460	24.4	1,687	4.6
III .Selling, general and administrative expenses	22,846	14.8	23,737	15.1	891	3.9
Operating income	13,926	9.0	14,723	9.4	796	5.7
IV .Non-operating income	1,088	0.7	1,188	0.8	100	9.2
Interest income	44		35		-9	
Dividend income	37		32		-4	
Share of profit of entities accounted for using equity method	159		249		89	
Gain on sales of investment securities	89		-		-89	
Hoard profit of prepaid card	660		696		35	
Other	96		176		79	
V .Non-operating expenses	234	0.2	129	0.1	-104	-44.6
Interest expenses	99		81		-17	
Bond issuance cost	48		-		-48	
Other	86		48		-38	
Ordinary income	14,780	9.5	15,781	10.0	1,001	6.8
VI .Extraordinary income	0	0.0	16	0.0	16	-
Gain on sales of non-current assets	0		13		13	
Gain on sales of investment securities	-		2		2	
VII .Extraordinary losses	418	0.3	59	0.0	-358	-85.8
Loss on retirement of non-current assets	26		11		-15	
Loss on sales of non-current assets	14		5		-8	
Impairment loss	-		37		37	
Loss on valuation of investment securities	-		0		0	
Loss on sales of membership	-		0		0	
Loss on valuation of membership	2		3		1	
Office transfer related expenses	374		-		-374	
Profit before income taxes	14,362	9.3	15,738	10.0	1,376	9.6
Income taxes - current	1,644	1.1	1,000	0.6	-643	
Income taxes - deferred	1,480	1.0	1,090	0.7	-389	
Total income taxes	3,124	2.0	2,091	1.3	-1,033	
Profit	11,237	7.3	13,647	8.7	2,409	21.4
Profit attributable to non-controlling interests	233	0.2	360	0.2	126	
Profit attributable to owners of parent	11,004	7.1	13,286	8.4	2,282	20.7

Cost of sales

(Millions of yen)

	From Apr.1.2015 to Sep.30.2015		From Apr.1.2016 to Sep.30.2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	Salaries and bonuses	37,674	40.7	38,514	38.9	840
Outsourcing expenses	40,950	44.3	46,422	46.9	5,471	13.4
Other expenses	13,913	15.0	14,121	14.3	208	1.5
Rent and upkeep expenses	3,966	4.3	3,855	3.9	-110	-2.8
Depreciation	2,954	3.2	3,250	3.3	296	10.0
Materials expenses and others	1,170	1.3	987	1.0	-182	-15.6
Computer and related expenses	1,580	1.7	1,762	1.8	181	11.5
Communications expenses	1,209	1.3	1,225	1.2	16	1.3
Other	3,031	3.3	3,038	3.1	6	0.2
Total Production costs for the period	92,537	100.0	99,057	100.0	6,519	7.0
Expenses transferred to other accounts	-1,454		-2,581		-1,126	77.4
Work in process Increase (-) ,decreaes (+)	-328		-1,066		-738	
Cost of finished goods sold (1)	90,754		95,410		4,655	5.1
Cost of goods sold (2)	27,284		23,541		-3,742	-13.7
Total cost of sales (1) + (2)	118,039	76.2	118,951	75.6	912	0.8

SG & A

(Millions of yen)

Salaries and bonuses	13,528	8.7	13,597	8.6	68	0.5
Rent expenses	1,754	1.1	1,686	1.1	-67	-3.9
Depreciation	837	0.5	896	0.6	58	7.0
Outsourcing expenses	1,116	0.7	1,215	0.8	98	8.9
Taxes	1,188	0.8	1,594	1.0	406	34.2
Other	4,420	2.9	4,747	3.0	326	7.4
Total SG&A expenses	22,846	14.8	23,737	15.1	891	3.9

Consolidated Balance Sheets

(Millions of yen)

Accounts	Accordinging Period		2016/3		2016/9		Increase/ Decrease
	Amount	%	Amount	%	Amount		
【ASSETS】							
I . Current assets							
1. Cash and deposits	20,840		19,917		-922		
2. Notes and accounts receivable-trade	63,373		59,883		-3,490		
3. Securities	800		-		-800		
4. Operational investment securities	10,110		8,157		-1,953		
5. Merchandise and finished goods	5,373		5,994		621		
6. Work in process	752		897		145		
7. Raw materials and supplies	53		50		-2		
8. Deposits paid	79,004		78,713		-290		
9. Guarantee deposits	37,443		42,347		4,904		
10. Other	20,465		22,333		1,868		
Allowance for doubtful accounts	-41		-40		0		
Total current assets	238,175	67.5	238,255	67.1	79		
II . Non-current assets							
1. Property, plant and equipment							
(1) Buildings and structures, net	34,119		36,112		1,992		
(2) Land	20,583		19,928		-654		
(3) Other, net	12,169		13,702		1,532		
Total property, plant and equipment	66,872	19.0	69,743	19.6	2,870		
2. Intangible assets							
(1) Goodwill	232		178		-53		
(2) Other	8,297		9,494		1,197		
Total intangible assets	8,529	2.4	9,673	2.7	1,143		
3. Investments and other assets							
(1) Investment securities	8,075		8,327		252		
(2) Other	31,334		29,287		-2,046		
Allowance for doubtful accounts	-311		-133		177		
Total investments and other assets	39,098	11.1	37,481	10.6	-1,616		
Total non-current assets	114,500	32.5	116,898	32.9	2,397		
Total assets	352,676	100.0	355,153	100.0	2,477		

(Millions of yen)

Accounts	Accordinging Period		2016/3		2016/9		Increase/ Decrease
	Amount	%	Amount	%	Amount		
【LIABILITIES】							
I . Current liabilities							
1. Notes and accounts payable-trade	19,679		18,096		-1,583		
2. Short-term loans payable	10,000		10,000		-		
3. Current portion of bonds	-		10,000		10,000		
4. Current portion of long-term loans payable	5,000		10,000		5,000		
5. Income taxes payable	3,725		1,166		-2,559		
6. Provision for bonuses	6,275		5,715		-560		
7. Provision for directors' bonuses	258		47		-211		
8. Provision for loss on construction contracts	984		120		-863		
9. Deposits received of prepaid cards	83,788		85,108		1,319		
10. Other	26,542		25,909		-633		
Total current liabilities	156,255	44.3	166,164	46.8	9,908		
II . Non-current liabilities							
1. Bonds payable	25,000		15,000		-10,000		
2. Long-term loans payable	10,000		5,000		-5,000		
3. Provision for directors' retirement benefits	24		20		-3		
4. Net defined benefit liability	5,759		4,350		-1,408		
5. Asset retirement obligations	2,056		2,106		49		
6. Other	2,033		2,251		217		
Total non-current liabilities	44,873	12.7	28,729	8.1	-16,144		
Total liabilities	201,129	57.0	194,893	54.9	-6,235		
【NET ASSETS】							
I . Shareholders' equity							
1. Capital stock	21,152	6.0	21,152	6.0	-		
2. Capital surplus	3,054	0.9	3,051	0.9	-3		
3. Retained earnings	131,886	37.4	141,012	39.7	9,126		
4. Treasury shares	-8,444	-2.4	-8,428	-2.4	15		
Total shareholders' equity	147,649	41.9	156,788	44.1	9,138		
II . Accumulated other comprehensive income							
1. Valuation difference on available-for-sale securities	1,556	0.4	1,463	0.4	-92		
2. Deferred gains or losses on hedges	-89	-0.1	-33	-0.1	56		
3. Foreign currency translation adjustment	169	0.0	-499	-0.1	-668		
4. Remeasurements of defined benefit plans	-3,866	-1.1	-3,847	-1.1	18		
Total accumulated other comprehensive income	-2,229	-0.6	-2,916	-0.8	-686		
III Subscription rights to shares	88	0.0	83	0.0	-5		
IV Non-controlling interests	6,038	1.7	6,304	1.8	266		
Total net assets	151,546	43.0	160,259	45.1	8,712		
Total liabilities and net assets	352,676	100.0	355,153	100.0	2,477		

Consolidated Statements of Cash Flows

(Millions of yen)

(Millions of yen)

	2015/9	2016/9	Increase/ Decrease		2015/9	2016/9	Increase/ Decrease
	(2015/4-2015/9)	(2016/4-2016/9)			(2015/4-2015/9)	(2016/4-2016/9)	
	Amount	Amount	Amount		Amount	Amount	Amount
I Cash flows from operating activities				II Cash flows from investing activities			
Profit before income taxes	14,362	15,738	1,376	Proceeds from withdrawal deposit	348	-	- 348
Depreciation	3,840	4,167	326	Purchase of securities	- 2,000	-	2,000
Amortization of goodwill	41	53	12	Proceeds from sales and redemption of securities	1,800	700	- 1,100
Impairment loss	-	37	37	Purchase of property, plant and equipment	- 4,828	- 6,325	- 1,496
Increase (decrease) in allowance for doubtful accounts	41	- 178	- 220	Proceeds from sales of property, plant and equipment	7	986	978
Increase (decrease) in net defined benefit liability	32	- 1,333	- 1,366	Purchase of intangible assets	- 1,866	- 2,704	- 838
Decrease (increase) in net defined benefit asset	- 544	0	545	Purchase of investment securities	- 0	- 300	- 300
Loss on retirement of non-current assets	26	11	- 15	Proceeds from sales and redemption of investment securities	160	35	- 125
Loss (gain) on sales of non-current assets	14	- 7	- 22	Collection of short-term loans receivable	4	3	- 0
Loss (gain) on valuation of investment securities	-	0	0	Proceeds from withdrawal of investments in partnership	180	41	- 138
Loss (gain) on sales of investment securities	- 89	- 2	86	Payments for lease and guarantee deposits	- 156	- 76	80
Share of (profit) loss of entities accounted for using equity method	- 159	- 249	- 89	Proceeds from collection of lease and guarantee deposits	918	95	- 822
Interest and dividend income	- 81	- 67	14	Other, net	237	- 210	- 448
Interest expenses paid on loans and bonds	99	81	- 17	Net cash provided by (used in) investing activities	- 5,195	- 7,755	- 2,559
Loss (gain) on investments in partnership	- 47	8	55	III Cash flows from financing activities			
Decrease (increase) in investment securities for sale	6,731	1,911	- 4,820	Increase in short-term loans payable	10,000	10,000	-
Decrease (increase) in notes and accounts receivable - trade	9,482	3,282	- 6,199	Decrease in short-term loans payable	- 10,000	- 10,000	-
Decrease (increase) in inventories	- 2,185	- 766	1,419	Proceeds from long-term loans payable	-	5,000	5,000
Decrease (increase) in guarantee deposits	- 9,725	- 4,914	4,811	Repayments of long-term loans payable	- 10,000	- 5,000	5,000
Increase (decrease) in notes and accounts payable - trade	- 1,283	- 1,457	- 173	Proceeds from issuance of bonds	10,000	-	- 10,000
Increase (decrease) in deposits received of prepaid cards	1,204	1,319	115	Repayments of lease obligations	- 371	- 387	- 16
Other, net	- 4,506	- 2,519	1,987	Purchase of treasury shares	- 11	- 3	7
Subtotal	17,251	15,117	- 2,134	Proceeds from sales of treasury shares	15	0	- 14
Interest and dividend income received	165	167	1	Cash dividends paid	- 2,600	- 4,160	- 1,560
Interest expenses paid	- 92	- 74	18	Dividends paid to non-controlling interests	- 89	- 105	- 16
Compensation expenses paid	- 664	- 15	649	Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	- 194	-	194
Payments for office transfer related expenses	- 2,508	-	2,508	Net cash provided by (used in) financing activities	- 3,251	- 4,657	- 1,405
Income taxes (paid) refund	- 1,670	- 3,706	- 2,035	IV Effect of exchange rate change on cash and cash equivalents	41	- 491	- 532
Net cash provided by (used in) operating activities	12,482	11,489	- 992	V Net increase (decrease) in cash and cash equivalents	4,076	- 1,414	- 5,490
				VI Cash and cash equivalents at beginning of period	85,713	98,445	12,732
				VII Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	- 81	-	81
				VIII Cash and cash equivalents at end of period	89,707	97,031	7,323

Financial Data

I Results of Operations and Forecasts (Consolidated)

									(Millions of yen)			
	2013/9		2014/9		2015/9		2016/9		2016/3		2017/3 Forecasts	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	137,122 (2.0)	100.0	142,524 (3.9)	100.0	154,812 (8.6)	100.0	157,412 (1.7)	100.0	323,945 (8.8)	100.0	330,000	100.0
Systems Development	57,027 (7.9)	41.6	57,657 (1.1)	40.5	59,291 (2.8)	38.3	61,957 (4.5)	39.4	124,470 (5.6)	38.4		
System Maintenance and Operation/Services	52,720 (3.0)	38.4	54,299 (3.0)	38.1	58,095 (7.0)	37.5	61,776 (6.3)	39.2	119,170 (7.6)	36.8		
Packaged Software/ Hardware Sales	25,907 (- 9.0)	18.9	28,794 (11.1)	20.2	35,886 (24.6)	23.2	32,138 (- 10.4)	20.4	77,087 17.3	23.8		
Prepaid Card Business / Others	1,467 (- 22.0)	1.1	1,773 (20.8)	1.2	1,539 (- 13.2)	1.0	1,539 (0.0)	1.0	3,217 (- 4.8)	1.0		
Cost of Sales	105,178 (1.8)	76.7	109,080 (3.7)	76.5	118,039 (8.2)	76.2	118,951 (0.8)	75.6	245,923 (9.2)	75.9	248,500	75.3
Gross Profit	31,944 (2.8)	23.3	33,443 (4.7)	23.5	36,773 (10.0)	23.8	38,460 (4.6)	24.4	78,021 (7.7)	24.1	81,500	24.7
SG&A Expenses	22,157 (1.7)	16.2	22,301 (0.6)	15.6	22,846 (2.4)	14.8	23,737 (3.9)	15.1	46,235 (4.0)	14.3	48,500	14.7
Operating Income	9,786 (5.3)	7.1	11,141 (13.9)	7.8	13,926 (25.0)	9.0	14,723 (5.7)	9.4	31,785 (13.5)	9.8	33,000	10.0
Ordinary Income	10,664 (3.8)	7.8	11,891 (11.5)	8.3	14,780 (24.3)	9.5	15,781 (6.8)	10.0	33,610 (9.6)	10.4	34,000	10.3
Profit Attributable to Owners of Parent	8,126 (- 11.3)	5.9	9,235 (13.7)	6.5	11,004 (19.2)	7.1	13,286 (20.7)	8.4	26,956 (72.4)	8.3	25,000	7.6
Sales Per Employee (JPY in thousands)	11,648		12,073		13,128		13,195		27,525		-	
Ordinary Income Per Employee (JPY in thousands)	905		1,007		1,253		1,322		2,855		-	
Number of Employees	11,772		11,805		11,792		11,929		11,769		-	

II BPS, EPS and other key financial indicators (Consolidated)

(Millions of yen)

	2014/9		2015/9		2016/9		2016/3		2017/3 (Forecasts)	
	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)	Amount	change(%)
Capital Stock	21,152	-	21,152	-	21,152	-	21,152	-	-	-
Net Assets	132,557	5.1%	146,078	5.5%	160,259	5.7%	151,546	9.4%	-	-
Total Assets	315,223	-0.9%	333,321	-0.3%	355,153	0.7%	352,676	5.5%	-	-
Number of Shares Outstanding	107,986,403		107,986,403		107,986,403		107,986,403		-	
Average number of Shares Outstanding	103,760,352		103,787,371		103,801,670		103,789,208		-	
BPS (Net Asset per share) (JPY)	1,222 .17		1,349 .83		1,482 .30		1,401 .00		-	
EPS (Earnings per share) (JPY)	89 .01		106 .03		128 .00		259 .72		240 .85	
Equity Ratio (%)	40.2%		42.0%		43.3%		41.2%		-	
ROE (Return on Equity) (%)	-		-		-		19.4%		-	
Cash Dividends per share (JPY)	-		-		-		75 .00		85 .00	
Interim Dividends per share (JPY)	25 .00		35 .00		42 .50		35 .00		42 .50	
PER (Price Earning Ratio) (times)	-		-		-		16.9		-	
Stock Prices (yen)	2,947		4,475		4,075		4,400		-	
Payout Ratio (%)	-		-		-		29%		35%	
Consolidated /Non-consolidated (times)	1.20		1.25		1.05		1.18		-	

Ⅲ Capital expenditure, depreciation & amortization, R&D expenses(Consolidated)

(Millions of yen)

	Actual				Forecasts
	(2013/4~2013/9)	(2014/4~2014/9)	(2015/4~2015/9)	(2016/4~2016/9)	(2016/4~2017/3)
	2013/9	2014/9	2015/9	2016/9	2017/3
Capital Expenditure (tangible)	2,099	5,589	4,867	6,605	8,500
Capital Expenditure (software/other)	839	1,174	1,840	2,693	4,500
Depreciation (tangible)	2,213	2,230	2,589	2,771	5,500
Amortization (software/other)	1,206	1,101	1,250	1,395	3,500
Total	3,420	3,332	3,840	4,167	9,000
R&D Expenses	179	128	39	137	700

IV Group companies

SCSK Corporation	Number of Employees*1
	7,319

【Consolidated Subsidiaries】	Equity Ownership	Main Businesses	Number of Employees*1
SCSK KYUSHU CORPORATION	100.0%	Software development	115
SCSK HOKKAIDO CORPORATION	100.0%	Software development	123
SCSK USA Inc.	100.0%	Software development and Information Processing	72
SCSK Europe Ltd.	100.0%	Software development and Information Processing	61
SCSK Shanghai Ltd.	100.0%	Software development and Information Processing	41
SCSK Asia Pacific Pte. Ltd.	100.0%	Software development and Information Processing	45
JIEC Co., Ltd.	69.5%	Software development	825
WinTechnology Corporation	100.0%	Software development	133
SCSK ServiceWare Corporation	100.0%	BPO	1,771
VeriServe Corporation	55.6%	Verification Services	566
SCSK PRESCENDO CORPORATION	82.6%	BPO	44
Allied Engineering Corporation	100.0%	Consulting, Packaged software development and sales	40
CSI SOLUTIONS Corporation	100.0%	IT Management business	148
QUO CARD Co., Ltd.	100.0%	Prepaid Card Business	107
SCSK Nearshore Systems Corporation	100.0%	Software development	210
VA Linux Systems Japan K.K.	100.0%	Research and solution for Linux-based technologies	14
SCSK SYSTEM MANAGEMENT CORPORATION	100.0%	IT Management business	276
SDC Corporation	50.1%	Information processing (Network services)	19
Total Number of employees (consolidated)			11,929

【Affiliates (consolidated and unconsolidated) under the equity method of accounting】

ATLED Co., Ltd.	20.0%	Packaged software development and sales
ARGO GRAPHICS Inc.	21.8%	Software development Software and hardware sales
Veriserve Okinawa Test Center Corporation	100%*2	Internet business related to international interconnection and inspection

*1. Number of employees listed above include those who have been dispatched from SCSK

*2. Share Holding Ratio of VeriServe Corporation

V Customers

Type of Business	Customers
Manufacturing	<ul style="list-style-type: none"> • Toyota Motor Corporation • Nippon Suisan Kaisha, Ltd. • Panasonic Corporation • Fuji Xerox Co., Ltd. • Honda Motor Co., Ltd.
Distribution	<ul style="list-style-type: none"> • Sumitomo Corporation • CO-OP NET.
Financial Institution	<ul style="list-style-type: none"> • MS&AD Insurance Group Holdings, Inc. • Sumitomo Mitsui Trust Bank, Limited • Sompo Japan Nipponkoa Insurance Inc. • Nippon Life Insurance Company • Matsui Securities Co., Ltd. • Mizuho Financial Group, Inc. • Sumitomo Mitsui Financial Group, Inc. • The Bank of Tokyo-Mitsubishi UFJ, Ltd.
Communication and Transportation	<ul style="list-style-type: none"> • KDDI CORPORATION • Jupiter Telecommunications Co., Ltd. • SoftBank Corp. • NIPPON TELEGRAPH AND TELEPHONE CORPORATION

*Listed in no particular order