



Sumisho Computer Systems Corporation  
Supplementary Information (Data Book)  
2011/4/1-2011/9/30

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## **Caution Concerning Forward-Looking Statements**

This report includes forward-looking statements relating to our future plans, objectives, expectations and intentions.

The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance.

Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The Company is under no obligation – and expressly disclaims any such obligation – to update or alter its forward-looking statements.

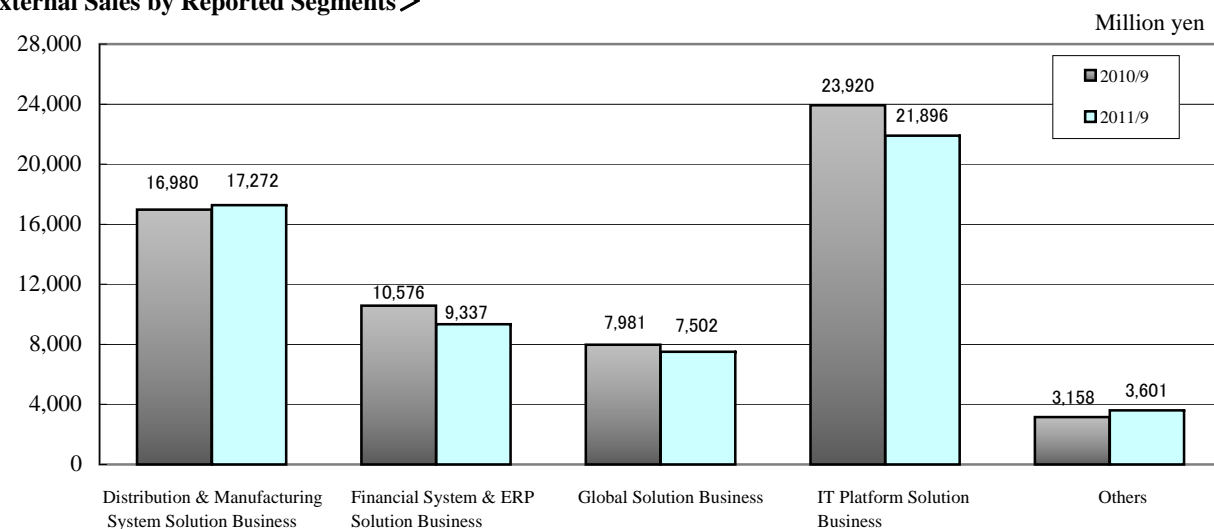
## I . External Sales and Operating Income by Reported Segments

JPY in Millions

	2010/9			2011/9			Increase/Decrease		
	External Sales	%	Operating Income	External Sales	%	Operating Income	External Sales	%	Operating Income
Distribution & Manufacturing System Solution Business	16,980	27.1	553	17,272	29.0	559	291	1.7	6
Financial System & ERP Solution Business	10,576	16.9	△ 100	9,337	15.7	△ 174	△ 1,239	△ 11.7	△ 74
Global Solution Business	7,981	12.8	915	7,502	12.6	903	△ 479	△ 6.0	△ 11
IT Platform Solution Business	23,920	38.2	1,440	21,896	36.7	1,067	△ 2,024	△ 8.5	△ 373
Others	3,158	5.0	△ 82	3,601	6.0	101	442	14.0	183
Adjustments	-	-	△ 265	-	-	△ 235	-	-	29
<b>Total</b>	<b>62,618</b>	<b>100.0</b>	<b>2,461</b>	<b>59,609</b>	<b>100.0</b>	<b>2,222</b>	<b>△ 3,008</b>	<b>△ 4.8</b>	<b>△ 239</b>

\* Adjustments for operating income have been made in unallocated general corporate expenses and others.

### <External Sales by Reported Segments>



## II . External Sales and Operating Income by Reported Segments - Quarterly trends

Million yen

2012/3	Q1		Q2		Q3		Q4		Total	
	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income
Distribution & Manufacturing System Solution Business	7,657	△ 41	9,615	601						
	27.3	-	30.5	-						
Financial System & ERP Solution Business	4,478	△ 179	4,858	4						
	15.9	-	15.4	-						
Global Solution Business	3,726	397	3,776	505						
	13.3	-	12.0	-						
IT Platform Solution Business	10,416	207	11,479	860						
	37.1	-	36.4	-						
Others	1,810	△ 6	1,790	108						
	6.4	-	5.7	-						
Adjustments	-	△ 98	-	△ 137						
	-	-	-	-						
Total	28,089	279	31,520	1,943						
	100.0	-	100.0	-						

Million yen

2011/3	Q1		Q2		Q3		Q4		Total	
	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income	External Sales Composition(%)	Operating Income
Distribution & Manufacturing System Solution Business	8,408	183	8,571	369	8,029	246	11,019	1,175	36,574	2,022
	27.0	-	27.2	-	25.9	-	28.1	-	27.5	-
Financial System & ERP Solution Business	5,305	41	5,271	△ 141	6,284	93	7,536	491	26,240	708
	17.1	-	16.7	-	20.3	-	19.2	-	19.7	-
Global Solution Business	3,757	421	4,223	493	3,786	385	3,746	410	13,641	1,496
	12.1	-	13.4	-	12.2	-	9.5	-	10.3	-
IT Platform Solution Business	12,260	751	11,660	689	11,357	580	13,603	1,273	48,337	3,248
	39.5	-	36.9	-	36.7	-	34.7	-	36.4	-
Others	1,336	△ 114	1,821	31	1,513	△ 28	3,344	357	8,046	237
	4.3	-	5.8	-	4.9	-	8.5	-	6.1	-
Adjustments	-	△ 115	-	△ 149	-	△ 137	-	△ 233	-	△ 636
	-	-	-	-	-	-	-	-	-	-
Total	31,069	1,167	31,548	1,293	30,971	1,140	39,250	3,475	132,840	7,076
	100.0	-	100.0	-	100.0	-	100.0	-	100.0	-

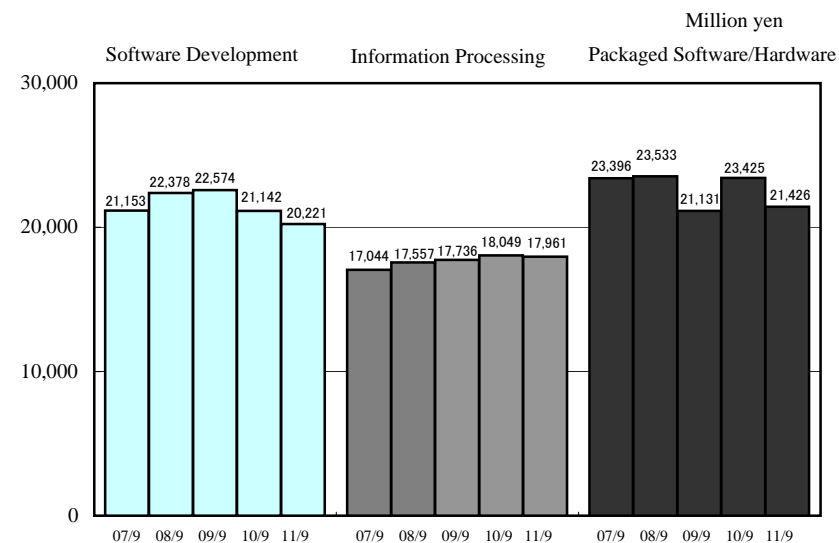
\* Adjustments for operating income have been made in unallocated general corporate expenses and others.

\* We made a partial amendment in external sales and operating income of first and second quarter of the previous fiscal year due to the rearrangement of reported segments.

### III . Sales by segment

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Software Development	21,142	33.8	20,221	33.9	△ 921	△ 4.4
Information Processing	18,049	28.8	17,961	30.1	△ 87	△ 0.5
Packaged Software/Hardware	23,425	37.4	21,426	36.0	△ 1,999	△ 8.5
Total	62,618	100.0	59,609	100.0	△ 3,008	△ 4.8



#### 【Software Development】

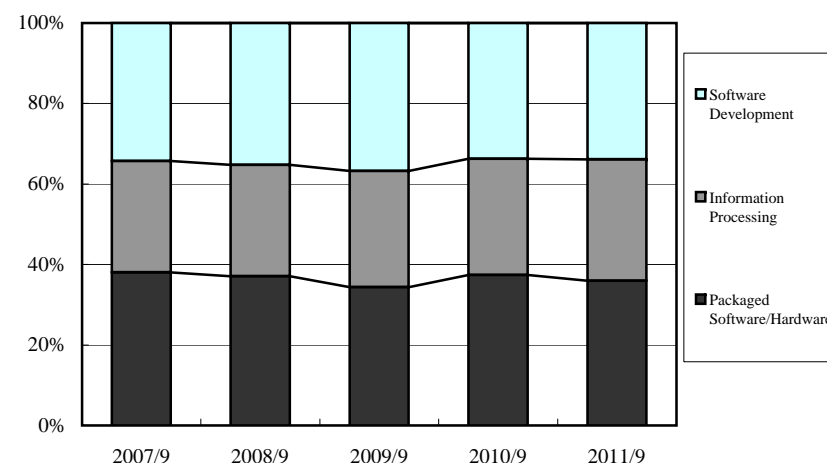
In Software Development, sales decreased 4.4% from the same period last year, to JPY 20,221 million, due mainly to a decrease in sales to financial institutions, communications and the service industry, which offset an increase in sales to manufacturers and distributors.

#### 【Information Processing】

In Information Processing, sales decreased 0.5% from the same period last year, to JPY 17,961 million, due mainly to a decrease in sales to distributors.

#### 【Packaged Software/Hardware】

In Packaged Software/Hardware segment, sales decreased 8.5% from the same period last year, to JPY 21,426 million, due mainly to a decrease in sales to distributors, communications and the service industry.



#### IV . Sales by segment - Quarterly trends

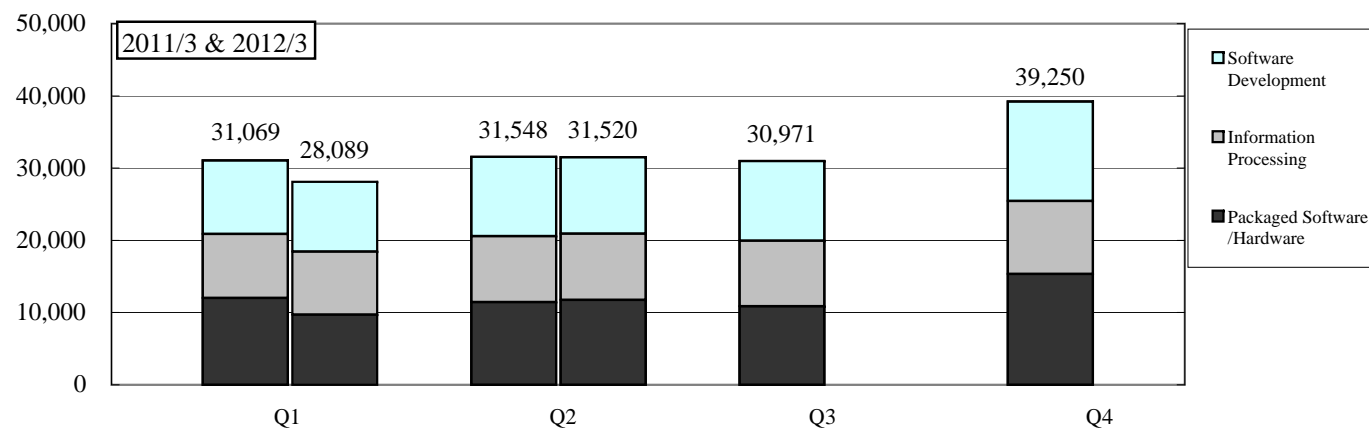
Million yen

		Q1		Q2		Q3		Q4		Total	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
2012/3	Sales	28,089	△ 9.6	31,520	△ 0.1						
	Software Development	9,635	△ 5.3	10,586	△ 3.4						
	Information Processing	8,762	△ 1.4	9,199	0.4						
	Packaged Software/Hardware	9,691	△ 19.3	11,735	2.7						
2011/3	Sales	31,069	(23.4) 9.7	31,548	(23.8) △ 4.8	30,971	(23.3) 4.1	39,250	(29.5) 8.6	132,840	(100.0) 4.3
	Software Development	10,179	(22.1) △ 6.4	10,963	(23.9) △ 6.3	11,026	(24.0) 12.0	13,794	(30.0) 25.9	45,964	(100.0) 6.0
	Information Processing	8,885	(23.8) 5.5	9,164	(24.6) △ 1.6	9,099	(24.4) 1.9	10,136	(27.2) 7.6	37,286	(100.0) 3.3
	Packaged Software/Hardware	12,004	(24.2) 33.2	11,421	(23.0) △ 5.7	10,844	(21.9) △ 1.1	15,319	(30.9) △ 2.8	49,589	(100.0) 3.6

Percentage columns show year-on-year sales growth. Figures in bracket represent the percentage of sales out of annual sales.

#### Sales by segment - Quarterly trends

Million yen



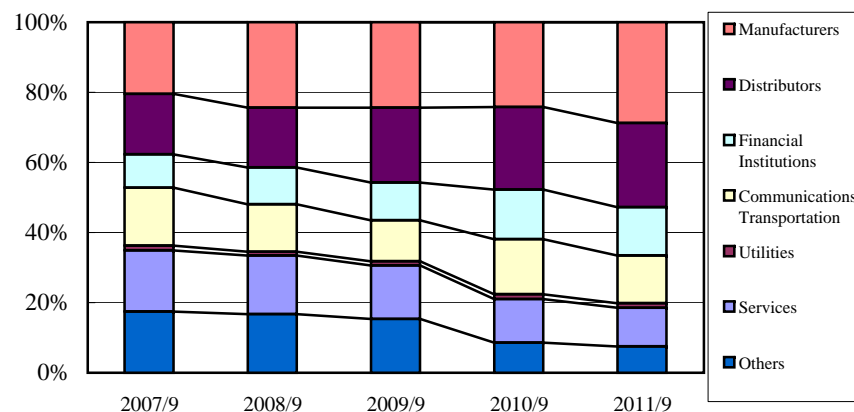
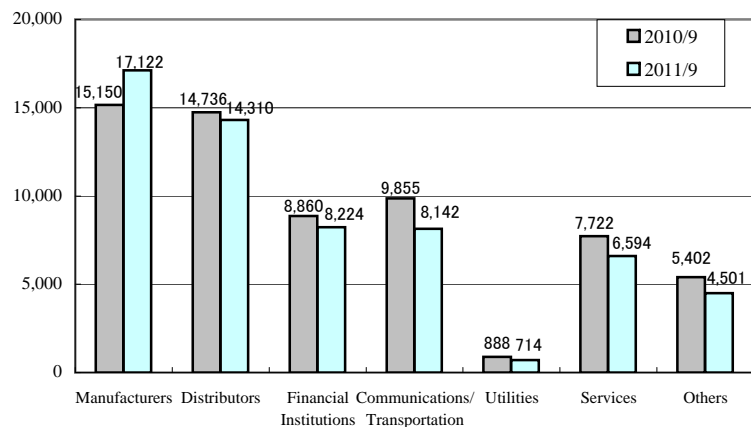
## V. Sales by customer industry

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	15,150	24.2	17,122	28.7	1,971	13.0
Distributors	14,736	23.5	14,310	24.0	△ 426	△ 2.9
Financial Institutions	8,860	14.2	8,224	13.8	△ 636	△ 7.2
Banks	3,233	5.2	3,530	5.9	297	9.2
Securities Firms	901	1.4	1,136	1.9	234	26.1
Shopping Credit/ Leasing Companies	2,419	3.9	1,115	1.9	△ 1,304	△ 53.9
Insurance Companies	2,306	3.7	2,442	4.1	135	5.9
Communications/Transportation	9,855	15.8	8,142	13.7	△ 1,713	△ 17.4
Utilities	888	1.4	714	1.2	△ 174	△ 19.6
Services	7,722	12.3	6,594	11.1	△ 1,128	△ 14.6
Others	5,402	8.6	4,501	7.5	△ 901	△ 16.7
<b>Total</b>	<b>62,618</b>	<b>100.0</b>	<b>59,609</b>	<b>100.0</b>	<b>△ 3,008</b>	<b>△ 4.8</b>

※We made a partial amendment in previously disclosed data.

Million yen



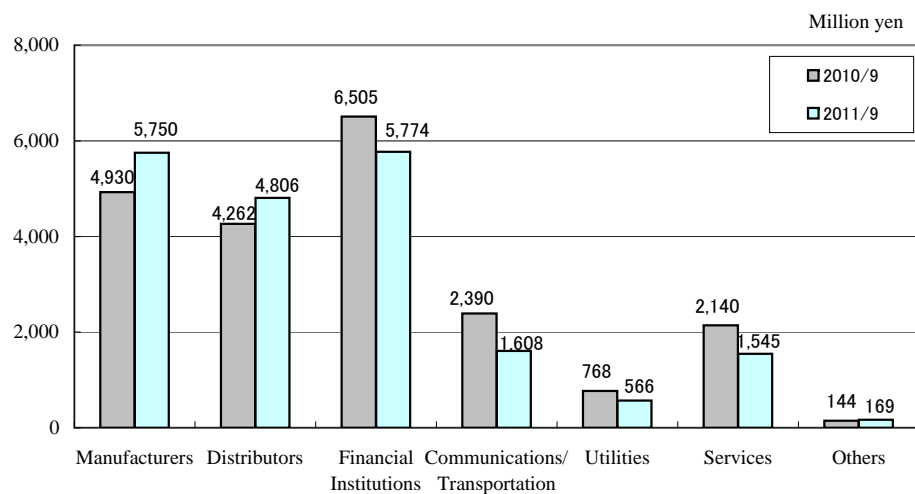


## VI . Sales by segment & customer industry (Software Development)

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	4,930	23.3	5,750	28.4	820	16.6
Distributors	4,262	20.2	4,806	23.8	544	12.8
Financial Institutions	6,505	30.8	5,774	28.6	△ 731	△ 11.2
Banks	2,053	9.7	2,304	11.4	251	12.2
Securities Firms	602	2.9	758	3.8	156	26.0
Shopping Credit/ Leasing Companies	1,675	7.9	519	2.6	△ 1,155	△ 69.0
Insurance Companies	2,175	10.3	2,191	10.8	16	0.8
Communications/Transportation	2,390	11.3	1,608	8.0	△ 782	△ 32.7
Utilities	768	3.6	566	2.8	△ 202	△ 26.3
Services	2,140	10.1	1,545	7.6	△ 594	△ 27.8
Others	144	0.7	169	0.8	24	17.0
<b>Total</b>	<b>21,142</b>	<b>100.0</b>	<b>20,221</b>	<b>100.0</b>	<b>△ 921</b>	<b>△ 4.4</b>

※We made a partial amendment in previously disclosed data.



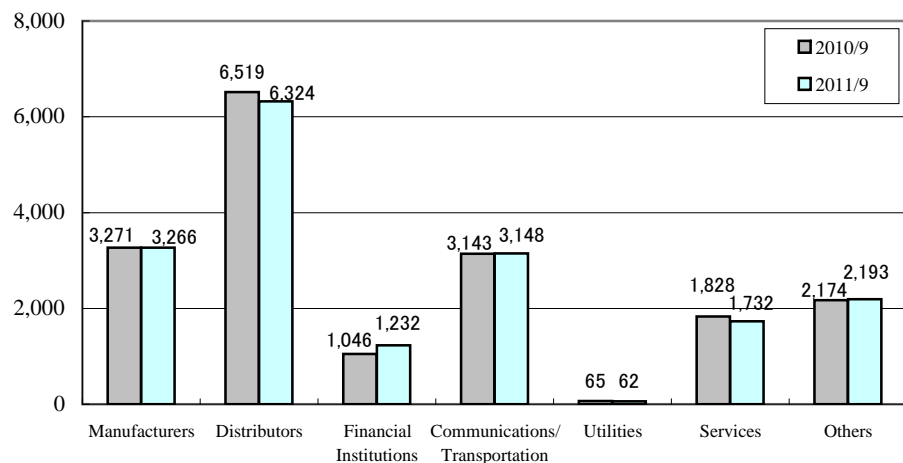
## VII. Sales by segment & customer industry (Information Processing)

JPY in Millions

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	3,271	18.1	3,266	18.2	△ 4	△ 0.1
Distributors	6,519	36.1	6,324	35.2	△ 195	△ 3.0
Financial Institutions	1,046	5.8	1,232	6.9	186	17.8
Banks	427	2.4	469	2.6	42	9.9
Securities Firms	177	1.0	242	1.4	64	36.5
Shopping Credit/ Leasing Companies	390	2.1	440	2.5	49	12.7
Insurance Companies	51	0.3	80	0.4	29	57.6
Communications/Transportation	3,143	17.4	3,148	17.5	5	0.2
Utilities	65	0.4	62	0.4	△ 3	△ 4.7
Services	1,828	10.1	1,732	9.6	△ 95	△ 5.2
Others	2,174	12.1	2,193	12.2	19	0.9
<b>Total</b>	<b>18,049</b>	<b>100.0</b>	<b>17,961</b>	<b>100.0</b>	<b>△ 87</b>	<b>△ 0.5</b>

※We made a partial amendment in previously disclosed data.

JPY in Millions



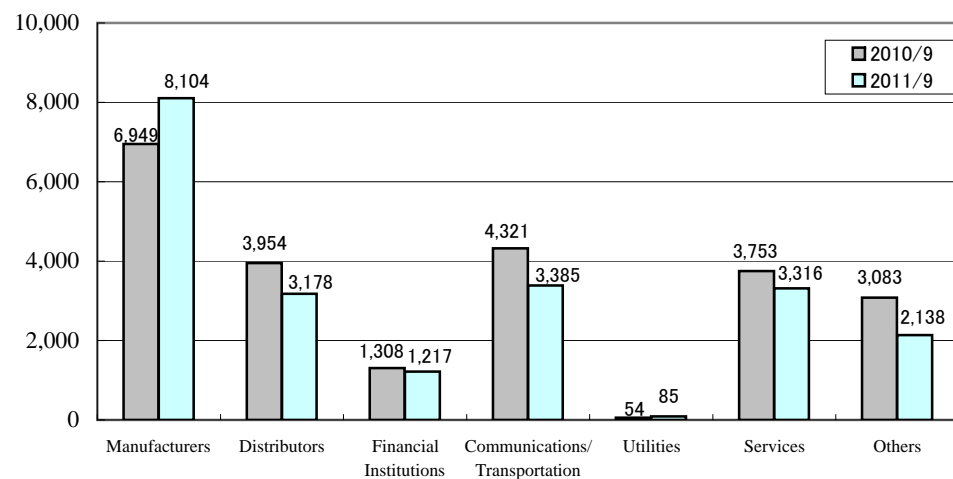
## VIII. Sales by segment & customer industry (Packaged Software/Hardware)

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Manufacturers	6,949	29.7	8,104	37.8	1,155	16.6
Distributors	3,954	16.9	3,178	14.8	△ 776	△ 19.6
Financial Institutions	1,308	5.6	1,217	5.7	△ 90	△ 6.9
Banks	752	3.2	756	3.5	4	0.6
Securities Firms	121	0.5	135	0.7	13	11.3
Shopping Credit/ Leasing Companies	353	1.5	155	0.7	△ 198	△ 56.0
Insurance Companies	80	0.4	169	0.8	89	110.8
Communications/Transportation	4,321	18.4	3,385	15.8	△ 935	△ 21.7
Utilities	54	0.2	85	0.4	31	57.5
Services	3,753	16.0	3,316	15.5	△ 437	△ 11.7
Others	3,083	13.2	2,138	10.0	△ 945	△ 30.7
<b>Total</b>	<b>23,425</b>	<b>100.0</b>	<b>21,426</b>	<b>100.0</b>	<b>△ 1,999</b>	<b>△ 8.5</b>

※We made a partial amendment in previously disclosed data.

Million yen



## IX . Amount of incoming orders and backlog (Software Development)

Million yen

		Q1	Q2	Q3	Q4
2012/3	Incoming orders	10,806	8,412		
	Backlog	9,666	7,492		
2011/3	Incoming orders	11,568	11,607	10,866	12,169
	Backlog	9,635	10,280	10,119	8,494
2010/3	Incoming orders	16,438	9,425	9,644	9,084
	Backlog	12,595	10,319	10,118	8,247

## X . Sales of Packaged Software and Hardware

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
<b>Hardware</b>	14,943	63.8	13,843	64.6	△ 1,100	△ 7.4
<b>Packaged Software</b>	8,482	36.2	7,583	35.4	△ 899	△ 10.6
<b>Total</b>	23,425	100.0	21,426	100.0	△ 1,999	△ 8.5

## XI . Sales to Sumitomo Corporation and Sumitomo Group Companies

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
<b>Sumitomo Corporation</b>	6,877	11.0	6,359	10.7	△ 518	△ 7.5
<b>Sumitomo Group Companies*</b>	21,833	34.9	21,957	36.8	123	0.6

\* Sumitomo Group includes Sumitomo Corporation and its Group Companies

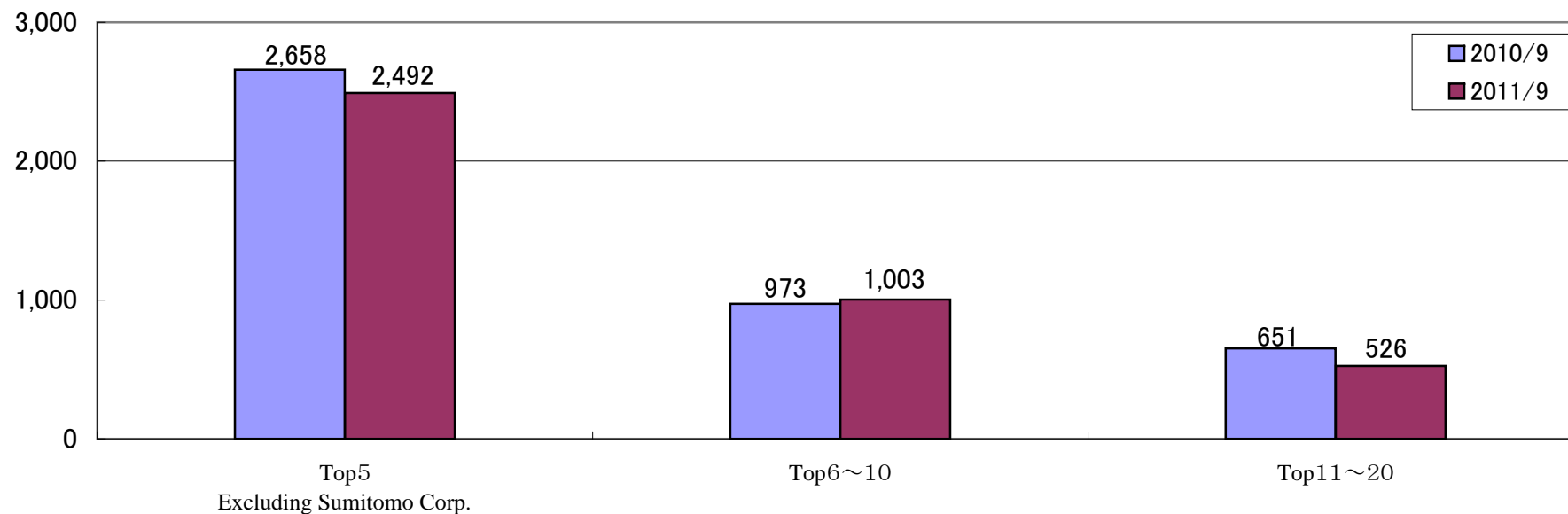
## XII .Sales to large customer

Million yen

	Total Sales	Top5				Top10				Top20			
		% of total sales (Top5)	% of total sales (Sumitomo Corp.)	Average sales per customer (excluding Sumitomo Corp.)		% of total sales (Top10)	% of total sales (Top6~10)	Average sales per customer		% of total sales (Top20)	% of total sales (Top10~20)	Average sales per customer	
				YoY(%)				YoY(%)				YoY(%)	
2011/9	59,609	27.4%	10.7%	2,492	△ 6.2	35.8%	8.4%	1,003	3.1	44.6%	8.8%	526	△ 19.2
2010/9	62,618	28.0%	11.0%	2,658	/	35.7%	7.8%	973	/	46.2%	10.4%	651	/

Average sales per customer <Consolidated>

Million yen



**XIII. Financial Statements**  
**Income Statement (Consolidated)**

Million yen

Accounts	Accounting Period		2010/9		2011/9		Increase / Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)		
<b>I .Net Sales</b>	<b>62,618</b>	<b>100.0</b>	<b>59,609</b>	<b>100.0</b>	<b>△ 3,008</b>	<b>△ 4.8</b>		
1. Software Development	21,142		20,221		△ 921	△ 4.4		
2. Information Processing	18,049		17,961		△ 87	△ 0.5		
3. Packaged Software / Hardware	23,425		21,426		△ 1,999	△ 8.5		
<b>II .Cost of sales</b>	<b>49,081</b>	<b>78.4</b>	<b>46,355</b>	<b>77.8</b>	<b>△ 2,725</b>	<b>△ 5.6</b>		
<b>Gross Profit</b>	<b>13,536</b>	<b>21.6</b>	<b>13,254</b>	<b>22.2</b>	<b>△ 282</b>	<b>△ 2.1</b>		
<b>III.SG &amp; A</b>	<b>11,075</b>	<b>17.7</b>	<b>11,031</b>	<b>18.5</b>	<b>△ 43</b>	<b>△ 0.4</b>		
<b>Operating Income</b>	<b>2,461</b>	<b>3.9</b>	<b>2,222</b>	<b>3.7</b>	<b>△ 239</b>	<b>△ 9.7</b>		
<b>IV.Non-operating Income</b>	<b>215</b>	<b>0.3</b>	<b>2,925</b>	<b>4.9</b>	<b>2,710</b>	<b>-</b>		
1. Interest income	70		51		△ 19			
2. Dividends income	47		68		20			
3. Equity in earnings of affiliates	51		129		78			
4. Gain on investments in partnership	-		2,646		2,646			
5. Others	45		29		△ 16			
<b>V.Non-operating Expenses</b>	<b>89</b>	<b>0.1</b>	<b>15</b>	<b>0.0</b>	<b>△ 74</b>	<b>△ 83.2</b>		
1. Interest expenses	11		10		△ 0			
2. Loss on investments in partnership	48		-		△ 48			
3. Settlement package	19		-		△ 19			
4. Foreign exchange losses	2		3		1			
5. Others	6		0		△ 6			
<b>Ordinary Income</b>	<b>2,587</b>	<b>4.1</b>	<b>5,132</b>	<b>8.6</b>	<b>2,545</b>	<b>98.4</b>		
<b>VI.Extraordinary Income</b>	<b>305</b>	<b>0.5</b>	<b>8</b>	<b>0.0</b>	<b>△ 297</b>	<b>△ 97.4</b>		
1. Gain on sales of noncurrent assets	0		-		△ 0			
2. Gain on sales of investment securities	299		0		△ 299			
3. Gain on sales of membership	-		0		0			
4. Gain on reversal of subscription rights to share	5		7		1			
<b>VII.Extraordinary Loss</b>	<b>245</b>	<b>0.4</b>	<b>104</b>	<b>0.2</b>	<b>△ 141</b>	<b>△ 57.6</b>		
1. Loss on retirement of noncurrent assets	31		13		△ 17			
2. Loss on sales of noncurrent assets	3		-		△ 3			
3. Loss on sales of membership	-		0		0			
4. Loss on sales of investment securities	-		16		16			
5. Loss on adjustment for changes of accounting standard for asset retirement obligations	40		-		△ 40			
6. Office transfer related expenses	169		-		△ 169			
7. Merger expenses	-		74		74			
<b>Income before income taxes and minority interest</b>	<b>2,647</b>	<b>4.2</b>	<b>5,036</b>	<b>8.4</b>	<b>2,389</b>	<b>90.2</b>		
Income taxes-current	1,346	2.2	1,768	3.0	421			
Income taxes-deferred	△ 217	△ 0.3	142	0.2	360			
Income taxes	1,128	1.8	1,910	3.2	781			
<b>Income before minority interests</b>	<b>1,518</b>	<b>2.4</b>	<b>3,126</b>	<b>5.2</b>	<b>1,607</b>	<b>105.8</b>		
Minority interests in loss	△ 22	0.0	△ 8	0.0	14			
<b>Net Income</b>	<b>1,541</b>	<b>2.5</b>	<b>3,134</b>	<b>5.3</b>	<b>1,592</b>	<b>103.4</b>		

**Cost of sales**

Million yen

Number of employees	2010/9		2011/9		Increase / Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
	3,548		3,522		△ 26	
Personnel expenses	9,518	30.5	9,781	31.0	263	2.8
Outsourcing expenses	17,146	54.9	16,671	52.8	△ 475	△ 2.8
Other expenses	4,569	14.6	5,148	16.3	578	12.7
Office rental and upkeep expenses	992	3.2	1,350	4.3	357	36.1
Depreciation	601	1.9	737	2.3	135	22.5
Materials expenses	1,255	4.0	1,506	4.8	250	19.9
Computer and related expense	692	2.2	584	1.9	△ 107	△ 15.6
Communications expenses	436	1.4	426	1.4	△ 9	△ 2.2
Others	590	1.9	543	1.7	47	△ 8.0
Total Production costs for the period	31,235	100.0	31,601	100.0	366	1.2
Transfer to other accounts	△ 596		△ 896		△ 300	50.4
Work in process increase(-),decrease(+)	342		△ 167		△ 509	△ 148.9
Manufacturing costs (1)	30,981		30,537		△ 443	△ 1.4
Merchandise costs (2)	18,100		15,818		△ 2,282	△ 12.6
Total Cost of sales (1)+(2)	49,081		46,355		△ 2,725	△ 5.6

**SG&A**

Million yen

	2010/9		2011/9		Increase/Decrease	
	Amount	%	Amount	%	Amount	YoY changes(%)
Personnel expenses	6,807	10.9	6,727	11.3	△ 80	△ 1.2
Other expenses	4,267	6.8	4,304	7.2	36	0.9
Office rental and upkeep expenses	729	1.2	907	1.5	177	24.4
Depreciation	533	0.9	348	0.6	△ 185	△ 34.7
Training expenses	93	0.1	127	0.2	34	37.0
Taxes	351	0.6	410	0.7	58	16.7
Research and development expenses	227	0.4	163	0.3	△ 64	△ 28.3
Consolidation adjustments account	46	0.1	44	0.1	△ 1	△ 2.9
Outsourcing expenses	706	0.0	681	1.1	△ 25	△ 3.6
Miscellaneous expenses	418	0.7	510	0.9	91	21.9
Others	1,159	1.9	1,109	1.9	△ 49	△ 4.3
Total SG&A expenses	11,075	17.7	11,031	18.5	△ 43	△ 0.4

**Balance Sheet (Consolidated)**

Million yen

Accordinging Period Accounts	2011/3		2011/9		Increase/Decrease
	Amount	%	Amount	%	Amount
<b>Assets</b>					
<b>I . Current Assets</b>					
1. Cash and deposits	6,003		1,409		△ 4,594
2. Notes and accounts receivable-trade	29,810		22,057		△ 7,753
3. Lease receivables and investment assets	674		756		81
4. Short-term investment securities	10,211		12		△ 10,198
5. Merchandise and finished goods	2,871		2,544		△ 327
6. Work in process	136		255		118
7. Raw materials and supplies	17		11		△ 6
8. Deferred tax assets	1,698		1,705		6
9. Deposits paid	9,688		24,526		14,837
10. Other	4,012		4,488		475
Allowance for doubtful accounts	△ 3		△ 2		0
Total current assets	65,122	53.7	57,764	48.0	△ 7,358
<b>II . Noncurrent assets</b>					
1. Property, plant and equipment					
(1) Buildings and structures, net	14,208		13,915		△ 293
(2) Tools, furniture and fixtures, net	3,107		3,208		100
(3) Land	14,667		14,667		-
(4) Lease assets, net	782		708		△ 74
(5) Construction in progress	112		147		34
Total property, plant and equipment	32,879	27.1	32,647	27.1	△ 232
2. Intangible assets					
(1) Goodwill	412		396		△ 16
(2) Other	5,874		5,884		10
Total intangible assets	6,286	5.2	6,280	5.2	△ 6
3. Investments and other assets					
(1) Investment securities	11,374		17,641		6,267
(2) Long-term prepaid expenses	1,266		1,602		335
(3) Lease and guarantee deposits	2,958		3,023		64
(4) Deferred tax assets	49		235		185
(5) Other	1,484		1,322		△ 162
Allowance for doubtful accounts	△ 138		△ 58		80
Total investments and other assets	16,995	14.0	23,766	19.7	6,771
Total noncurrent assets	56,161	46.3	62,694	52.0	6,533
Total assets	121,284	100.0	120,459	100.0	△ 825

Million yen

Accordinging Period Accounts	2011/3		2011/9		Increase/Decrease
	Amount	%	Amount	%	Amount
<b>Liabilities</b>					
<b>I . Current Liabilities</b>					
1. Notes and accounts payable-trade	10,163		7,494		△ 2,668
2. Lease obligations	851		931		80
3. Income taxes payable	1,859		1,384		△ 475
4. Provision for bonuses	1,829		1,923		93
5. Provision for directors' bonuses	45		18		△ 27
6. Provision for loss on construction contracts	28		3		△ 25
7. Other	8,657		9,767		1,110
Total current liabilities	23,435	19.3	21,522	17.9	△ 1,912
<b>II . Noncurrent liabilities</b>					
1. Lease obligations	1,509		1,366		△ 142
2. Deferred tax liabilities	255		-		△ 255
3. Provision for retirement benefits	105		103		△ 2
4. Provision for directors' retirement benefits	27		27		-
5. Asset retirement obligations	887		917		30
6. Long-term lease and guarantee deposited	482		482		-
7. Other	12		16		3
Total noncurrent liabilities	3,280	2.7	2,913	2.4	△ 366
Total liabilities	26,715	22.0	24,436	20.3	△ 2,278
<b>Net Assets</b>					
<b>I . Shareholder's equity</b>					
1. Capital Stock	21,152	17.4	21,152	17.6	-
2. Capital surplus	31,299	25.8	31,299	26.0	-
3. Retained earnings	50,373	41.5	52,703	43.8	2,330
4. Treasury stock	△ 8,717	△ 7.2	△ 8,707	△ 7.2	9
Total shareholder's equities	94,108	77.6	96,448	80.1	2,340
<b>II . Accumulated other comprehensive income</b>					
1. Valuation difference on available-for-sale securities	862	0.7	21	0.0	△ 840
2. Deferred gains or losses on hedges	81	△ 0.1	87	△ 0.1	△ 5
3. Foreign currency translation adjustment	△ 727	△ 0.6	△ 761	△ 0.6	△ 33
Total accumulated other comprehensive income	52	0.0	△ 827	△ 0.7	△ 880
III . Subscription rights to shares	197	0.2	199	0.2	2
IV . Minority interests	209	0.2	201	0.2	△ 8
Total net assets	94,568	78.0	96,022	79.7	1,453
Total liabilities and net assets	121,284	100.0	120,459	100.0	△ 825

## Statement of Cash Flows (Consolidated)

Million yen

Accounts	Accordinging period		
	2010/9	2011/9	Increase/Decrease
	Amount	Amount	Amount
<b>I Net Cash provided by operating activities</b>			
Income before income taxes and minority interests	2,647	5,036	2,389
Depreciation and amortization	1,670	1,765	94
Amortization of goodwill	46	44	△ 1
Increase (decrease) in allowance for doubtful accounts	△ 23	△ 76	△ 52
Increase (decrease) in provision for retirement benefits	2	△ 2	△ 5
Increase (decrease) in provision of allowance for relocation costs of headquarter office	△ 342	—	342
Decrease (increase) in prepaid pension costs	122	△ 391	△ 514
Loss on retirement of noncurrent assets	31	13	△ 17
Loss (gain) on sales of noncurrent assets	3	—	△ 3
Loss (gain) valuation of investment securities	—	16	16
Loss (gain) sales of investment securities	△ 299	△ 0	299
Loss (gain) on transfer of business	—	—	—
Equity in (earnings) losses of affiliates	△ 51	△ 129	△ 78
Share-based compensation expense	32	19	△ 13
Loss on adjustment for changes of accounting standard for asset retirement obligations	40	—	△ 40
Interest and dividends income	△ 118	△ 119	△ 1
Loss (gain) on investments in partnership	48	△ 2,646	△ 2,694
Decrease (increase) in notes and accounts receivable-trade	3,103	7,725	4,621
Decrease (increase) in inventories	1,130	236	△ 893
Increase (decrease) in accounts payable-trade	△ 3,749	△ 2,686	1,062
Directors' bonuses payments	△ 78	△ 45	33
Other, net	1,299	793	△ 506
Subtotal	5,518	9,551	4,033
Interest and dividends income received	235	232	△ 2
Interest expenses paid	△ 11	△ 10	0
Income taxes paid	△ 719	△ 2,135	△ 1,415
Net cash provided by operating activities	5,022	7,638	2,616
<b>II Net cash provided by investing activities</b>			
Proceeds from sales and redemption of securities	—	5	5
Purchases of property, plant and equipment	△ 2,215	△ 766	1,448
Proceeds from sales of property, plant and equipment	0	—	△ 0
Purchases of intangible assets	△ 873	△ 852	21
Purchases of investment securities	△ 2	△ 10,232	△ 10,230
Proceeds from sales and redemption of investment securities	640	0	△ 640
Proceeds from withdrawal of investment in partnership	—	5,328	5,328
Proceeds for transfer of business	—	169	169
Payments for transfer of business	△ 5	—	5
Payments for lease and guarantee deposits	△ 1,323	△ 74	1,249
Proceeds from collection of lease and guarantee deposits	21	10	△ 10
Other, net	13	80	67
Net cash provided by investing activities	△ 3,744	△ 6,331	△ 2,586
<b>III Net cash provided by financing activities</b>			
Repayments of lease obligations	△ 378	△ 448	△ 70
Purchases of treasury stock	△ 0	△ 0	0
Proceeds from sales of treasury stock	0	0	△ 0
Cash dividends paid	△ 803	△ 803	△ 0
Net cash provided by financing activities	△ 1,182	△ 1,252	△ 69
<b>IV Effect of exchange rate change on cash and cash equivalents</b>	△ 62	△ 11	50
<b>V Net increase (decrease) in cash and cash equivalents</b>	32	43	10
<b>VI Cash and cash equivalents at beginning of period</b>	26,202	25,892	△ 310
<b>VII Cash and cash equivalents at end of period</b>	26,235	25,935	△ 300



## I.Results of Operations and Forecasts (Consolidated)

Million yen

	2009/9		2010/9		2011/9		2010/3		2011/3		2012/3(Forecast)	
	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%	Amount (YoY %)	%
Sales	61,442 (△ 3.2)	100.0	62,618 (1.9)	100.0	59,609 (△ 4.8)	100.0	127,317 (△ 5.2)	100.0	132,840 (4.3)	100.0	207,300 (56.1)	100.0
Software Development	22,574 (0.9)	36.7	21,142 (△ 6.3)	33.8	20,221 (△ 4.4)	33.9	43,376 (△ 11.8)	34.1	45,964 (6.0)	34.6	-	-
Information Processing	17,736 (1.0)	28.9	18,049 (1.8)	28.8	17,961 (△ 0.5)	30.1	36,083 (1.1)	28.3	37,286 (3.3)	28.1	-	-
Packaged Software / Hardware	21,131 (△ 10.2)	34.4	23,425 (10.9)	37.4	21,426 (△ 8.5)	36.0	47,856 (△ 3.1)	37.6	49,589 (3.6)	37.3	-	-
Cost of Sales	47,569 (△ 2.5)	77.4	49,081 (3.2)	78.4	46,355 (△ 5.6)	77.8	98,140 (△ 3.9)	77.1	103,792 (5.8)	78.1	160,600 (54.7)	77.5
Gross Profit	13,872 (△ 5.6)	22.6	13,536 (△ 2.4)	21.6	13,254 (△ 2.1)	22.2	29,176 (△ 9.3)	22.9	29,048 (△ 0.4)	21.9	46,700 (60.8)	22.5
SG&A	11,945 (2.0)	19.4	11,075 (△ 7.3)	17.7	11,031 (△ 0.4)	18.5	22,752 (△ 1.6)	17.9	21,971 (△ 3.4)	16.5	34,500 (57.0)	16.6
Operating Income	1,927 (△ 35.5)	3.1	2,461 (27.7)	3.9	2,222 (△ 9.7)	3.7	6,423 (△ 28.8)	5.0	7,076 (10.2)	5.3	12,200 (72.4)	5.9
Ordinary Income	2,117 (△ 34.3)	3.4	2,587 (22.2)	4.1	5,132 (98.4)	8.6	7,188 (△ 24.5)	5.6	7,343 (2.2)	5.5	15,000 (104.3)	7.2
Net Income	788 (△ 52.3)	1.3	1,541 (95.4)	2.5	3,134 (103.4)	5.3	3,242 (△ 18.2)	2.5	3,803 (17.3)	2.9	38,000 (899.1)	18.3
Sales Per Employee (JPY in thousands)	17,366		17,648		16,925		36,585		37,770		-	
Ordinary Income Per Employee (JPY in thousands)	598		729		1,457		2,065		2,088		-	
Number of Employees	3,538		3,548		3,522		3,480		3,517		-	

## II. BPS , EPS and others (Consolidated)

	2009/9		2010/9		2011/9		Million yen			
	Amount	%	Amount	%	Amount	%	2011/3		2012/3(Forecast)	
							Amount	%	Amount	%
Net Assets	90,371	100.5%	93,265	100.6%	96,022	101.5%	94,568	102.0%	-	-
Total Assets	113,373	99.2%	118,011	100.4%	120,459	99.3%	121,284	103.2%	-	-
Number of Shares Outstanding	54,291,447		54,291,447		54,291,447		54,291,447		-	
Average number of Shares Outstanding	49,953,950		49,957,882		49,962,023		49,958,243		-	
BPS (Net Asset per share ) (JPY)	1,802 .57		1,859 .54		1,913 .82		1,884 .78		-	
EPS (Net Income per share) (JPY)	15 .79		30 .85		62 .73		76 .13		494 .73	
Equity Ratio (%)	79.4%		78.7%		79.4%		77.6%		-	
Return on Equity (%)	-		-		-		4.1%		-	
Cash Dividends per share (JPY)	-		-		-		32 .00		32 .00	
Interim Dividends per share (JPY)	16 .00		16 .00		16 .00		16 .00		16 .00	
Price Earning Ratio (times)	-		-		-		15 .30		-	
Stock Prices (yen)	1,494		1,269		1,244		1,161		-	
Payout ratio (%)	-		-		-		42.0%		-	
Consolidated/Non-consolidated(times)	0.35		0.93		1.06		0.97		-	

### III. Capital expenditure , depreciation & amortization/R&D (Consolidated)

	Actual				Forecast
	2008/9	2009/9	2010/9	2011/9	2012/3
Capital Expenditures (tangible)	503	1,361	3,226	707	10,500
Capital Expenditures (software/other)	1,233	1,889	946	863	2,000
Depreciation (tangible)	735	797	992	906	3,600
Depreciation (software/other)	607	739	678	859	2,200
Total	1,342	1,537	1,670	1,765	5,800
R&D	537	645	227	163	700

### IV. BPS, EPS and others(Non-Consolidated)

	2008/9		2009/9		2010/9		2011/9	
	Amount	%	Amount	%	Amount	%	Amount	%
Common Stock	21,152	-	21,152	-	21,152	-	21,152	-
Net Assets	89,709	101.8%	91,185	102.0%	93,926	100.8%	96,605	101.4%
Total Assets	109,675	97.8%	113,336	101.5%	117,793	100.5%	120,423	99.2%
BPS (Net Asset per share) (JPY)	1,747 .28		1,814 .20		1,867 .67		1,920 .19	
EPS (Net Income per share) (JPY)	34 .69※		44 .90		33 .15		58 .93	
Equity Ratio (%)	81.7%		80.4%		79.6%		80.1%	

※The above figures took out extraordinary factors related to the merger with a subsidiary for consistency.

For your reference, EPS on 2008/9 should be 46.63 yen if we do not include the extraordinary factor in the calculation.

## V . Group Companies

	Equity Ownership	Main Businesses	Number of Employees
Sumisho Computer Systems Corporation			3,253
<b>【Consolidated Subsidiary】</b>			
Sumisho Computer Systems (USA), Inc.	100.0%	Software development Information processing	57
SUMISHO COMPUTER SYSTEMS (EUROPE) LTD.	100.0%	Software development Information processing	41
VA Linux Systems Japan	71.6%	Research and solution for Linux-based technologies	20
SCS Solutions Inc.	100.0%	Software development	45
Sumisho Computer Systems (Shanghai) Limited	100.0%	Information processing	28
Sumisho Computer Systems (Dalian) Limited	100.0%	Software development	10
Allied Engineering Corporation	90.0%	Consulting Packaged software development and sales	39
Sumisho Computer Systems (Asia Pacific)Pte.Ltd.	100.0%	Information processing	29
Total Number of employees (consolidated)			3,522
<b>【Affiliates under the equity method of accounting】</b>			
Pioneer Soft Co., Ltd.	34.2%	Software development	
Rakuten BANK Systems, Ltd.	20.0%	Software development	
ATLED Co., Ltd.	20.0%	Packaged software development and sales	
Sumisho Joho Datacraft Corporation	50.0%	Information processing (Network services)	
ARGO GRAPHICS Inc.	23.8%	Software development Software and hardware sales	

※Number of employees listed above include those who have been dispatched from SCS

## VI. Customers

Type of Business	Customers
Manufacturing	<ul style="list-style-type: none"> <li>▪ TOYOTA MOTOR CORPORATION    ▪ Panasonic Corp.    ▪ Fuji Xerox Co., Ltd</li> <li>▪ Honda Motor Co., Ltd    ▪ Nippon Suisan Kaisha Ltd.</li> </ul>
Distribution	<ul style="list-style-type: none"> <li>▪ Sumitomo Corp.    ▪ Matsumotokiyoshi Holdings</li> <li>▪ CO-OP NET.</li> </ul>
Financial Institution	<ul style="list-style-type: none"> <li>▪ The Sumitomo Trust Group    ▪ Sumitomo Mitsui Financial Group</li> <li>▪ Mizuho Financial Group    ▪ The Bank of Tokyo-Mitsubishi UFJ    ▪ Mitsubishi UFJ Trust and Banking</li> <li>▪ SOMPO JAPAN INSURANCE INC.    ▪ Nippon Life Insurance Company    ▪ Matsui Securities</li> </ul>
Communication and Transportation	<ul style="list-style-type: none"> <li>▪ Jupiter Telecommunications Co., Ltd.,    ▪ NIPPON TELEGRAPH AND TELEPHONE CORPORATION</li> </ul>

※ Honorific titles are omitted.

※ In no particular order.

※ Companies listed above are including CSK company's customers